

# 23rd Fiscal Period Result

08/01/2021-01/31/2022







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# **Executive Summary for FP Jan. 2022**

# Net income +136 million yen from Forecast

Earnings Per Unit <b>EPU</b>	<b>5,640</b> yen	chg. fr forecast:	+98 yen +1.8%
Dividend per unit DPU	5,692 yen	chg. fr forecast:	+92 yen +1.6%
FFO / Unit	<b>7,390</b> yen	Change from FP Jul. 2021	+1.1%
NAV / Unit	318,125 yen	Change from FP Jul. 2021	+3.5%
Unrealized gains	217.9 bn yen	Total Book Value Percentage:	50.5%

#### **Internal Growth**

Eased leasing terms
Occupancy rates improved

Period Average Occupancy

96.2%

Replacement Rent Increase\* -0.6%

Renewal Rent Increase\*

+0.6%

#### **External Growth**

Acquired carefully selected assets 440 million yen gain on sales

Amounts NOI Yield\*

Acquisitions  $\frac{2}{9}$  prop  $\frac{3.7}{9}$  bn yen  $\frac{4.9}{9}$ 

Dispositons 2 prop 1.0 bn yen 3.0%

#### **Finance**

No change in financing status

Repayment Procurement

Amount 17.0 bn yen 19.2 bn yen

Avg. Interest Rate 0.95% 0.41%

Avg. Initial Duration 6.5 years 8.2 years

### **Sustainability**

Firm execution

3rd time in 2 consecutive years

Selected as GRESB Sector Leader

Issued new green bonds

Expanded scope of energy measurement

(2.6 bn yen in total)

2 bonds

33.2%\* (+18.2%)
\*Individual apartment units

<sup>\*</sup> Rent change for pass-through units that went through replacement or renewal during the period.

<sup>\*</sup> Acquisition is calculated by dividing annual NOI on the appraisal report by the acquisition price.

Sale is calculated by dividing NOI for the most recent 3 years by the disposition price.



# Results for FP Jan. 2022

in million yen

	① Forecast	② Result			)	Previous FP	
	(Sep. 16, 2021)	(FP 01-2022)		Internal Growth	Financing	<b>External Growth</b>	Results (FP 07-2021)
Operating revenue	17,212 (270 properties*1) Period Average Occupancy 95.9%	17,313 (272 properties*1) Period Average Occupancy 96.2%	+101	Rent income +54 Key money income -46 Other revenues +24		Gain in rent revenue +58 from properties acquired in the current FP  Sale expenses +9	16,884 (272 properties*1) Period Average Occupancy 95.9%
Operating income	8,577 (Depreciation 2,863) (Property taxes 908)	8,710 (Depreciation 2,864) (Property taxes 907)	+132 (NOI +113)	Repair costs +28 GA costs, etc. +22		Leasing expenses due to new acquisitions -17	8,224 (Depreciation 2,835) (Property taxes 901)
Ordinary income	7,676	7,813	+136		Interest rates, etc. +11	Borrowing related –9 expenses	7,294
Net income	7,675	7,812	+136				7,294
Earnings Per Unit	<b>5,542</b> yen (Excl. gains on sales <b>5,230</b> yen)	<b>5,640</b> yen (Excl. gains on sales <b>5,321</b> yen)	<b>+98</b> yen ( <b>+91</b> yen)	<b>+60</b> yen	<b>+8</b> yen	<b>+30</b> yen ( <b>+23</b> yen)	<b>5,266</b> yen
Per Unit Retained Earnings	<b>-312</b> yen	<b>-319</b> yen	<b>+7</b> yen	The entire amount of <b>0</b> the current FP is retained		er unit) in gain on sales in	_
Per Unit Distribution from Retained Earnings	<b>128</b> yen	<b>128</b> yen	_	Out of <b>0.28</b> bn yen re distribution, <b>0.17</b> bn ye	<b>137</b> yen		
Per Unit Drawdown of Reserve*3	<b>242</b> yen	<b>242</b> yen	_	Reserve* after dividend:	<b>242</b> yen		
Dividend Per Unit	<b>5,600</b> yen	<b>5,692</b> yen	<b>+92</b> yen	Outstanding number of Outstanding amount of (398 yen per unit)	<b>5,646</b> yen		
LTV (Total assets base)	48.1%	48.4%	*2 The increases	of properties as of the end of FP. s and decreases in "Changes" deno ans "Temporary Difference Adjust	ote the impact on operating incortment Reserve."	ne and ordinary income.	48.2%

Internal Growth





# Rental Property Management Results for FP Jan. 2022

### Occupancies Improved through Easing of Leasing Terms

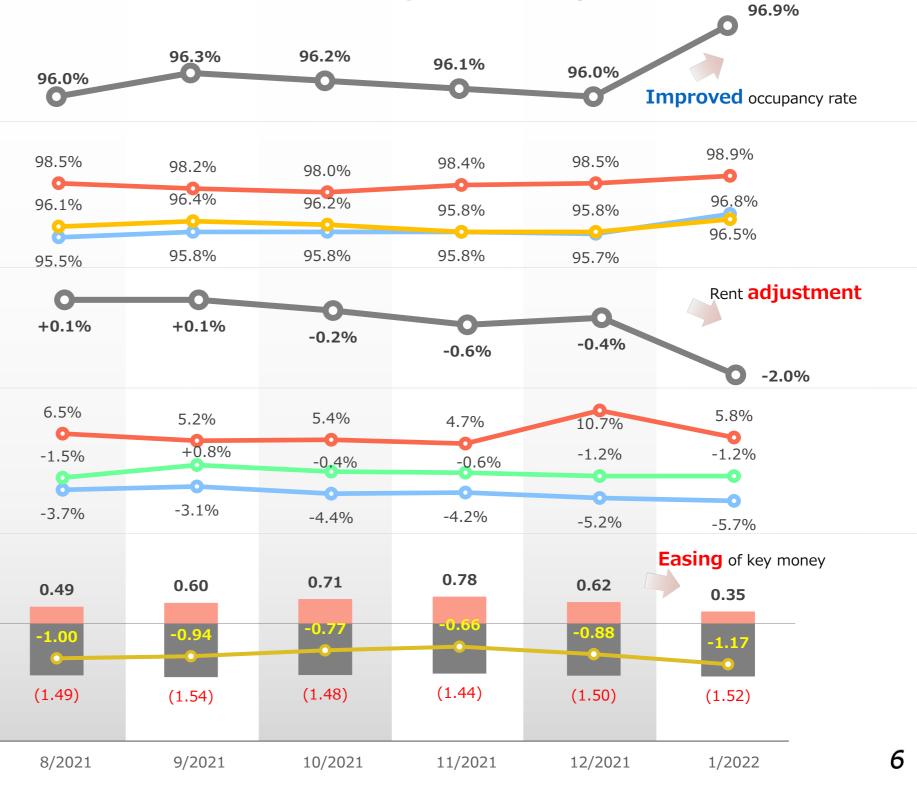
#### Occupancy rate FP Jan. 2022 (from Prev.) (Average) 96.2% **Portfolio** +0.3pt Tokyo 23 95.9% +0.7pt Wards Tokyo 98.4% -0.2ptMetropolitan Major Regional 96.1% -0.2pt Cities



	FP Jan. 2022 (Average)	(from Prev.)
Portfolio	-0.6%	-1.9pt
Single	-4.6%	-3.3pt
Compact	-0.7%	-1.7pt
Family & Large	+6.3%	-0.5pt

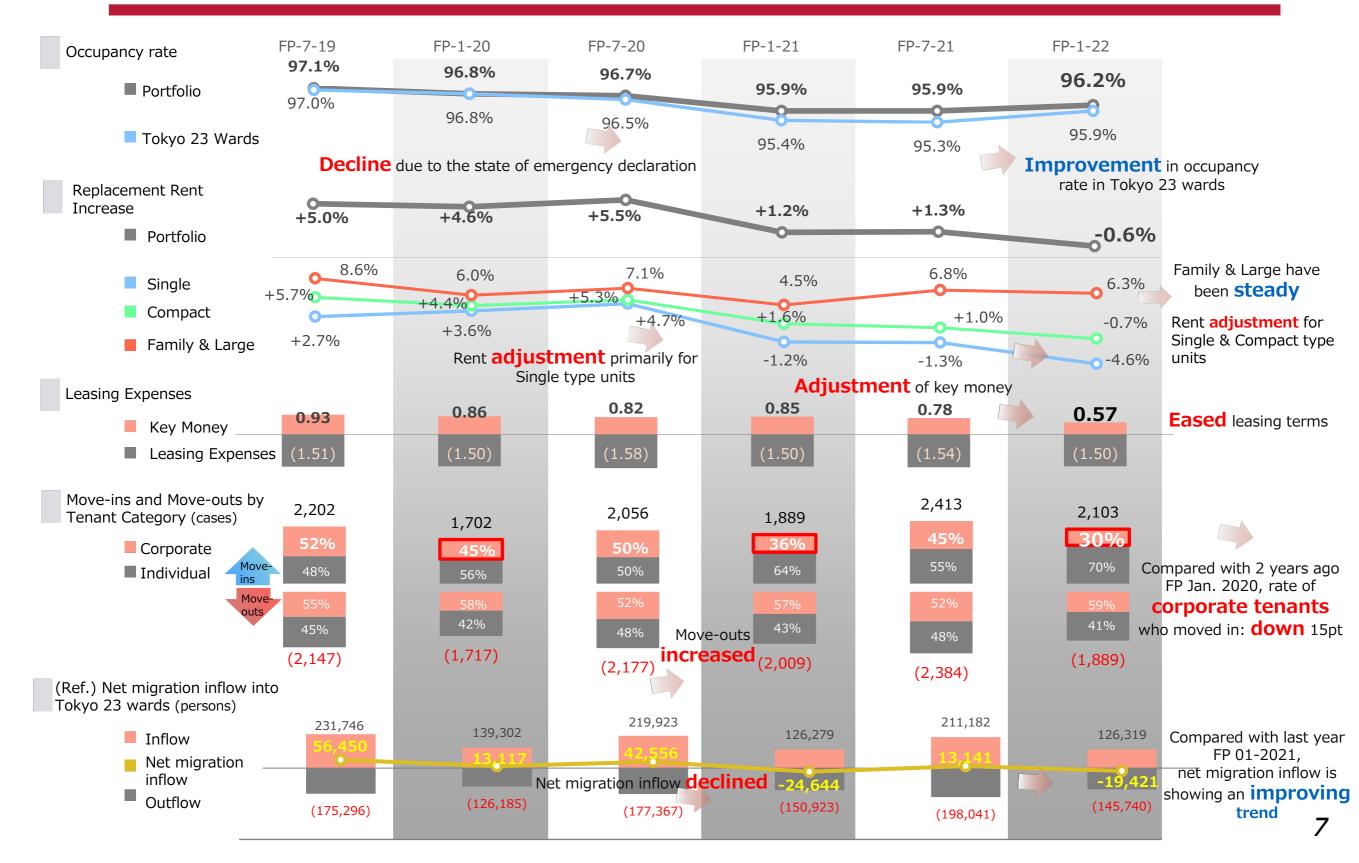
### Leasing Expenses (in monthly rent)

	FP Jan. 2022 (Average)	(from Prev.)
Key Money - Leasing Expenses	-0.92	-0.16 months
Key Money	0.57	-0.21 months
Leasing Expenses	(1.50)	+0.05 months





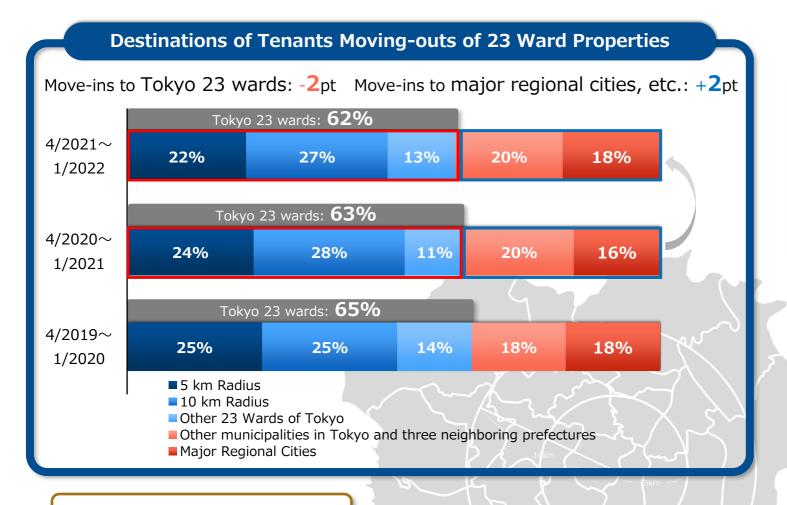
## Rental Property Management Results for Past 3 Years

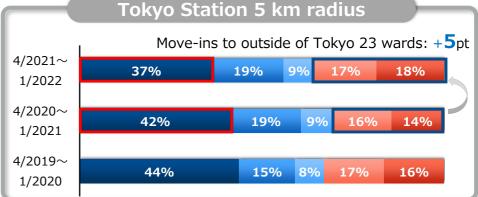


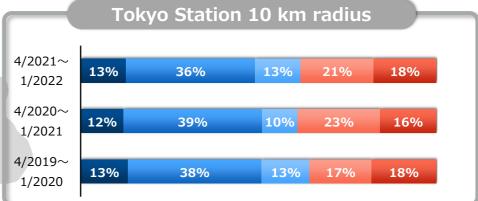


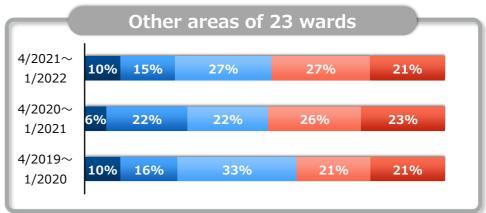
# Moved-outs, Where To?

While move-in areas shifted to **Suburbs** for **some ADR properties**, its impact is **small** 









Apr. 2021 to Jan. 2022: 1,071 Apr. 2020 to Jan. 2021: 1,113 Apr. 2019 to Jan. 2020: 1,068

Survey Periods & No. of Move-outs\*

<sup>\*</sup>The data indicates the number of individual tenants who moved out from ADR's properties managed by ITOCHU Urban Community Co., Ltd. within the 23 wards of Tokyo during the coverage period.



# Rent Fluctuation by Area

As of Jan. 31, 2022

#### Replacement\*1 Details By Area **Portfolio Yield** Fluctuation Rate of Rate of (from Prev.) Previous rent share Decline Rate Increase -6.3% 38% **Portfolio** -0.6%-1.9pt +7.2% 53% Tokyo 23 -0.5%+8.0% -6.4% 37% 55% -2.1ptWards Tokyo 42% +0.7% -1.0pt +6.5% **-5.5% 47%** Metropolitan 48% 21% +0.0% +3.1% -6.9%Sapporo -0.6pt-5.1% 39% 40% Sendai -1.1%+2.4% -1.1pt-5.2%-2.7pt+3.8% **-7.7% 16%** 75% Nagoya -0.5%-5.0% 37% +5.4% Kansai -1.7pt48% +1.4% +3.3% -3.0% 59% 19% Fukuoka -1.3pt■ Share in rent rise Share in rent decline

Renewal*1 Details								
	Fluctuation Rate	(from Prev.)	Previous rent share					
Portfolio	+0.6%	-0.0pt	21%					
Tokyo 23 Wards	+0.7%	-0.1pt	24%					
Tokyo Metropolitan	+0.6%	+0.4pt	27%					
Sapporo	+0.0%	+0.0pt						
Sendai	+0.4%	+0.2pt	14%					
Nagoya	+0.0%	+0.0pt	2%					
Kansai	+0.5%	+0.0pt	14%					
Fukuoka	+0.7%	+0.2pt	27%					
Ratio of tenar	nts accepting re	nt increase pro	posal (previous rent					

 $<sup>^{*1}</sup>$  Rent change for pass-through units that went through replacement or renewal during the period.

share: 34%): 64%

 $<sup>^{*}2</sup>$  Based on previous rent of replacement units in pass-through units, excluding the leasing of whole buildings.

Sendai Fukuoka Sapporo 2% Nagoya 3% Kansai 7% Tokyo 7% Metropolitan	Replacement Contract Share*2
Tokyo 23 Wards	Sendai Fukuoka Sapporo Nagoya 3%  Kansai 4% Tokyo Metropolitan 4%
77%	77%

#### **Replacement Details By Unit Type** Single (41.2% of portfolio) Fluctuation Previous rent Rate of Rate of (from Prev.) Rate Increase Decline share -4.6% -6.9% 15 Portfolio/S -3.3pt+4.7% 76% Tokyo 23 -7.2% 12% -5.3%-3.4pt+4.5% 81% Wards Tokyo -6.0% 35% 55% +5.8% -1.3%-2.3ptMetropolitan -5.0% 34% 31% -0.4%+3.5% -0.5ptSapporo -5.2% 19% -1.8%-0.8pt+2.2% Sendai +3.5% 82% -7.0% 10% -5.4%Nagoya -2.3pt-5.2% 14% -3.1%-3.2pt+5.1% 74% Kansai **-3.2% 59%** Fukuoka +1.9% -1.6pt +4.7% 28%

### Compact (34.9% of portfolio)

	Fluctuation Rate	(from Prev.)	Rate of Increase	Rate of Decline		ious rent share
Portfolio/C	-0.7%	-1.7pt	+4.5%	-5.3%	42%	48%
Tokyo 23 Wards	-0.9%	-1.8pt	+5.0%	-5.3%	39%	54%
Tokyo Metropolitan	+1.6%	-3.5pt	+4.2%	-2.2%	53%	27%
Sapporo	-0.6%	-1.4pt	+2.6%	-7.2%	40%	22%
Sendai	+1.5%	+0.1pt	+2.7%	-3.3%	79%	21%
Nagoya	-4.6%	-3.7pt	+3.9%	-7.6%	21%	71%
Kansai	+1.5%	+0.2pt	+3.7%	-3.4%	62%	23%
Fukuoka	+1.5%	-1.3pt	+2.6%	-4.2%	68%	7%

#### Family & Large (23.9% of portfolio)

	Fluctuation Rate	(from Prev.)	Rate of Increase	Rate of Decline	Previous rent share
Portfolio/F&L	+6.3%	-0.5pt	+10.3%	-5.6%	71% 19%
Tokyo 23 Wards	+8.2%	-0.6pt	+11.2%	-4.1%	79% 14%
Tokyo Metropolitan	+8.8%	+5.0pt	+9.7%	_	90%
Sapporo	+0.9%	+0.3pt	+3.4%	-8.0%	62% 16%
Sendai	-2.1%	-4.2pt	+1.9%	-5.6%	39% 52%
Nagoya	-5.3%	-2.7pt	+3.9%	-8.5%	19% 71%
Kansai	+5.5%	-0.7pt	+8.3%	-12.4%	71% 3%
Fukuoka	+0.5%	-0.7pt	+3.5%	-2.1%	36% 36%
	•	•	•		



# Rent Fluctuation in Tokyo 23 Wards

As of Jan. 31, 2022

#### Replacement\*1 Details By Area

### Tokyo 23 Wards

	Fluctuation Rate	(from Prev.)	Rate of Increase	Rate of Decline	Previou	ıs rent share
Tokyo 23 Wards	-0.5%	-2.1pt	+8.0%	-6.4%	37%	55%
5 km Radius	-1.3%	-1.2pt	+8.3%	-6.8%	33%	60%
10 km Radius	+1.0%	-2.6pt	+8.1%	-5.7%	45%	47%
Other23 Wards of Tokyo	-2.8%	-3.1pt	+5.5%	-6.5%	28%	66%

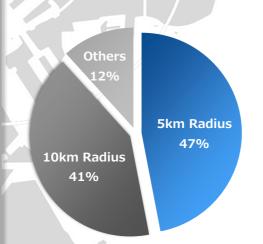
Share in rent rise
Share in rent decline

#### Renewal\*1 Details

	Fluctuation Rate	(from Prev.)	Previous rent share
Tokyo 23 Wards	+0.7%	-0.1pt	24%
5 km Radius	+0.7%	-0.1pt	24%
10 km Radius	+0.8%	-0.2pt	<mark>26</mark> %
Other23 Wards of Tokyo	+0.5%	+0.1pt	19%

Ratio of tenants accepting rent increase proposal (previous rent share: 36%): 68%

### Replacement Contract Share \*\* of Tokyo 23 Wards



#### By Unit Type

Single (30.8% of portfolio)

	Fluctuation Rate	(from Prev.)	Rate of Increase	Rate of Decline	Previous	rent share
Tokyo 23 Wards Total	-5.3%	-3.4pt	+4.5%	-7.2%	12%	81%
5 km Radius	-6.2%	-2.7pt	+4.1%	-7.7%	9%	85%
10 km Radius	-4.3%	-3.3pt	+5.0%	-6.8%	15%	75%
Other23 Wards of Tokyo	-5.4%	-5.2pt	+3.9%	-7.0%	12%	83%

Compact (27.8% of portfolio)

	Fluctuation Rate	(from Prev.)	Rate of Increase	Rate of Decline	Previou	s rent share
Tokyo 23 Wards Total	-0.9%	-1.8pt	+5.0%	-5.3%	39%	54%
5 km Radius	-2.1%	-1.8pt	+4.9%	-6.0%	32%	61%
10 km Radius	+0.8%	-1.7pt	+5.3%	-4.0%	48%	45%
Other23 Wards of Tokyo	-0.9%	-0.7pt	+3.7%	-4.7%	42%	50%

Family & Large (18.1% of portfolio)

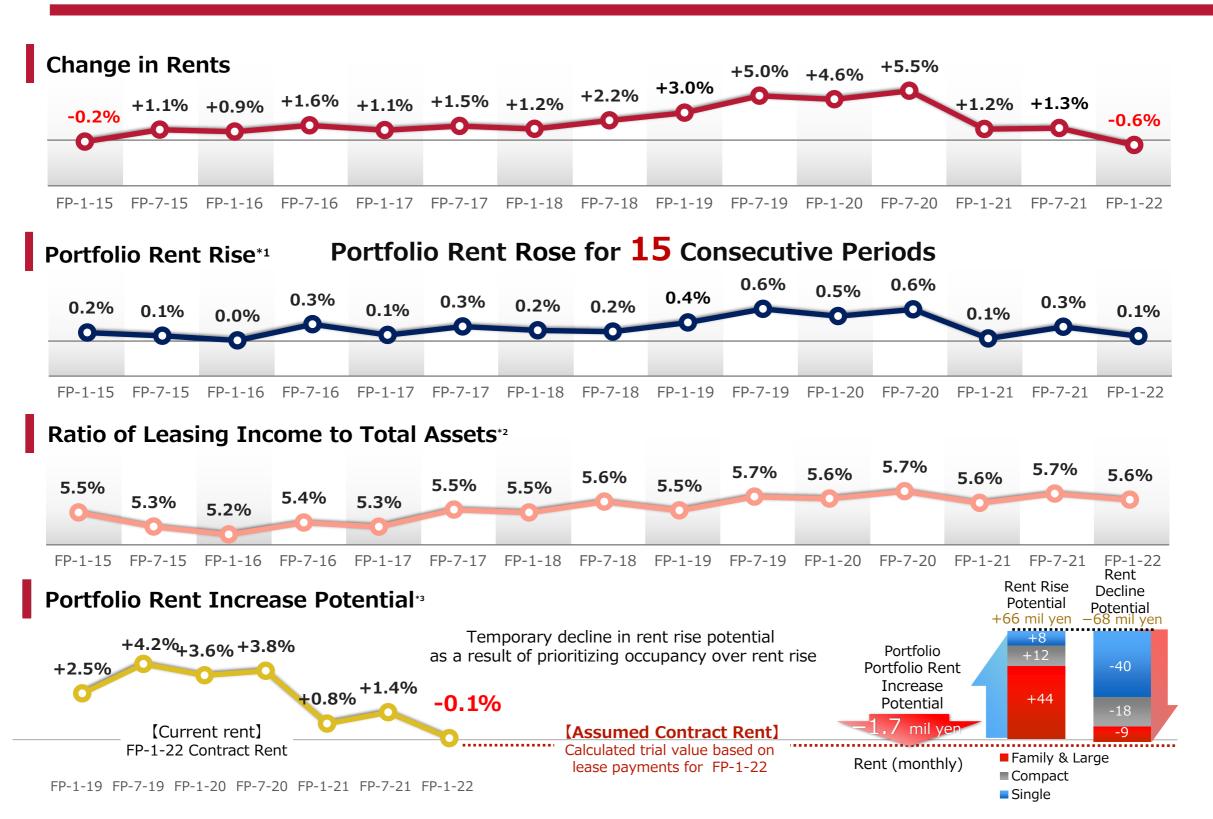
	Fluctuation Rate	(from Prev.)	Rate of Increase	Rate of Decline	Previous rent share
Tokyo 23 Wards Total	+8.2%	-0.6pt	+11.2%	-4.1%	79% 14%
5 km Radius	+8.7%	+1.5pt	+12.2%	-4.2%	77% 14%
10 km Radius	+7.7%	-2.1pt	+10.7%	-4.1%	78% 15%
Other23 Wards of Tokyo	+9.1%	+1.6pt	+9.1%	_	100%

 $<sup>{\</sup>bf *1}$  Rent change for pass-through units that went through replacement or renewal during the period.

