

## Table of Contents



## Executive Summary for FP 01-2023

Earnings Guidance chg. fr forecast Net income up +163 mn yen (+2.1\%)

| Earnings Per Unit EPU | $\mathbf{5 , 8 2 9}$ | yen | chg. fr forecast: |
| :--- | :--- | :--- | :--- | | +118 |
| :---: |
| yen |$+2.1 \%$

## Asset Acquisition and Disposition

Acquired carefully selected assets gain on sales 0.51 billion yen

|  | Number of <br> properties | Total | NOI Yield ${ }^{* 1}$ |
| :--- | :---: | :---: | ---: |
| Acquisitions | 2 | 4.5 bn yen | $5.0 \%$ |
| Dispositions | 2 | 1.6 bn yen | $4.7 \%$ |

## Internal Growth

Maintained high occupancy rate Replacement rent increase was positive

|  | Results | From prev. |
| :--- | :---: | :---: |
| Period Average <br> Occupancy | $96.6 \%$ | -0.1 pt. |
| Replacement Rent <br> Increase*2 | $+2.5 \%$ | +0.9 pt. |
| Renewal Rent <br> Increase*2 | $+0.9 \%$ | +0.5 pt. |


| Finance |  |  |
| :---: | :---: | :---: |
| Reduction of interest rate payments |  |  |
|  | Repayment | Procurement |
| Total | 12.4 bn yen | 15.9bn yen |
| Avg. Interest Rate | 0.81\% | 0.69\% |
| Avg. Initial Duration | 6.7年 | 6.8 年 |

Sustainability
2022 GRESB
Real Estate Assessment
Selected as Sector Leader for
3 consecutive years
First residential J-REIT
to receive a 4 star rating

[^0]
## Financial Results for FP 01-2023

|  | Sept. 14, 2022 | FP 01-2023 |  | Changes |  |  |  | FP 07-2022 <br> Previous FP Result |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In mn yen | (1) Forecast | (2) Result | (2)-(1) | Internal Growth |  | Asset Acquisitions and Dispositions |  |  |
| Operating revenue | 17,728 (275properties*1) Period average occupancy $\mathbf{9 6 . 5} \%$ | 17,868 (277properties*1) Period average occupancy $\mathbf{9 6 . 6 \%}$ | +140 | Increase in rent income ey money, renewal fees Increase in parking fee Increase in other revenues | $\begin{aligned} & +33 \\ & +14 \\ & +13 \\ & +11 \\ & -11 \end{aligned}$ | Contribution of properties acquired in FP 07-2022 | +75 | 17,253 (277properties*1) Period average occupancy $\mathbf{9 6 . 7 \%}$ |
| Operating income | 8,779 <br> (NOI 13,140) <br> (Depreciation 2,954) (Property taxes 921) | $\begin{array}{r} 8,950 \\ \text { (NOI 13,307) } \\ \text { (Depreciation } 2,957 \text { ) } \\ \text { (Property taxes } 921 \text { ) } \end{array}$ | $\begin{gathered} \mathbf{+ 1 7 0} \\ (\text { NOI }+167) \end{gathered}$ | Decrease in rental management costs Decrease in utilities costs Decrease in repairs and maintenance Decrease in depreciation Decrease in GA costs Decrease in GA costs | $\begin{aligned} & +2 \\ & +24 \\ & +12 \\ & +11 \\ & +7 \end{aligned}$ | Increase in leasing expenses Increase in depreciation Increase in GA | -7 -7 -5 | $8,312$ <br> (NOI 13,163) (Depreciation 2,904) (Property taxes 915) |
| Ordinary income | 7,911 | 8,074 | +163 | Decrease in financial expenses Increase in non-operating income | +4 +3 | Increase in financial expenses | -14 | 7,488 |
| Net income | 7,910 | 8,074 | +163 |  |  |  |  | 7,488 |
| Earnings per unit | $\underset{\substack{\text { (Excl. gain on sales } \\ 5,345 \text { ven) }}}{5,711 \text { yen }}$ | 5,829 yen (Excl. gain on sales 5.460 ven | $\begin{gathered} +\mathbf{1 1 8} \text { yen } \\ (+115 \text { yen }) \end{gathered}$ | +9 |  | +24 |  | 5,406 yen |
| Per unit retained earnings | -366 yen | -369 yen | Gain on sales in FP 01-2023: $\mathbf{0 . 5 1}$ bn yen ( 369 yen per unit) was -3 yen added to retained earnings |  |  |  |  | - |
| Per unit reversal of retained earnings | 137 yen | 137 yen | Out of $\mathbf{0 . 3 6}$ bn yen in retained earnings after the last FP distribution, $\mathbf{0 . 1 8}$ bn yen (137 yen per unit) was distributed. <br> - Outstanding amount of retained earnings after distribution: $\mathbf{0 . 6 8}$ bn yen (493 yen per unit) |  |  |  |  | 137 yen |
| Per unit reversal of reserve | 242 yen | 242 yen | - Reserve*22 after dividend: 29.1 bn yen |  |  |  |  | 242 yen |
| Dividend per unit | 5,725 yen | 5,840 yen | +115 Total number of units issued and outstanding at end of period: +115 yen $1,385,000$ units |  |  |  |  | 5,786 yen |
| LTV $49.0 \%$ $49.3 \%$ <br> (Total assets base)   |  |  |  |  |  |  |  | 49.0\% |

*1 The number of properties as of the end of FP.
*2 "Reserve" means "Reserve for temporary difference adjustments" and shows the reserve after a drawdown of the distribution for the fiscal period under review.

## DPU details for FP 01-2023

Internal growth through rent increase and steady external growth DPU in excess of $\mathbf{5 , 8 0 0}$ yen

- Factors for increaseFactors for decrease


## Factors Affecting DPU

Change vs forecast


Change from FP 07-2022


[^1]

Asset Acquisitions and Dispositions

## Acquisitions and dispositions

## Acquisitions

Acquired $\mathbf{2}$ properties (4,500 mn yen) in FP 01-2023
1 property ( $1,920 \mathrm{mn}$ yen) in FP 07-2023

RESIDIA Kotoen (Nishinomiya City, Hyogo)

RESIDIA Kumamoto-Karashima (Kumamoto City, Kumamoto)


RESIDIA Tamatsukuri (Osaka City, Osaka)


|  | RESIDIA <br> Kotoen | RESIDIA Kumamoto- <br> Karashima | RESIDIA <br> Tamatsukuri <br> Feb 1, 2023 | Total and Ave. |
| :---: | :---: | :---: | :---: | :---: | :---: |

[^2]
## Sponsor Pipeline

As of FP 01-2023
Total $\mathbf{2 9}$ properties; approx. $\mathbf{5 2 . 5}$ billion yen in estimated value ${ }^{* 1}$ (Completed: $\mathbf{5 0 . 5}$ billion yen)

## Pipeline for ADR

| Area | No. of Properties | No. of Units | Estimated Value <br> (bn yen) | Completed <br> (bn yen) |
| :---: | :---: | :---: | :---: | :---: |
| 5km radius | 6 | 239 | 9.2 | 9.2 |
| Tokyo Station 10 km <br> radius | 11 | 738 | 22.2 | 22.2 |
| Other23 Wards of <br> Tokyo | 6 | 362 | 9.8 | 9.8 |
| Other Regions | 6 | 880 | 11.1 | 9.1 |
| Total | $\mathbf{2 9}$ | $\mathbf{2 , 2 1 9}$ | $\mathbf{5 2 . 5}$ | $\mathbf{5 0 . 5}$ |



Tokyo 23 Wards 79\%*2


## Single \& Compact

 Type Units 53\%*3
## Locations within 23 Wards of Tokyo



[^3]
## Real estate acquisition status

## Real estate prices remain high; acquisitions selective

## Sourcing Track Record



[^4]*3 Includes one property (RESIDIA Tamatsukuri) acquired in FP 07-2023.

## Internal Growth



## Leasing KPI Trends

## Occupancy Rate

Period Average Occupancy rate 96.6\% ( -0.1 pt. from Prev.)


Replacement Rent Increase*1
Period average Replacement increase fluctuation rate


Key Money \& Leasing
Expenses*2
$\square$ Key Money
0.72months ( -0.04 months from Prev.)

Leasing Expenses
1.42 months ( -0.07 months from Prev.)

-     - Leasing Expenses-Key Money
0.70months ( -0.03 months from Prev.)


[^5]
## Rental Market Overview

Entire Portfolio


## Contract Share*2

(based on previous rent)
Sendai $1.7 \%$ Sapporo 2.8\% okyo Metropolitan 4.8\%

Kyushu



Tokyo 23 Wards


Sendai


Tokyo Metropolitan



## Tokyo 23 Wards Single Type Trends

Tokyo 23 Wards Single-type Unit Change in Replacement

## Rents Fluctuation Rate and Contracted Tsubo Unit Price

Continued negative but recovering trend


Tokyo 23 Wards Population Change and Rental Apartment Construction Starts

Expect a recovery in the number of net inflow


## Replacement and renewal rent increase by area and type breakdown

Replacement Rent Increase*1 Breakdown by Area

| Area | Fluctuation rate | (Change) | Contract Share*2 | Rate of Increase | Rate of Decline | Previous rent share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portfolio | 2.5\% | +0.9pt. | 100.0\% | 7.5\% | -5.5\% | 58\% | 34\% |
| Tokyo 23 Wards | 3.1\% | +1.1pt. | 76.0\% | 7.8\% | -4.9\% | 60\% | 33\% |
| Tokyo Metropolitan | -0.5\% | -3.3pt | 4.8\% | 5.7\% | -6.1\% | 42\% | 48\% |
| Sapporo | 1.0\% | +0.3pt. | 2.8\% | 5.0\% | -9.5\% | 55\% | 9\% |
| Sendai | 2.7\% | +2.0pt. | 1.7\% | 5.4\% | -5.1\% | 69\% | 21\% |
| Nagoya | -4.4\% | +0.8pt. | 3.5\% | 4.0\% | -8.4\% | 28\% | 67\% |
| Kansai | 2.4\% | +0.2 pt . | 8.4\% | 9.6\% | -7.2\% | 51\% | 36\% |
| Kyushu | 1.8\% | -1.3pt | 2.8\% | 3.1\% | -3.7\% | 70\% | 11\% |

Replacement Rent Increase: +5.94 million yen per month Renewal Rent Increase*1 Breakdown by Area

| Area | Fluctuation rate | (Change) | Contract Share*2 | Rate of Increase | Rate of Decline | Previous rent share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portfolio | 0.9\% | +0.5pt. | 100.0\% | 3.2\% | -2.2\% | 29\% | 0.1\% |
| Tokyo 23 Wards | 1.1\% | +0.5pt. | 73.2\% | 3.2\% | -2.1\% | 35\% | 0,1\% |
| Tokyo Metropolitan | 1.0\% | +0.8pt. | 3.8\% | 3.7\% | - | 29\% |  |
| Sapporo | 0.0\% | +0.0pt. | 3.9\% | - | - |  |  |
| Sendai | 0.6\% | +0.5pt. | 2.0\% | 3.1\% | - | 20\% |  |
| Nagoya | 0.2\% | +0.1pt. | 5.5\% | 3.4\% | -2.6\% | 6\% | 0,4\% |
| Kansai | 0.6\% | +0.3pt. | 8.5\% | 3.8\% | - | 17\% |  |
| Kyushu | 0.6\% | +0.3pt. | 3.1\% | 2.8\% | - | 20\% |  |

