

## **Current Effects of COVID19 on Profit Outlook**

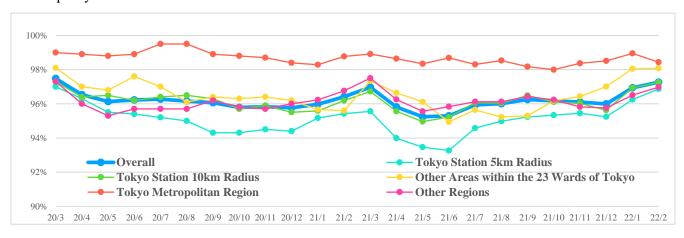
as of February 2022

The occupancy rate for February usually tends to increase from January. The occupancy rate for February 2022 was 97.3%, an increase of 0.4pt from previous month.

March 2022 is a busy season, and we will review the leasing terms due to the high current occupancy rate.

This disclosure will be made through March 2022.

## Occupancy rate





1. Occupancy

-	23 <sup>rd</sup> FP							24 <sup>nd</sup> FP								
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Period Average	Earning Guideline Assumption		
Occupancy Rate	96.0%	96.3%	96.2%	96.1%	96.0%	96.9%	97.3%	-	-	-	-	-	97.3%	96.5%		
YoY Change	-0.2 pt	+0.2 pt	+0.4 pt	+0.3 pt	+0.2 pt	+1.0 pt	+0.9 pt	-	-	-	-	-	+1.3 pt	-		

2. Changes in the number of monthly new contract rate\* and new contracts\*\*

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			23	<sup>rd</sup> FP			24 <sup>nd</sup> FP							
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul		
Contract Rate	1.4%	1.4%	1.6%	1.3%	1.4%	2.1%	1.4%	ı	-	-	-	_		
YoY Change	+0.1 pt	+0.1 pt	+0.2 pt	-0.1 pt	-0.1 pt	+0.5 pt	-0.3 pt	-	-	-	-	-		
Contracts	300	328	356	294	322	503	327	ı	-	ı	-	-		
YoY Rate of Change	+14.5%	+9.3%	+24.5%	-11.4%	-3.6%	+34.1%	-18.9%	-	-	-	-	-		

3. Changes in the number of monthly cancellation rate\* and cancellations\*\*

			23	rd FP			24 <sup>nd</sup> FP						
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	
Cancellation Rate	1.4%	1.2%	1.7%	1.4%	1.5%	1.2%	1.1%	ı	-	-	ı	-	
YoY Change	-0.1 pt	-0.3 pt	+0.0 pt	+0.0 pt	-0.0 pt	-0.2 pt	-0.2 pt	ı	-	-	-	-	

Cancellations	325	281	386	306	327	264	247	-	-	_	-	-
YoY Rate of Change	-1.2%	-12.2%	+2.4%	-1.6%	-5.8%	-18.8%	-12.7%	-	-	-	-	-

<sup>\*</sup> The contract (cancellation) rate is calculated by dividing the contracted (canceled) area by the leasable area.

## **About Advance Residence Investment Corporation**

Advance Residence Investment Corporation is the largest residential J-REIT, investing in over 270 rental apartments located mostly in central Tokyo and in other major cities throughout Japan (AUM over 460 billion yen). ADR can be expected have a stable dividend in the long-term and can be considered as a defensive J-REIT, on back of the stable income from residential assets and with the largest dividend reserve among J-REITs. ADR's website: <a href="https://www.adr-reit.com/en/">https://www.adr-reit.com/en/</a>

<sup>\*\*</sup> Only applicable to pass-through contract units.