October 11, 2017

# To Our Unitholders

Advance Residence Investment Corporation 1-105 Kanda-Jinbocho, Chiyoda-ku, Tokyo Kenji Kousaka, Executive Director

# Convocation Notice for 4th General Unitholders' Meeting

It is with pleasure that we invite you to attend the 4th General Unitholders' Meeting of ADR, which will be held as set out below.

If you are unable to attend, you may exercise your voting rights in writing, so please consider the Reference Materials for General Unitholders' Meeting set out below, indicate your approval or disapproval on the enclosed *Form for Exercising Voting Rights*, and then return the form so that it arrives by no later than 5:00 P.M. on October 25, 2017 (Wednesday).

In accordance with Article 93, Paragraph 1, of the Act on Investment Trusts and Investment Corporations (Act No. 198 of 1951 as amended, hereafter; the "Investment Trusts Act"), ADR has made provision for 'deemed approval' in Article 14, Paragraph 1 and 2, of ADR's Articles of Incorporation as set out below. Please therefore note that if you are unable to attend the General Unitholders' Meeting and do not exercise your voting rights with the Form for Exercising Voting Rights, you will be deemed to have approved each of the proposals being discussed at the meeting.

# (Excerpt from ADR's Articles of Incorporation)

# Article 14 Deemed Approval

1. If a unitholder is not present at a general unitholders' meeting and does not exercise his or her voting rights, the unitholder will be deemed to have approved the proposals submitted to the general unitholders' meeting (excluding, if more than one proposal is submitted and the import of two or more proposals conflict with each other, all such proposals of conflicting import).

2. The number of voting rights represented by the unitholders who are deemed to have approved the proposals under the preceding Paragraph are counted in the number of voting rights represented by the unitholders present.

## **Meeting Details**

1. Time and Date	October 26, 2017 (Thursday) 10:00A.M.
2. Location	Station Conference Tokyo

501, 5th Floor, Sapia Tower

1-7-12 Marunouchi, Chiyoda-ku, Tokyo

(Please see the Map to General Unitholders' Meeting at the end of this notice.)

- 3. Matters that are the Purpose of the General Unitholders' Meeting
  - **Matters for Resolution**

Proposal No. 1 Changes in Articles of Incorporation

Proposal No. 2 Appointment of 1 Executive Director

Proposal No. 3 Appointment of 1 Substitute Executive Director

Proposal No. 4 Appointment of 2 Supervisory Directors

Proposal No. 5 Appointment of 2 Substitute Supervisory Directors

NB On the day of the meeting, please submit the enclosed Form for Exercising Voting Rights to venue's reception.

© If a proxy will attend in your place, please submit the power of proxy together with the Form for Exercising Voting Rights to venue's reception. However, in accordance with Article 12, Paragraph 1, of ADR's Articles of Incorporation, the proxy must be one other ADR unitholder with voting rights.

©After the closing of the General Unitholders' Meeting on the same day, a Management Performance Briefing will be held by ADR's asset management company AD Investment Management Co., Ltd. at the same venue. ADR kindly asks that you also attend the briefing. ©How to find out about amendments to Reference Materials for General Unitholders' Meeting

If it becomes necessary to amend matters that ought to be set out in the Reference Materials for General Unitholders' Meeting, the amended matters will be posted on ADR's website at <a href="http://www.adr-reit.com/en/">http://www.adr-reit.com/en/</a>.

# Reference Materials for General Unitholders' Meeting

Proposals and Matters for Reference

Proposal No. 1 Changes in Articles of Incorporation

- 1. Reasons for Changes
  - (1) The Articles of Incorporation allows ADR to mainly invest in real estate related assets, in which the real estates are used for residential purposes. Amendments will be made to the relevant portions of the Articles to allow ADR to invest, in addition to the assets mentioned above, in real estates that are used in providing lodging but can possibly be used for residential purposes. (Proposed Amendment Attachment 1. Targets and Policies of Asset Management: Basic Policy of Asset Management).
  - (2) When ADR invests in securities and monetary claims, ADR places emphasis on stability and convertibility. Amendments will be made to the relevant portions of the Articles such that, in cases where the purpose is other than surplus fund management, ADR will be able to invest in securities and monetary claims that are related to real estate and real estate backed securities (Proposed Amendment Attachment 1. Targets and Policies of Asset Management: Investment Restrictions).