Replacement Details By Unit Type

|  | Area | Fluctuation rate | (Change) | Contract Share*2 | Rate of Increase | Rate of Decline | Previous rent share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\boldsymbol{\theta}$ | Portfolio/S | -2.1\% | -0.3pt | 41.0\% | 4.0\% | -5.7\% | 31\% | 58\% |
|  | Tokyo 23 Wards | -1.9\% | +0.6pt. | 29.2\% | 4.0\% | -5.3\% | 31\% | 60\% |
|  | Tokyo Metropolitan | -2.5\% | -4.1pt | 3.8\% | 4.1\% | -6.2\% | 28\% | 59\% |
|  | Sapporo | 1.4\% | +2.5pt. | 0.3\% | 5.9\% | -5.7\% | 30\% | 7\% |
|  | Sendai | 1.6\% | +1.5pt. | 1.1\% | 4.2\% | -3.8\% | 62\% | 27\% |
|  | Nagoya | -8.4\% | -1.8pt | 1.5\% | 2.6\% | -9.1\% | 4\% | 93\% |
|  | Kansai | -2.6\% | -2.2pt | 4.2\% | 3.7\% | -7.0\% | 29\% | 52\% |
|  | Kyushu | 1.2\% | -2.3pt | 0.9\% | 3.1\% | -5.0\% | 66\% | 16\% |
| $\cup$ | Portfolio/C | 2.1\% | +0.7pt. | 33.5\% | 5.5\% | -4.9\% | 63\% | 27\% |
|  | Tokyo 23 Wards | 2.5\% | +1.0pt. | 27.1\% | 5.7\% | -4.4\% | 65\% | 27\% |
|  | Tokyo Metropolitan | 6.6\% | +1.6pt. | 0.8\% | 7.1\% | -0.8\% | 93\% | 7\% |
|  | Sapporo | -0.2\% | +0.1pt. | 1.3\% | 3.9\% | -4.9\% | 37\% | 33\% |
|  | Sendai | 3.5\% | +2.5pt. | 0.4\% | 3.9\% | - | 90\% |  |
|  | Nagoya | -4.2\% | -2.1pt | 0.9\% | 5.2\% | -7.4\% | 17\% | 69\% |
|  | Kansai | -1.2\% | -1.3pt | 1.8\% | 4.9\% | -7.9\% | 44\% | 42\% |
|  | Kyushu | 1.8\% | -1.1pt | 1.3\% | 2.8\% | -1.8\% | 67\% |  |
| 市 | Portfolio/F\&L | 10.3\% | +3.4pt. | 25.5\% | 11.2\% | -6.0\% | 94\% | 5\% |
|  | Tokyo 23 Wards | 11.1\% | +2.8pt. | 19.8\% | 11.6\% | -1.7\% | 96\% | 3\% |
|  | Tokyo Metropolitan | 8.8\% | +0.2pt. | 0.2\% | 8.8\% | - | 100\% |  |
|  | Sapporo | 2.2\% | -0.9pt | 1.1\% | 5.4\% | -47.4\% | 83\% | 5\% |
|  | Sendai | 7.9\% | +5.0pt. | 0.2\% | 18.3\% | -12.3\% | 66\% | 34\% |
|  | Nagoya | 0.7\% | +5.9pt. | 1.1\% | 3.9\% | -7.1\% | 71\% | 29\% |
|  | Kansai | 13.6\% | +2.5pt. | 2.4\% | 14.3\% | -3.7\% | 95\% | 2\% |
|  | Kyushu | 2.6\% | -0.0pt | 0.6\% | 3.7\% | -2.7\% | 83\% | 17\% |

## Renewal Rent Increase : + 3.35 million yen per month

## Breakdown of Replacement and Renewal Rent Increase in Tokyo 23 wards

Replacement Rent Increase*1 Breakdown by Area

| Area | Fluctuation rate | (Change) | Contract Share*2 | Rate of Increase | Rate of Decline | Previous rent share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tokyo 23 Wards | 3.1\% | +1.1pt. | 76.0\% | 7.8\% | -4.9\% | 60\% | 33\% |
| Tokyo Station 5 km Radius | 2.4\% | +0.9pt. | 34.5\% | 6.9\% | -5.1\% | 60\% | 34\% |
| Tokyo Station 10 km Radius | 4.5\% | +1.5pt. | 31.7\% | 8.9\% | -4.8\% | 65\% | 27\% |
| Others <br> Tokyo 23 Wards | 0.9\% | +1.3pt. | 9.7\% | 7.3\% | -4.7\% | 43\% | 49\% |

Replacement Rent Increase : +5.60 million yen per month =Share in rent rise

Renewal Rent Increase*1 Breakdown by Area

| Area | Fluctuation <br> rate | (Change) | Contract <br> Share*2 | Rate of <br> Increase | Rate of <br> Decline | Previous rent <br> share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tokyo 23 <br> Wards | $\mathbf{1 . 1 \%}$ | $+0.5 p t$. | $73.2 \%$ | $3.2 \%$ | $-2.1 \%$ | $35 \%$ | $0 \%$ |
| Tokyo Station <br> 5 km Radius | $0.9 \%$ | $+0.5 \mathrm{pt}$. | $35.1 \%$ | $3.1 \%$ | $-1.3 \%$ | $30 \%$ | $0 \%$ |
| Tokyo Station <br> 10 km Radius | $1.5 \%$ | $+0.6 \mathrm{pt}$. | $29.5 \%$ | $3.3 \%$ | $-3.2 \% 47 \%$ | $0 \%$ |  |
| Others <br> Tokyo 23 <br> Wards | $0.4 \%$ | +0.4 pt. | $8.6 \%$ | $2.9 \%$ | $-2.2 \% 16 \%$ | $0 \%$ |  |

[^6]Replacement Details By Unit Type

|  | Area | Fluctuation rate | (Change) | Contract Share*2 | Rate of Increase | Rate of Decline | Previous rent share |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tokyo 23 Wards | -1.9\% | +0.6pt. | 29.2\% | 4.0\% | -5.3\% | 31\% | 60\% |
| ๑ | Tokyo Station 5 km Radius | -1.7\% | +1.4pt. | 11.9\% | 4.6\% | -5.4\% | 33\% | 61\% |
|  | Tokyo Station 10 km Radius | -1.9\% | +0.1pt. | 11.1\% | 3.4\% | -5.3\% | 32\% | 56\% |
|  | Others <br> Tokyo 23 Wards | -2.3\% | -0.4pt | 6.1\% | 3.9\% | -5.0\% | 25\% | 64\% |
|  | Tokyo 23 Wards | 2.5\% | +1.0pt. | 27.1\% | 5.7\% | -4.4\% | 65\% | 27\% |
| $\cup$ | Tokyo Station 5 km Radius | 1.8\% | +0.7pt. | 14.3\% | 5.3\% | -5.1\% | 63\% | 29\% |
|  | Tokyo Station 10 km Radius | 3.6\% | +0.8pt. | 10.5\% | 6.2\% | -3.5\% | 70\% | 21\% |
|  | Others <br> Tokyo 23 <br> Wards | 2.2\% | +3.5pt. | 2.3\% | 5.3\% | -3.1\% | 60\% | 34\% |
|  | Tokyo 23 Wards | 11.1\% | +2.8pt. | 19.8\% | 11.6\% | -1.7\% | 96\% | 3\% |
| ঝ | Tokyo Station 5 km Radius | 9.2\% | +1.2pt. | 8.3\% | 9.9\% | -1.9\% | 94\% | 5\% |
|  | Tokyo Station 10 km Radius | 12.5\% | +4.1pt. | 10.1\% | 12.8\% | -1.0\% | 97\% | 2\% |
|  | Others <br> Tokyo 23 <br> Wards | 13.1\% | +1.6pt. | 1.3\% | 13.1\% | - | 100\% |  |

## Rent and Revenue Trends

## Portfolio Rent Rise* ${ }^{* 1}$

Achieved rent increase for $\mathbf{1 7}$ consecutive periods




Breakdown of increase in rent per tsubo


## Portfolio Rent Increase Potential*3

Room for improvement in EPU of $\mathbf{+ 1 8 1}$ yen *4


Contribution by area and unit type

*1 Rent increase is calculated by comparing rent per tsubo at the beginning of each period to rent per tsubo at the end of the period for properties owned throughout the period
Properties that changed from a rent-guarantee contract to a pass-through type during each period are excluded.
*2 New contracts for units vacant at the beginning of the period are excluded.
*3 The degree of impact on the rent of the entire portfolio if all units under contract at the end of FP 01-2023 were replaced at the contracted rent level for FP 01-2023.
*4 The impact of EPUs when the rent increase potential at the end of FP 01-2023 is eliminated is calculated based on the assumption of 1,385,000 units issued and outstanding as of the end of FP 01-2023.

## Finance



## Finance

## FP 01-2023 Repayment and Financing Results



## Key Figures on Debts

## LTV Management

LTV (Total assets base) of 53\% or less and appraisal LTV of $50 \%$ or less Borrowing capacity LTV (Total assets base) of 50\% $\mathbf{7 . 0}$ billion yen

*1 The average financing interest rate is based on the applicable interest rate at the time of procurement.

## Building a Stable Financial

## Lowering Interest Rate

- Avg. Interest Rate Avg. Procurement Rate


FP 7-20 FP 1-21 FP 7-21 FP 1-22 FP 7-22 FP 1-23 * The amount outstanding and interest rate applicable at the end of each period * The amount outstanding and interest rate applicable at the end of each period
are used for calculating the average interest rate for financing during the periods.

## Extending Duration

- Extending Duration (yrs.) Avg. Initial Duration (yrs.)


FP 7-20 FP 1-21 FP 7-21 FP 1-22 FP 7-22 FP 1-23

* The amount outstanding and interest rate applicable at the end of each period
are used for calculating the average interest rate for financing during the periods.


## Diversifying Duration



## Sustainability

## External Sustainability Evaluation

## GRESB Real Estate Assessment* ${ }^{* 1}$



GRESB
real estate
sector leader 2022

$\underset{* * * * * 2022}{G R E S}$

*     *         *             * 2022

2022 Listed Residential sector in Asia Selected as sector leader (4th time in 3 consecutive years)
7 consecutive years of Green Star recognition
the first residential J-REIT to receive a 4 Star rating
A rating for 5th consecutive year

## Acquisition of SBT *2 Certification Greenhouse Gas Emission Reduction Targets



SCIENCE BASED TARGETS

Set KPIs for carbon neutrality by 2050
GHG Emission Reduction Targets by FY2030
Certified as consistent with the levels required by the Paris Agreement and Science Based Targets

ORuNG aubitious corpobatecumate action

| Targets and | Results |
| :---: | :---: |
| KPIs | FY2021 |
| by FY2050 | Reduction rate |
|  | (vs. FY2018) |


| Energy <br> consumption | 20\% reduction (intensity) | - | $-4.5 \%$ |
| :---: | :---: | :---: | :---: |
|  | SBT Certification | Net zero | $-96.0 \%$ |
| CO 2 | Scope1-2 : 51\%reduction (total) | (t) |  |
| emissions <br> (GHG) | Scope3 : Identification of corresponding |  |  |
| categories and scope |  |  |  |
| determination and calculation | - | - |  |

## Third Party Assurance Report

Third-party assurance from a sustainability accounting firm to ensure reliability of environmental performance data

Assurance period: April 1, 2021-March 31, 2022 Assurance scope: Energy consumption, $\mathrm{CO}_{2}$ emissions (Scope 1 and Scope 2), and water consumption in properties owned

## Green Building Energy-saving Certification

KPI : Proportion of green building certifications obtained 30 \% or more (by total floor space)

Total of 24 properties, or $28.7 \%$, have environmental certification

| Certification | The <br> number of <br> properties | Rate <br> End of FP 01-2023 <br> by total floor space |
| :---: | :---: | :---: |
| CASBEE real estate <br> certification | 13 | $21.6 \%$ |
| DBJ Green Building <br> Certification | 10 | $6.9 \%$ |
| BELS | 1 | $0.1 \%$ |
| Total | 24 | $28.7 \%$ |

[^7]
## Sustainability Initiatives

## Issuance of ESG Report2023.3

ITOCHU REIT Management Co., Ltd. ("IRM"), the asset management company to which ADR entrusts the management of its assets has issued "ESG Report 2023.3". This report discloses the overall sustainability initiatives of ADR and IRM.