<sup>\*2</sup> Based on previous rent of replacement units in pass-through units, excluding the leasing of whole buildings.



# **Rent Rise Potential**

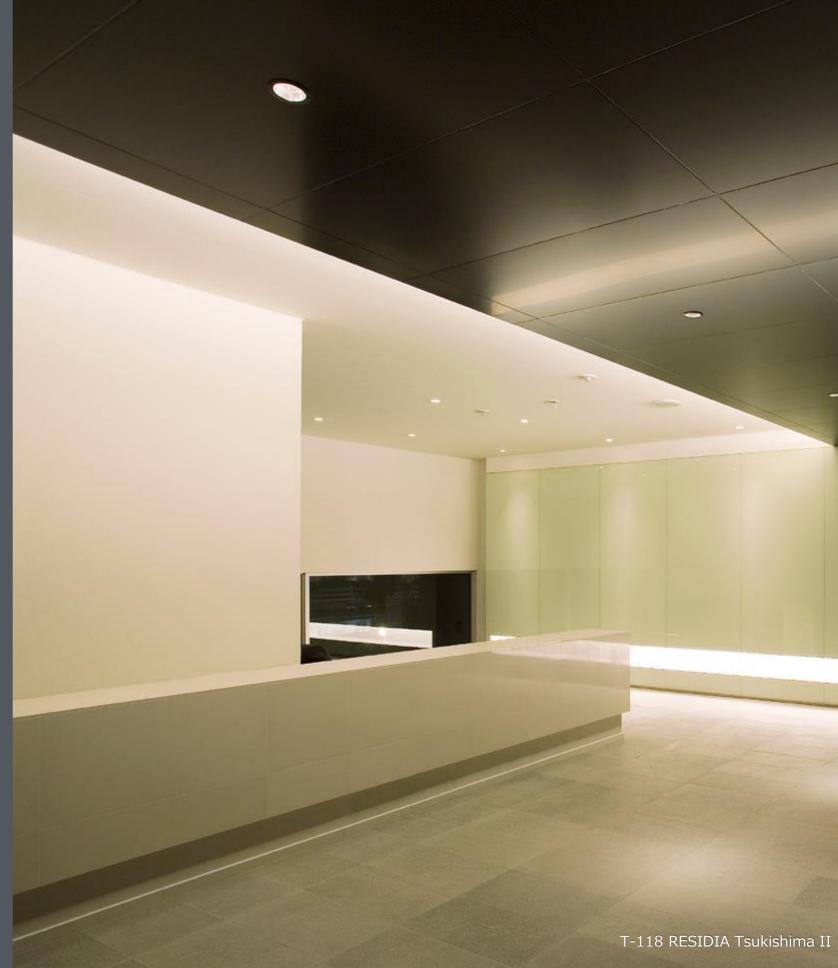


<sup>\*1</sup> Rent increase is calculated by comparing rent per tsubo at the beginning of each period to rent per tsubo at the end of the period for properties owned throughout the period

<sup>\*2</sup> NOI is calculated by annualizing the number of days under management and using the figure as of the end of the concerned FP for total assets.

<sup>\*3</sup> The degree of impact on the overall portfolio rent if all contract rents in the fiscal year ending July 31, 2021 were replaced by the contracted rent level in the fiscal year ending January 31, 2022.

**External Growth** 





# **New Acquisitions & Dispositions**

1 Book value as of the date of disposal

Acquired TWO Properties (3,745 mil yen in total)/Disposed TWO Properties (638 mil yen\*1 in total)

Deliver Stable Dividends Using Gains on Sales of 442 mil yen

#### **Steadily Acquiring Properties**

Acquired in FP Jan. 2022

Acquisition in FP Jul. 2022 (including planned acquisitions)



				To be acquired from sponsors		
	RESIDIA Kunitachi II	RESIDIA Nishi- Tenma	RESIDIA Bunkyo- Koishikawa	RESIDIA Kanda- Awajicho	RESIDIA Ogikubo III	Total / Average
Acquisition Price (bn yen)	795 mil yen	2,950 mil yen	694 mil yen	1,490 mil yen	2,388 mil yen	8,317 mil yen
Price / Appraisal	90.3%	95.5%	83.7%	91.4%	92.9%	92.4%
Annualized NOI* <sup>2</sup> Increase	+37 mil yen	+146 mil yen	+30 mil yen	+61 mil yen	+102 mil yen	+380 mil yen
NOI Yield *2	4.8%	5.0%	4.4%	4.2%	4.3%	4.6%
Building Age <sup>*3</sup>	6.0 yrs.	22.5 yrs.	4.0 yrs.	6.4 yrs.	6.3 yrs.	11.8 yrs.
Date of Acquisition	Oct. 1, 2021	Oct. 7, 2021	Feb. 1, 2022	Apr. 18, 2022	Apr. 18, 2022	

#### **Property Sales for Stable Dividend**



	RESIDIA Yoyogi	RESIDIA Nishi- Shinjuku	Total / Average
Disposition Price	504 mil yen	586 mil yen	1,090 mil yen
Gain on sales*4	+197 mil yen	+245 mil yen	+442 mil yen
Annualized NOI*5 Increase	−15 mil yen	-17 mil yen	−33 mil yen
NOI Yield*5 (by acquisition price)	4.8%	4.9%	4.8%
NOI Yield*5 (by disposition price)	3.1%	3.0%	3.0%
Building Age*6	16.7 years	16.7 years	16.7 years
Date of Disposal	Oct. 18, 2021	Oct. 18, 2021	

<sup>\*4</sup> Gains on sales are net of transaction fees and other costs as of January 31, 2022.

<sup>\*2</sup> Based on annual NOI listed on the appraisal report and acquisition price.

<sup>\*3</sup> Building age is as of the acquisition date.

<sup>\*5</sup> Calculated based on the actual average NOI between FP Jul. 2018 and FP Jan. 2021.

<sup>\*6</sup> Building age is as of the disposal date.



# **Sponsor Pipeline**

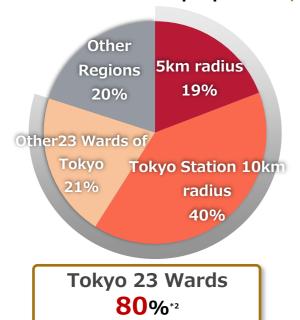
31 Properties in Total, Approx. 55.8 billion yen in Estimated Value\*1 As of Jan. 31, 2022 (of which, properties equivalent to 43.6 billion yen have been completed)

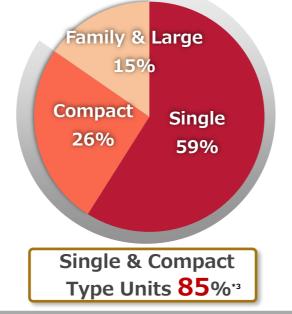
### **Properties Developed by Itochu Group**

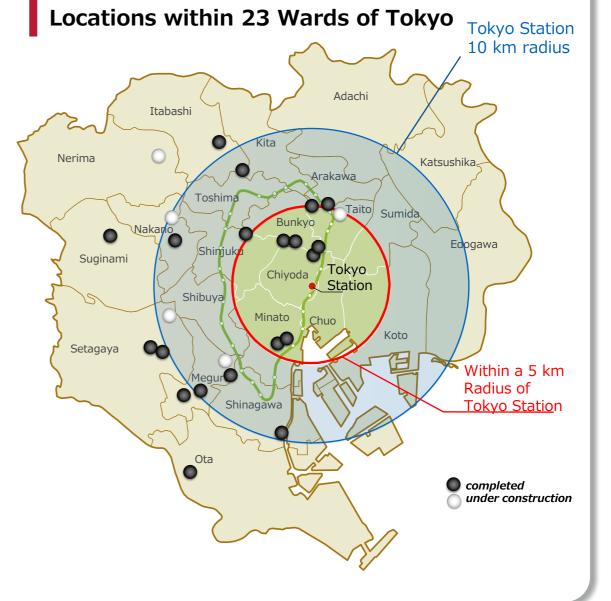
### **Pipeline for ADR**

	No. of Properties	No. of Units	Expected Value	completed
Tokyo Station 5 km Radius	<b>7</b> properties	<b>267</b> units	<b>10.7</b> bn yen	<b>10.7</b> bn yen
Tokyo Station 10 km Radius	11 properties	<b>738</b> units	<b>22.2</b> bn yen	<b>14.9</b> bn yen
Other23 Wards of Tokyo	<b>7</b> properties	<b>420</b> units	<b>11.7</b> bn yen	<b>11.7</b> bn yen
Other Regions	6 properties	<b>880</b> units	<b>11.1</b> bn yen	<b>6.2</b> bn yen

Total 31 properties 2,305 units 55.8 bn yen 43.6 bn yen





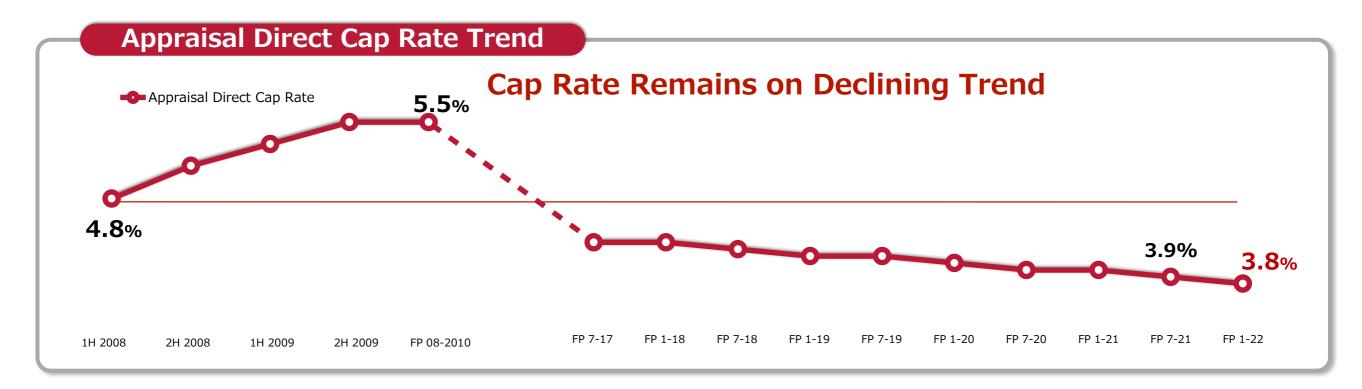


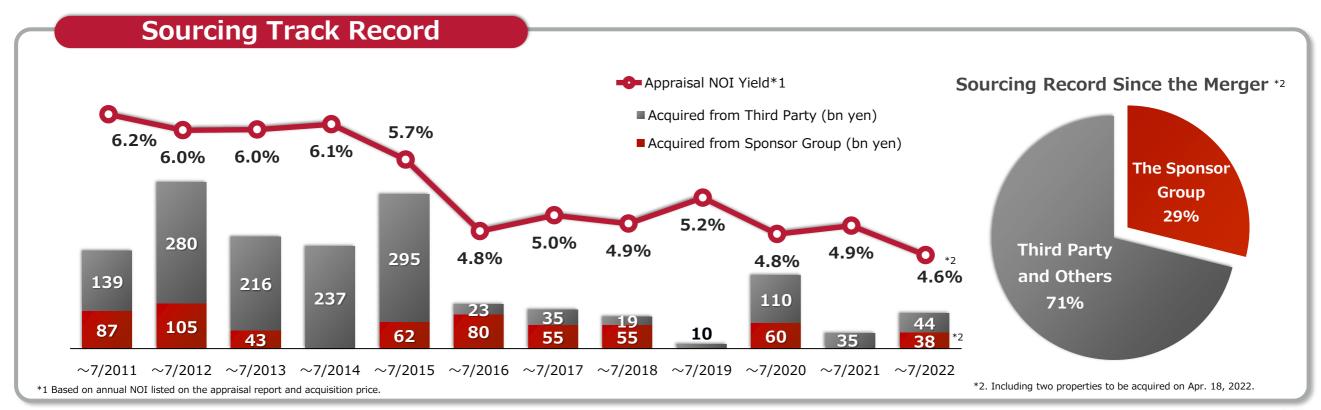
<sup>\*1</sup> The "Estimated Value" is based on the estimates made by ADIM and may differ from the actual acquisition price. There are no property on the list that ADR has decided on to acquire as of March 17, 2022, except for RESIDIA Kanda-Awajicho and RESIDIA Ogikubo III.

<sup>\*2</sup> Calculated based on the estimated value.
\*3 Calculated based on total leasable area of completed properties.



# **External Growth Policy**









# Maintaining the Competitiveness of Properties

### **Large-scale Repairs**

Repair works are carried out at around 15 years intervals on roofing, exteriors and entrances to maintain the basic functionality of the buildings

### Track Record Since the Merger

No. of Properties:

Cost of Works (incl. taxes)

Ave. Cost per Property:

85 properties

7,165 mil yen

84 mil yen

### Value Enhancement (VE) Works

In value enhancement works, floor plans, kitchens and bathrooms and are renovated to current taste, thereby making it possible to aggressively pursue rent increases

### Track Record Since the Merger —

No. of Value Enhanced Units: 496 units
No. Leased Out Units 478 units
% Increase in Rents:\*1 19.3%

in million yen FP Jan. 2022 Depreciation 2,864 mil yen = = = Capex (Value enhancement works of individual apartment units) 2,237 2,113 2,214 2,069 2,105 2,050 ■ Capex (Other Repairs) 383 ■ Capex (Large-scale Renovations) 405 449 338 508 527 1,508 1,463 1,348 777 571 55 531 511 527 138 542 1,058 57 451 923 413 400 147 176 352 1,158 1,139 1,133 1,143 1,076 1,063 1,000 568 912 890 559 FP 07-2024 FP 07-2022 FP 01-2022 FP 01-2023 FP 07-2023 FP 01-2024 FP 01-2025 FP 01-2020 FP 07-2020 FP 01-2021 FP 07-2021 Result Result Result Result Result ■ Repairs and maintenance 845 766 765 819 778 729 727 716 695 611 FP 07-2022 FP 01-2020 FP 07-2020 FP 01-2021 FP 07-2021 FP 01-2022 FP 01-2023 FP 07-2023 FP 01-2024 FP 07-2024 FP 01-2025 Result Result Result Result Result

<sup>\*1</sup> Average increase in monthly rents are calculated for the 478 leased out units that has gone through VE works as of Jan. 31, 2022, dividing the first contracted rent after the VE works by the previous rent before the VE works.



# Large-scale Repairs

### Works Were Done to 11 Properties at the Total Cost of 947 mil yen

\* The amount includes consumption tax.

### **RESIDIA Odori-Nishi**

Location : 8-2-30 Odori-Nishi, Chuo-ku, Sapporo, Hokkaido

Total floor space : 6,870.12 m<sup>2</sup> (building)

Structure, scale : 15-story RC flat-roofed building with 1 floor

: underground

Built : December 2006 (building age: 15 years old)

Construction cost : 145,992 thousand yen

Construction period: July 2021 to December 2021 (6.0 months)

### before









### **after** Value enhancements of common areas (entrance, elevator hall, etc.)











# Value Enhancement (VE) Works

#### **Value Enhancement Works Track Record**

Avg. Increase in Monthly Rent Since Merger

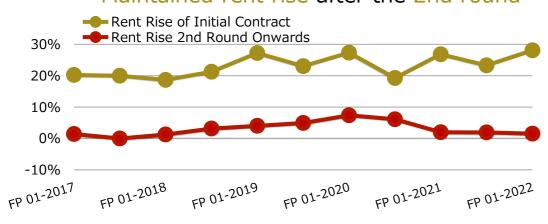
+19.3%\*1

Similar rent rise as before the COVID-19 pandemic

	No. of VE Units	No. of Leased Out Units	Construction Costs*2
Since Merger	496 units	478 units	1,823 mil yen
FP Jan. 2022	34 units	16 units	78 mil yen

Increase	Rate of Increase	Estimated Recuperation Period*3
+15 mil yen	+19.3%	9.5 yrs.
+0.9 mil yen	+28.1%*4	6.8 yrs.

#### Maintained rent rise after the 2nd round



- \*1 Average increase in monthly rents are calculated for the 478 leased out units that has gone through VE works as of Jan. 31, 2022, dividing the first contracted rent after the VE works by the previous rent before the VE works.
- \*2 Construction cost includes all cost (excluding tax) spent on the leased out units.
- \*3 Recuperation periods are derived by dividing the construction cost by the amount of initial rent increase. It assumes that the rent increase is maintained throughout the period.
- \*4 The average increase in monthly rents of the 16 units under lease (as of Jan. 31, 2022), out of 34 units that had value enhancement (VE) works done during the FP Jan. 2022, based on their monthly rent before the VE works and the monthly rents in the first contract after the VE works.

#### **Individual apartment units of RESIDIA Nishi-Azabu**

#### Layout change

- 3LDK ⇒ 2LDK

#### Work overview

- Open kitchen design
- New floor tiles
- Feature wallpapers
- Partially replaced with wall tiles, renovated the kitchen, bathroom, vanity, and toilet
- Replaced joinery

### before





### after



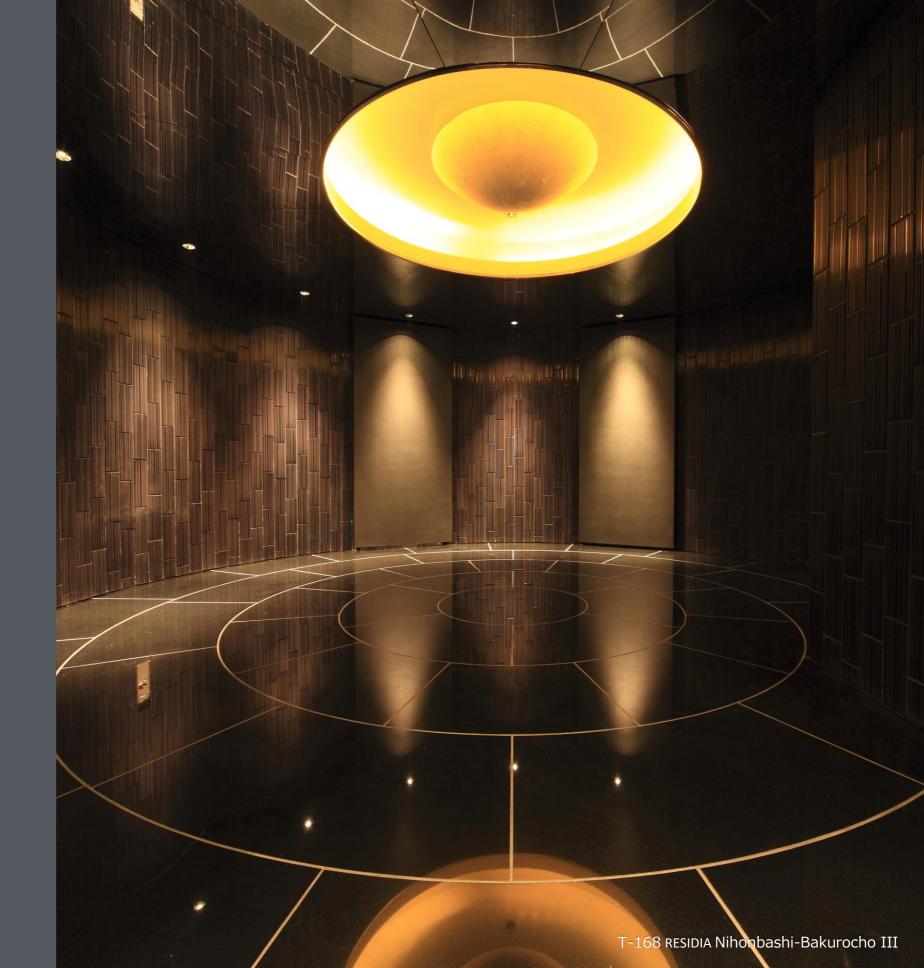








# Finance





# **Building a Stable Financial**

### **Key Figures on Debts**

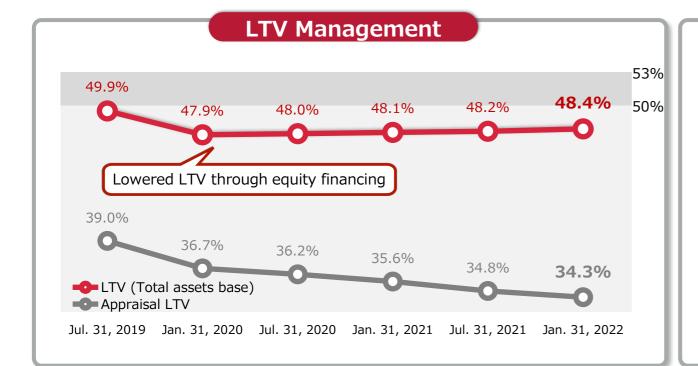
Credit Ratings: JCR AA(Stable) R&I: AA-(Stable)

	Jul. 31, 2021	Jan. 31, 202	22	Change
Loans	186.5 bn yen	186.1 bn yen	83.6%	-0.4 bn yen
Bonds	34.0 bn yen	36.6 bn yen	16.4%	+2.6 bn yen
Total	220.5 bn yen	222.7 bn yen	100%	+2.2 bn yen

### FP Jan. 2022 Debt Financing

Lowered Interest Rates & Extended Duration

	Repayment	Procurement
Amounts	17.0 bn yen	19.2 bn yen
Avg. Interest Rate	0.95%	0.41%
Avg. Initial Duration	6.5 yrs.	8.2 yrs.