# 2. List of Changes

The changes is as follows: (Changes are underlined)

Current Articles of Incorporation	Proposed Changes
Attachment 1	Attachment 1
Targets and Policies of Asset Management	Targets and Policies of Asset Management
Basic Policy of Asset Management	Basic Policy of Asset Management
The Investment Corporation shall invest	The Investment Corporation shall invest
mainly in real estate and other assets	mainly in real estate and other assets
(meaning the assets set forth in Article 105,	(meaning the assets set forth in Article 105,
Item 1 of the Ordinance for Enforcement of	Item 1 of the Ordinance for Enforcement of
the Act on Investment Trusts and Investment	the Act on Investment Trusts and Investment
Corporations; the same applies throughout),	Corporations; the same applies throughout),
of which it will invest in real estate, leasehold	of which it will invest in real estate, leasehold
rights in real estate, surface rights, and in	rights in real estate, surface rights, and in
beneficiary interests in trusts under which	beneficiary interests in trusts under which
only such assets have been placed.	only such assets have been placed.
Furthermore, the Investment Corporation	Furthermore, the Investment Corporation
seeks to maximize unitholder value, aiming	seeks to maximize unitholder value, aiming
to secure stable profits and achieve asset	to secure stable profits and achieve asset
growth over the medium and long term by	growth over the medium and long term by
investing primarily in real estate and other	investing primarily in real estate and other
assets related to real estate used for	assets related to real estate, used or that can
residential purposes with a focus on	be used for residential purposes ("Rental
diversifying its investments among regions	Housing") with a focus on diversifying its
	investments among regions.
Targets of Asset Management	Targets of Asset Management
(no change)	(no change)
Investment Stance	Investment Stance
(no change)	(no change)
Investment Restrictions	Investment Restrictions
(1) Restrictions relating to securities and	(1) Restrictions relating to securities and
monetary claims	monetary claims
The Investment Corporation will place	The Investment Corporation will place
importance on stability and convertibility of	importance on stability and convertibility of
investments into securities and monetary	investments into securities and monetary
claims, and it will not make investments	claims when managing surplus funds, and in
aimed only at <u>gaining positive management</u>	other instances, shall take into consideration
profits.	the relationship with real estate and real
	estate backed securities.
(2) to (4) (no change)	(2) to (4) (no change)
Purpose and Scope of Loaning of Assets	Purpose and Scope of Loaning of Assets
Acquired	Acquired
(no change)	(no change)

#### Proposal No. 2 Appointment of 1 Executive Director

The term of office of Executive Director Kenji Kousaka will expire at the conclusion of the General Unitholders' Meeting, and the Investment Corporation requests that an executive director be elected. Pursuant to Article 99, Paragraph 2 of the Investment Trusts Act, and the proviso of the first sentence of Article 18, Paragraph 2 of the Articles of Incorporation of the Investment Corporation, the term of office of the executive director elected pursuant to this resolution shall be from October 26, 2017 until the conclusion of a General Unitholders' Meeting, at which the election of an executive director is proposed, that is held within 30 days from the day following the date on which two years have elapsed since the election.

This proposal is a proposal that was submitted with the unanimous consent of the supervisory directors at the board of directors' meeting held on September 6, 2017.

The candidate for executive director is as follows.