Please refer to the following URL for the ESG Report.
URL https://www.itc-rm.co.jp/en/sustain/\#bge-esgreport


## Materiality and KPIs

We have identified materialities as important issues to be solved as a priority in promoting sustainability, and have set targets and KPIs for E•S•G. For more information, please refer to the above ESG report and our website (https://www.adr-reit.com/en/sustain/02).

## E (Environment)

(1)Management and reduction of energy consumption,

CO2 emissions, water consumption, and waste emissions
(2)Acquisition of environmental and energy-saving certifications
(3)Collaborate with stakeholders on environmental considerations

| Initiatives | FP 01-2023 | Proportion of total <br> portfolio*1 | Change |
| :---: | :---: | ---: | ---: | ---: |
| LED Lighting Installation | $\mathbf{1 2 2}$ properties | $\mathbf{4 4 . 0} \%$ | $+2.5 p t$. |
| Water Saving Toilet <br> Installation | $\mathbf{5 4 6}$ units | $\mathbf{2 . 4} \%$ | $+0.1 \mathrm{pt}$. |
| Car Sharing | $\mathbf{3}$ properties | $\mathbf{1 . 1 \%}$ | No change |
| Leasing contract with <br> Green Lease Provision | $\mathbf{-}$ | Approx.74.2\% | $+11.2 \mathrm{pt}$. |

## S (Society)

(1)Improvement of tenant satisfaction, engagement with tenants
(2)Contributing to local communities
(3)Pursuit of Unitholders' Profit through

Customer-Oriented Business Conduct
(4)Promoting Diversity and Talent Development
(5) Creating a Work Environment for Decent Work

G (Governance)
(1)Strong Corporate Governance Structure (2)Strengthening resilience

[^8]

## New Initiatives for Reinforcement of the Revenue Base, etc.

## Moving to the Next Stage for New Growth given the average building age of $\mathbf{1 6 . 3}$ years*1 for the entire portfolio

## Three Initiatives

## 01

Promote expansion of individual apartment unit renovation works

- Raise rent levels to improve profitability
- Prevent facilities from becoming obsolete due to aging
- Differentiate brand through "recovery of value"
- Increase Construction cost (depreciation)

Anticipating rent decline (about 1\% per year) due to degradation over time
Relation between building age and rent*2


| 02 | 03 |
| :---: | :---: |
| The Revision of the Depreciation Method <br> - Level depreciation <br> - Temporary increase in depreciation | Additional reversal of reserve for adjustment of temporary difference (negative goodwill) <br> - Realize stable long-term profit distribution |
| Assuming an increase in depreciation from largescale repairs <br> Trend of <br> depreciation <br> Future repair plan | Reserve for adjustment of temporary difference <br>  <br> The largest*5 among J-REITs |
| $\begin{aligned} & \text { Depreciable } \\ & \text { assets } \\ & \text { (FP 01-2023) } \end{aligned}$ | 0800006080 |
| FP 1-23 $\begin{array}{llllll} & \text { FP 1-28 } & \text { FP 1-33 } & \text { FP 1-38 } & \text { FP 1-43 }\end{array}$ |  |

[^9]
## Track Record of Individual Apartment Unit Renovation Works (value Enhancement Investment)

Solid insight that realizes large investment impact based on knowledge accumulated over 12 years

## Track Record Since Listing

|  | Track record <br> since listing |
| :--- | :---: |
| Number of renovated <br> units | 586 units |
| Construction costs*1 | 2,162 million yen |
| Rent increase*2 | $\mathbf{2 0 . 2} \%$ |
| Estimated payback <br> period*3 | 9.2 years |


| Tokyo 23 wards | By type |  |  |
| :---: | :---: | :---: | :---: |
| 501 units | S | C | F\&L |
| 1,925 million yen | 421 million yen | 276 million yen | 1,227 million yen |
| $20.9 \%$ | $17.8 \%$ | $16.7 \%$ | $22.5 \%$ |
| 8.8 years | 13.4 years | 11.1 years | 7.6 years |

Maintained rent increase after the second contract

## Strengthen engineering operation structure



FP 1-17 FP 7-17 FP 1-18 FP 7-18 FP 1-19 FP7-19 FP 1-20 FP 7-20 FP 1-21 FP 7-21 FP 1-22 FP 7-22 FP 1-23

Comprehensively works on maintenance and management of investment properties
Nov. 2005
Dedicated
Active investment for value creation

## established



Aug. 2013
Became the first J-REIT management company to be registered as first-class architect office

## Individual Apartment Unit Renovation Works Plan

Work Plan
(on a total construction cost basis)
Management of risk of future rent decline
Carry out within the scope of depreciation
In million yen
( 2,957 million yen for FP 01-2023)

- Individual apartment unit renovation works
$\longleftarrow$ Plan: Expand individual apartment unit renovation work to about 300 units per fiscal period $\longrightarrow$ - Large-scale repairs*1


Initiative period (individual apartment unit renovation work)
Assuming 13 years

## Target Residential Units*2 (rumber of units)

Differentiate mainly in single type units due to becoming obsolete due to aging


Figures in the Plan*3

|  | Tokyo 23 wards |
| :---: | :---: |
| Over <br> Construction costs*4 <br> (per unit) | $\mathbf{3}$ mn yen |
| Hurdle rate <br> (Rent increase) | $\mathbf{1 2 . 7} \%$ |
| Payback period*5 | $\mathbf{1 6 . 1}$ years |

In general, about $1 \%$ of rent decline is assumed per year.
Hurdle rate does not take into consideration rent decline (calculated on the basis of rent of the previous contract).

[^10]*2 Planned units are pass-through residential units (excluding leasing of whole buildings).
*3 The figures in the plan are based on estimates made by the asset management company and may differ from actual implementation of work.

* 4 Construction cost is a before-tax figure.
maintained throughout the period.
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## A Towards Leveling of Depreciation

## The Revision of the Depreciation Method

Service lives of property at acquisition
(including trust property)

| Before | After (atter FP 07-2023) *1 |
| :---: | :---: |
| buildings (frame and ancillary facilities, machinery and equipment) $27 \text { to } 46 \text { years }$ | Buildings (frame) 40~71years Buildings(ancillary facilities ${ }^{*}$ ) $\mathbf{1} \sim 37$ years Machinery and equipment 2~29years |

## Trend of Depreciation



[^11]
# Break-even Point of New Initiatives 

It temporarily creates negative factors for operating income, but contributes positively in the long term

## Conceptual Drawing of Rent Increase and Depreciation Increase, etc.

## Increase in depreciation, etc. ${ }^{\text {¹ }}$



[^12] (the amount that exceeds depreciation for FP 1-2023 * Limited to properties owned for the full period of FP 1-2023).


## Additional Reversal of reserve for temporary difference adjustments

## Additionally reverse the portion of temporary negative impact on operating income caused by the initiative

## Change in Reversal Policy

Previous policy
A. Regular reversal of 335 million yen or more every fiscal period*1 (started in FP 1-2017)
29.17 billion yen until 44 th year (after distribution for FP 1-2023)

## New policy

## Previous policy

Assumed to be by $\mathbf{2 1}$ st year

## Additional reversal

B. Reversal related to negative impact on operating income, etc. (offset)

- Negative impact on income from promotion of expansion of individual apartment unit renovation works
Temporary increase in depreciation due to the revision of the depreciation method
- Contribution to gradually increasing distribution

$\rightarrow$


[^13]
## Distribution Strategy for Realization of Stable Dividends

## To realize gradual increase in distribution*1 by utilizing RTA

## Changes in Distribution from Individual Apartment Unit Renovation Works and the Revision of the Depreciation Method

Distribution with reserve for temporary difference adjustments (RTA)
Distribution from earnings per unit (EPU)


[^14]

## Earnings Guidance

| In mn yen | FP 01-2023 <br> (1) Result | FP 07-2023 <br> (2) Forecast for the current fiscal period | Changes |  |  |  |  | FP 01-2024 <br> (3) Forecast for the next fiscal period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (2)-(1) | Internal growth |  | Asset acquisitions and dispositions |  |  |
| Operating revenue | 17,868 <br> (277 properties*1) <br> Period average occupancy 96.6\% | $\begin{array}{r} 17,644 \\ (278 \text { properties*1}) \\ \text { Period average occupancy } \\ 96.4 \% \end{array}$ | -224 | Increase in rent income Key money, renewal fees Increase in other revenues |  | Absence of gain on sales Full-period contribution of properties acquired in FP 01-2023 <br> Contribution of properties acquired in FP 07-2023 Revenue decline from sales of Revenue decline in FP 01-2023 properties | $\begin{gathered} -511 \\ +76 \\ +48 \\ -11 \end{gathered}$ | $\begin{array}{r} 17,572 \\ (278 \text { properties*1}) \\ \text { Period average occupancy } \\ 96.4 \% \end{array}$ |
| Operating income | $\mathbf{8 , 9 5 0}$ (NOI 13,307) (Depreciation 2,957) (Property taxes 921) | $\begin{array}{r} 7,879 \\ \text { (NOI 13,286) } \\ \text { (Depreciation 3,392) } \\ \text { (Property taxes } 931 \text { ) } \end{array}$ | $\begin{aligned} & -1,071 \\ & \left(\begin{array}{lll} \text { NOI } & -21) \end{array}\right. \end{aligned}$ | Increase in rental management costs Increase in repairs and maintenance Increase in utilities costs Increase in GA costs crease in depreciation | $\begin{aligned} & -114 \\ & -127 \\ & -35 \\ & -82 \\ & -411 \end{aligned}$ | Increase in leasing expenses due to acquisitions in FP 01-2023 Increase in leasing expenses due to acquisitions in FP 07-2023 Decrease in leasing expenses due to dispositions in FP 01-2023 Increase in GA costs | $\begin{aligned} & -26 \\ & -6 \\ & +3 \\ & -22 \\ & -22 \end{aligned}$ | 7,876 (NOI 13,321) (Depreciation 3,446 ) (Property taxes 943 ) |
| Ordinary income | 8,074 | 6,994 | -1,080 | Decrease in non-operating income | -3 | Increase in interest rates | -5 | 6,973 |
| Net income | 8,074 | 6,994 | -1,080 |  |  |  |  | 6,972 |
| Earnings per unit (EPU) | 5,829 yen (excl. gain on sales 5,460 yen) | 5,049 yen | $\begin{gathered} -780 \text { yen } \\ (-411 \text { yen }) \end{gathered}$ | -435 yen -345 |  |  |  | 5,034 yen |
| Per unit retained earnings | -369 yen | - | +369 yen |  |  |  |  | - |
| Per unit distribution from retained earnings | 137 yen | 137 yen | - | Out of the $\mathbf{0 . 6 8}$ bn yen retained earnings after the last FP distribution, $\mathbf{0 . 1 9}$ bn yen (137 yen per unit) was distributed. Outstanding amount of retained earnings after distribution: 0.49 bn yen ( 355 yen per unit) |  |  |  | 137 yen |
| Per unit reversal of reserve (fixed-amount reversal) | 242 yen | 242 yen | ( ${ }^{\text {a }}$ |  |  |  |  | 242 yen |
| Per unit reversal of reserve (variable-amount reversal) | - | 340 yen | +340 yen | Reserve ${ }^{* 2}$ after dividend $\mathbf{2 8 . 3}$ billion yen |  |  |  | 365 yen |
| Dividend per unit (DPU) | 5,840 yen | 5,770 yen | -70 yen | Total number of units issued and outstanding at end of period: $1,385,000$ units |  |  |  | 5,780 yen |
| LTV (total assets base) | 49.3\% | 49.6\% |  |  |  |  |  | 49.7\% |

[^15]
## Earnings Guidance, DPU Details

## Factors Affecting DPU

Factor contributing to increase

Factor contributing to decrease

## Expecting DPU to exceed 5,750 yen

by utilizing Reserve*1, though expenses are likely to rise


[^16]
## Appendix

## Advance Residence's Strength

## Defensive with Stable Dividend

## Asset

## Largest ${ }^{* 1}$ Portfolio Among Residential J-REITs 472.0 bn yen

## Debt

Stability through Long-term $x$ Fixed x Diversification

Credit Ratings
jcr $\mathbf{A} \mathbf{A}$ ral $\mathbf{A} \mathbf{A}$ -

## Equity

One of the Largest *1
Reserves *2 Among All J-REITs
29. 1 billion yen
(After FP 01-2023 dividend payout)

[^17]*2 "Reserve" means "Reserve for temporary difference adjustments" and shows the reserve after a drawdown of the distribution for the fiscal period under review.