### **Maximum Leverage**

As of March 17, 2022

Total assets LTV 53%, appraisal LTV 50%

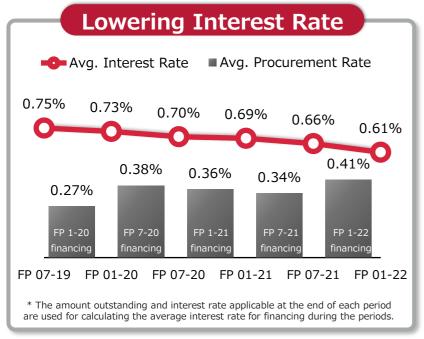
### **Acquisition Capacity**

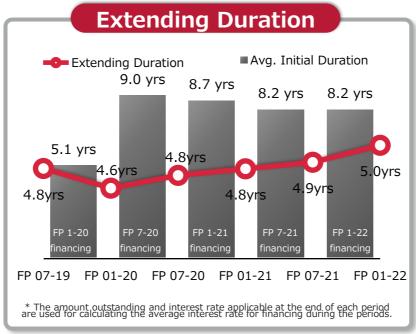
Acquisition capacity at total asset LTV 50%

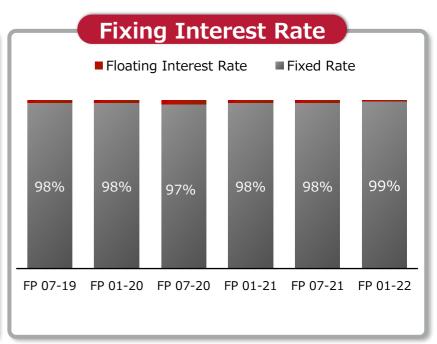
As of Jan. 31, 2022 **14.5** bn yen

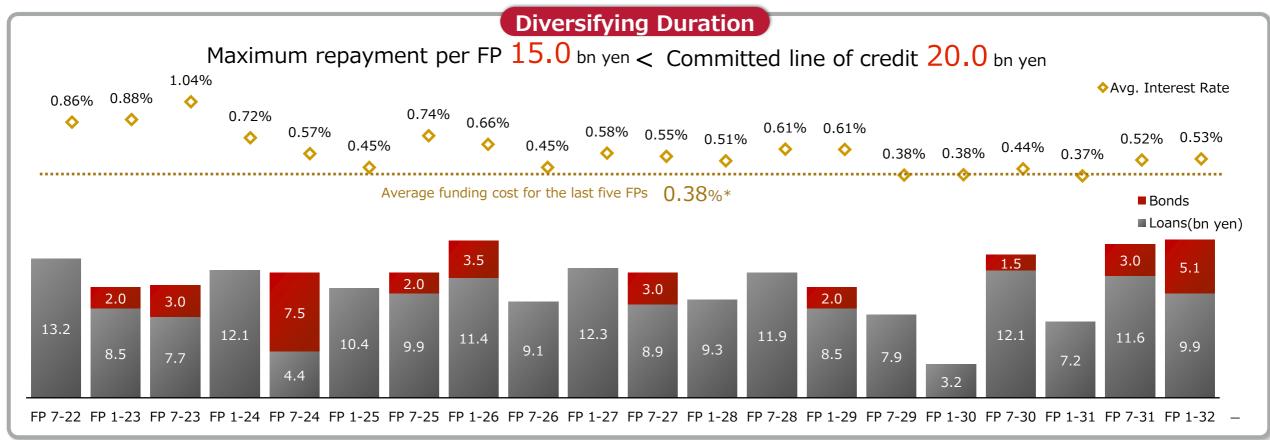


# **Aiming for Long-term**









<sup>\*</sup> Weighted average of the applicable interest rates of interest-bearing liabilities, excluding short-term loans, raised in the last five FPs.

Sustainability





# **Sustainability Initiatives**

		Materiality		Related		
Category	Long-term vision	(sustainability-related important issues)	Related SDGs	policies, etc.*1	KPIs	Measures implemented
	Climate change-related Environment initiatives (contribution to low-carbon society)	① Extension of useful life	11 JERUARIORE 12 GONGROUN ARTON ARTO	①, ②		- Large-scale repairs, value enhancement (VE) works
		② Acquisition of environmental and energy-saving certifications	11 (1000) 110. 12 (100) 120. 13 (100)	3		- Acquisition of Green Building Certification and BELS
Environment		③ Control of reduction of energy consumption, CO <sub>2</sub> emissions, water consumption, and waste volume	6 AM SAFTADA 7 MONAGE AM 11 SACIAMENTES 11 SACIAMENTES 13 APRIL 13 APRIL 14 APRIL 15 APRIL 16 APRIL 17 APPRIL 18 APRIL 1	①, ②, ③ ④, ⑤, ⑥	Reduction target based on the intensity (1) Energy consumption, CO <sub>2</sub> emissions ① Short term (1 year): 1% reduction ② Medium to long term (5 years): 5% reduction (2) Water consumption, waste volume ① Short term (1 year): Do not increase ② Medium to long term (5 years): Do not increase	<ol> <li>Introduction of energy-saving devices         <ul> <li>Introduction of LED, water-saving toilets, car sharing</li> </ul> </li> <li>Electricity-related         <ul> <li>Introduction of electric power measuring system</li> </ul> </li> <li>Educating tenants         <ul> <li>Distribution of sustainability guidelines</li> </ul> </li> </ol>
		④ Cooperation with stakeholders	13 Mericanic II Inches II II Inches II II Inches II II II Inches II	③,⑦		<ul> <li>(1) Cooperation with tenants</li> <li>- Leasing contract w/ Green Lease Provision</li> <li>(2) Cooperation with PM, BM companies</li> <li>- Establishment, notification of green procurement guidelines</li> <li>- Implementation and evaluation of questionnaire surveys</li> <li>(3) Involvement with local communities</li> </ul>
	Tenants and	① Improvement of tenant satisfaction, engagement with tenants	3 ton septimal to the septimal	3		<ul> <li>Questionnaire surveys and services for tenants</li> <li>Installation of disaster prevention map, distribution of disaster prevention items</li> <li>Repair of shared spaces, installation of hand sanitizers</li> </ul>
Society	local communities Initiatives for	② Contributing to local communities	3 AND HOLLING  11 SOCIANALITIES	3		<ul><li>Installation of AED and donation-type vending machines</li><li>Co-sponsoring of presentation contests</li></ul>
Society	officers and other employees	③ Utilization of diverse human resources, ability development	4 SACHE STREET S	3, 9		- Promotion of positive actions, anti-harassment training
	employees	④ Development of workplace environment that offers job satisfaction	3 total state  8 total state  W		Ensuring all employees undergo regular health check-up	<ul> <li>Establishment of childcare and nursing care leaves, voluntary work leave, paid leave by hour, etc.</li> <li>Practice of health and productivity management</li> </ul>
	Strengthening of governance	① Firm corporate governance structure	16 non-max no make no	3		<ul> <li>Establishment of Compliance Committee and Investment Committee</li> <li>Establishment of Sustainability Promotion Committee and expert team</li> <li>Formulation of and compliance with rules regarding conflicting interest transactions</li> </ul>
Governance	Risk management for sustainable	② Pursuit of unitholder interest through customer-first business management	8 HOLD THROUGH TO THE PROPERTY OF THE PROPERTY	-		<ul> <li>Introduction of asset management compensation system linked to investment performance</li> <li>Introduction of share investment system for officers</li> </ul>
	business growth	③ Strengthening of resilience	13 cons	(10)		<ul> <li>Identification of climate-related risks, opportunities, and strategies</li> <li>Enhancement of disaster prevention measures and BCP structure</li> </ul>

<sup>\*</sup> ① Energy-saving policy, ② GHG emission reduction policy, ③ sustainability promotion structure standards, ④ water saving policy, ⑤ waste control policy, ⑥ EMS operation manual, ⑦ green procurement policy, ⑥ health and productivity management policy, ⑤ human rights policy, ⑥ climate change and resilience policies

① to ⑩ stipulate operating policies for practicing the matters addressed in the Sustainability Policy.



# **Sustainability Initiatives**

### Maintain and Improve Medium- to Long-Term Asset Values through a Wide Range of Initiatives

# Environmental Consciousness

- Posters Encouraging Energy Saving
- Large-scale Repairs
- LED Lighting Installation





LED Lighting Installation

### Governance Governance

- Development of Compliance and Risk Management Systems
- Compensation System Closely Linked to Performance
- Introduction of Share Investment System for Officers of Asset Management Company

Same-boat Investment with Investors

Adjusted FFO/share

#### Compensation I

Linked to NOI\*

VOI\* × 7.00%

Compensation II
Linked to Adjusted FFO/share\*\*
Compensation I
×
×
0.005%

\*NOI is an amount obtained by subtracting the total sum of property leasing expenses (excluding depreciation cost and loss on retirement of non-current assets) from the total sum of property leasing revenues

\*\*Adjusted FFO/share = Asset management compensation II FFO before deduction / number of outstanding shares as of the closing date

# Social Contribution

#### (1) Contributing to Local Community

- Disaster Prevention Map
- Distribution of Disaster Prevention Items
- Installation of Charity Vending
  Machines

(2) Enhancing Tenant Satisfaction

Services for Tenants Questionnaire Surveys for

Installation of Apps for

Tenants

**Tenants** 

Installation of AEDs



Disaster Prevention Map



Distribution of Disaster Prevention Items

Charity Vending Machines



**AED Installed** 

#### (3) Improving Employee Awareness and Satisfaction

- Various Training Programs
- Introduction of Share Investment System for Employees
- Work-style Reform
- Employee Health-Promoting Initiatives
- Expansion of Benefit Programs



24/365 Call Center Service

TENTAL TO THE PROPERTY OF THE

Installation of Tenant Applications

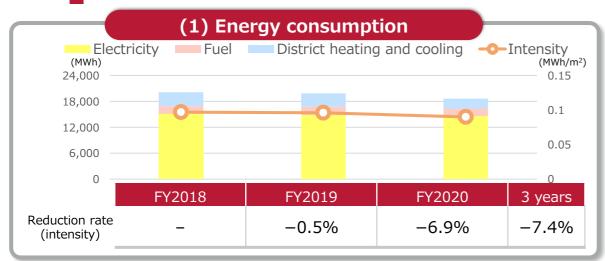


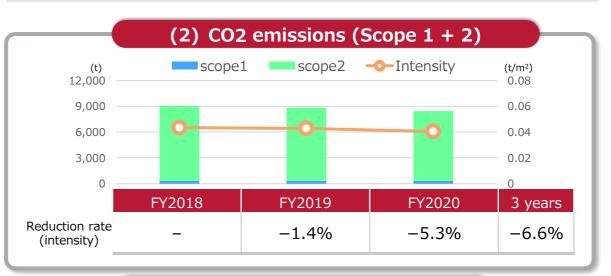
# **Environmental Measures (1)**

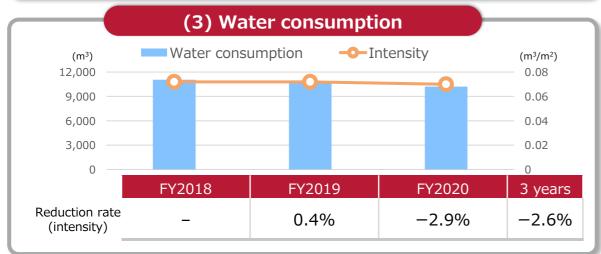
### Reduction Target (Based on the Intensity\*1)

	Short-term target (annual)	Long-term target (5 years)
(1) Energy consumption (2) CO <sub>2</sub> emissions	-1%	-5%
<ul><li>(3) Water consumption</li><li>(4) Waste weight</li></ul>	Do not increase	Do not increase

### Reduction in Energy Consumption, etc.\*2









<sup>\*1</sup> The total of each category is divided by the total acquired areas (m²) related to data of the investment property.

<sup>\*2</sup> For properties owned for the entire period of each fiscal year and from which the data of full-year consumption was obtained. Calculated for Scope 1 and 2 as follows: ① Scope 1: on a combustion basis, ② Scope 2: on an electric power and district heating and cooling basis



# **Environmental Measures (2)**

#### **Measuring Energy Consumption**

### Source of Data

		Now	After installation
Common areas		0	0
Individual apartment units	Entire property	×	0
	Each apartment unit	×	×

### Data Acquisition Ratio\*1

Properties with

a device

	8 properties
	FP Jul. 2021
Portfolio	34.7%
Individual apartment units	15.0%

Installed at $52$ properties in total					
FP Jan. 2022	Change				
49.8%	+15.2%				
33 2%	+18.2%				

**Actions** 

Newly installed at 44 properties

#### **Environmentally Friendly Asset Management**

	FP Jan. 2022	Portfolio coverage*2	Change
LED Lighting Installation	109 properties	40.2%	+4.2pt
Water Saving Toilet Installation	<b>443</b> units	2.0%	+0.1pt
Car Sharing	<b>3</b> properties	1.1%	No change

•Leasing contract w/ Green Lease Provision **62.2**% (+2.3pt from previous FP)

#### **Seismic Risk**

Probable Maximum Loss (PML)	2.4 %	Covering the Financi Damage		
Replacement Cost	238.8 bn yen	As of Jan. 31, 2022 Funds Available for Damage Recovery		
Maximum Amount of Loss	5.6 bn yen	< 7.8 bn yen*4		

### Issues to Deliberate When Acquiring Assets

- •If the PML\*3 of the target asset is over 20%
- → Consider adding earthquake insurance

<sup>\*1</sup> Calculated by dividing the total floor area of the space where data are acquired by the total floor area (or total floor area of residential units) of the investment property.

<sup>\*2</sup> The ratio of properties with LED lightings and car sharing in the entire portfolio is calculated on the basis of the number of properties, whereas the ratio of properties with a water saving toilet is calculated on the basis of the number of leasable properties.

<sup>\*3</sup> The Probable Maximum Loss (PML) is a tool used to evaluate the seismic risk of a building and identify assets with high seismic risk. The PML report identifies the PML value, expressed as a percentage of the building's replacement cost and estimates the potential damage during a 475-year earthquake.

<sup>\*4</sup> Outstanding amount of cash and deposits (including trusts) minus payables, lease deposits (including trusts), working capital reserve and dividend for FP Jan. 2022, as of Jan. 31, 2022.



# Recognitions for Sustainability Measures

# ADR and ADIM are recognized by multiple parties for their sustainability measures

#### Participated in GRESB Survey



First residential J-REIT to participate in the survey in 2014
In 2021, selected as Sector Leader

of Asia Listed Residential Sector (3rd time in 2 consecutive years)

Green Star for 6 years running

	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021
Total Points	49	60	64	73	73	75	75
Disclosure Rating	-	D	С	А	А	А	А

Working towards Inclusion in the MSCI Japan ESG Select Leaders Index

ESG Rating:BBB



(as of December 2021)

Rating improved **3** notches from FY2018 (Excluded from the index in FY2018\*)



st ADR is currently included in the MSCI Japan IMI Index targeting listed stocks in Japan.

#### **Issuing Green Bond**

Issued 2 bonds in October 2021 (2.6 bn yen)

JCR Green Finance Framework Assessment

Green 1 (F)



# **Earnings Guidance**





# **Earnings Guidance**

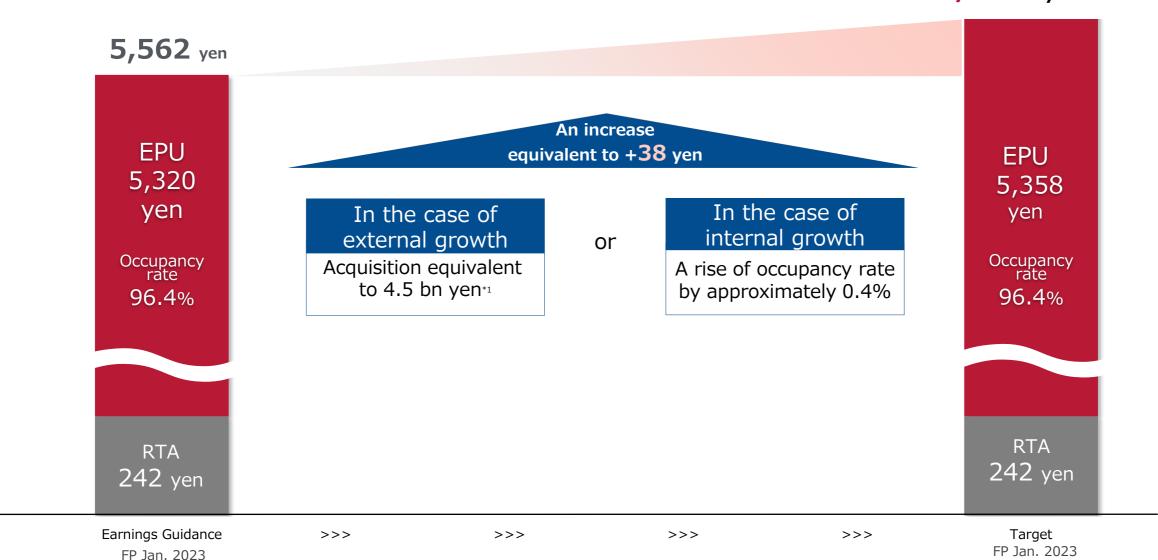
						in million yen
	① Results for	② Forecast for		Changes*2 (② - ①)		Forecast for
	FP 01-2022	FP 07-2022		Asset Management and Financing	External Growth	FP 01-2023
Operating revenue	17,313 (272 properties*1) Period Average Occupancy 96.2%	17,178 (275 properties*1) Period Average Occupancy 96.5%	-135	Rent income +75  Key money income +65  Renewal fee income, etc. +66	Gain on sales Full-year gain in rent revenue from properties sold in FP 01-2022 Full-year gain in rent revenue from properties acquired in FP 01-2022 and 07-2022	17,088 (275 properties*1) Period Average Occupancy 96.4%
Operating income	<b>8,710</b> (Depreciation 2,864) (Property taxes 907)	8,209 (Depreciation 2,914) (Property taxes 911)	-500 (NOI +45)	Leasing and renewal expenses Advertising expenses Renovation and repair costs Building management fees Other expenses Depreciation GA costs, etc.  -41 -147 -10 -10 -10 -10 -10 -10 -10 -10 -10 -10	Leasing expenses due to new acquisitions  Leasing expenses due to dispositions  GA costs, etc.  Depreciation  -23  +3  -12  -10	8,235 (Depreciation 2,964) (Property taxes 915)
Ordinary income	7,813	7,369	-444	Claim compensation income +30 Borrowing related expenses, etc.	Borrowing related expenses, etc32	7,369
Net income	7,812	7,368	-444			7,368
Earnings Per Unit	<b>5,640</b> yen (Excl. gains on sales <b>5,321</b> yen)	<b>5,320</b> yen	<b>-320</b> yen (-1 yen)	<b>-19</b> yen	<b>-301</b> yen	<b>5,320</b> yen
Per Unit Retained Earnings	<b>-319</b> yen	_	<b>+319</b> yen			_
Per Unit Distribution from Retained Earnings	<b>128</b> yen	<b>137</b> yen	<b>+9</b> yen	Out of <b>0.55</b> bn yen retained earnings outstanding after the last FP distribution, <b>0.19</b> bn yen (137 yen per unit) is distributed.		<b>137</b> yen
Per Unit Drawdown of Reserve <sup>*3</sup>	<b>242</b> yen	<b>242</b> yen	_	<ul> <li>Reserve*2 after dividend: 29.5 bn yen</li> </ul>		<b>242</b> yen
Dividend Per Unit	<b>5,692</b> yen	<b>5,700</b> yen	<b>+8</b> yen	Outstanding number of units issued at e Outstanding amount of retained ear <b>0.36</b> bn yen (261 yen per unit)		<b>5,700</b> yen
LTV (Total assets base)	48.4%	49.0%	*2 The increases and	operties as of the end of FP. decreases in "Changes" denote the impact on "Temporary Difference Adjustment Reserve."	operating income and ordinary income.	49.0%



# Towards Achievement of FP Jan. 2023 Targets

- Dividend payout from earnings per unit (EPU)
- Dividend payout from periodic drawdown of reserves (RTA)

DPU **5,600** yen



The contents of this page are based on the assumption that the issued and outstanding amount of 1,385,000 ADR units as of January 31, 2022, will be unchanged.

These are estimates made by ADR on the basis of certain assumptions.

<sup>\*1</sup> Based on the acquisition of assets worth 4.5 bn yen in total utilizing borrowings and funds at hand with a yield after depreciation and funding cost estimated on the most recent figures.

Merger of Asset

Management

Companies





### Overview of Merger of Asset Management Companies

As of March 17, 2022

### Multiple fund management for improvement of the unitholders' value





As of June 1, 2022

- Sharing of knowhow
- ② Expansion of investment opportunities
- ③ Human resource development



Principle of prioritizing listed REITs (scheduled on June 1, 2022)

The properties that ADR has declined to consider for investment and ADP plans to acquire are

The rules stipulate that the reason for this must be reported to the ADR board of directors.