Name (Date of Birth)		Brief Personal History		
	April 1988	Joined ITOCHU Corporation		
	-	Assigned to Osaka Construction & Realty Department No. 2		
	April 1994	Assigned to Osaka Construction & Realty Department		
	April 1999	Assigned to Real Estate Business Development Department		
	July 2001	Appointed Deputy Manager of Osaka Construction Section No. 4, Osaka		
		Construction & Realty Department		
	October 2002	Appointed Deputy Manager of Construction Section No. 3, Construction &		
		Realty Department		
	April 2004	Appointed Manager of Construction Section No. 2, Construction & Realty		
		Department and General Manager of Investment Advisory Office,		
		Construction and Real Estate		
Kenji Kousaka	June 2005	Seconded to AD Investment Management Co., Ltd.		
(July 5, 1965)		Appointed Managing Director and General Manager of Acquisition		
	February 2008	Department		
	March 2008	Appointed President and General Manager of Acquisition Department		
		Appointed Executive Director of Former Advance Residence Investment		
	April 2008	Corporation		
		Appointed President and Representative Director of AD Investment		
	March 2010	Management Co., Ltd.		
	March 2010	Appointed Executive Director of ADR (currently serving)		
		Joined AD Investment Management Co., Ltd.		
		Appointed President and Representative Director & Manager of Internal		
	June 2013	Auditing Office		
		Appointed President and Representative Director (currently serving)		

• The candidate for executive director does not hold any investment units of ADR.

• The candidate for executive director concurrently serves as president of AD Investment Management Co., Ltd. (the "Asset Management Company") with which ADR has entered into an asset management agreement. The Commissioner of the Financial Services Agency was notified of the concurrent holding of positions on March 5, 2008 pursuant to the provisions of Article 31-4, Paragraph 4, of the Financial Instruments and Exchange Act (Act No. 25 of 1948; as amended) (the "Financial Instruments and Exchange Act") prior to revision by the provisions of Article 1 of the Act for Partial Revision of the Financial Instruments and Exchange Act (Act No. 65 of 2008) (Article 31-4, Paragraph 1, of the Financial Instruments and Exchange Act as of the date of this document).

• Other than the above, there is no particular vested interest between the candidate for executive director and ADR.

# Proposal No. 3 Appointment of 1 Substitute Executive Director

In case a vacancy arises in the office of executive director or the number of executive directors falls below the quorum provided for under laws and regulations, we ask that one substitute executive director be appointed. This proposal is a proposal that was submitted with the unanimous consent of the supervisory directors at the board of directors' meeting held on September 6, 2017.

The candidate for substitute executive director is as follows.

Name (Date of Birth)	Brief Personal History	
Takeshi Takano (June 19, 1963)	January 1985 November 1996 May 2001 June 2004 February 2008 March 2010	Joined Musashi-Fuchu Aoiro Incorporated Association Joined Yamato Glass Co., Ltd. (currently, Yamato Material Co., Ltd.) Joined Pacific Management Corporation Appointed Director of Pacific Investment Advisors Corporation Appointed Representative Director Appointed Executive Director and Head of Investment & Asset Management Department of AD Investment Management Co., Ltd. (currently serving)

• The candidate for substitute executive director does not hold any investment units of ADR.

The candidate for substitute executive director is an executive director of the Asset Management Company.
Other than the above, there is no particular vested interest between the candidate for substitute executive

director and ADR.In the event of appointment as executive director of ADR, notification shall be made to that effect without

delay pursuant to the provisions of Article 31-4, Paragraph 1, of the Financial Instruments and Exchange Act.

## Proposal No. 4 Appointment of 2 Supervisory Directors

The terms of office of Supervisory Directors Hidejiro Matsuda and Yoshiki Oshima will expire at the conclusion of the General Unitholders' Meeting, and the Investment Corporation requests that two supervisory directors be elected. Pursuant to provision of the proviso of the first sentence of Article 18, Paragraph 2 of the Articles of Incorporation of the Investment Corporation, the term of office of the supervisory directors elected pursuant to this resolution shall be from October 26, 2017 until the conclusion of a General Unitholders' Meeting, at which the election of an executive director is proposed, that is held within 30 days from the day following the date on which two years have elapsed since the election. The candidates for supervisory director are as follows.