## The Largest *1 Portfolio Among Residential J-REITs

Leasable Units
22,021

AUM
(by acquisition price)
472.0 bn yen
as of Jan 31, 2023

NOI Yields*2




■ NOI Yield

- NOI Yield after depreciation



## Walking Minutes to Train Station (by acquisition price)



Unit types (by floor space)


## Single \& Compact type

[^18]
## Solid Growth, Solid Track Record




Lowered
Interest Rate While
Maintaining a
Stable Base

## DPU topping

 5,700 yenReserve for dividend
29.1 bn yen (after FP 01-2023 dividend payout)

NAV per unit Sustained growth

## Senior Housing

|  | Number of Properties | Assets Under Management | Investment ratio | Leasable Units | Occupancy | NOI Yield*1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| as of Jan 31, 2023 | 2 | 2.7 bn yen | $0.6 \%$ | $163$ | $100 \%$ <br> Rent Guarantee Contract) | $6.9 \%$ |

## Investment

## Keep Looking for Properties with Strong Demand

## Targeted

Assets
Assets that can be expected to have continued demand. Equivalent locational requirements with good access to public transportation.

To insure future liquidity there should be some premium
Expected Yield over normal residential assets.Expect a certain level of yield above that expected for general rental housing

Population of Seniors Will Grow in Every Major Cities


## Holdings

## S-022 BRANCHEILE Kohoku 2

There are units both for tenants needing nursing and tenants who are do not. Depending on the tenants condition they are able to transfer between the two type units. The neighborhood is filled with greenery a, are parks and trails.


## S-029 Cocofump Hiyoshi

Located 8 min . walk away from Hiyoshi Honcho Station. Day service center and home nursing center is also located in the property.
On the commercial space, there are medical clinics and drugstores.


[^19]
## Student Housing

Number of Properties

Assets Under Management Investment ratio
17.4 bnyen

Leasable Units
1,582

Occupancy
NOI Yield*1
$100 \%$
$6.1 \%$

## Dormitories

Dormitories usually have in addition to individual rooms, such as a kitchen serving breakfast and dinner, common dining room and common room, and operated under an operator

S-023 College Court Tanashi


|  | Prop. No. | Property Name | Location | Built | NOI Yield*1 |
| ---: | ---: | :---: | :---: | ---: | ---: |
| 1 | S-023 | College Court Tanashi | Nishi-Tokyo, Tokyo | $02 / 2010$ | $7.6 \%$ |

## Student Apartments

Student apartments are normal apartments tenants are exclusively students

R-008 RESIDIA Kobe Port Island

T-153 RESIDIA Shimurasakaue II


|  | Prop. No. | Property Name | Location | Built | NOI Yield ${ }^{* \mathbf{1}}$ |  |  |
| :---: | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | T-002 | RESIDIA Komazawa | Setagaya, Tokyo | $10 / 2008$ | $5.0 \%$ |  |  |
| 2 | T-060 | RESIDIA Oji | Kita, Tokyo | $02 / 2005$ | $5.9 \%$ |  |  |
| 3 | T-114 | RESIDIA Shin-Itabashi | Itabashi, Tokyo | $08 / 2009$ | $5.7 \%$ |  |  |
| 4 | T-135 | RESIDIA Takashimadaira | Itabashi, Tokyo | $02 / 2007$ | $6.1 \%$ |  |  |
| 5 | T-151 | RESIDIA Shimurasakaue | Itabashi, Tokyo | $02 / 2007$ | $5.7 \%$ |  |  |
| 6 | T-152 | RESIDIA Shimurasakaue II | Itabashi, Tokyo | $03 / 2007$ | $5.6 \%$ |  |  |
| 7 | T-153 | RESIDIA Shimurasakaue III | Itabashi, Tokyo | $03 / 2007$ | $5.9 \%$ |  |  |
| 8 | T-154 | RESIDIA Nerima | Nerima, Tokyo | $03 / 2005$ | $5.8 \%$ |  |  |
| 9 | T-159 | RESIDIA Ogikubo II | Suginami, Tokyo | $03 / 2007$ | $5.6 \%$ |  |  |
| 10 | T-162 | RESIDIA Okurayama | Yokohama, Kanagawa | $03 / 1998$ | $5.3 \%$ |  |  |
| 11 | S-015 | RESIDIA Sagamihara | Sagamihara, Kanagawa | $05 / 2004$ | $6.4 \%$ |  |  |
| 12 | S-030 | RESIDIA Imadegawa | Kyoto, Kyoto | $02 / 1999$ | $6.6 \%$ |  |  |
| 13 | R-002 | RESIDIA Kobe Port Island | Kobe, Hyogo | $09 / 2007$ | $6.0 \%$ |  |  |
| 14 | R-008 | RESIDIA Hirosedori | Sendai, Miyagi | $02 / 2010$ | $6.2 \%$ |  |  |
| 15 | R-038 | RESIDIA Okayama-Ekimae | Okayama, Okayama | $03 / 2004$ | $7.9 \%$ |  |  |
| 16 | R-060 | RESIDIA Kyoto-Okazaki | Kyoto, Kyoto | $03 / 2005$ | $7.6 \%$ |  |  |
| 17 | R-061 | RESIDIA Komazawa | Setagaya, Tokyo | $10 / 2008$ | $6.1 \%$ |  |  |
|  |  |  |  |  |  |  |  |

[^20]
# Portfolio Diversification Policy 

## Investment Regions and Investment Ratio

| Investment Regions | Investment <br> ratio*1 |
| :---: | :---: |
| Tokyo 23 Wards Total | $70 \sim 100 \%$ |
| Other Regions |  |
| Tokyo Metropolitan (ex. Tokyo 23 Wards) | $0 \sim 30 \%$ |
| Major Regional Cities |  |

*1 Investment ratios are calculated based on acquisition price.
*2 Investment ratios are calculated based on leasable area.

| Unit types | Investment ratio*2 |
| :---: | :---: |
| Single | $\sim 50 \%$ |
| Compact | $20 \sim 40 \%$ |
| Family | $20 \sim 40 \%$ |
| Large | $\sim 10 \%$ |
| In addition to the above, we invest in the following unit type. |  |

In addition to the above, we invest in the following unit type.

| Unit types | Investment ratio*2 |
| :---: | :---: |
| Dormitory Type Units | up to $20 \%$ |

Dormitory type: The dormitories generally have shared bathrooms and laundry spaces.
BRANCHEILE Kohoku 2, College Court Tanashi and Cocofump Hiyoshi are categorized as Dormitory type due to their characteristics.

## Unit-type Definition

| Floor Plan | $\sim 30 \mathrm{~m}^{2}$ | $\sim 40 \mathrm{~m}^{2}$ | $\sim 50 \mathrm{~m}^{2}$ | $\sim 60 \mathrm{~m}^{2}$ | $\sim 70 \mathrm{~m}^{2}$ | $\sim 80 \mathrm{~m}^{2}$ | $\sim 90 \mathrm{~m}^{2}$ | over 90m² |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Studio | S | S | C | C | L | L | L | L |
| 1 Bedroom | S | C | C | C | L | L | L | L |
| 2 Bedroom | - | C | C | F | F | F | F | L |
| 3 Bedroom | - | - | F | F | F | F | F | L |
| 4 Bedroom ~ | - | - | - | - | F | F | F | L |


| Studio | 1R, 1K, STUDIO | $\mathrm{S}=$ Single | mostly for singles |
| :---: | :---: | :---: | :---: |
| 1 Bedroom | 1DK, 1LDK | $\mathrm{C}=$ Compact | mostly for singles, couples or small families |
| 2 Bedroom | 2DK, 2LDK, 1LDK+S | $\mathrm{F}=$ Family | mostly for families |
| 3 Bedroom | 3DK, 3LDK, 2LDK+S | $\mathrm{L}=$ Large | mostly for foreign executives |

## Building a High Quality Portfolio

Acquisitions and Dispositions Since Listing

|  | Acquisitions | Dispositions |
| :---: | :---: | :---: |
| No. of Properties | 144 | 55 |
| Total Value (Acquisition <br> Price/Disposition Price) | 210.1 bn yen | 80.0 bn yen |
| Weighted Average NOI Yield | $5.6 \%^{* 1}$ | $4.8 \%^{* 2}$ |
| Weighted Average <br> Building Age*3 | 5.8 yrs. | 13.5 yrs. |

## Improving Yield and Reducing Average Age

At the time of listing After all scheduled transactions

| Acquisition Price NOI Yield |  |
| :---: | :---: |
| Building Age | $5.2 \%$ |
| 19.3 yrs. ${ }^{* 5}$ |  |$\square$| $5.6 \%{ }^{* 4}$ |
| :---: |
| 16.3 yrs. |

Balanced and Diversified Acquisition Sources

| Acquisitions Since Listing | The Sponsor Group*6 | Bridge Funds *7 | Third party and Others | Total |
| :---: | :---: | :---: | :---: | :---: |
| Number of Properties | 33 | 42 | 69 | 144 |
| Total Acquisition Price (bn yen) | 58.8 | 52.4 | 98.8 | 210.1 |
| Share of Sources*8 | 28.0\% | 25.0\% | 47.0\% | 100\% |

Mainly Single-type Units

| Changes in <br> No. of units | Single | Compact | Family | Large | Dormitory | Others | Total |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Tokyo 23 Wards | $+3,177$ | +768 | +416 | -146 | +0 | +21 | $+4,236$ |
| Tokyo Metropolitan | +509 | +10 | -105 | +0 | -875 | -1 | -462 |
| Major Regional Cities | $+2,033$ | $+1,481$ | +422 | +64 | +0 | +11 | $+4,011$ |
| Total | $+5,719$ | $+2,259$ | +733 | -82 | -875 | +31 | $+7,785$ |

Unit Type Investment Ratio (by leasable area)


*1 Calculated by dividing the total annual NOI as indicated in the appraisal report of the acquired asset at the time of acquisition by the total acquisition price $\times 100$.
*2 Calculated as total actual NOI for the most recent fiscal period of the assets sold (annualized) $\div$ Total of acquisition prices $\times 100$.
*3 Weighted average building age is acquisition price weighted average as of the time of acquisition or disposition.
*4 Calculated as follows: actual annualized NOI of FP 01-2023 $\div$ acquisition price $\times 100$
*5 Weighted average age of buildings based on the assumption that the buildings held at the time of listing were held as of January 31, 2023.
*6 The Sponsor Group applies to Itochu Corporation, who is the parent company of ADR's asset management company,
and its subsidiaries.
*7 Bridge Funds are property funds which are often TK and where ADR has a right of first refusal on the assets under management.
*8 Calculated based on acquisition price.