	1st priority	2nd priority	3rd priority
Rental housing, etc.*4	ADR*3	ADP	Private funds
Logistics facilities, etc.*5	ADL*3	ADP	Private funds
Others*6	ADP*3	Private funds	_

<sup>\*</sup>Exception: When one of the investment funds has been designated to have priority review by the seller, etc.

<sup>\*1</sup> It is assumed that the logo will be changed effective June 1, 2022.

<sup>\*2</sup> It is assumed that the resolution to change the company name to Advance Logistics Investment Corporation will be approved at the general meeting of unitholders of ITOCHU Advance Logistics Investment Corporation scheduled on April 27, 2022.

<sup>\*3</sup> ADR denotes Advance Residence Investment Corporation, ADL Advance Logistics Investment Corporation (as of March 17, 2022), and ADP Advance Private Investment Corporation.

<sup>\*4</sup> Denotes rental residences, student apartments, student dorms, and healthcare facilities in Japan that are target of investment for ADR.

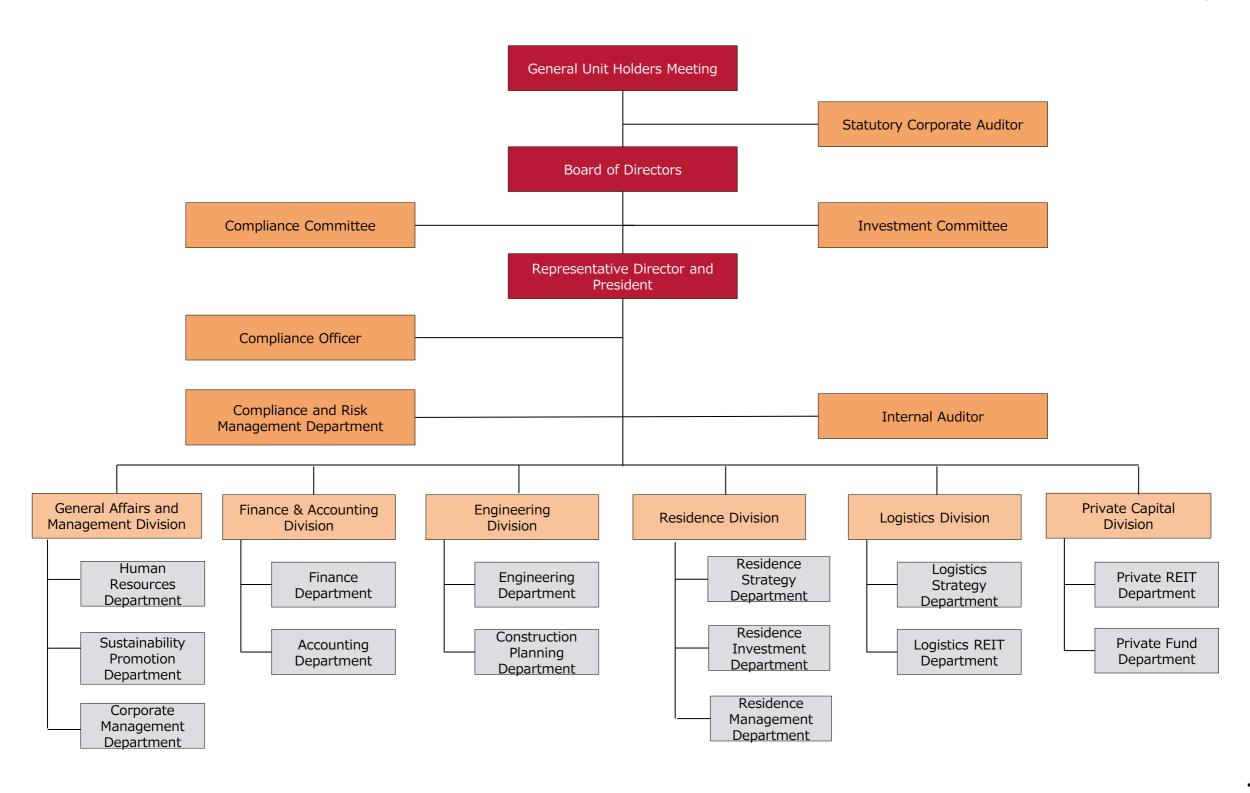
<sup>5</sup> Denotes logistics facilities, plants, data centers, communication facilities, research facilities, supply processing facilities, and renewable energy facilities that are target of investment for ADL.

<sup>\*6</sup> Denotes real estates (commercial facilities, offices, hotels, etc.) in Japan other than rental residences and logistics facilities.



# Organizational Structure of New Asset Management Company

Scheduled on June 1, 2022



T-048 RESIDIA Shibadaimon II

Appendix



# **Advance Residence's Strength**

As of Jan. 31, 2022

## Defensive with Stable Dividend

# **Asset**

Largest Portfolio Among Residential J-REITs\*

462.2 billion yen

# **Debt**

Stability based on Long-term × Fixed Rate × Diversification

Credit Ratings

JCR AA R&I AA-

# **Equity**

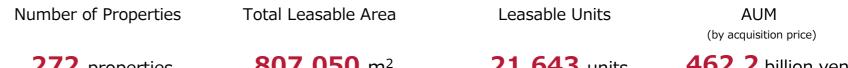
One of the Largest\* Reserve Among All J-REITs

29.8 billion yen

<sup>\*</sup>According to data compiled by ADIM from the latest disclosures made by other J-REITs as of March 17, 2022.



## The Largest\*1 Portfolio Among Residential J-REITs



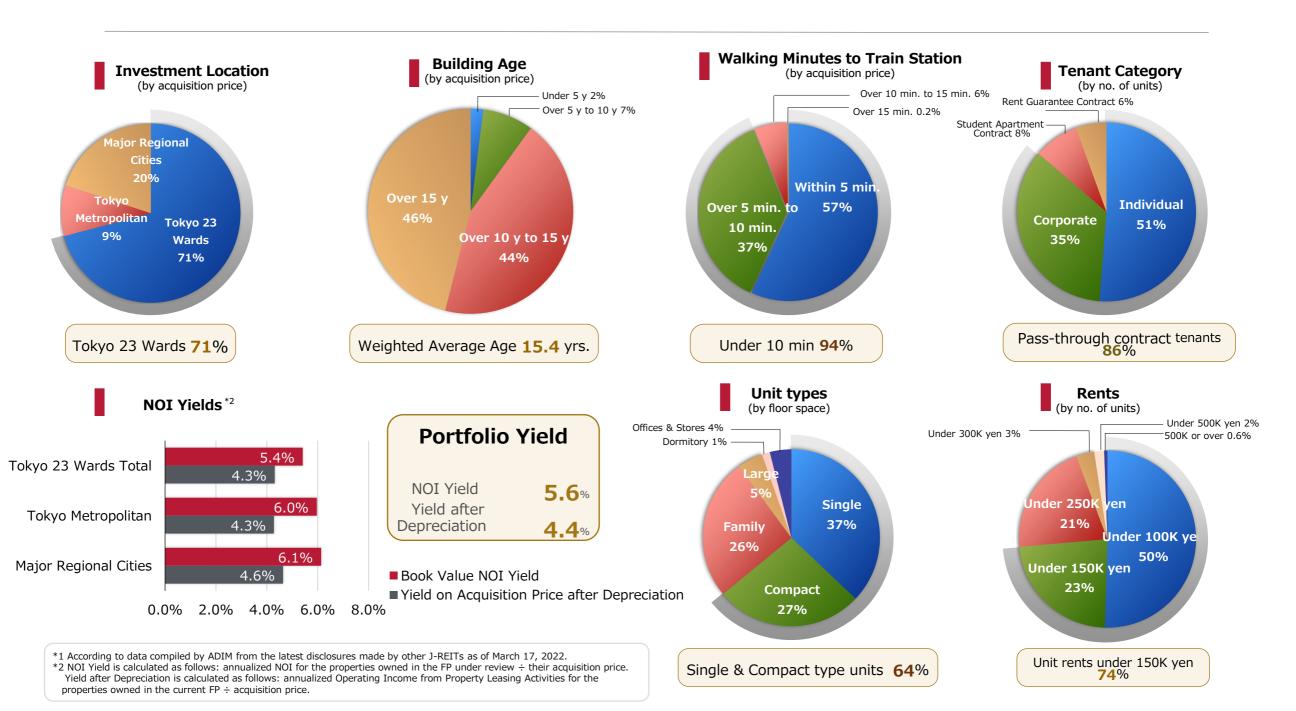
As of Jan. 31, 2022

**272** properties

**807,050** m<sup>2</sup>

**21,643** units

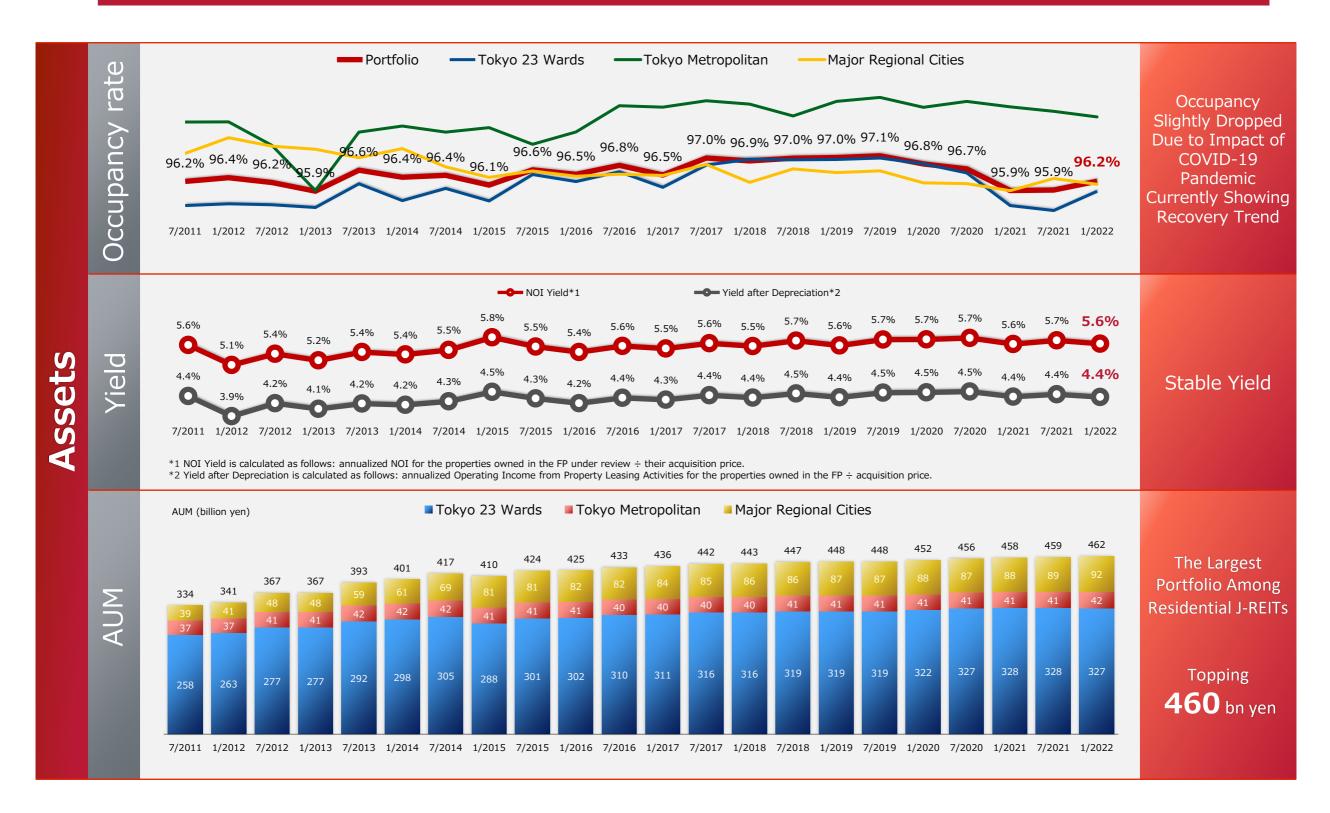
462.2 billion yen

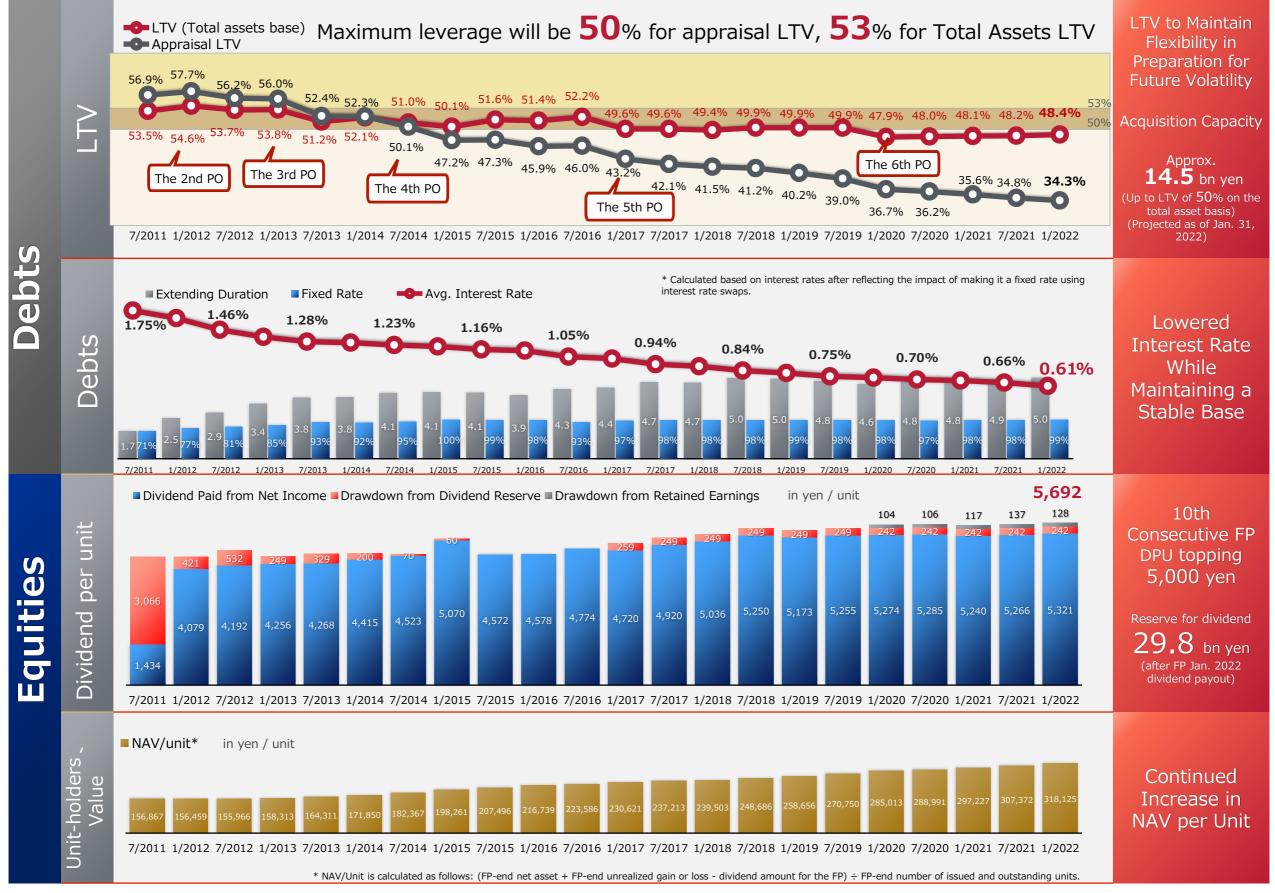


<sup>37</sup> 



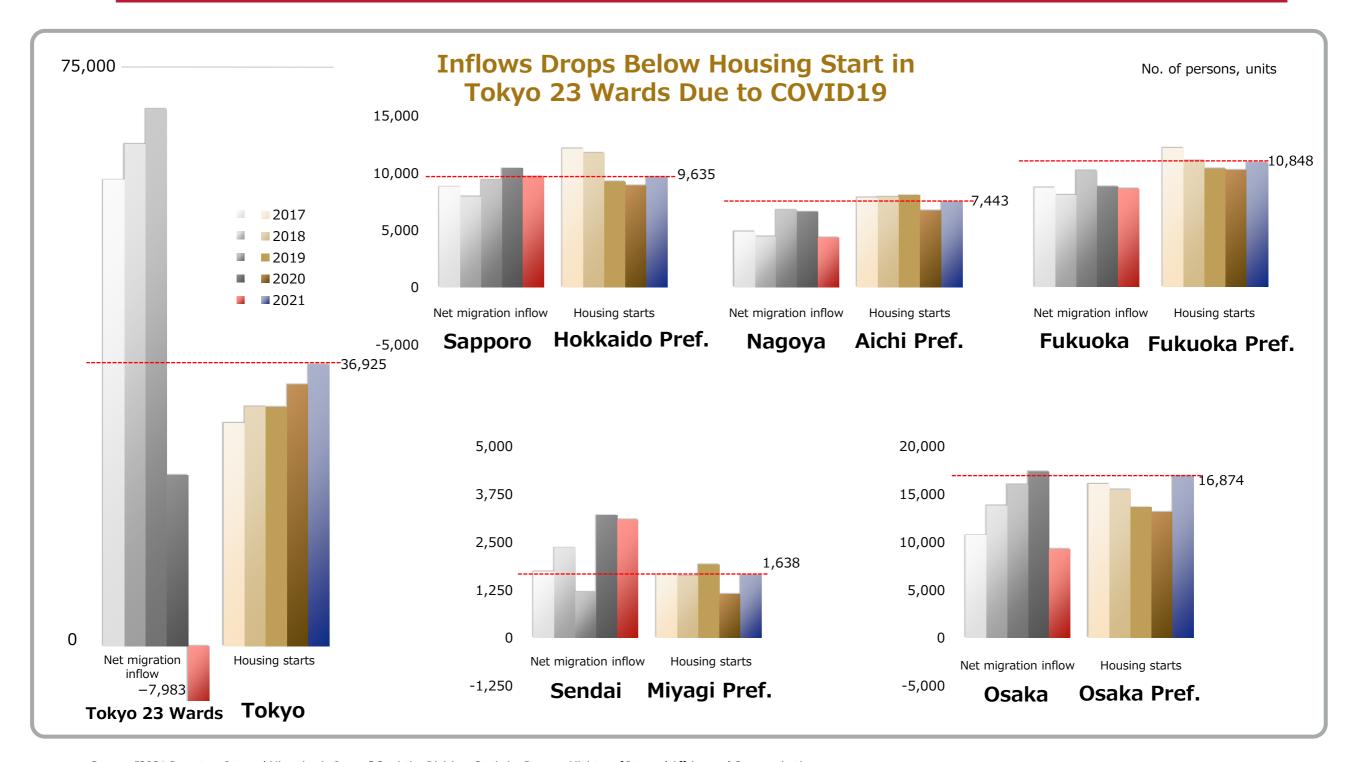
# Solid Growth, Solid Track Record







# **Demand Supply Stats**

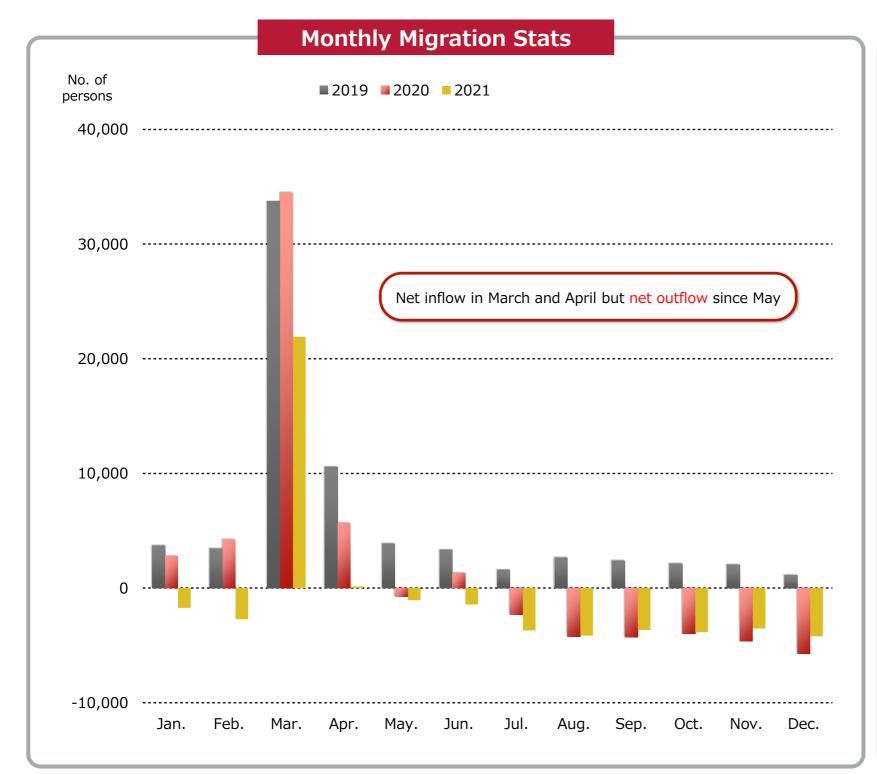


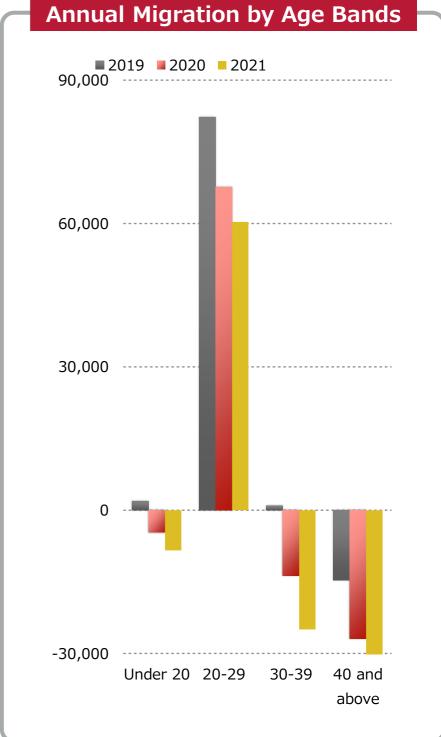
Source: "2021 Report on Internal Migration in Japan," Statistics Division, Statistics Bureau, Ministry of Internal Affairs, and Communications

"Housing Starts" (RC and SRC Construction Rented Collective Housing) (2021), Construction Statistics Office, Information Policy Division, Policy Bureau, Ministry of Land, Infrastructure, Transportation, and Tourism



# **Tokyo 23 Wards Migration Stats**







# **Senior Housing**

\* Calculated as FP Jan. 2022 Annualized NOI ÷ Acquisition Price

Number of Properties

Assets Under Management (Total Acquisition Value)

Investment ratio

Leasable Units

Occupancy

NOI Yield\*

2 properties

2.7 billion yen

0.6%

**163** units

100 %
(Rent Guarantee Contract)

**6.8**%

## Investment

As of Jan. 31, 2022

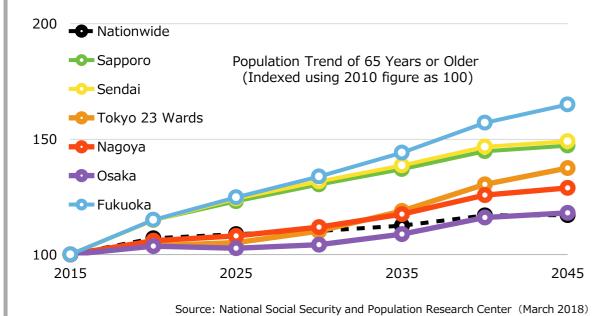
#### **Keep Looking for Properties with Strong Demand**

Targeted Assets Assets that can be expected to have continued demand. Equivalent locational requirements with good access to public transportation.