Candidate No.	Name (Date of Birth)		Brief Personal History
1	Yoshiki Oshima (February 28, 1946)	October 1967 April 1970 April 1978 September 2005	Registered as a practicing lawyer
	March 2010	Appointed Supervisory Director of ADR (currently serving)	
2	Yoshitsugu Oba (October 7, 1953)	November 1975 June 1990 October 2010 November 2010 June 2016	Partner, Tohmatsu & Co. Quality Control Division Manager, Deloite Touche Tohmatsu Managing Member, Deloite Touche Tohmatsu

• Neither candidate for supervisory director holds any investment units of ADR.

• There is no particular vested interest between either candidate for supervisory director and ADR.

## Proposal No. 5 Appointment of 2 Substitute Supervisory Directors

In case a vacancy arises in the office of supervisory director or the number of supervisory directors falls below the quorum provided for under laws and regulations, we ask that two substitute supervisory directors be appointed.

The candidates for substitute supervisory director are as follows.

Candidate No.	Name (Date of Birth)	Brief Personal History	
1	Satoru Kobayashi (December 14, 1956)	November 1982 April 1985 October 2005	Passed bar exam Registered as a practicing lawyer Opened Satoru Kobayashi Law Office as President (currently serving)
2	Kesao Endo (November 28, 1951)	September 1979 March 1984 March 1986 December 1989 April 2000 June 2006 July 2012 October 2015 May 2016 November 2016	Joined Price Waterhouse Consulting Joined Deloitte & Touche, Certified Public Accountants Assigned to Los Angeles Office Assigned to New York Office Appointed Partner of Kasumigaseki Audit Corporation Appointed Outside Corporate Auditor of Akebono Brake Industry Co., Ltd. (currently serving)

• Neither candidate for substitute supervisory director holds any investment units of ADR.

• There is no particular vested interest between either candidate for substitute supervisory director and ADR.

 Satoru Kobayashi is to be appointed as a substitute in the event that the position of Yoshiki Oshima, elected pursuant to Proposal No. 4, becomes vacant, and Kesao Endo is to be appointed as a substitute in the event that the position of Yoshitsugu Oba, elected pursuant to Proposal No. 4, becomes vacant.

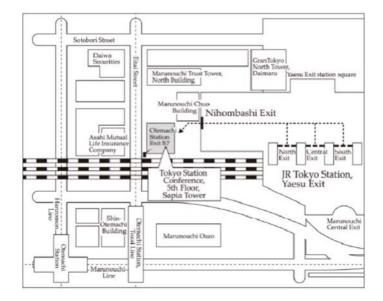
# Matter for Reference

If among the proposals submitted at the General Unitholders' Meeting there is a proposal the import of which conflicts with that of another proposal, the provisions governing "deemed approval" provided for in Article 93, Paragraph 1, of the Act on Investment Trusts and Investment Corporations and Article 14 of ADR's Articles of Incorporation will not apply to either proposal.

None of the proposals set out above as Proposal No. 1, Proposal No. 2, Proposal No. 3, Proposal No. 4 and Proposal No. 5 correspond to such a proposal of conflicting import.

# Map to General Unitholders' Meeting

Location: Station Conference Tokyo 501, 5th Floor, Sapia Tower 1-7-12 Marunouchi, Chiyoda-ku, Tokyo Phone: +81-3-6888-8080



Access by train

- 2 Minutes walk from JR Line "Tokyo Station" Yaesu North Ticket Gate.
- Direct access to the building's 1<sup>st</sup> floor entrance from B7 exit of Tokyo Metro's Tozai, Hanzomon, Marunouchi and Chiyoda Lines and Toei's Mita Line "Otemachi station".