## Trends of Occupancy Rate

## Area



|  | FP 07-2020 | FP 01-2021 | FP 07-2021 | FP 01-2022 | FP 07-2022 | FP 01-2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| --Total | 96.7\% | 95.9\% | 95.9\% | 96.2\% | 96.7\% | 96.6\% |
| --T(Tokyo 23 Wards) | 96.5\% | 95.4\% | 95.3\% | 95.9\% | 96.5\% | 96.4\% |
| - ${ }^{-}$S(Tokyo Metropolitan) | 98.9\% | 98.8\% | 98.6\% | 98.4\% | 98.4\% | 98.2\% |
| --R(Major Reginal Cities) | 96.2\% | 95.9\% | 96.3\% | 96.1\% | 96.5\% | 96.4\% |

## Monthly Trends



## Corporate Contract \& Cancellation Ratio Leasing Periods and Renewal Rate

## Corporate Contract \& Cancellation Ratio




Renewal Ratio etc.

|  | Renewal Ratio*1 |  | Turnover Period*2 (in years) |  | Vacancy Period (in days) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FP 01-2022 | FP 01-2023 | FP 01-2022 | FP 01-2023 | FP 01-2022 | FP 01-2023 |
| Total | 86.3\% | 85.9\% | 4.1 | 4.4 | 88.7 | 79.5 |
| S | 86.1\% | 85.2\% | 4.0 | 4.3 | 88.5 | 80.9 |
| C | 84.0\% | 84.6\% | 3.8 | 4.1 | 86.2 | 74.7 |
| F\&L | 90.8\% | 90.1\% | 5.2 | 5.2 | 94.6 | 83.7 |

[^21]
## Maintain and improve competitiveness

## Individual Apartment Unit Renovation Works

|  | No. of Renovation Works (Units) | Move-ins (Units) | Construction Costs* ${ }^{*}$ | Increased amount (monthly | Rent Increase | $\begin{aligned} & \text { Estimated } \\ & \text { Recuperation } \\ & \text { Period }^{2} 2 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { FP 07-2023 } \\ & \text { result } \end{aligned}$ | 41 | 20 | $\begin{array}{r} 73 \\ \text { mn yen } \end{array}$ | $\begin{aligned} & +0.7 \\ & \text { mn yen } \end{aligned}$ | +25.5\% ${ }^{3}$ | 8.3 years |
| Track Record Since listing | 586 | 564 | $2,162$ | $\begin{gathered} +19 \\ \text { mn yen } \end{gathered}$ | +20.2\%*4 | 9.2 years |

FP 01-2023 Implementation Example

## RESIDIA

Setagaya-Tsurumaki - New floor tiles - Feature wallpapers

- Partially replaced with wall tiles, renovated the kitchen, bathroom, vanity, and toilet
- Replaced joinery



## Large-scale repairs

|  | No. of Properties: | Construction Cost (incl. taxes) | Ave. Cost per Property |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { FP 07-2023 } \\ & \text { result } \end{aligned}$ | 11 properties | 1,190 mn yen | 108 mn yen |
| Track Record Since listing | 102 properties | 9,330 mn yen | 91 mn yen |



[^22]*3 The avera

* The average increase in monthly rents of the 20 units under lease (as of FP $01-2023$ ), out of 41 units that had individual apartment unit renovation works done during FP $01-2023$, based on their monthly rent before the individual apartment

4 Average increase in monthly rents are calculated for the 564 leased out units tival apparme the unit renovation works.
works by the previous rent before the individual apartment unit renovation works.

## Environmental Initiatives and Disaster Risk Response

## Seismic Risk

| Probable Maximum Loss <br> （PML） | $2.3 \%$ |
| :---: | :---: |
| Replacement Cost | 248.7 bn yen |
| Raximum Amount of <br> Loss | 5.8 bn yen |

Covering the Financial Damage
As the end of FP 01－2023
Funds Available for Damage Recovery

Issues to Deliberate When Acquiring Assets
－If the individual PML value＊2 of the target asset exceeds $20 \%$
－＞Consider earthquake insurance coverage

## Disaster Prevention Support for Tenants

Assist in ensuring safety in the event of a disaster and foster disaster awareness
＊Clearly marked evacuation areas in the event of a disaster in common areas of the property
＊Provision of disaster prevention goods free of charge
＊Hold hands－on events（AED experience，experience and sale of disaster prevention goods，viewing of disaster prevention DVDs，etc．）

災客時进缐先のご䊾内



## Risk of flood damage

Flood risk identified at the planned scale ${ }^{* 3}$

| By flood depth | Number of <br> Properties | Acquisition Price <br> （bn yen） | Leasable Units | Covering the <br> Financial <br> Damage |
| :---: | ---: | ---: | ---: | ---: |
| Up to 5 m | 5 | 4.1 | 262 |  |
| Up to 3 m | 45 | 85.5 | 4,047 |  |
| Up to 0.5 m | 14 | 26.6 | 1,264 | Fire insurance <br> Coverable |
| Total | 64 | 116.3 | 5,573 |  |

Compliance with electrical facilities as set forth in the guidelines


Measures to ensure tenant safety

| Subject Properties | Number of <br> Properties | Actions |
| :---: | :---: | :---: |
| Flooding of 2 m | 6 | Evacuation guidance to <br> or more |
| upper floors |  |  |
| Units on the 1st <br> floor | properties | Installation of flood <br> sensors，etc． |

RESIDIA


[^23]flood depth，as defined by law，is the standard for river development．（for river water flooding）
＊4 The＂Guidelines for Measures against Flood Disasters at Electricity Facilities in Buildings＂published by the Ministry of Land，Infrastructure，Transport and Tourism in June 2020.

## Examples of Rents Maintained by Renovation

## By taking proper measures competitiveness can be maintained

## RESIDIA Shibaura



Examine the impact of renovations


## Appraisal Value

## Appraisal Summary of End of FP 01-2023

## Unrealized profit kept growing 257.3 billion yen (58.4\% of total book value)



[^24]
## Debt Structure

Stable Financial Base with Multiple Funding Source

| Bonds | Issue Date | Duration <br> (years) | Amount <br> (bn yen) |
| :---: | ---: | ---: | ---: |
| Bond \#19 | 2013.4 | 10 | 30 |
| Bond \#20 | 2013.11 | 12 | 20 |
| Bond \#21 | 2014.4 | 10 | 25 |
| Bond \#22 | 2015.4 | 10 | 20 |
| Bond \#24 | 2015.10 | 10 | 15 |
| Bond \#25 | 2016.6 | 15 | 30 |
| Bond \#27 | 2017.7 | 10 | 30 |
| Bond \#28 <br> (private placement) | 2017.11 | 10 | 10 |
| Bond \#29 <br> Bond \#30 | 2018.4 | 12 | 15 |
| Bond \#31 <br> (green bond) | 2018.10 | 10 | 20 |
| Bond \#32 <br> (private placement) | 2019.7 | 5 | 50 |
| Bond \#33 | 2020.12 | 10 | 30 |
| Bond \#31 <br> (green bond) | 2021.10 | 10 | 10 |
| Bond \#31 <br> (green bond) | 2021.10 | 15 | 16 |



| Lenders |  | Share (\%) |
| :---: | :---: | :---: |
| MUFG Bank | 36.5 | 15.8 |
| Sumitomo Mitsui Trust Bank | 27.3 | 11.8 |
| Mizuho Bank | 20.6 | 8.9 |
| Sumitomo Mitsui Banking Corporation | 16.5 | 7.2 |
| Development Bank of Japan | 14.6 | 6.3 |
| MIzuho Trust \& Banking | 13.1 | 5.7 |
| Resona Bank | 9.6 | 4.2 |
| The Norinchukin Bank | 8.0 | 3.5 |
| The Bank of Fukuoka | 6.9 | 3.0 |
| Aozora Bank | 6.2 | 2.7 |
| SBI Shinsei Bank | 5.2 | 2.2 |
| The Nishi-Nippon City Bank | 4.5 | 1.9 |
| Shinkin Central Bank | 4.5 | 1.9 |
| The Yamaguchi Bank | 3.0 | 1.3 |
| Taiyo Life Insurance | 3.0 | 1.3 |
| The Iyo Bank | 2.7 | 1.2 |
| The 77 Bank | 2.0 | 0.9 |
| Nippon Life Insurance | 2.0 | 0.9 |
| The Chugoku Bank | 2.0 | 0.9 |
| The Chiba Bank | 2.0 | 0.9 |
| The Bank of Kyoto | 1.5 | 0.6 |
| Mitsui Sumitomo Insurance | 1.5 | 0.6 |
| The Keiyo Bank | 1.0 | 0.4 |
| JAPAN POST INSURANCE | 1.0 | 0.4 |
| Sumitomo Life Insurance | 0.7 | 0.3 |
| Kiraboshi Bank | 0.5 | 0.2 |

## Sustainability Policy and

 Sustainability Promotion Framework
## Sustainability Policy

Based on the understanding that addressing global environmental challenges and social issues is one of the most important items in management policy, IRM has established our Sustainability Policy for real estate investment management operations with the intention of contributing to the achievement of a sustainable society.

## 1.Legal compliance and the establishment of an organizational structure

We will establish an appropriate organizational structure to ensure compliance with laws and regulations on environmental, social, and governance (ESG) factors and to prevent risks.

## 2.Efforts toward achievement of a decarbonized society

We will contribute to achieving a decarbonized society and to mitigating climate change by reducing greenhouse gas emissions from the operation of our property holdings by installing energy efficient equipment and adopting renewable energy.

## 3.Resource conservation and waste reduction

We will contribute to the achievement of a society that conserves and recycles resources by encouraging tenants to conserve power and water and to recycle waste.

## 4.Employee education

We will foster employee awareness of environmental considerations and promote environment-friendly practices through education and awarenessraising activities.

## 5. Contributing to local communities

We will strive to offer high quality properties to tenants and contribute to local communities through collaboration with our employees and other stakeholders including property management companies.

## 6.Transparent disclosure

When disclosing our ESG-related policies and initiatives, we will take the perspective of unitholders and make disclosures easy to understand.

## Promoting Sustainability

IRM has defined the direction that IRM will take in promoting sustainability based on its Corporate Philosophy and Management Policy and on changes in its operating environment as its Sustainability Policy, and IRM is pursuing it as an organization in a systematic manner. In doing so, IRM has established KPIs for material issues, which are the priority challenges that the Company and its investment corporations must find solutions to, and IRM is implementing a PDCA cycle for target achievement.
ITOCHU REIT

$$
\begin{aligned}
& \text { Sustainability Poli } \\
& \hline \text { Sustainability Promotion }
\end{aligned}
$$

$$
\begin{aligned}
& \text { Fustainability Promotior } \\
& \text { Framework Standards }
\end{aligned}
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$$
\begin{aligned}
& \text { Standards for Identify o } \\
& \text { Materiality }
\end{aligned}
$$

$$
\begin{aligned}
& \text { Materiality } \\
& \text { Standards for }
\end{aligned}
$$

-Standards for Management of
Enviromental Performance Data Climate Cange and Resilience Policy
Sustainability Procurement
Policy
Human Rights Policy

- Health \& Productivity Management Policy

Material issues
and targets•KPI

## Identify key

 Sustainability challenges in relation to the SDG s
Find solutions
to material
issues through business operations
anagement Co., Ltd

## Sustainability Promotion Framework

In order to systematically pursue sustainability improvement activities, IRM has established the Sustainability Promotion Committee, which is chaired by the representative director, and the Sustainability Practical Committee, which is composed of employees responsible for actual operations in each department. The Sustainability Promotion Committee meets twice a year to implement a PDCA cycle with the aim of improving asset value over the medium to long term. The PDCA cycle consists of the following steps: formulate sustainability goals and initiatives, identify and evaluate climate-related risks and opportunities, analyze climate-related risks and manage them company-wide, monitor environmental performance as well as the results of ESG evaluation by external organizations, verify the degree of achievement of goals, and reset goals for remaining challenges and new challenges. In addition, the Sustainability Practical Committee is responsible for pursuing the various measures necessary to achieve the goals.
Goals are set by the representative director, who is the chief executive officer of sustainability, and the progress made toward goals and on initiatives is reported to the Board of Directors and to each investment corporation's executive committee once every six months.