**Expected Yield** 

To insure future liquidity there should be some premium over normal residential assets.

#### **Population of Seniors Will Grow in Every Major Cities**



#### **Holdings**

#### S-022 Life & Senior House Kohoku II

There are units both for tenants needing nursing and tenants who are do not. Depending on the tenants condition they are able to transfer between the two type units.

The neighborhood is filled with greenery a, are parks and trails.



#### S-029 Cocofump Hiyoshi

Located 8 min. walk away from Hiyoshi Honcho Station. Day service center and home nursing center is also located in the property.

On the commercial space, there are medical clinics and drugstores.



		Prop. No.	Property Name	Location	Built	NOI Yield*
	1	S-022	Life & Senior House Kohoku 2	Yokohama, Kanagawa	10/2003	7.0%
2		S-029	Cocofump Hiyoshi	Yokohama, Kanagawa	01/2010	6.4%



## **Student Housing**

\* Calculated as FP Jan. 2022 Annualized NOI ÷ Acquisition Price

Number of **Properties** 

Assets Under Management (Total Acquisition Value) Investment ratio

Leasable Units

Occupancy

NOI Yield\*

As of Jan. 31, 2022

**19** properties

18.0 billion yen

3.9 % 1,709 units

**6.1**%

#### **Dormitories**

Dormitories usually have in addition to individual rooms, kitchen serving breakfast and dinner, common dining room and common room, and operated under an operator

S-023 College Court Tanashi



	Prop. No.	Property Name	Location	Built	NOI Yield*
1	S-011	Tokyo • Student House Wako	Wako, Saitama	04/1990	6.6%
2	S-023	College Court Tanashi	Nishi-Tokyo, Tokyo	02/2010	7.3%

## **Student Apartments**

Student apartments are normal apartments tenants are exclusively students

R-008 RESIDIA Kobe Port Island



T-153 RESIDIA Shimurasakaue II



	Prop. No.	Property Name	Location	Built	NOI Yield*
1	T-002	RESIDIA Nakameguro	Meguro, Tokyo	02/2005	5.0%
2	T-060	RESIDIA Komazawa	Setagaya, Tokyo	10/2008	5.9%
3	T-114	RESIDIA Oji	Kita, Tokyo	02/2005	5.8%
4	T-135	RESIDIA Shin-Itabashi	Itabashi, Tokyo	08/2009	6.2%
5	T-151	RESIDIA Takashimadaira	Itabashi, Tokyo	02/2007	5.6%
6	T-152	RESIDIA Shimurasakaue	Itabashi, Tokyo	02/2007	5.7%
7	T-153	RESIDIA Shimurasakaue II	Itabashi, Tokyo	03/2007	5.9%
8	T-154	RESIDIA Shimurasakaue III	Itabashi, Tokyo	03/2007	5.8%
9	T-159	RESIDIA Nerima	Nerima, Tokyo	03/2005	5.4%
10	T-162	RESIDIA Ogikubo II	Suginami, Tokyo	03/2007	5.2%
11	S-015	RESIDIA Okurayama	Yokohama, Kanagawa	03/1998	6.0%
12	S-030	RESIDIA Sagamihara	Sagamihara, Kanagawa	05/2004	6.7%
13	R-002	RESIDIA Imadegawa	Kyoto, Kyoto	02/1999	6.0%
14	R-008	RESIDIA Kobe Port Island	Kobe, Hyogo	09/2007	6.0%
15	R-038	RESIDIA Hirosedori	Sendai, Miyagi	02/2010	7.7%
16	R-060	RESIDIA Okayama-Ekimae	Okayama, Okayama	03/2004	7.6%
_17	R-061	RESIDIA Kyoto-Okazaki	Kyoto, Kyoto	03/2005	6.2%



# **Portfolio Diversification Policy**

## **Investment Regions and Investment Ratio**

Investment Regions	Investment ratio* <sup>1</sup>		
Tokyo 23 Wards Total	70 ~ 100%		
Other Regions			
Tokyo Metropolitan (ex. Tokyo 23 Wards)	0 ~ 30%		
Major Regional Cities			

Unit types	Investment ratio*2
Single	~ 50%
Compact	20 ~ 40%
Family	20 ~ 40%
Large	~ 10%

#### \*Notes

- 1. Investment ratios are calculated based on acquisition price.
- Investment ratios are calculated based on leasable area.

In addition to the above, we invest in the following unit type.

Unit types	Investment ratio <sup>*2</sup>
Dormitory Type Units	up to 20%

Dormitory Type Units The dormitories generally have shared bathrooms and laundry spaces.

Life & Senior House Kohoku 2, College Court Tanashi and Cocofump Hiyoshi are categorized as Dormitory type due to their characteristics.

#### **Unit-type Definition**

Floor Plan	$\sim$ 30m $^2$	$\sim$ 40 $m^2$	$\sim$ 50m $^2$	$\sim$ 60m $^2$	$\sim$ 70m <sup>2</sup>	$\sim$ 80m $^2$	$\sim$ 90m $^2$	over 90m²
Studio	S	S	С	С	L	L	L	L
1 Bedroom	S	С	С	С	L	L	L	L
2 Bedroom	_	С	С	F	F	F	F	L
3 Bedroom	_	_	F	F	F	F	F	L
4 Bedroom $\sim$	_	_	_	_	F	F	F	L

Studio 1R, 1K, STUDIO

1 Bedroom 1DK, 1LDK

2 Bedroom 2DK, 2LDK, 1LDK+S 3 Bedroom 3DK, 3LDK, 2LDK+S

4 Bedroom 4DK, 4LDK, 3LDK+S, or units with more rooms

S = Single

C = Compact F = Family L = Large mostly for singles

mostly for singles, couples, or small families

mostly for families

mostly for foreign executives



# **Building a High Quality Portfolio**

As of Jan. 31, 2022

## **Changes in Portfolio Since the Merger**

Acquisitions and Dispositions Since the Merger

	Acquisitions	Dispositions
No. of Properties	137	53
Total Value (Acquisition Price)	199.1 bn yen	78.3 bn yen
Weighted Average NOI Yield	5.7% <sup>*1</sup>	4.6%*2
Weighted Average Building Age <sup>*3</sup>	5.4 yrs.	13.3 yrs.

Improving Yield and Reducing Average Age

Book Value NOI Yield

Building Age

At the time of merger

After all scheduled transactions

5.6%\*4

18.3 yrs.\*5

15.4 yrs.

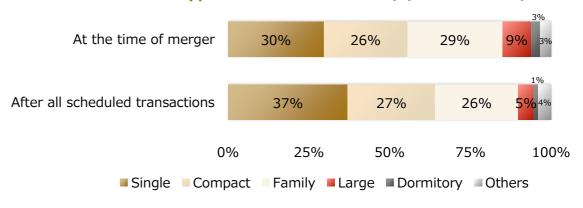
## Balanced and Diversified Acquisition Sources

Transactions Since Merger	The Sponsor Group*6	Bridge Funds*7	Third Party and Others	Total
No. of Properties	31	42	64	137
Total Acquisition Value (bn yen)	54.9	52.4	91.7	199.1
Share of Sources	27.6%	26.3%	46.1%	100%

## Acquisition Focused on Single-type Units

Chang in No. of		Single	Compact	Family	Large	Dormitory	Others	Total
Tokyo Wards T		+3,162	+694	+403	-145	+0	+19	+4,133
Toky Metropo		+509	+10	-105	+0	-748	-1	-335
Major Re Citie		+1,899	+1,250	+393	+64	+0	+3	+3,609
Other Re	egions	+2,408	+1,260	+288	+64	-748	+2	+3,274
Tota	il	+5,570	+1,954	+691	-81	-748	+21	+7,407

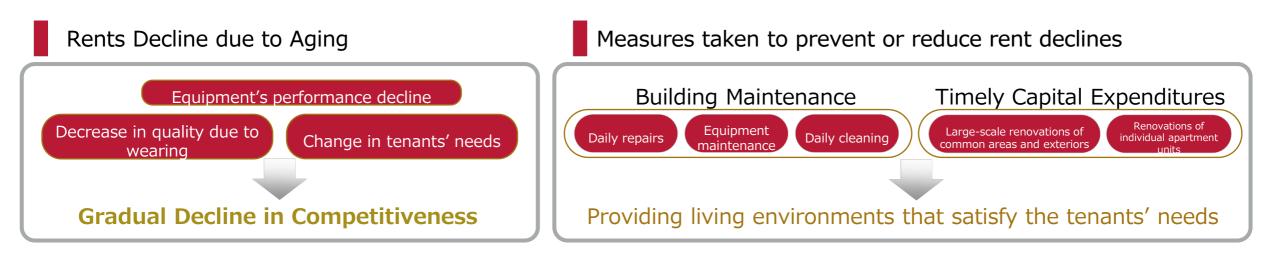
#### Unit Type Investment Ratio (by leasable area)

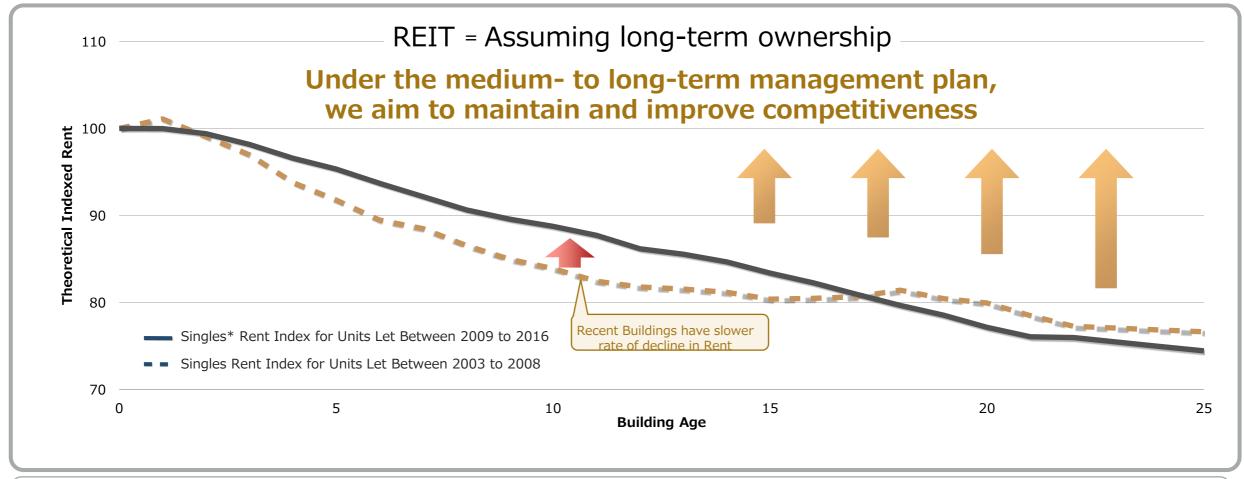


- \*1 Weighted average NOI yield of acquired assets = Total annual NOI of acquired assets as entered on the appraisal report at time of acquisitions ÷ Total of acquisition prices × 100
- \*2 Weighted average NOI yield of sold assets = (annualized) total of actual annual NOI of sold assets in the latest period ÷ Total of acquisition prices × 100
- \*3 Weighted average building age is acquisition price weighted average as of the time of acquisition or disposition.
- \*4 Calculated as follows: actual annualized NOI of FP01-2022  $\div$  acquisition price  $\times$  100
- \*5 Weighted average age of buildings based on the assumption that the buildings held at the time of the merger were held as of January 31, 2022.
- \*6 The Sponsor Group applies to Itochu Corporation, who is the parent company of ADR's asset management company, and its subsidiaries.
- \*7 Bridge Funds are property funds which are often TK and where ADR has a right of first refusal on the assets under management.



## Measures to Reduce Rent Declines Caused by Aging





Figures are indexed theoretical rent categorized by year and building age using actual rents provided by At Home Co., Ltd., of which Sumitomo Mitsui Trust Research Institute Co., Ltd. statistically processed using hedonic method.

\* Analysis was conducted on rent data from single-type units (18m² to 30m²) of apartments in 23 wards of Tokyo.



## **Examples of Rents Maintained by Renovation**

## By taking proper measures competitiveness can be maintained

## RESIDIA Shibaura

Common area renovation Cost: **137** million yen

Individual apartment units upgrading renovations Cost: **3,843**K yen/unit before









# Building age 10 yrs. Building age 20 yrs. Building age 1100

Large-scale rehovation

70 10/1999 7/2002 4/2005 1/2008 10/2010 7/2013 4/2016 12/2018 9/2021 12/2018Points went under very works

10 Units went under very works

February 2010

## RESIDIA Kichijoji

Common area renovation Cost: **34** million yen

Individual apartment units upgrading renovations Cost: **3,592**K yen/unit before





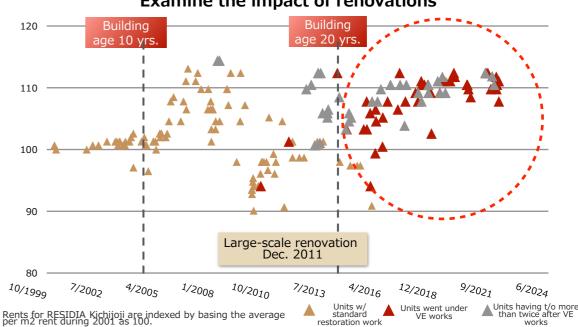


Building age



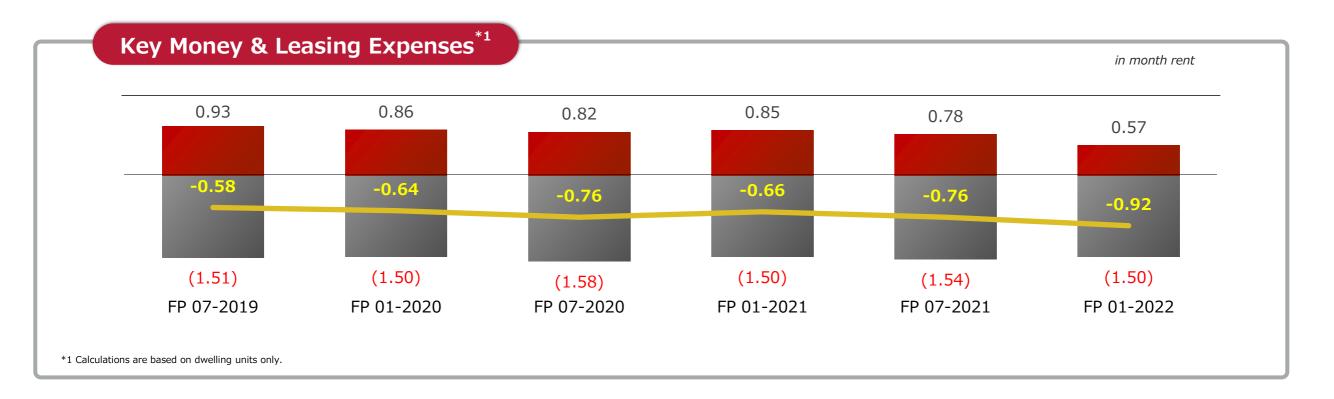
#### **Examine the impact of renovations**

**Examine the impact of renovations** 





## **Key Money & Leasing Expenses/Leasing Periods and Renewal Rate**



#### Renewal Ratio etc.

	Renewal Ratio*2		Turnove	r Period <sup>*3</sup>	Vacancy Period (in days)		
	FP 01-2020 FP 01-2022		FP 01-2020 FP 01-2022		FP 01-2020	FP 01-2022	
Portfolio	86.4%	86.3%	4.4 years	<b>4.1</b> years	70 days	<b>89</b> days	
S	86.6%	86.1%	4.5 years	4.0 years	60 days	88 days	
С	85.8%	84.0%	4.0 years	3.8 years	77 days	86 days	
F&L	86.7%	90.8%	5.1 years	5.2 years	89 days	95 days	

<sup>\*2</sup> The ratio is calculated by dividing number of renewed units during the latest one year period by number of units whose contract came due during the same period.

<sup>\*3</sup> Calculated by dividing the average number of units that are occupied for the latest one year period by the number of move-outs during the same period.



# **Appraisal Value**

Appraisal Summary of FP Jan. 2022

Unrealized profit kept growing 217.9 billion yen (50.5% of total book value)

	Appraisal (ir	n mil. yen)	Appraisal NCF (in mil. yen)			Direct Cap Rate (%)		Unrealized Profit and Loss (in mil. yen)			
	End of FP	Diff vs last	End of FP	Diff vs	Itemize	d diff*2	End of FP	Diff vs last	Book	Diff. from the	
	Jan. 2022	FP*1	Jan. 2022	last FP	Rent rev	ER re- appraisal	Jan. 2022	FP	Value (a)		(b)/(a)
Tokyo 23 Wards Total	469,584	+10,499	17,201	-20	+2	-22	3.61%	-0.07pt	308,148	161,435	52.4%
Tokyo Metropolitan	55,075	+716	2,397	-10	+6	-17	4.30%	-0.08pt	37,077	17,997	48.5%
Major Regional Cities	125,161	+2,407	5,423	-20	+1	-22	4.29%	-0.09pt	86,668	38,492	44.4%
Portfolio Total	649,820	+13,622	25,021	-52	+11	-62	3.80%	-0.07pt	431,895	217,924	50.5%

<sup>\*1</sup> For assets acquired during the FP January 2022, appraisal value at the time of acquisition is used as the previous appraisal value.

<sup>\*2</sup> In the "Itemized Diff", difference from the previous FP in appraisal NOI minus repair costs are listed in "ER re-appraisal".

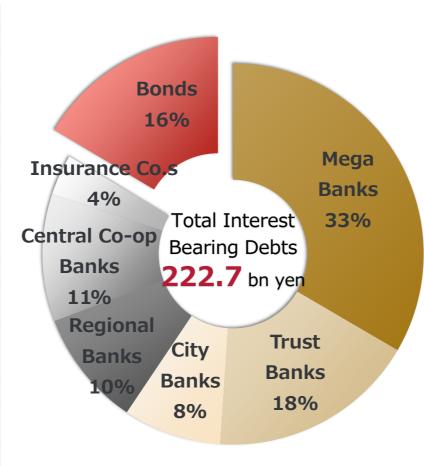


## **Debt Structure**

As of Jan. 31, 2022

## **Stable Financial Base with Multiple Funding Source**

	Issue Date	Duration (years)	Amount (bn yen)
Bond #19	4/2013	10	3.0
Bond #20	11/2013	12	2.0
Bond #21	4/2014	10	2.5
Bond #22	4/2015	10	2.0
Bond #24	10/2015	10	1.5
Bond #25	6/2016	15	3.0
Bond #26	2/2017	5.5	2.0
Bond #27	7/2017	10	3.0
Bond #28 (private placement)	11/2017	10	1.0
Bond #29	4/2018	12	1.5
Bond #30	10/2018	10	2.0
Bond #31 (green bond)	7/2019	5	5.0
Bond #32 (private placement)	7/2019	10	3.0
Bond #33	12/2020	15	2.5
Bond #34 (green bond)	10/2021	10	1.0
Bond #35 (green bond)	10/2021	15	1.6
Т	36.6		



Lenders	Loan Outstanding (bn yen)	Share (%)
MUFG Bank	37.0	16.6
Sumitomo Mitsui Trust Bank	27.1	12.2
Mizuho Bank	20.7	9.3
Sumitomo Mitsui Banking  Corporation	16.5	7.4
Development Bank of Japan	14.6	6.6
Mizuho Trust & Banking	12.1	5.4
Resona Bank	8.1	3.7
The Norinchukin Bank	7.0	3.1
The Bank of Fukuoka	6.0	2.7
Aozora Bank	5.2	2.3
Shinsei Bank	5.2	2.3
The Nishi-Nippon City Bank	4.5	2.0
The Yamaguchi Bank	3.0	1.3
Taiyo Life Insurance	3.0	1.3
Shinkin Central Bank	2.5	1.1
The Iyo Bank	2.0	0.9
The 77 Bank	2.0	0.9
Nippon Life Insurance	2.0	0.9
The Gunma Bank	1.0	0.4
Japan Post Insurance	1.0	0.4
The Chiba Bank	1.0	0.4
Mitsui Sumitomo Insurance	1.0	0.4
The Bank of Kyoto	1.0	0.4
The Chugoku Bank	1.0	0.4
Sumitomo Life Insurance	0.7	0.3
Kiraboshi Bank	0.5	0.2
26 companies in total	186.1	83.6

Credit Ratings

**JCR** 

R&I

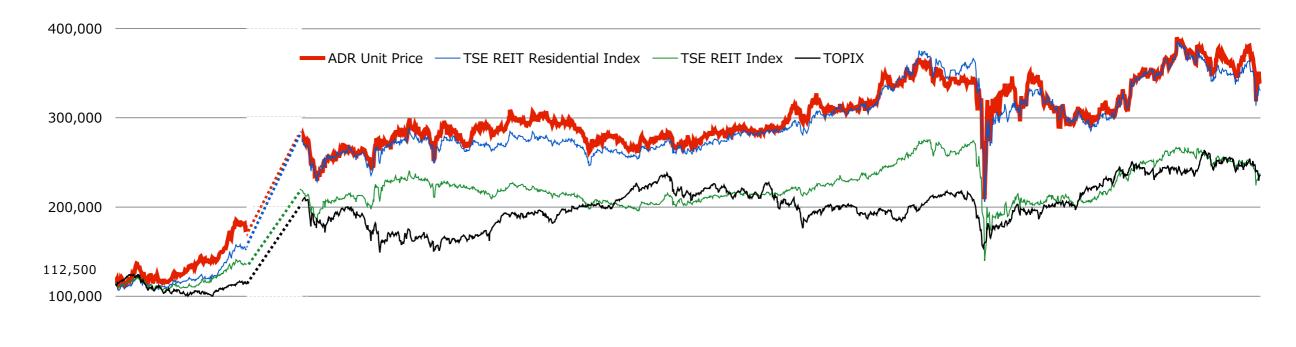
AA (Stable)
AA- (Stable)

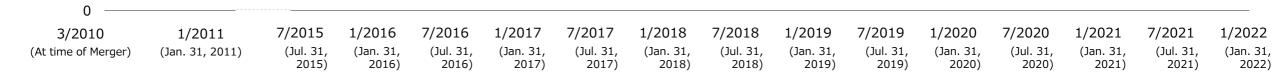


## **Unit Price Chart**

Key Figures	End of FP 01- 2011	End of FP 07- 2017	End of FP 01- 2018	End of FP 07- 2018	End of FP 01- 2019	End of FP 07- 2019	End of FP 01- 2020	End of FP 07- 2020	End of FP 01- 2021	End of FP 07- 2021	End of FP 01- 2022
Market Capitalization @ closing price at end of period	168.8 bn yen @172,300	363.6 bn yen @269,400	378.0 bn yen @280,000	392.7 bn yen @290,900	434.7 bn yen @322,000	455.6 bn yen @337,500	472.9 bn yen @341,500	472.2 bn yen @341,000	429.3 bn yen @310,000	517.2 bn yen @373,500	468.8 bn yen @338,500
Daily Average Trading Value/Volume	0.44 bn yen/ 3,247 units	0.93 bn yen 3,225 units	0.77 bn yen 2,827 units	0.86 bn yen 3,116 units	0.91 bn yen 3,072 units	1.00 bn yen 3,158 units	1.25 bn yen 3,620 units	2.10 bn yen 6,708 units	1.31 bn yen 4,281 units	1.32 bn yen 3,811 units	1.22 bn yen/3,415 units
LTV (Total assets base)	52.4%	49.6%	49.4%	49.9%	49.9%	49.9%	47.9%	48.0%	48.1%	48.2%	48.4%
NAV* per Unit (yen)	152,749	237,214	239,503	248,686	258,656	270,753	285,013	288,991	297,227	307,372	318,125
BPS* (yen)	159,564	158,353	158,103	157,852	157,592	157,338	161,671	161,315	161,163	160,774	160,778
Implied CAP rate	5.3%	4.4%	4.2%	4.2%	3.9%	3.9%	3.8%	3.9%	4.1%	3.6%	3.8%

<sup>\*</sup>After deducting dividends paid in each period.