## Materiality and KPIs

| Category | Long-term vision | Related policies, etc. | Materiality <br> (sustainability-related important issues) | Targets and KPIs | Related SDGs | Measures to be implemented |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| E <br> (Environment) | Climate change-related initiatives (contribution to lowcarbon society) | Standards for Management of Environmental Performance Data | (1) Management and reduction of energy consumption, $\mathrm{CO}_{2}$ emissions, water consumption, and waste emissions | FY2030 to date (vs. FY2018) <br> - Energy consumption: 20\% reduction (intensity) <br> - $\mathrm{CO}_{2}$ emissions (GHG) <br> Scope 1 \& 2: 51\% reduction (total) <br> -> Net zero by FY2050 <br> Scope 3: Identification of corresponding categories and scope determination and calculation <br> - Water consumption: Do not increase (common areas) <br> - Waste: Recycling rate $65 \%$ (emissions related to construction of exclusive use areas) |  | - Introduction of energy-saving devices such as LEDs <br> - Purchase of non-fossil fuel certificates, introduction of renewable energy <br> - Collaboration with suppliers |
|  |  | - | (2) Acquisition of environmental and energy-saving certifications | - Proportion of environmental and energy-saving certifications acquired by FY2030 $30 \%$ or more (by total floor space) |  | - Acquisition of CASBEE real estate certification and DBJ Green Building Certification <br> - Acquisition of BELS |
|  |  | Sustainability Procurement policy | (3) Collaborate with stakeholders on environmental friendliness | - Conduct periodic supplier training and monitoring <br> - Conclude green lease clauses for all newly contracted units <br> - Conduct periodic investment management company employee training |  | - Conduct education for stakeholders <br> - Conduct periodic monitoring related to property management companies, etc. |
| $\underset{\text { (Society) }}{\mathrm{S}}$ | Stakeholder initiatives | - | (1) Improvement of tenant satisfaction, engagement with tenants | - Conduct periodic tenant satisfaction surveys <br> - Install disaster prevention maps in all properties <br> - Make disaster prevention goods available at no charge for all <br> - Distribute sustainability guidelines to all units <br> - Conduct education on sustainability at all properties |  | - Implement and evaluate questionnaires <br> - Develop tenant services <br> - Introduce tenant app <br> - Post disaster prevention maps <br> - Distribute disaster goods <br> - Distribution of sustainability guidelines |
|  |  | - | (2) Contributing to local communities | - Promote installation of AED equipment at all properties <br> - Promote installation of donation vending machines <br> - Support employees' volunteer activities, donate to charitable organizations, etc. <br> - Participate in regional activities |  | - Install AED equipment and donation vending machines <br> - Donate to charitable corporations, etc. <br> - Conduct cleanup and other activities in area where asset management company is located <br> - Perform water sprinkling at owned properties |
|  |  | Basic Policy on Customer-First Business Management | (3) Pursuit of unitholders' interests through customer-first business management | - Establish system for managing conflicts of interest in the oversight of multiple funds <br> - Conduct honest, transparent disclosure <br> - Pursue unitholders' interests through the establishment of an asset management fee structure linked to investment performance |  | - Same as left |
|  |  | Human Rights Policy | (4) Utilize diverse human resources, develop skills | - Average years of service: 5 years or more <br> - Proportion of female employees: $30 \%$ or more <br> - Proportion of female managers: $15 \%$ or more <br> - Organize and encourage employees to attend training and acquire qualifications for continuous employee skill development |  | - Fair employment selection and securing of equal opportunity in employment <br> - Human resource cultivation and career development support <br> - Provide support for employee skill development training and acquisition of qualifications |
|  |  | Health \& Productively Management policy | (5) Development of workplace environment that offers job satisfaction | - Leave acquisition ratio: 70\% or more <br> - Zero turnover due to life events, including use of childcare and nursing care leave systems <br> - Percentage of employees taking childcare leave: $50 \%$ or more <br> - Frequency rate of occupational accidents: Zero <br> - Conduct employee satisfaction surveys and undertake improvements | $-4 * \leqslant$ | - Establishment of childcare and nursing care leaves, voluntary work leave, paid leave by hour, etc. <br> - Practice of health and productivity management <br> - Conduct employee satisfaction surveys and undertake improvements |
| G (Governance) | Strengthening of governance Risk Management for Sustainable Business Growth | - | (1) Firm corporate governance structure | - Development of governance structure <br> - Increase in the number of fund officers and appointment of female officers comprising 25\% <br> - Conduct in-house compliance training, achieve 100\% participation rate <br> - Maintain and improve the effectiveness of committees and the Board of Directors | $y_{4}$ | - Establishment of compliance committee and investment committee <br> - Establishment of Sustainability Promotion Committee and expert team <br> - Formulation of and compliance with rules regarding conflicting interest transactions |
|  |  | Climate change and resilience policies | (2) Strengthening of resilience | - Response to severe disasters (earthquakes, floods, etc.) <br> - Response to TCFD (assessment and calculation of climate change-related risks and opportunities) <br> - Acquire CDP and SBTi certification <br> - Conduct annual BCP training |  | - Ascertain risk based on PML values, etc. <br> - Consider installing water gate barriers and flooding senders <br> - Identification of climate-related risks, opportunities, and strategies <br> - Enhancement of disaster prevention measures and BCP structure |

## Itochu Group © Advance

## Itochu Group synergies

Based on an extended cooperative relationship with the ITOCHU Group, we seek to maximize stakeholder benefits.
(1) Residential real estate site procurement, development, and sourcing capabilities cultivated over $\mathbf{1 8}$ years since FY2004
2. Experience as a rental housing developer
(3) Lateral deployment of J-REIT operation and management experience

Integrated jurisdiction over all
The real estate function of ITOCHU Corporation, a
General Products \& Realty Company


## Japanese Real Estate Leasing Contract Practices

- Standard lease terms in Japan are mostly two years.
- Tenants are able to leave the leased space before contract expiration without paying for the remaining contract period.
- Japan's Lease Land and House Law makes raising rents of existing contracts almost impossible.



## Tokyo 23 Wards Migration Stats

## Monthly Migration Stats





Source: "Report on Internal Migration in Japan" for 2019, 2020, 2021, 2022, Statistics Division, Statistics Bureau, Ministry of Internal Affairs, and Communications

## Demand Supply Stats

## Tokyo 23 Wards Population Change and Rental Apartment Construction Starts

Supply and demand recovered slightly in Tokyo 23 wards


Sapporo


Sendai


Nagoya


Oosaka


Fukuoka


## Changes in Major Indicators

| Key Figures | End of FP <br> $01-2011$ |
| :---: | :---: |
| Market <br> Capitalization <br> at closing price <br> at end of period | 168.8 bn <br> yen <br> @172,300 |
| Daily <br> Average Trading <br> alue/Volume | 0.44 bn yen/ <br> 3,247 units |
| LTV (Total assets base) | $52.4 \%$ |
| NAV $^{* 1}$ per Unit (yen) | 152,749 |
| BPS $^{* 1}$ (yen) | 159,564 |
| Implied CAP rate | $5.3 \%$ |


| $\begin{gathered} \text { End of FP } \\ 07-2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 01-2019 \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 07-2019 \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 01-2020 \\ \hline \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 07-2020 \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 01-2021 \\ \hline \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 07-2021 \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 01-2022 \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 07-2022 \end{gathered}$ | $\begin{gathered} \text { End of FP } \\ 01-2023 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 392.7 \mathrm{bn} \\ & \text { yen } \\ & @ 290,900 \end{aligned}$ | $\begin{aligned} & 434.7 \mathrm{bn} \\ & \text { yen } \\ & @ 322,000 \end{aligned}$ | $\begin{aligned} & 455.6 \mathrm{bn} \\ & \text { yen } \\ & @ 337,500 \end{aligned}$ | $\begin{aligned} & 472.9 \mathrm{bn} \\ & \text { yen } \\ & @ 341,500 \end{aligned}$ | $\begin{aligned} & 472.2 \text { bn } \\ & \text { yen } \\ & @ 341,000 \end{aligned}$ | $\begin{aligned} & 429.3 \mathrm{bn} \\ & \text { yen } \\ & @ 310,000 \end{aligned}$ | $\begin{aligned} & 517.2 \text { bn } \\ & \text { yen } \\ & @ 373,500 \end{aligned}$ | $\begin{aligned} & 468.8 \mathrm{bn} \\ & \text { yen } \\ & \text { @338,500 } \end{aligned}$ | $\begin{aligned} & 508.2 \mathrm{bn} \\ & \text { yen } \\ & @ 367,000 \end{aligned}$ | $\begin{aligned} & 439.7 \mathrm{bn} \\ & \text { yen } \\ & @ 317,500 \end{aligned}$ |
| $\begin{gathered} 0.86 \text { bn yen } 3,116 \\ \text { units } \end{gathered}$ | $\begin{gathered} 0.91 \text { bn yen 3,072 } \\ \text { units } \end{gathered}$ | $\begin{gathered} 1.00 \text { bn yen 3,158 } \\ \text { units } \end{gathered}$ | $\left\lvert\, \begin{gathered} 1.25 \text { bn yen } 3,620 \\ \text { units } \end{gathered}\right.$ | $\begin{gathered} 2.10 \text { bn yen } 6,708 \\ \text { units } \end{gathered}$ | $3 \text { 1.31 bn yen } 4,281$ | $\left\lvert\, \begin{gathered} 1.32 \text { bn yen } 3,811 \\ \text { units } \end{gathered}\right.$ | $\underbrace{1.22 \text { bn yen/3,415 }}_{\substack{\text { units }}}$ | $1.26 \begin{gathered} \text { bn yen/3,672 } \\ \text { units } \end{gathered}$ | $\begin{gathered} 1.11 \text { bn yen } / 3,243 \\ \text { units } \end{gathered}$ |
| 49.9\% | 49.9\% | 49.9\% | 47.9\% | 48.0\% | 48.1\% | 48.2\% | 48.4\% | 49.0\% | 49.3\% |
| 248,686 | 258,656 | 270,753 | 285,013 | 288,991 | 297,227 | 307,372 | 318,125 | 330,325 | 347,010 |
| 157,852 | 157,592 | 157,338 | 161,671 | 161,315 | 161,163 | 160,774 | 160,778 | 160,462 | 161,204 |
| 4.2\% | 3.9\% | 3.9\% | 3.8\% | 3.9\% | 4.1\% | 3.6\% | 3.8\% | 3.7\% | 4.1\% |



*1 After deducting dividends paid in each period.
*2 TOPIX, TSE REIT Index and TSE REIT Residential Index are re-indexed by using Advance Residence's March 2, 2010, closing price of 112,500 yen as base price.

## Major Unitholders

| FP 01-2023 | Unit-holders |  | Number of Units |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unit-holders | Diff | Units | Diff | (\%) |
| Japanese Financial Institutions | 192 | -4 | 938,148 | -7,997 | 67.7\% |
| Trust Banks | 9 | 0 | 687,935 | -804 | 49.7\% |
| (investment trust account) | 27 | 1 | 507,225 | 4,535 | 36.6\% |
| Regional Banks | 46 | -2 | 81,376 | -13,276 | 5.9\% |
| Life Insurance | 8 | 0 | 34,925 | 187 | 2.5\% |
| Securities Companies | 21 | -1 | 76,815 | 4,425 | 5.5\% |
| Casualty Insurance | 3 | 0 | 1,473 | 0 | 0.1\% |
| Credit Unions \& Co-ops | 57 | -1 | 35,327 | -315 | 2.6\% |
| Shinkin Banks | 48 | 0 | 20,297 | 1,786 | 1.5\% |
| City Banks | 0 | 0 | 0 | 0 | 0.0\% |
| Other Japanese Institutions | 225 | 5 | 64,208 | 463 | 4.6\% |
| Foreign Investors | 310 | 6 | 308,060 | 5,634 | 22.2\% |
| Domestic Individuals and Others | 12,011 | 0 | 74,584 | 1,900 | 5.4\% |
| Total | 12,738 | 7 | 1,385,000 | 0 | 100\% |


| Top 10 Unitholders | Holdings <br> (units) | \% share of <br> issued and <br> outstanding |
| :---: | ---: | ---: |
| Custody Bank of Japan, Ltd. (Tr. Acc.) | 376,932 | $27.2 \%$ |
| The Master Trust Bank of Japan ,Ltd. (Tr. Acc.) | 217,266 | $15.7 \%$ |
| The Nomura Trust and Banking Co., Ltd. (Inv. Tr. Acc.) | 63,614 | $4.6 \%$ |
| ITOCHU Corporation | 34,800 | $2.5 \%$ |
| SMBC Nikko Securities Inc. | 29,402 | $2.1 \%$ |
| SSBTC CLIENT OMNIBUS ACCOUNT | 25,638 | $1.9 \%$ |
| Mizuho Securities Co., Ltd. | 22,311 | $1.6 \%$ |
| STATE STREET BANK WEST CLIENT - TREATY 505234 | 19,731 | $1.4 \%$ |
| JP MORGAN CHASE BANK 385781 | 17,290 | $1.2 \%$ |
| STATE STREET BANK AND TRUST COMPANY 505103 | 16,627 | $1.2 \%$ |
| Total | 823,611 | $59.5 \%$ |

## Share of Investment Units Held by Unitholder Category



## Balance Sheet

FP 01-2023
FP 01-2023
in thousand yen

## Assets

## Current assets

14,716,443
Cash and deposits in trust
Operating accounts receivables
148,816
354,776
6,849
$-2,115$
Other

25,348,022

## Fixed assets

Property, plant and equipment

## Buildings

Structures
Machinery and equipment
62,075,650
13,707
377,045
$\begin{array}{lr}\text { Tools, furniture and fixtures } & 254,305 \\ \text { Land } & 83,404,629\end{array}$
Construction in progress
58,682
122,637,485
Buildings in trust
74,267
157,719
456,927
Machinery and equipment in trust
,133,790 Land in trust

| Construction in progress | 15,807 |
| :--- | ---: |
| Property, plant and equipment | $438,660,019$ |

Intangible assets

| Leasehold right in trust | $1,665,018$ |
| :--- | ---: |
| Others | 1,833 |

Intangible assets 1,666,852
$\begin{array}{ll}\text { Investments and other assets } \\ \text { Long-term prepaid expenses } & 1,016,518\end{array}$
expenses
615,876
Guarantee deposits
Guarantee deposits in trust
1,053,448
Derivatives $\quad 1,157,100$
Others 1,164

Investments and other assets 3,844,108
Fixed assets

## Deferred assets

$\begin{array}{lr}\text { Investment unit issuance expenses } & - \\ \text { Investment corporation bond issuance costs } & 110,648\end{array}$

| Deferred assets | 110,648 |
| :--- | :--- |

Total Assets

| FP 01-2023 | in thousand yen |
| :---: | :---: |
| Liabilities |  |
| Current liabilities |  |
| Operating accounts payable | 531,055 |
| Current portion of short-term loans payable | - |
| Current portion of investment corporation bond | 3,000,000 |
| Current portion of long-term loans payable | 19,880,000 |
| Accounts payable-other | 1,524,436 |
| Accrued expenses | 88,853 |
| Accrued consumption taxes | 86,352 |
| Advances received | 81,752 |
| Others | 14,383 |
| Current liabilities | 25,206,834 |
| Long-term liabilities |  |
| Bonds | 31,600,000 |
| Long-term loans payable | 176,829,000 |
| Tenant leasehold and security deposits | 1,307,408 |
| Tenant leasehold and security deposits in trust | 3,329,352 |
| Long-term liabilities | 213,065,760 |
| Liabilities | 238,272,595 |
| Net assets |  |
| Unitholders' equity |  |
| Paid-in Capital | 139,034,823 |
| Surplus |  |
| Capital surplus | 53,220,279 |
| Voluntary retained earnings |  |
| Reserve for temporary difference adjustments | 29,508,224 |
| Total voluntary retained earnings | 29,508,224 |
| Unappropriated retained earnings (undisposed loss) | 8,436,629 |
| Total surplus | 91,165,133 |
| Total Unitholder's equity | 230,199,956 |
| Valuation and Translation adjustments |  |
| Deferred gain or loss on hedging instruments | 1,157,100 |
| Total valuation and translation adjustments | 1,157,100 |
| Net assets <br> Liabilities and net assets | $\begin{aligned} & 231,357,056 \\ & 469,629,651 \end{aligned}$ |

## Statement of Income

| $\begin{gathered} \text { FP 01-2023 } \\ \text { (Aug. 1, } 2022 \text { to Jan. } 31,2023 \text { ) } \end{gathered}$ | In thousand yen | $\begin{gathered} \text { FP 01-2023 } \\ \text { (Aug. 1, } 2022 \text { to Jan. 31, 2023) } \end{gathered}$ | In thousand yen |
| :---: | :---: | :---: | :---: |
| Operating revenue |  | A. Revenue from Property Leasing |  |
| Rental | 17,357,150 | Rental |  |
| Gain on sales of real estate properties | 511,350 | Rent income | 15,239,894 |
| Operating revenue | 17,868,501 | Facility charge | 969,111 |
| Operating expenses |  | Parking fee | 470,250 |
| Expenses related to leasing business | 7,007,288 | Subtotal | 16,679,256 |
| Asset management fee | 1,297,936 | Other revenues related to property leasing |  |
| Asset custody fee | 9,982 | Income from leasing rights, etc. | 113,273 |
| Administrative service fees | 53,389 | Others | 564,620 |
| Directors' compensations | 6,300 | Subtotal | 677,894 |
| Taxes and dues | 369,789 | Total revenues from property leasing | 17,357,150 |
| Provision of allowance for doubtful accounts | 108 |  |  |
| Other operating expenses | 173,143 | B. Property Leasing Business Expenses |  |
| Operating expenses | 8,917,939 | Expenses related to leasing business |  |
| Operating income | 8,950,561 | Taxes and Duties | 921,552 |
| Non-operating income |  | Property management fees | 1,244,935 |
| Interest income | 6,884 | Utilities | 294,096 |
| Reversal of distributions payable | 1,203 | Repairs and maintenance | 775,988 |
| Reversal of allowance for doubtful accounts | 3,342 | Insurance | 24,377 |
| Miscellaneous income | - | Trust fee | 64,323 |
| Others | 188 | Other rental expenses | 724,051 |
| Non-operating income | 11,618 | Depreciation | 2,957,963 |
| Interest expenses | 558,810 | Total rental expenses | 7,007,288 |
| Interest expenses on investment corporation bonds | 124,476 |  |  |
| Amortization of investment unit issuance expenses | 184 | C. Operating Income from Property Leasing Activities (A-B) | 10,349,862 |
| Amortization of corporation bonds issuance expenses | 12,248 |  |  |
| Borrowing related expenses | 186,216 |  |  |
| Others | 5,395 |  |  |
| Non-operating expenses | 887,331 |  |  |
| Ordinary income | 8,074,848 |  |  |
| Net income before tax | 8,074,848 |  |  |
| Income taxes-current | 605 |  |  |
| Income taxes | 605 |  |  |
| Net income | 8,074,243 |  |  |
| Retained earnings brought forward | 362,385 |  |  |
| Unappropriated retained earnings (undisposed loss) | 8,436,629 |  |  |

## Portfolio Map



## Portfolio Map

as of Jan 31, 2023


26 properties 8.5\%*
*Percentages of portfolio are calculated based on acquisition price of properties