<sup>\*</sup>TOPIX, TSE REIT Index and TSE REIT Residential Index are re-indexed by using Advance Residence's March 2, 2010, closing price of 112,500 yen as base price.



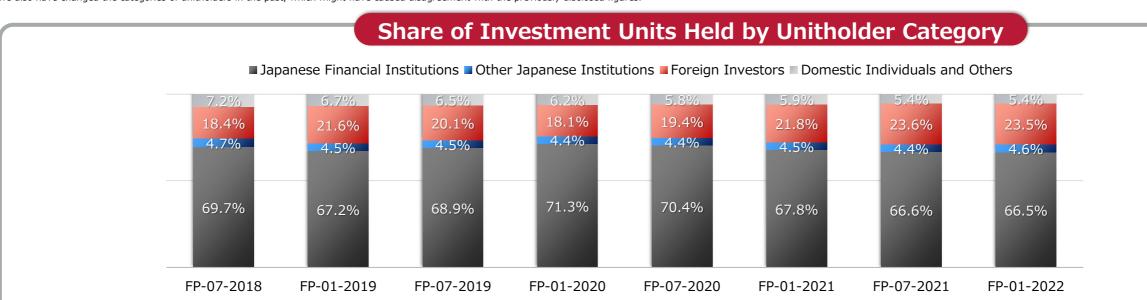
# **Major Unitholders**

## **Holdings by Foreign Investors Continue Increasing**

FP 01-2022	Unit-holders		Nun	5	
FP 01-2022	Unit-holders	Diff	Units	Diff	(%)
Japanese Financial Institutions	199	-4	921,082	-1,760	66.5%
Trust Banks	10	-2	650,451	3,609	47.0%
(investment trust account)	25	-3	464,053	7,527	33.5%
Regional Banks	49	-1	107,719	-1,161	7.8%
Life Insurance	8	0	31,884	-785	2.3%
Securities Companies	23	0	73,828	-615	5.3%
Casualty Insurance	3	0	1,473	0	0.1%
Credit Unions & Co-ops	59	-1	36,166	-3,025	2.6%
Shinkin Banks	47	0	19,561	217	1.4%
City Banks	0	0	0	0	0.0%
Other Japanese Institutions	216	-3	63,570	2,036	4.6%
Foreign Investors	304	-7	325,873	-589	23.5%
Domestic Individuals and Others	12,127	-243	74,475	313	5.4%
Total	12,846	-257	1,385,000	0	100%

Top 10 Unitholders	Holdings (units)	% share of issued and outstanding
Custody Bank of Japan, Ltd. (Tr. Acc.)	311,360	22.5%
The Master Trust Bank of Japan ,Ltd. (Tr. Acc.)	200,809	14.5%
The Nomura Trust and Banking Co., Ltd. (Inv. Tr. Acc.)	61,788	4.5%
Custody Bank of Japan, Ltd.(Securities Inv. Tr. Acc.)	39,092	2.8%
ITOCHU Corporation	34,800	2.5%
Mizuho Securities Co., Ltd.	22,124	1.6%
STATE STREET BANK WEST CLIENT - TREATY 505234	19,301	1.4%
SSBTC CLIENT OMNIBUS ACCOUNT	17,316	1.3%
STATE STREET BANK AND TRUST COMPANY 505001	17,022	1.2%
JP MORGAN CHASE BANK 385781	16,906	1.2%
Total	740,518	53.5%

<sup>\*</sup> Category of some unitholders has been changed as of February 2, 2022, due to changes in handling of ownership category criteria related to review of the definition of tradable shares by the Tokyo Stock Exchange. Accordingly, we also have changed the categories of unitholders in the past, which might have caused disagreement with the previously disclosed figures.





# Memo



# **Balance Sheet**

Financial Period Ended Jan. 2022	
Assets	
Current assets  Cash and deposits	15,034,065
Cash and deposits in trust	9,886,934
Operating accounts receivables	132,744
Prepaid expenses	344,569
Others	12,180
Allowance for doubtful accounts	-9,090
Current assets	25,401,403
Fixed assets	23/101/102
Property, plant and equipment	
Buildings	61,995,055
Structures	14,478
Machinery and equipment	116,302
Tools, furniture and fixtures	251,740
Land	81,846,339
Construction in progress	8,362
Buildings in trust	122,010,307
Structures in trust	77,868
Machinery and equipment in trust	154,073
Tools, furniture and fixtures in trust	420,895
Land in trust	163,125,721
Construction in progress	143,111
Property, plant and equipment	430,164,255
Intangible assets	
Leasehold right in trust	1,733,893
Others	2,870
Intangible assets	1,736,763
Investments and other assets	
Long-term prepaid expenses	861,922
Guarantee deposits	603,634
Guarantee deposits in trust	1,053,448
Derivatives	28,201
Others	1,122
Investments and other assets	2,548,328
Fixed assets	434,449,347
Deferred assets	1 200
Investment unit issuance expenses	1,289
Investment corporation bond issuance costs  Deferred assets	136,171 137,461
Total Assets	459,988,212
i viai Assets	739,300,212

in thousand yen

	iii tiiousanu yen
Financial Period Ended Jan. 2022	
Liabilities	
Current liabilities	
Operating accounts payable	425,112
Current portion of short-term loans payable	100,000
Current portion of investment corporation bond	2,000,000
Current portion of long-term loans payable	21,710,000
Accounts payable-other	1,484,713
Accrued expenses	89,135
Accrued consumption taxes	52,512
Advances received	63,864
Others	17,791
Current liabilities	25,943,130
Long-term liabilities	24 522 222
Bonds	34,600,000
Long-term loans payable	164,299,000
Tenant leasehold and security deposits	1,304,421
Tenant leasehold and security deposits in trust	3,278,840
Derivatives liabilities	504
Long-term liabilities	203,482,766
Liabilities	229,425,896
Net assets	
Unitholders' equity	
Paid-in Capital	139,034,823
Surplus	133,034,023
Capital surplus	53,220,279
Reserve for dividend	30,179,267
Unappropriated retained earnings (undisposed loss)	8,100,248
Surplus	91,499,795
Unitholders' equity	230,534,618
Total valuation and translation adjustments	27,697
Net assets	230,562,316
Liabilities and net assets	459,988,212



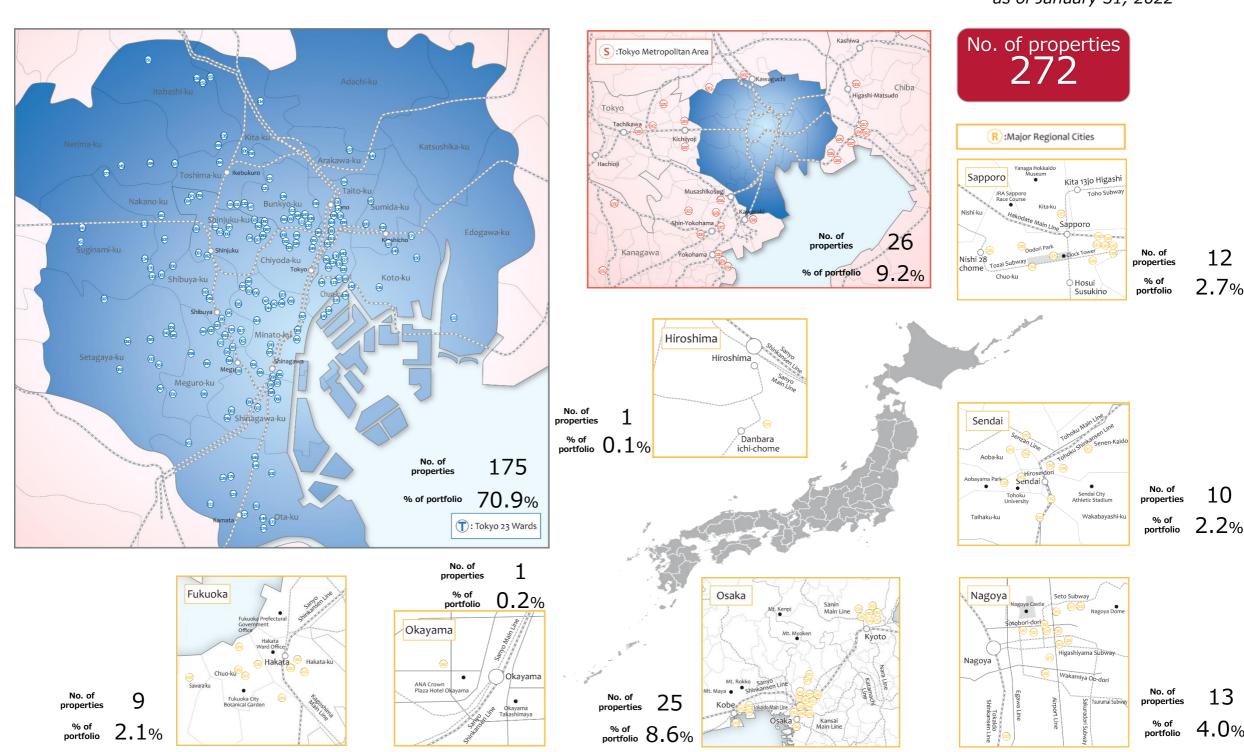
# **Profit and Loss Statement**

Financial Period Ended Jan. 2022 (Aug. 1, 2021 to Jan. 31, 2022)	
Operating revenue	
Rental	16,871,595
Gain on sales of real estate properties	442,130
Operating revenue	17,313,726
Operating expenses	
Expenses related to leasing business	6,715,899
Asset management fee	1,259,681
Asset custody fee	9,869
Administrative service fees	56,676
Directors' compensations	6,300
Taxes and dues	365,579
Provision of allowance for doubtful accounts	1,249
Loan losses	_
Other operating expenses	188,012
Operating expenses	8,603,269
Operating income	8,710,456
Non-operating income	
Interest income	6,913
Reversal of distributions payable	53
Reversal of allowance for doubtful accounts	_
Miscellaneous income	2,377
Others	2
Non-operating income	9,346
Non-operating expenses	
Interest expenses	589,752
Interest expenses on investment corporation bonds	122,784
Amortization of investment unit issuance expenses	1,105
Amortization of corporation bonds issuance	12,971
expenses	-
Borrowing related expenses	177,433
Others	2,500
Non-operating expenses	906,546
Ordinary income	7,813,256
Net income before tax	7,813,256
Income taxes-current	605
Income taxes	605
Net income	7,812,651
Retained earnings brought forward	287,596
Unappropriated retained earnings (undisposed loss)	8,100,248

	in thousand yen
	iii tilousana yen
Financial Period Ended Jan. 2022 (Aug. 1, 2021 to Jan. 31, 2022)	
A. Revenue from Property Leasing	
Rental	
Rent income	14,931,355
Facility charge	900,240
Parking fee	440,250
Subtotal	16,271,847
Other revenues related to property leasing	
Income from leasing rights, etc.	101,477
Others	498,270
Subtotal	599,748
Total revenues from property leasing	16,871,595
B. Property Leasing Business Expenses	
Expenses related to leasing business	
Taxes and Duties	907,901
Property management fees	1,205,333
Utilities	212,372
Repairs and maintenance	695,063
Insurance	25,455
Trust fee	66,163
Other rental expenses	738,753
Depreciation	2,864,856
Total rental expenses	6,715,899
C. Operating Income from Property Leasing Activities (A-B)	10,155,695



# Portfolio Map



Percentages of portfolio are calculated based on acquisition price of properties.



No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
T-001	RESIDIA Shimazuyama	Shinagawa-ku, Tokyo	2004/12	115	2,860	0.6%	4,100	2,389	71.6%	4.3%	96.6%
T-002	RESIDIA Nakameguro	Meguro-ku, Tokyo	2005/2	88	1,730	0.4%	2,610	1,376	89.6%	2.6%	100.0%
T-003	RESIDIA Setagaya- Tsurumaki	Setagaya-ku, Tokyo	2002/3	28	1,229	0.3%	1,410	1,127	25.0%	7.3%	96.8%
T-004	RESIDIA Ikejiriohashi	Setagaya-ku, Tokyo	2005/8	42	1,230	0.3%	1,680	1,105	52.0%	3.1%	97.2%
T-005	RESIDIA Kudanshita	Chiyoda-ku, Tokyo	2004/3	86	2,270	0.5%	2,950	1,999	47.5%	2.9%	97.9%
T-006	RESIDIA Hatagaya	Shibuya-ku, Tokyo	2006/2	35	1,130	0.2%	1,480	1,031	43.4%	7.3%	100.0%
T-007	RESIDIA Sakurajosui	Setagaya-ku, Tokyo	2006/7	39	1,120	0.2%	1,500	1,025	46.3%	7.0%	100.0%
T-008	RESIDIA Kita-Shinagawa	Shinagawa-ku, Tokyo	2007/2	120	2,720	0.6%	3,090	2,420	27.7%	4.3%	100.0%
T-009	RESIDIA Shinjuku-East III	Shinjuku-ku, Tokyo	2009/2	39	750	0.2%	1,100	691	59.0%	4.3%	100.0%
T-010	Leopalace Udagawacho Mansion	Shibuya-ku, Tokyo	2001/8	30	588	0.1%	789	583	35.2%	8.2%	100.0%
T-011	RESIDIA Shinjuku-East II	Shinjuku-ku, Tokyo	2004/2	54	1,380	0.3%	2,180	1,350	61.4%	4.8%	96.4%
T-012	RESIDIA Shinjuku-East	Shinjuku-ku, Tokyo	2000/8	48	941	0.2%	1,390	912	52.3%	5.3%	91.7%
T-013	RESIDIA Kanda- Iwamotocho	Chiyoda-ku, Tokyo	2004/2	65	1,520	0.3%	2,410	1,339	79.9%	4.1%	97.7%
T-014	RESIDIA Azabujuban II	Minato-ku, Tokyo	2001/2	37	874	0.2%	1,240	881	40.7%	3.1%	97.5%
T-015	RESIDIA Ebisu	Shibuya-ku, Tokyo	2001/1	26	554	0.1%	817	548	49.1%	3.0%	88.9%
T-016	RESIDIA Meguro	Shinagawa-ku, Tokyo	1999/10	20	722	0.2%	820	719	13.9%	6.2%	100.0%
T-017	RESIDIA Hiroo II	Shibuya-ku, Tokyo	2005/11	76	1,660	0.4%	2,370	1,455	62.9%	2.9%	95.3%
T-018	Pianetta Shiodome	Minato-ku, Tokyo	2005/2	67	1,950	0.4%	2,530	1,725	46.6%	5.3%	97.4%
T-019	RESIDIA Komazawadaigaku	Setagaya-ku, Tokyo	2004/10	18	333	0.1%	429	316	35.5%	8.5%	95.1%
T-022	RESIDIA Oimachi	Shinagawa-ku, Tokyo	2005/12	48	947	0.2%	1,230	830	48.1%	4.3%	95.8%
T-023	RESIDIA Ebisu II	Shibuya-ku, Tokyo	2006/1	61	2,280	0.5%	3,220	2,258	42.5%	3.4%	97.7%
T-024	RESIDIA Kamiochiai	Shinjuku-ku, Tokyo	2006/9	70	1,180	0.3%	1,720	1,111	54.7%	4.8%	95.1%
T-025	RESIDIA Higashi- Shinagawa	Shinagawa-ku, Tokyo	2006/8	122	2,040	0.4%	2,610	1,850	41.0%	4.0%	98.4%
_	RESIDIA Meguro II	Meguro-ku, Tokyo	2006/1	34	1,190	0.3%	1,520	1,119	35.8%	6.5%	89.6%
T-027	RESIDIA Toranomon	Minato-ku, Tokyo	2006/9	63	1,320	0.3%	1,990	1,271	56.6%	3.3%	96.8%

No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
T-028	RESIDIA Shin-Ochanomizu	Chiyoda-ku, Tokyo	2006/3	52	1,160	0.3%	1,800	1,066	68.7%	2.8%	100.0%
T-029	RESIDIA Kagurazaka	Shinjuku-ku, Tokyo	2006/8	52	918	0.2%	1,270	837	51.7%	2.1%	98.2%
T-030	RESIDIA Oimachi II	Shinagawa- ku, Tokyo	2007/7	40	1,050	0.2%	1,520	960	58.3%	4.8%	100.0%
T-031	RESIDIA Jiyugaoka	Meguro-ku, Tokyo	2002/3	28	1,050	0.2%	1,510	990	52.5%	7.3%	100.0%
T-032	RESIDIA Suidobashi	Chiyoda-ku, Tokyo	2004/12	65	2,310	0.5%	3,360	2,172	54.7%	2.3%	98.6%
T-033	RESIDIA TOWER Nogizaka	Minato-ku, Tokyo	2004/8	68	3,660	0.8%	4,960	3,476	42.7%	3.5%	93.9%
T-034	RESIDIA Akasaka	Minato-ku, Tokyo	2004/5	37	1,180	0.3%	1,670	1,109	50.5%	8.3%	97.6%
T-035	RESIDIA Nishi-Azabu	Minato-ku, Tokyo	2004/7	125	6,780	1.5%	9,680	6,406	51.1%	2.8%	92.8%
T-036	RESIDIA Daikanyama	Shibuya-ku, Tokyo	2004/7	42	2,150	0.5%	2,570	1,977	30.0%	4.0%	95.7%
T-037	RESIDIA Ichigaya	Shinjuku-ku, Tokyo	2004/8	85	2,500	0.5%	3,650	2,348	55.4%	3.6%	97.5%
T-038	RESIDIA Roppongi- Hinokichokoen	Minato-ku, Tokyo	1999/9	89	3,570	0.8%	5,510	3,523	56.4%	6.8%	95.3%
T-039	RESIDIA TOWER Meguro- Fudomae	Shinagawa- ku, Tokyo	2007/1	358	16,500	3.6%	21,800	14,337	52.1%	1.8%	96.6%
T-040	RESIDIA Sangenjaya	Setagaya-ku, Tokyo	2005/1	78	2,760	0.6%	3,960	2,522	57.0%	2.7%	99.1%
T-041	RESIDIA Kanda-Higashi	Chiyoda-ku, Tokyo	2003/10	64	1,620	0.4%	2,510	1,493	68.1%	3.4%	97.7%
T-042	RESIDIA Higashi-Azabu	Minato-ku, Tokyo	2006/4	31	1,430	0.3%	1,750	1,320	32.5%	3.2%	96.8%
T-043	RESIDIA Ebisu-Minami	Shibuya-ku, Tokyo	2007/3	39	2,020	0.4%	2,570	1,898	35.4%	7.1%	100.0%
T-044	RESIDIA TOWER Azabujuban	Minato-ku, Tokyo	2003/1	113	6,190	1.3%	9,280	6,028	53.9%	0.7%	95.1%
T-045	RESIDIA Shibuya	Shibuya-ku, Tokyo	2006/6	40	1,250	0.3%	1,880	1,193	57.6%	3.5%	95.4%
T-046	RESIDIA Nakanobu	Shinagawa- ku, Tokyo	2005/11	65	1,880	0.4%	2,770	1,706	62.4%	3.4%	93.7%
T-047	RESIDIA Azabudai	Minato-ku, Tokyo	2006/2	47	1,610	0.3%	2,160	1,518	42.3%	4.6%	94.3%
T-048	RESIDIA Shibadaimon II	Minato-ku, Tokyo	2006/8	48	1,740	0.4%	2,200	1,640	34.1%	3.3%	95.9%
T-049	RESIDIA Kanda	Chiyoda-ku, Tokyo	2006/6	43	1,140	0.2%	1,710	1,062	61.0%	4.9%	94.8%
T-050	RESIDIA Sangenjaya II	Setagaya-ku, Tokyo	2006/3	34	1,280	0.3%	1,790	1,188	50.6%	4.4%	100.0%
T-051	RESIDIA Nishi-Shinjuku II	Shinjuku-ku, Tokyo	2007/5	74	1,830	0.4%	2,560	1,655	54.6%	10.9%	91.3%
T-052	RESIDIA Hiroo-Minami	Shibuya-ku, Tokyo	2007/8	26	923	0.2%	1,320	848	55.6%	2.8%	92.5%



No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
T-053	RESIDIA Mejiro-Otomeyama	Shinjuku-ku, Tokyo	2002/12	19	974	0.2%	1,370	946	44.8%	4.9%	100.0%
T-054	RESIDIA Shibaura	Minato-ku, Tokyo	1991/9	153	4,670	1.0%	6,920	4,230	63.6%	2.8%	97.5%
T-055	RESIDIA Gotenyama	Shinagawa- ku, Tokyo	2007/1	16	930	0.2%	1,130	863	30.9%	7.9%	100.0%
T-056	RESIDIA Yutenji	Meguro-ku, Tokyo	2006/8	118	5,260	1.1%	6,850	4,979	37.6%	7.8%	98.2%
T-057	Park Tower Shibaura Bayward Urban Wing	Minato-ku, Tokyo	2005/5	191	9,570	2.1%	14,300	8,984	59.2%	3.6%	95.8%
T-058	RESIDIA Kamimeguro	Meguro-ku, Tokyo	1993/1	16	878	0.2%	1,330	825	61.1%	7.7%	100.0%
T-059	RESIDIA Kita-Shinjuku	Shinjuku-ku, Tokyo	1997/2	26	1,460	0.3%	1,990	1,324	50.3%	8.8%	100.0%
T-060	RESIDIA Komazawa	Setagaya-ku, Tokyo	2008/10	59	870	0.2%	1,420	789	80.0%	10.0%	100.0%
T-061	RESIDIA Shibaura KAIGAN	Minato-ku, Tokyo	2010/1	72	2,400	0.5%	3,370	2,239	50.5%	4.4%	98.9%
T-062	RESIDIA Ichigaya-Yakuoji	Shinjuku-ku, Tokyo	2008/8	98	2,070	0.4%	2,910	1,902	53.0%	3.0%	98.2%
T-063	RESIDIA Yoga	Setagaya-ku, Tokyo	2008/6	66	1,523	0.3%	2,080	1,491	39.4%	10.3%	98.7%
T-064	RESIDIA TOWER Nakameguro	Meguro-ku, Tokyo	2007/3	70	3,300	0.7%	5,470	3,433	59.3%	2.4%	96.8%
T-065	RESIDIA Sasazuka II	Shibuya-ku, Tokyo	2011/1	167	3,760	0.8%	5,340	3,574	49.4%	4.2%	98.5%
T-066	RESIDIA Meguro III	Meguro-ku, Tokyo	2010/1	31	950	0.2%	1,690	929	81.9%	2.6%	93.4%
T-067	RESIDIA Jiyugaoka II	Setagaya-ku, Tokyo	2007/10	17	778	0.2%	1,100	762	44.2%	5.4%	100.0%
T-068	RESIDIA Kudanshita II	Chiyoda-ku, Tokyo	2012/1	48	1,240	0.3%	2,060	1,188	73.3%	2.6%	97.8%
T-069	RESIDIA Omori II	Shinagawa- ku, Tokyo	2012/3	90	1,620	0.4%	2,560	1,542	65.9%	2.2%	98.0%
T-070	RESIDIA Shirokane- Takanawa	Minato-ku, Tokyo	2012/3	53	1,480	0.3%	2,340	1,423	64.4%	6.7%	100.0%
T-071	RESIDIA Nakaochiai	Shinjuku-ku, Tokyo	2008/3	187	3,656	0.8%	5,200	3,712	40.1%	A 2.9% B 2.9% C 3.0%	
T-072	RESIDIA Nakameguro II	Meguro-ku, Tokyo	2006/8	50	1,119	0.2%	1,800	1,147	56.8%	2.7%	96.0%
T-073	ARTIS COURT Minamiaoyama	Minato-ku, Tokyo	2008/7	23	1,720	0.4%	2,130	1,710	24.5%	3.9%	85.2%
T-074	RESIDIA Yotsuya-Sanchome	Shinjuku-ku, Tokyo	2009/5	90	2,090	0.5%	3,060	2,019	51.5%	3.8%	98.4%
T-075	RESIDIA Takanawa- Katsurazaka	Minato-ku, Tokyo	2006/3	45	900	0.2%	1,290	924	39.5%	5.4%	100.0%
T-076	RESIDIA Ebisu III	Shibuya-ku, Tokyo	2006/3	26	611	0.1%	915	644	42.1%	3.3%	100.0%

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No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
T-077	RESIDIA Shinjukugyoen	Shinjuku-ku, Tokyo	2006/10	38	687	0.1%	1,090	704	54.6%	5.2%	100.0%
T-078	RESIDIA Minami-Shinagawa	Shinagawa- ku, Tokyo	2013/10	50	1,177	0.3%	1,760	1,168	50.6%	8.7%	93.8%
T-079	Chester Court Ochanomizu	Chiyoda-ku, Tokyo	2007/3	118	3,117	0.7%	4,520	3,149	43.5%	2.4%	92.9%
T-080	RESIDIA Kanda- Iwamotocho II	Chiyoda-ku, Tokyo	2007/4	48	1,280	0.3%	1,960	1,276	53.6%	2.8%	96.0%
T-081	RESIDIA Shinagawa	Shinagawa- ku, Tokyo	2007/6	36	980	0.2%	1,470	974	50.9%	4.0%	100.0%
T-082	RESIDIA Yoyogi II	Shibuya-ku, Tokyo	2008/1	31	839	0.2%	1,090	888	22.7%	8.4%	100.0%
T-083	RESIDIA Nakanobu II	Shinagawa- ku, Tokyo	2014/4	44	917	0.2%	1,250	919	36.0%	3.9%	85.3%
T-084	RESIDIA Ochanomizu II	Chiyoda-ku, Tokyo	2015/3	28	821	0.2%	1,180	824	43.0%	4.1%	100.0%
T-085	RESIDIA Mishuku	Shinagawa- ku, Tokyo	2015/4	43	1,159	0.3%	1,530	1,163	31.5%	4.1%	95.8%
T-086	RESIDIA Ichigaya II	Shibuya-ku, Tokyo	2007/9	57	1,915	0.4%	2,440	1,979	23.3%	3.8%	96.7%
T-087	RESIDIA Ichigaya-Sadohara	Shibuya-ku, Tokyo	2008/2	28	4,085	0.9%	5,060	4,234	19.5%	7.3%	89.5%
T-088	RESIDIA Nishi-Koyama	Meguro-ku, Tokyo	2018/1	56	1,671	0.4%	2,330	1,712	36.0%	6.4%	91.3%
T-089	RESIDIA Minami-Shinagawa	Shinagawa- ku, Tokyo	2015/10	83	2,120	0.5%	2,810	2,205	27.4%	9.4%	100.0%
T-090	RESIDIA Kagurazaka II	Shinjuku-ku, Tokyo	2016/8	23	1,110	0.2%	1,540	1,150	33.8%	4.3%	97.1%
T-091	RESIDIA Otemachi-Kita	Chiyoda-ku, Tokyo	2019/3	39	1,520	0.3%	1,920	1,565	22.7%	3.2%	98.1%
T-092	RESIDIA Mitsukoshimae	Chuo-ku, Tokyo	2005/2	105	1,920	0.4%	3,200	1,554	105.9%	3.3%	94.4%
T-093	RESIDIA Kamata	Ota-ku, Tokyo	2005/3	166	2,640	0.6%	4,210	2,040	106.3%	4.7%	97.9%
T-094	RESIDIA Ikebukuro	Toshima-ku, Tokyo	2005/3	60	1,520	0.3%	2,160	1,398	54.4%	7.1%	97.5%
T-095	RESIDIA Bunkyo-Hongo	Bunkyo-ku, Tokyo	2005/7	65	1,680	0.4%	2,720	1,503	81.0%	4.6%	100.0%
T-096	RESIDIA Asakusabashi	Taito-ku, Tokyo	2005/8	47	1,060	0.2%	1,710	886	93.0%	2.9%	95.5%
T-097	Maison Eclairee Ekoda	Nerima-ku, Tokyo	1993/3	94	953	0.2%	1,160	871	33.1%	9.2%	95.3%
T-098	RESIDIA Ueno-Okachimachi	Taito-ku, Tokyo	2006/2	127	3,160	0.7%	4,440	2,723	63.0%	2.1%	95.7%
T-099	RESIDIA Bunkyo-Hongo II	Bunkyo-ku, Tokyo	2006/1	70	1,623	0.4%	2,380	1,545	54.0%	3.6%	100.0%
T-100	RESIDIA Ryogoku	Sumida-ku, Tokyo	2006/2	48	913	0.2%	1,450	812	78.5%	9.1%	100.0%
T-101	RESIDIA Nihonbashi- Ningyocho II	Chuo-ku, Tokyo	2007/1	137	3,180	0.7%	4,610	2,835	62.6%	4.6%	99.4%



No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
T-102	RESIDIA Omori-Higashi	Ota-ku, Tokyo	2007/8	81	1,980	0.4%	2,380	1,743	36.5%	3.8%	98.9%
T-103	RESIDIA Kinshicho	Sumida-ku, Tokyo	2007/11	157	4,200	0.9%	5,520	3,870	42.6%	7.2%	99.1%
T-104	RESIDIA Negishi	Taito-ku, Tokyo	2005/12	28	856	0.2%	1,090	774	40.8%	7.7%	100.0%
T-105	RESIDIA Shinkawa	Chuo-ku, Tokyo	2003/2	83	1,880	0.4%	2,950	1,766	67.0%	5.3%	90.5%
T-106	RESIDIA Kamiikebukuro	Toshima-ku, Tokyo	2001/12	44	558	0.1%	823	509	61.5%	6.4%	97.9%
T-107	RESIDIA Shin-nakano	Nakano-ku, Tokyo	2002/6	24	352	0.1%	600	337	77.7%	3.8%	96.6%
T-108	RESIDIA Bunkyo-Yushima II	Bunkyo-ku, Tokyo	2004/3	63	1,010	0.2%	1,410	925	52.3%	5.3%	96.9%
T-109	RESIDIA Tsukiji	Chuo-ku, Tokyo	2005/12	54	1,460	0.3%	2,320	1,315	76.4%	3.4%	98.5%
T-110	RESIDIA Sasazuka	Suginami-ku, Tokyo	2000/3	96	1,800	0.4%	2,330	1,748	33.2%	6.9%	94.4%
T-111	RESIDIA Tamagawa	Ota-ku, Tokyo	2004/9	98	1,300	0.3%	1,870	1,111	68.3%	5.9%	95.0%
T-112	RESIDIA Korakuen	Bunkyo-ku, Tokyo	2004/10	31	603	0.1%	879	563	55.9%	3.5%	97.2%
T-113	RESIDIA Ginza-Higashi	Chuo-ku, Tokyo	2004/9	94	2,000	0.4%	3,060	1,838	66.5%	4.0%	95.6%
T-114	RESIDIA Oji	Kita-ku, Tokyo	2005/2	61	867	0.2%	1,140	747	52.5%	3.2%	100.0%
T-115	RESIDIA Mejiro II	Toshima-ku, Tokyo	2005/7	63	1,050	0.2%	1,320	942	40.0%	2.3%	98.6%
T-116	RESIDIA Tsukishima	Chuo-ku, Tokyo	2006/2	40	1,100	0.2%	1,490	975	52.7%	6.8%	94.8%
T-117	RESIDIA Kamata II	Ota-ku, Tokyo	2006/9	78	1,360	0.3%	1,940	1,233	57.3%	4.0%	98.8%
T-118	RESIDIA Tsukishima II	Chuo-ku, Tokyo	2006/9	105	2,440	0.5%	3,380	2,252	50.1%	3.8%	95.8%
T-119	RESIDIA Kinshicho II	Sumida-ku, Tokyo	2008/1	99	2,380	0.5%	3,200	2,164	47.8%	4.7%	96.2%
T-120	RESIDIA Bunkyo-Otowa	Bunkyo-ku, Tokyo	2003/8	104	3,380	0.7%	4,840	2,965	63.2%	4.7%	97.6%
T-121	RESIDIA Bunkyo-Sengoku	Bunkyo-ku, Tokyo	2003/2	33	707	0.2%	1,090	633	72.0%	5.0%	93.7%
T-122	RESIDIA Bunkyo-Yushima	Bunkyo-ku, Tokyo	2003/2	39	1,050	0.2%	1,620	962	68.3%	6.9%	91.4%
T-123	RESIDIA Ikegami	Ota-ku, Tokyo	2003/7	19	378	0.1%	502	351	42.9%	8.5%	100.0%
T-124	RESIDIA Nihonbashi- Ningyocho	Chuo-ku, Tokyo	2004/3	25	557	0.1%	969	505	91.7%	5.6%	92.5%
T-125	RESIDIA Bunkyo-Sengoku II	Bunkyo-ku, Tokyo	2005/4	45	1,440	0.3%	2,040	1,372	48.7%	4.1%	100.0%
T-126	RESIDIA Iriya	Taito-ku, Tokyo	2004/12	49	990	0.2%	1,280	824	55.2%	5.4%	96.0%

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T-127	RESIDIA Nihonbashi- Hamacho	Chuo-ku, Tokyo	2006/8	45	1,310	0.3%	1,860	1,222	52.2%	4.5%	95.6%
T-128	RESIDIA Shin-Okachimachi	Taito-ku, Tokyo	2007/3	69	1,860	0.4%	2,480	1,719	44.3%	3.0%	98.3%
T-129	RESIDIA Chidoricho	Ota-ku, Tokyo	2006/9	60	1,290	0.3%	1,650	1,165	41.6%	5.0%	100.0%
T-130	RESIDIA Shinkawa II	Chuo-ku, Tokyo	2003/2	36	1,320	0.3%	2,030	1,236	64.2%	3.9%	93.6%
T-131	RESIDIA Mejiro	Toshima-ku, Tokyo	1999/1	162	6,280	1.4%	9,400	5,863	60.3%	2.6%	97.1%
T-132	RESIDIA Kasai	Edogawa-ku, Tokyo	2000/1	29	683	0.1%	847	618	37.0%	7.0%	100.0%
T-133	RESIDIA Nihonbashi- Bakurocho	Chuo-ku, Tokyo	2007/2	132	5,500	1.2%	8,440	4,906	72.0%	2.4%	95.7%
T-134	RESIDIA Suginami- Honancho	Suginami-ku, Tokyo	2009/2	194	3,834	0.8%	6,520	3,485	87.0%	4.3%	97.2%
T-135	RESIDIA Shin Itabashi	Itabashi-ku, Tokyo	2009/8	67	888	0.2%	1,390	809	71.7%	8.6%	100.0%
T-136	RESIDIA Kiba	Koto-ku, Tokyo	2008/3	155	1,950	0.4%	3,470	1,785	94.4%	7.2%	99.4%
T-137	RESIDIA Bunkyo-Yushima	Bunkyo-ku, Tokyo	2008/12	52	1,129	0.2%	1,820	1,045	74.1%	4.4%	96.9%
T-138	RESIDIA Bunkyo- Honkomagome	Bunkyo-ku, Tokyo	2008/3	98	2,340	0.5%	3,490	2,182	59.9%	3.5%	97.8%
T-139	RESIDIA Tsukishima III	Chuo-ku, Tokyo	2008/2	119	2,570	0.6%	4,310	2,356	82.9%	4.0%	98.0%
T-140	RESIDIA Minamisenju	Arakawa-ku, Tokyo	2007/3	175	2,580	0.6%	4,120	2,198	87.4%	5.3%	95.0%
T-141	RESIDIA Ogikubo	Suginami-ku, Tokyo	2003/3	101	1,710	0.4%	2,780	1,743	59.5%	4.5%	98.1%
T-142	RESIDIA Monzennakacho	Koto-ku, Tokyo	2005/2	68	970	0.2%	1,610	990	62.6%	7.6%	100.0%
T-143	RESIDIA Ochanomizu	Bunkyo-ku, Tokyo	2005/9	80	2,090	0.5%	3,430	1,943	76.5%	4.2%	96.7%
T-144	RESIDIA Omori	Ota-ku, Tokyo	2006/3	75	1,150	0.2%	1,770	1,148	54.0%	1.8%	98.7%
T-145	RESIDIA Nakamurabashi	Nerima-ku, Tokyo	2008/2	66	1,075	0.2%	1,440	986	45.9%	4.5%	98.7%
T-146	RESIDIA Kachidoki	Chuo-ku, Tokyo	2008/2	55	1,805	0.4%	2,940	1,686	74.3%	4.9%	93.8%
T-147	RESIDIA Bunkyo-Otowa II	Bunkyo-ku, Tokyo	2008/2	89	2,268	0.5%	3,520	2,211	59.2%	4.0%	94.9%
T-148	RESIDIA Kinshicho III	Koto-ku, Tokyo	2005/2	51	651	0.1%	930	615	51.0%	9.6%	100.0%
T-149	RESIDIA Kamata III	Ota-ku, Tokyo	2007/3	53	948	0.2%	1,410	897	57.2%	3.5%	90.3%
T-150	RESIDIA Tower Kami- Ikebukuro	Toshima-ku, Tokyo	2009/3	472	8,250	1.8%	13,500	7,529	79.3%	Anx 5.7% Prk 5.4% Twr 2.9%	97.3%



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T-151	RESIDIA Takashimadaira	Itabashi-ku, Tokyo	2007/2	45	502	0.1%	682	506	34.6%	4.8%	100.0%
T-152	RESIDIA Shimurasakaue	Itabashi-ku, Tokyo	2007/2	44	580	0.1%	792	592	33.6%	3.4%	100.0%
T-153	RESIDIA Shimurasakaue II	Itabashi-ku, Tokyo	2007/3	94	1,093	0.2%	1,570	1,100	42.7%	5.6%	100.0%
T-154	RESIDIA Shimurasakaue III	Itabashi-ku, Tokyo	2007/3	36	411	0.1%	572	473	20.7%	5.4%	100.0%
T-155	RESIDIA Ikebukuro West	Itabshi-ku, Tokyo	2007/10	72	1,115	0.2%	1,570	1,066	47.2%	3.0%	96.3%
T-156	RESIDIA Ojima	Koto-ku, Tokyo	2007/11	87	1,282	0.3%	1,820	1,225	48.5%	6.1%	98.9%
T-157	RESIDIA Machiya	Arakawa-ku, Tokyo	2009/8	55	1,168	0.3%	1,600	1,149	39.1%	3.2%	93.7%
T-158	RESIDIA Ueno-Ikenohata	Taito-ku, Tokyo	2004/2	71	1,700	0.4%	2,400	1,794	33.7%	3.8%	94.4%
T-159	RESIDIA Nerima	Nerima-ku, Tokyo	2005/3	34	502	0.1%	731	496	47.1%	3.9%	100.0%
T-160	RESIDIA Higashi-Nihonbash	Chuo-ku, Tokyo	2006/4	22	378	0.1%	573	386	48.1%	5.8%	88.9%
T-161	RESIDIA Nakano	Nakano-ku, Tokyo	2006/11	30	652	0.1%	953	681	39.9%	4.1%	100.0%
T-162	RESIDIA Ogikubo II	Suginami-ku, Tokyo	2007/3	36	460	0.1%	621	474	31.0%	5.1%	100.0%
T-163	RESIDIA Minamiyukigaya	Ota-ku, Tokyo	2008/3	58	1,299	0.3%	1,710	1,322	29.3%	4.4%	100.0%
T-164	RESIDIA Akihabara	Taito-ku, Tokyo	2007/4	40	977	0.2%	1,450	965	50.2%	5.1%	100.0%
T-165	RESIDIA Asakusa- Azumabashi	Sumida-ku, Tokyo	2007/9	60	876	0.2%	1,350	860	56.9%	3.5%	96.7%
T-166	RESIDIA Oomori III	Ota-ku, Tokyo	2012/12	65	1,395	0.3%	1,950	1,385	40.7%	3.1%	98.7%
T-167	RESIDIA Nihonbashi- Bakurocho II	Chuo-ku, Tokyo	2014/4	77	1,975	0.4%	2,960	1,969	50.3%	3.8%	96.9%
T-168	RESIDIA Nihonbashi- Bakurocho III	Chuo-ku, Tokyo	2008/3	55	1,833	0.4%	2,700	1,821	48.2%	3.7%	100.0%
T-169	RESIDIA Bunkyo-Hongo III	Bunkyo-ku, Tokyo	2014/7	48	1,655	0.4%	2,320	1,655	40.2%	4.7%	100.0%
T-170	RESIDIA Shin-Okachimachi II	Taito-ku, Tokyo	2015/3	100	4,650	1.0%	6,420	4,642	38.3%	1.9%	98.7%
T-171	RESIDIA Kameido	Chiyoda-ku, Tokyo	2013/10	129	2,988	0.6%	3,950	3,007	31.3%	5.9%	97.8%
T-172	RESIDIA Koenji	Bunkyo-ku, Tokyo	2015/3	58	1,380	0.3%	1,860	1,389	33.9%	3.9%	100.0%
T-173	RESIDIA Kamata V	Ota-ku, Tokyo	2013/1	110	2,283	0.5%	2,870	2,327	23.3%	6.4%	95.8%
T-174	RESIDIA Kamata IV	Ota-ku, Tokyo	2014/2	149	3,268	0.7%	4,220	3,333	26.6%	4.7%	98.2%
T-175	RESIDIA Ikegami II	Ota-ku, Tokyo	2016/9	42	1,074	0.2%	1,420	1,103	28.7%	5.4%	100.0%

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No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
T-176	RESIDIA Sasazuka	Suginami-ku, Tokyo	2019/2	44	1,361	0.3%	1,760	1,417	24.1%	4.3%	93.3%
T-177	RESIDIA Nakano-Fujimidai	Nakano-ku, Tokyo	2010/3	97	1,684	0.4%	2,000	1,805	10.8%	6.7%	91.8%
S-002	Chester House Kawaguchi	Kawaguchi, Saitama	1991/3	39	770	0.2%	786	672	16.9%	5.5%	97.4%
S-004	RESIDIA Higashi-Matsudo	Matsudo, Chiba	2007/4	44	1,100	0.2%	1,330	952	39.7%	4.6%	100.0%
S-005	RESIDIA Shin-Yokohama	Yokohama, Kanagawa	2007/1	131	1,920	0.4%	2,340	1,680	39.2%	5.6%	100.0%
S-007	RESIDIA Chofu	Chofu, Tokyo	2007/3	41	1,143	0.2%	1,430	1,020	40.1%	5.0%	98.5%
S-011	TOKYO Student-House Wako	Wako, Saitama	1990/4	127	675	0.1%	800	624	28.2%	10.2%	100.0%
S-012	RESIDIA Kokubunji	Kokubunji, Tokyo	2003/2	33	518	0.1%	733	469	56.0%	2.9%	91.1%
S-014	RESIDIA Yokohama-Kannai	Yokohama, Kanagawa	2004/8	102	1,700	0.4%	2,000	1,489	34.3%	8.4%	93.1%
S-015	RESIDIA Okurayama	Yokohama, Kanagawa	1998/3	64	755	0.2%	983	679	44.6%	5.3%	100.0%
S-016	RESIDIA Musashikosugi	Kawasaki, Kanagawa	2007/2	68	1,580	0.3%	2,220	1,437	54.5%	7.2%	98.0%
S-017	RESIDIA Funabashi I and II	Funabashi, Chiba	2007/3	172	2,730	0.6%	3,620	2,431	48.9%	I 3.6% II 3.4%	
S-019	RESIDIA Kichijoji	Musashino, Tokyo	1995/3	48	1,380	0.3%	1,950	1,403	39.0%	9.1%	98.0%
S-020	Pacific Royal Court Minato Mirai Ocean Tower	Yokohama, Kanagawa	2007/11	416	14,000	3.0%	17,300	10,507	64.6%	4.5%	100.0%
S-022	Life & Senior House Kohoku II	Yokohama, Kanagawa	2003/10	78	1,670	0.4%	2,260	1,612	40.2%	6.4%	100.0%
S-023	College Court Tanashi	Nishi-Tokyo, Tokyo	2010/2	91	810	0.2%	1,260	721	74.7%	7.7%	100.0%
S-024	RESIDIA Urayasu	Urayasu, Chiba	2009/9	146	2,115	0.5%	3,240	1,966	64.7%	6.7%	98.3%
S-025	RESIDIA Minami-Gyotoku	Ichikawa, Chiba	2005/2	85	823	0.2%	1,210	836	44.7%	6.6%	98.8%
S-026	RESIDIA Urayasu II	Urayasu, Chiba	2005/2	74	802	0.2%	1,230	813	51.1%	7.5%	98.6%
S-027	RESIDIA Gyotoku	Ichikawa, Chiba	2005/2	75	761	0.2%	1,130	760	48.6%	6.1%	100.0%
S-028	RESIDIA Kawasaki	Kawasaki, Kanagawa	2007/3	104	1,670	0.4%	2,440	1,530	59.4%	4.7%	96.1%
S-029	Cocofump Hiyoshi	Yokohama, Kanagawa	2010/1	85	1,050	0.2%	1,200	922	30.0%	7.5%	100.0%
S-030	RESIDIA Sagamihara	Sagamihara, Kanagawa	2004/5	111	1,050	0.2%	1,440	1,084	32.8%	6.8%	100.0%
S-031	RESIDIA Yokohama- Bashamichi	Yokohama, Kanagawa	2005/9	28	735	0.2%	1,070	742	44.2%	11.5%	100.0%
S-032	RESIDIA Hon-Atugi	Atugi, Kanagawa	2008/1	49	606	0.1%	790	609	29.7%	11.0%	92.5%
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No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
S-033	RESIDIA Funabashi III	Funabashi, Chiba	2006/10	43	620	0.1%	776	652	18.9%	5.0%	100.0%
S-034	RESIDIA Funabashi IV	Funabashi, Chiba	2008/10	43	567	0.1%	656	595	10.1%	5.2%	100.0%
S-035	RESIDIA Funabashi IV	Funabashi, Chiba	2015/9	29	795	0.2%	881	861	2.3%	3.3%	100.0%
R-002	RESIDIA Imadegawa	Kyoto, Kyoto	1999/2	154	1,671	0.4%	1,800	1,436	25.3%	10.9%	100.0%
R-004	RESIDIA Higashi-Sakura	Nagoya, Aichi	2006/2	91	1,290	0.3%	1,430	937	52.5%	3.4%	95.6%
R-008	RESIDIA Kobe Port Island	Kobe, Hyogo	2007/9	404	3,740	0.8%	5,020	3,222	55.8%	South, Center 6.8% North 6.7%	100.0%
R-010	RESIDIA Hakata	Fukuoka, Fukuoka	2002/3	155	1,220	0.3%	1,690	1,193	41.6%	3.4%	96.3%
R-011	RESIDIA Tenjinbashi	Osaka, Osaka	2000/2	78	871	0.2%	1,250	783	59.6%	8.3%	98.8%
	RESIDIA Sannomiya- Higashi	Kobe, Hyogo	2005/11	161	2,220	0.5%	3,260	1,919	69.8%	3.2%	99.0%
R-013	KC21 Building	Sendai, Miyagi	1997/3	79	900	0.2%	1,010	824	22.4%	2.4%	98.1%
R-014	RESIDIA Utubokoen	Osaka, Osaka	2006/1	94	1,170	0.3%	1,650	995	65.8%	6.6%	97.0%
R-015	RESIDIA Kyoto-ekimae	Kyoto, Kyoto	2006/2	116	1,970	0.4%	2,900	1,799	61.2%	9.9%	96.1%
R-016	RESIDIA Takaoka	Nagoya, Aichi	2007/8	198	2,330	0.5%	3,500	2,043	71.3%	3.5%	94.2%
R-017	RESIDIA Hibino	Nagoya, Aichi	1992/4	124	1,340	0.3%	1,570	1,050	49.5%	3.9%	95.8%
R-019	RESIDIA Tenjin-Minami	Fukuoka, Fukuoka	2004/1	56	936	0.2%	1,250	865	44.4%	4.9%	98.2%
R-020	RESIDIA Hakataeki-Minami	Fukuoka, Fukuoka	2003/1	39	324	0.1%	445	292	52.2%	2.7%	100.0%
R-021	RESIDIA Hisaya-Odori II	Nagoya, Aichi	2005/2	38	685	0.1%	855	567	50.6%	5.0%	100.0%
R-024	RESIDIA Minami-Ichijo	Sapporo, Hokkaido	2006/12	179	1,640	0.4%	2,270	1,525	48.8%	0.9%	94.7%
R-025	RESIDIA Odori-Nishi	Sapporo, Hokkaido	2006/12	103	1,320	0.3%	1,650	1,274	29.4%	1.1%	97.2%
R-026	RESIDIA Kita-Sanjo	Sapporo, Hokkaido	2007/1	100	1,130	0.2%	1,530	1,060	44.2%	1.4%	97.6%
R-027	RESIDIA Shirakabe-Higashi	Nagoya, Aichi	2005/5	33	831	0.2%	950	713	33.2%	4.1%	100.0%
R-029	RESIDIA Uzumasa	Kyoto, Kyoto	2000/1	48	701	0.2%	829	691	19.9%	13.5%	95.9%
R-030	RESIDIA Izumi	Nagoya, Aichi	2005/11	122	3,700	0.8%	4,420	3,144	40.6%	3.1%	93.9%
	RESIDIA Maruyama Kita- Gojo	Sapporo, Hokkaido	2007/2	56	1,050	0.2%	1,350	905	49.1%	1.2%	96.9%

No. Property Name Location Completion Rentable Units	Acquisition Price	Share of	Appraisal	2000	Unrealized		
	(mil yen)	Investment (%)	Price (mil yen)	Book Value (mil yen)	Profit and Loss (%)	PML	Period End Occupancy
R-032 RESIDIA Tokugawa Nagoya, Aichi 2006/12 2	7 751	0.2%	956	689	38.6%	3.9%	81.5%
R-034 RESIDIA Odori-Koen Sapporo, Hokkaido 2007/8 10	9 2,010	0.4%	2,910	1,755	65.8%	0.9%	96.6%
R-035 RESIDIA Tanimachi Osaka, Osaka 2008/8 10	8 1,100	0.2%	1,750	1,030	69.7%	7.5%	96.4%
R-036 RESIDIA Hisaya-Odori Nagoya, Aichi 2007/2	7 652	0.1%	955	608	56.9%	4.8%	98.3%
R-037 RESIDIA Sendai-Miyamachi Sendai, Miyagi 2008/1	7 529	0.1%	806	473	70.1%	2.5%	100.0%
R-038 RESIDIA Hirosedori Sendai, Miyagi 2010/2	3 494	0.1%	721	446	61.6%	2.8%	100.0%
R-039 RESIDIA Edobori Osaka, Osaka 2007/2 12	7 1,400	0.3%	2,080	1,321	57.4%	8.7%	95.5%
R-040 RESIDIA Kyomachibori Osaka, Osaka 2007/3 8	4 1,000	0.2%	1,550	947	63.5%	7.8%	96.2%
R-041 RESIDIA Esaka Suita, Osaka 2007/7	8 989	0.2%	1,410	965	46.0%	4.8%	96.5%
R-042 RESIDIA Nishijin Fukuoka, Fukuoka 2008/1 17	3 2,380	0.5%	3,330	2,106	58.1%	2.6%	93.8%
R-043 RESIDIA Tsurumai Nagoya, Aichi 2008/2 12	2 1,206	0.3%	1,740	1,084	60.4%	3.6%	93.0%
R-044 RESIDIA Kobe-Isogami Kobe, Hyogo 2008/3 19	6 2,740	0.6%	3,880	2,439	59.0%	3.6%	98.7%
R-045 RESIDIA Kita-Nijyo-East Sapporo, Hokkaido 2006/3	6 894	0.2%	1,240	949	30.6%	1.1%	100.0%
R-046 RESIDIA Shinsaibashi West Osaka, Osaka 2007/2	7 1,921	0.4%	2,690	1,797	49.7%	9.1%	97.3%
R-047 RESIDIA Marunouchi Nagoya, Aichi 2007/1 8	6 972	0.2%	1,300	892	45.6%	2.8%	94.3%
R-048 RESIDIA Sapporo-Ekimae Sapporo, Hokkaido 2007/2 16	8 1,483	0.3%	2,190	1,325	65.3%	0.7%	94.2%
R-049 RESIDIA Gosyo-Higashi Kyoto, Kyoto 2007/9	7 1,227	0.3%	1,820	1,145	58.9%	8.9%	98.0%
R-050 RESIDIA Rakuhoku Kyoto, Kyoto 2008/3	5 874	0.2%	1,190	821	44.9%	12.4%	100.0%
R-051 RESIDIA Miyakojima I & II Osaka, Osaka 2006/9 17	8 3,232	0.7%	5,610	3,105	80.7%	7.1%	97.2%
R-052 RESIDIA TOWER Sendai Sendai, Miyagi 2008/1	7 1,705	0.4%	2,220	1,661	33.6%	2.3%	95.8%
R-053 RESIDIA Higashizakura II Nagoya, Aichi 2006/2 12	7 2,862	0.6%	3,850	2,812	36.9%	3.1%	93.3%
R-054 RESIDIA Tsutsujigaoka Sendai, Miyagi 2006/11 16	8 1,796	0.4%	2,690	1,653	62.7%	EAST 2.6% WEST 2.7%	94.2%
R-055 RESIDIA Kobe-Motomachi Kobe, Hyogo 2007/1 8	5 1,052	0.2%	1,540	997	54.4%	5.8%	91.1%
R-056 RESIDIA Sendai-Honcho Sendai, Miyagi 2007/6 10	5 1,117	0.2%	1,780	1,034	72.0%	2.3%	95.4%



No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
R-057	RESIDIA Sendai- Haranomachi	Sendai, Miyagi	2007/9	72	593	0.1%	939	529	77.3%	2.1%	95.2%
R-058	RESIDIA Minami-Ichijo East	Sapporo, Hokkaido	2008/1	85	1,062	0.2%	1,510	978	54.4%	1.1%	95.4%
R-059	RESIDIA Shin-Osaka	Osaka, Osaka	2014/2	208	2,644	0.6%	4,090	2,651	54.2%	6.2%	95.1%
R-060	RESIDIA Okayama-ekimae	Okayama, Okayama	2004/3	108	772	0.2%	1,110	780	42.2%	1.7%	100.0%
R-061	RESIDIA Kyoto-Okazaki	Kyoto, Kyoto	2005/3	23	227	0.0%	342	229	49.2%	14.1%	100.0%
R-062	RESIDIA Sendai-Ichibancho	Sendai, Miyagi	2006/3	103	1,083	0.2%	1,410	1,071	31.6%	2.4%	100.0%
R-063	RESIDIA Kita-Nijyo East II	Sapporo, Hokkaido	2007/2	51	538	0.1%	778	514	51.3%	1.2%	96.9%
R-064	RESIDIA Takamiya	Fukuoka, Fukuoka	2007/2	51	488	0.1%	638	477	33.7%	6.1%	100.0%
R-065	RESIDIA Soen	Sapporo, Hokkaido	2007/2	60	384	0.1%	567	363	55.9%	1.4%	95.0%
R-066	RESIDIA Tenjin	Fukuoka, Fukuoka	2007/5	88	1,122	0.2%	1,500	1,090	37.6%	3.4%	97.7%
R-067	RESIDIA Yakuin-Odori	Fukuoka, Fukuoka	2007/6	91	1,123	0.2%	1,520	1,099	38.2%	4.5%	97.8%
R-068	RESIDIA Hakata II	Fukuoka, Fukuoka	2007/9	124	1,358	0.3%	1,910	1,322	44.4%	1.8%	97.2%
R-069	RESIDIA Kego	Fukuoka, Fukuoka	2008/1	86	834	0.2%	1,260	796	58.2%	2.3%	100.0%
R-070	RESIDIA Shirakabe	Nagoya, Aichi	2008/3	70	907	0.2%	1,180	902	30.7%	4.4%	97.3%
R-071	RESIDIA Sakae	Nagoya, Aichi	2007/12	77	868	0.2%	967	904	6.9%	4.2%	92.2%
R-072	RESIDIA Senri-Fujishirodai	Suita, Osaka	2017/3	90	1,430	0.3%	1,810	1,498	20.8%	5.2%	100.0%
R-073	RESIDIA Senri-Banpakukoen	Suita, Osaka	2005/10	68	2,124	0.5%	2,420	2,180	11.0%	5.2%	100.0%
R-074	RESIDIA Sapporo-eki North	Sapporo, Hokkaido	2003/2	46	679	0.1%	708	789	-10.3%	1.5%	95.7%
R-075	RESIDIA Hijiyama Koen	Hiroshima, Hiroshima	1997/2	81	663	0.1%	819	677	20.9%	5.9%	97.7%
R-076	RESIDIA Kita-Nijyo East III	Sapporo, Hokkaido	2007/10	40	420	0.1%	441	431	2.1%	1.2%	87.5%
R-077	RESIDIA Shin-Osaka II	Osaka, Osaka	2008/2	35	647	0.1%	743	690	7.6%	8.9%	97.5%
R-078	RESIDIA Tsutsujigaoka-koen	Sendai, Miyagi	2006/2	63	740	0.2%	791	763	3.6%	2.7%	94.5%
R-079	RESIDIA Sendai-Kamisugi	Sendai City, Miyagi	2019/3	92	1,409	0.3%	1,720	1,493	15.1%	2.4%	94.9%
R-080	RESIDIA Shirokitakoen-Dori	Osaka, Osaka	2009/3	62	1,220	0.3%	1,370	1,309	4.6%	8.7%	100.0%
R-081	RESIDIA Kyoto-Mibu	Kyoto, Kyoto	2005/2	45	614	0.1%	671	668	0.4%	12.1%	97.8%
R-082	RESIDIA Kyoto-Mibu	Kyoto, Kyoto	1999/4	80	2,950	0.6%	3,110	3,139	-0.9%	5.9%	93.8%
	272 propert	ies		21,643	462,267	100%	649,820	431,895	50.5%	2.4%	96.9%

	Region	Location	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)
)	P Tokyo 23 Wards	175	12,420	327,587	71%	469,584	308,148	52.4%
)	Tokyo Metropolitan	26	2,326	42,347	9%	55,075	37,077	48.5%
	Major Regional Cities	71	6,897	92,332	20%	125,161	86,668	44.4%
	Total	272	21,643	462,267	100%	649,820	431,895	50.5%



## **Asset Management Company Profile**

as of January 31, 2022



## AD Investment Management Co., Ltd.

**Organizational Chart** Address: 17F Jimbocho Mitsui Bldg., 1-105 Kanda-Jimbocho, Chiyoda-ku, Tokyo Company Representative: Takeshi Takano, Representative Director and President General Unit-holders Meeting Amount of Capital: 300 million yen Type of Business: Asset Management, Type II Financial Instruments Business **Statutory Corporate Auditor** 82 (excluding independent directors and statutory auditors) Number of Employees: **Board of Directors** Real Estate Brokerage License (The Governor of Tokyo (4) No.84325) Discretionary Real Estate Transaction Agent (Minister of Land, Infrastructure, Transport and Tourism Approval, No.37) Compliance Committee Registrations and Licenses: **Investment Committee** Registered Financial Instruments Business Operator (Kanto Local Finance Bureau registration No.309) Representative Director and President Registered First-Class-Architect Office (The Governor of Tokyo No. 58856) Compliance Officer Major Initiatives By the Asset Management Co. Compliance and Risk Internal Auditor Management Department Registered as first-class architect office Constantly hiring new graduates every year (16new hires in the past 8 years) Acquisition of Resilience Certification Corporate Management Investment and Asset **Human Resources &** Investment and Asset **Engineering Division** General Affairs Division Division Management Division I Management Division II Certified as Excellent Health Management Corporation 2021 (Small and Medium Enterprise Division) SDG's event for internal use Human Resources & Finance & Accounting Engineering Investment Department Private Reit Department General Affairs Department Department Department Corporate Management Asset Management **Construction Planning** Private Fund Department Department Department Department Asset Administration Department

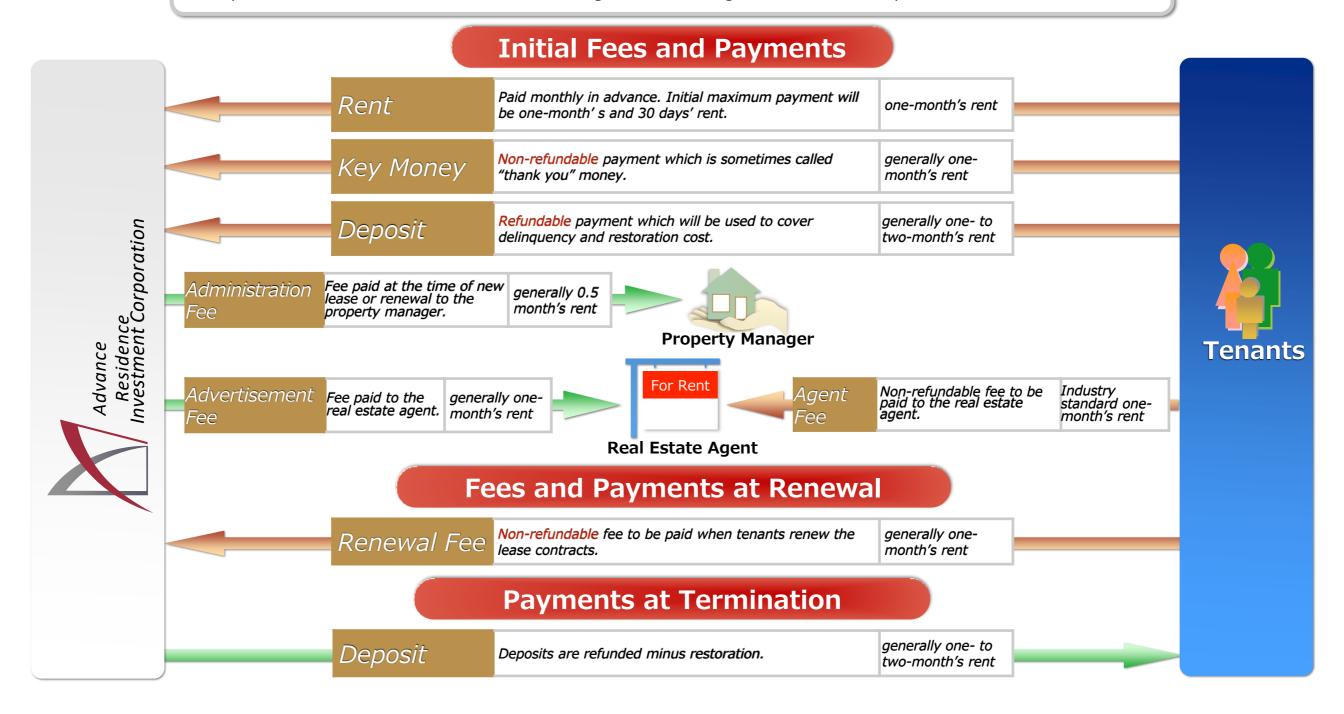
AD Investment Management Co., Ltd. Advance Residence Investment Corporation

https://www.adim.co.jp/ https://www.adr-reit.com/en/



## Japanese Real Estate Leasing Contract Practices

- Standard lease terms in Japan are mostly two years.
- Tenants are able to leave the leased space before contract expiration without paying for the remaining contract period.
- Japan's Lease Land and House Law makes raising rents of existing contracts almost impossible.





## Disclaimer

This material contains forward-looking statements on future operating results, plans, business objectives and strategies of the company.

Forward-looking statements provide current expectations of future events based on number of assumptions and include statements that do not directly relate to any historical or current facts. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements.

Although the financial figures in the material are based on Japanese GAAP, the material does not necessarily follow any official rules or regulations on financial disclosures.

This material was not created for the purpose of soliciting investment in the company. Investments should be based on your own judgment and responsibility.

The purpose of this material is to present you with an update on the financial performance of Advance Residence Investment Corporation (the "Corporation"). We do not intend to conduct any advertising or solicitation with respect to any units of the Corporation in connection with this material. Nothing in this material should be regarded as an offer to sell or a solicitation of an offer to buy, a recommendation to sell or buy, or a direct or indirect offer or placement of, any units of the Corporation, except for the purpose of meeting certain requirements under the European Alternative Investment Fund Managers Directive

(European Directive 2011/61/EU) (the"AIFMD") as described below.

Disclaimer for Dutch Investors: The prospectus containing the information required under Article 23(1) and (2) of the AIFMD as implemented in the Netherlands is available at [https://www.adr-reit.com/en/financial/news/archives/category/sonota].

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## **Advance Residence Investment Corporation**



## Inquiries

Investor Relations
AD Investment Management Co., Ltd.

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