1 properties $0.8 \%$


10 properties $2.3 \% \quad 1$ properties $0.2 \%$




## Portfolio

| No. | Property Name | Location | $\begin{array}{\|c} \text { Completion } \\ \text { Date } \end{array}$ | Rentable Units | $\begin{gathered} \text { Acquisition } \\ \text { Price } \\ \text { (mn yen) } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Share of } \\ \text { investment } \\ (\%) \end{array} \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Appraisal } \\ & \text { Price*1 } \\ & \text { (mn yen) } \end{aligned}$ | Book Value (mn yen) | $\left\|\begin{array}{\|c\|} \hline \text { Unrealized } \\ \text { Profit and } \\ \hline \text { Loss (\%) } \end{array}\right\|$ | PML | Period End Occupancy | No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable Units | $\begin{aligned} & \text { Acquisition } \\ & \text { Price } \\ & \text { (mn yen) } \end{aligned}$ | Share of <br> investment <br> $(\%)$ | $\begin{aligned} & \text { Appraisal } \\ & \text { Price*1 } \\ & \text { (mn yen) } \end{aligned}$ | $\begin{aligned} & \text { Book Value } \\ & (\mathrm{mn} \text { yen) } \end{aligned}$ | $\begin{aligned} & \text { Unrealized } \\ & \begin{array}{l} \text { Profitizad } \\ \text { Loss (\%) } \end{array} \\ & \hline \end{aligned}$ | PML | Period End Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T-001 | RESIDIA Shimazuyama | $\begin{aligned} & \text { Shinagawa-ku, } \\ & \text { Tokyo } \end{aligned}$ | Dec, 2004 | 115 | 2,860 | 0.6\% | 4,420 | 2,367 | 86.7\% | 4.3\% | 94.5\% | T-030 | RESIDIA Oimachi II | Shinagawa-ku, Tokyo | Jul, 2007 | 40 | 1,050 | 0.2\% | 1,640 | 953 | 72.0\% | 4.8\% | 97.70 |
| T-002 | RESIDIA Nakameguro | $\begin{aligned} & \text { Meguro-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2005 | 88 | 1,730 | 0.4\% | 2,870 | 1,368 | 109.7\% | 2.6\% | 100.0\% | -031 | RESIDIA Jiyugaoka | $\begin{aligned} & \text { Meguro-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2002 | 28 | 1,050 | 0.2\% | 1,630 | 976 | 66.9\% | 7.3\% | 100.0 |
| T-003 | RESIDIA SetagayaTsurumaki | Setagaya-ku, <br> Tokyo | Mar, 2002 | 28 | 1,229 | 0.3\% | 1,480 | 1,121 | 32.0\% | 7.3\% | 96.5\% | T-032 | RESIDIA Suidobashi | Chiyoda-ku, Tokyo | Dec, 2004 | 65 | 2,310 | 0.5\% | 3,640 | 2,148 | 69.4\% | 2.3\% | 100.0\% |
| T-004 | RESIDIA Ikejiriohashi | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Aug, 2005 | 42 | 1,230 | 0.3\% | 1,840 | 1,091 | 68.5\% | 3.1\% | 95.0\% | T-033 | RESIDIA TOWER Nogizaka | $\begin{aligned} & \text { Minato-ku, } \\ & \text { Tokyo } \end{aligned}$ | Aug, 2004 | 68 | 3,660 | 0.8\% | 5,110 | 3,447 | 48.2\% | 3.5\% | 97.3 |
| T-005 | RESIDIA Kudanshita | Chiyoda-ku, Tokyo | Mar, 2004 | 86 | 2,270 | 0.5\% | 3,060 | 1,972 | 55.1\% | 2.9\% | 100.0\% | T-034 | RESIDIA Akasaka | Minato-ku, Tokyo | May, 2004 | 37 | 1,180 | 0.2\% | 1,760 | 1,098 | 60.2\% | 8.3\% | 100.0 |
| T-006 | RESIDIA Hatagaya | Shibuya-ku, Tokyo | Feb, 2006 | 35 | 1,130 | 0.2\% | 1,560 | 1,023 | 52.4\% | 7.3\% | 98.1\% | T-035 | RESIDIA Nishi-Azabu | Minato-ku, Tokyo | Jul, 2004 | 125 | 6,780 | 1.4\% | 9,920 | 6,363 | 55.9\% | 2.8\% | 97.98 |
| T-007 | RESIDIA Sakurajosui | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jul, 2006 | 39 | 1,120 | 0.2\% | 1,630 | 1,015 | 60.5\% | 7.0\% | 97.9\% | T-036 | RESIDIA Daikanyama | $\begin{aligned} & \text { Shibuya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jul, 2004 | 42 | 2,150 | 0.5\% | 2,680 | 1,956 | 37.0\% | 4.0\% | 98.5 |
| T-008 | RESIDIA Kita-Shinagawa | Shinagawa-ku, Tokyo | Feb, 2007 | 120 | 2,720 | 0.6\% | 2,870 | 2,394 | 19.8\% | 4.3\% | 100.0\% | T-037 | RESIDIA Ichigaya | Shinjuku-ku, Tokyo | Aug, 2004 | 85 | 2,500 | 0.5\% | 3,780 | 2,327 | 62.4\% | 3.6\% | 94.6 |
| T-009 | RESIDIA Shinjuku-East III | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2009 | 39 | 750 | 0.2\% | 1,190 | 684 | 73.7\% | 4.3\% | 92.5\% | T-038 | RESIDIA RoppongiHinokichokoen | $\begin{aligned} & \text { Minato-ku, } \\ & \text { Tokyo } \end{aligned}$ | Sep, 1999 | 89 | 3,570 | 0.8\% | 5,850 | 3,501 | 67.1\% | 6.8\% | 100.0 |
| T-010 | Leopalace Udagawacho Mansion | $\begin{aligned} & \text { Shibuya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Aug, 2001 | 30 | 588 | 0.1\% | 832 | 580 | 43.2\% | 8.2\% | 100.0\% | T-039 | RESIDIA TOWER MeguroFudomae | $\begin{aligned} & \text { Shinagawa-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jan, 2007 | 358 | 16,500 | 3.5\% | 23,600 | 14,326 | 64.7\% | 1.8\% | 98.1 |
| T-011 | RESIDIA Shinjuku-East II | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2004 | 54 | 1,380 | 0.3\% | 2,380 | 1,336 | 78.1\% | 4.8\% | 94.7\% | T-040 | RESIDIA Sangenjaya | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jan, 2005 | 78 | 2,760 | 0.6\% | 4,210 | 2,490 | 69.0\% | 2.7\% | 93.1 |
| T-012 | RESIDIA Shinjuku-East | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Aug, 2000 | 48 | 941 | 0.2\% | 1,510 | 904 | 66.9\% | 5.3\% | 96.1\% | T-041 | RESIDIA Kanda-Higashi | $\begin{aligned} & \text { Chiyoda-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2003 | 64 | 1,620 | 0.3\% | 2,640 | 1,475 | 78.9\% | 3.4\% | 95.5\% |
| T-013 | RESIDIA KandaIwamotocho | Chiyoda-ku, Tokyo | Feb, 2004 | 65 | 1,520 | 0.3\% | 2,520 | 1,324 | 90.3\% | 4.1\% | 95.6\% | T-042 | RESIDIA Higashi-Azabu | $\begin{aligned} & \text { Minato-ku, } \\ & \text { Tokyo } \end{aligned}$ | Apr, 2006 | 31 | 1,430 | 0.3\% | 1,790 | 1,307 | 36.9\% | 3.2\% | 93.9 |
| T-014 | RESIDIA Azabujuban II | Minato-ku, Tokyo | Feb, 2001 | 37 | 874 | 0.2\% | 1,300 | 866 | 50.0\% | 3.1\% | 89.6\% | T-043 | RESIDIA Ebisu-Minami | $\begin{aligned} & \text { Shibuya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2007 | 39 | 2,020 | 0.4\% | 2,710 | 1,886 | 43.6\% | 7.1\% | 90.6 |
| T-015 | RESIDIA Ebisu | Shibuya-ku, Tokyo | Jan, 2001 | 26 | 554 | 0.1\% | 860 | 543 | 58.2\% | 3.0\% | 100.0\% | T-044 | RESIDIA TOWER Azabujuban | Minato-ku, Tokyo | Jan, 2003 | 113 | 6,190 | 1.3\% | 10,300 | 5,977 | 72.3\% | 0.7\% | 92.8 |
| T-016 | RESIDIA Meguro | Shinagawa-ku, Tokyo | Oct, 1999 | 20 | 722 | 0.2\% | 861 | 713 | 20.7\% | 6.2\% | 91.4\% | T-045 | RESIDIA Shibuya | $\begin{aligned} & \text { Shibuya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jun, 2006 | 40 | 1,250 | 0.3\% | 1,970 | 1,187 | 65.9\% | 3.5 | 8.1 |
| T-017 | RESIDIA Hiroo II | $\begin{aligned} & \text { Shibuya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Nov, 2005 | 76 | 1,660 | 0.4\% | 2,580 | 1,526 | 69.0\% | 2.9\% | .7\% | T-046 | RESIDIA Nakanobu | Shinagawa-ku, Tokyo | Nov, 2005 | 65 | 1,880 | 0.4\% | 2,900 | 1,798 | 61.2\% | 3.4\% | 92. |
| T-018 | Pianetta Shiodome | Minato-ku, Tokyo | Feb, 2005 | 67 | 1,950 | 0.4\% | 2,620 | 1,707 | 53.5\% | 5.3\% | 92.7\% | T-047 | RESIDIA Azabudai | $\begin{aligned} & \text { Minato-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2006 | 47 | 1,610 | 0.3\% | 2,200 | 1,510 | 45.7\% | 4.6\% | 97.4 |
| T-019 | RESIDIA Komazawadaigaku | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2004 | 18 | 333 | 0.1\% | 445 | 312 | 42.4\% | 8.5\% | 86.8\% | T-048 | RESIDIA Shibadaimon II | Minato-ku, Tokyo | Aug, 2006 | 48 | 1,740 | 0.4\% | 2,260 | 1,629 | 38.7\% | 3.3\% | 93.8 |
| T-022 | RESIDIA Oimachi | Shinagawa-ku, Tokyo | Dec, 2005 | 48 | 947 | 0.2\% | 1,280 | 819 | 56.1\% | 4.3\% | 98.0\% | T-049 | RESIDIA Kanda | $\begin{aligned} & \text { Chiyoda-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jun, 2006 | 43 | 1,140 | 0.2\% | 1,830 | 1,133 | 61.4\% | 4.9\% | 94. |
| T-023 | RESIDIA Ebisu II | Shibuya-ku, Tokyo | Jan, 2006 | 61 | 2,280 | 0.5\% | 3,390 | 2,244 | 51.0\% | 3.4\% | 100.0\% | T-050 | RESIDIA Sangenjaya II | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2006 | 34 | 1,280 | 0.3\% | 2,000 | 1,253 | 59.5\% | 4.4\% | 96.7 |
| T-024 | RESIDIA Kamiochiai | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Sep, 2006 | 70 | 1,180 | 0.2\% | 1,790 | 1,099 | 62.8\% | 4.8\% | 97.6\% | T-051 | RESIDIA Nishi-Shinjuku II | Shinjuku-ku, Tokyo | May, 2007 | 74 | 1,830 | 0.4\% | 2,750 | 1,642 | 67.5\% | 10.9\% | 100.0 |
| T-025 | RESIDIA Higashi-Shinagawa | Shinagawa-ku, Tokyo | Aug, 2006 | 122 | 2,040 | 0.4\% | 2,670 | 1,835 | 45.5\% | 4.0\% | 95.0\% | T-052 | RESIDIA Hiroo-Minami | $\begin{aligned} & \text { Shibuya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Aug, 2007 | 26 | 923 | 0.2\% | 1,440 | 842 | 70.9\% | 2.8\% | 92.5 |
| T-026 | RESIDIA Meguro II | Meguro-ku, Tokyo | Jan, 2006 | 34 | 1,190 | 0.3\% | 1,600 | 1,112 | 43.8\% | 6.5\% | 95.9\% | T-053 | RESIDIA Mejiro-Otomeyam | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Dec, 2002 | 19 | 974 | 0.2\% | 1,520 | 935 | 62.4\% | 4.9\% | 100.0 |
| T-027 | RESIDIA Toranomon | Minato-ku, Tokyo | Sep, 2006 | 63 | 1,320 | 0.3\% | 2,010 | 1,258 | 59.7\% | 3.3\% | 98.4\% | T-054 | RESIDIA Shibaura | Minato-ku, Tokyo | Sep, 1991 | 153 | 4,670 | 1.0\% | 7,180 | 4,174 | 72.0\% | 2.8\% | 96.5 |
| T-028 | RESIDIA Shin-Ochanomizu | Chiyoda-ku, Tokyo | Mar, 2006 | 52 | 1,160 | 0.2\% | 1,900 | 1,058 | 79.5\% | 2.8\% | 100.0\% | T-055 | RESIDIA Gotenyama | Shinagawa-ku, Tokyo | Jan, 2007 | 16 | 930 | 0.2\% | 1,170 | 858 | 36.3\% | 7.9\% | 85.5\% |
| T-029 | RESIDIA Kagurazaka | Shinjuku-ku, Tokyo | Aug, 2006 | 52 | 918 | 0.2\% | 1,290 | 829 | 55.5\% | 2.1\% | 98.1\% | T-056 | RESIDIA Yutenji | Meguro-ku, Tokyo | Aug, 2006 | 118 | 5,260 | 1.1\% | 7,460 | 5,076 | 47.0\% | 7.8\% | 97.5\% |

*1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.

## Portfolio

| No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable Units | Acquisition Price <br> (mn yen) | $\begin{gathered} \begin{array}{c} \text { Share of } \\ \text { investment } \\ (\%) \end{array} \\ \hline \end{gathered}$ | Appraisal Price*1 (mn yen) | $\begin{aligned} & \text { Book Value } \\ & (m n \text { yen) } \end{aligned}$ | $\begin{aligned} & \begin{array}{l} \text { Unrealized } \\ \text { Profit and } \\ \text { Loss (\%) } \end{array} \end{aligned}$ | PML | Period End Occupancy | No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable Units | Acquisition Price (mn yen) | $\begin{gathered} \begin{array}{c} \text { Share of } \\ \text { investment } \end{array} \\ (\%) \end{gathered}$ | $\begin{aligned} & \text { Appraisal } \\ & \text { Price }{ }^{* 1} \\ & (\mathrm{mn} \text { yen }) \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Book Value } \\ & \text { (mn yen) } \end{aligned}$ | Unrealized Profit and Loss (\%) | PML | Period End Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T-057 | Park Tower Shibaura Bayward Urban Wing | Minato-ku, Tokyo | May, 2005 | 191 | 9,570 | 2.0\% | 15,600 | 8,899 | 75.3\% | 3.6\% | 97.9\% | T-083 | RESIDIA Nakanobu II | $\begin{aligned} & \text { Shinagawa-ku, } \\ & \text { Tokyo } \end{aligned}$ | Apr, 2014 | 44 | 917 | 0.2\% | 1,320 | 912 | 44.6\% | 3.9\% | 95.7 |
| T-058 | RESIDIA Kamimeguro | $\begin{aligned} & \text { Meguro-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jan, 1993 | 16 | 878 | 0.2\% | 1,380 | 820 | 68.2\% | 7.7\% | 94.5\% | T-084 | RESIDIA Ochanomizu II | $\begin{aligned} & \text { Chiyoda-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2015 | 28 | 821 | 0.2\% | 1,290 | 819 | 57.4\% | 4.1 | 100.0 |
| T-059 | RESIDIA Kita-Shinjuku | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 1997 | 26 | 1,460 | 0.3\% | 2,190 | 1,310 | 67.1\% | 8.8\% | 96.1\% | T-085 | RESIDIA Mishuku | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Apr, 2015 | 43 | 1,159 | 0.2\% | 1,650 | 1,155 | 42.8\% | 4.1\% | 100.0 |
| T-060 | RESIDIA Komazawa | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2008 | 59 | 870 | 0.2\% | 1,540 | 778 | 97.8\% | 10.0\% | 100.0\% | T-086 | RESIDIA Ichigaya II | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Sep, 2007 | 57 | 1,915 | 0.4\% | 2,590 | 1,971 | 31.4\% | 3.8\% | 100. |
| T-061 | RESIDIA Shibaura KAIGAN | Minato-ku, Tokyo | Jan, 2010 | 72 | 2,400 | 0.5\% | 3,440 | 2,221 | 54.9\% | 4.4\% | 98.9\% | T-087 | RESIDIA Ichigaya-Sadohara | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { a } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2008 | 28 | 4,085 | 0.9\% | 5,550 | 4,218 | 31.6\% | 7.3\% | 86.1 |
| T-062 | RESIDIA Ichigaya-Yakuoji | Shinjuku-ku, Tokyo | Aug, 2008 | 98 | 2,070 | 0.4\% | 2,960 | 1,880 | 57.4\% | 3.0\% | 96.4\% | T-088 | RESIDIA Nishi-Koyama | Meguro-ku, Tokyo | Jan, 2018 | 56 | 1,671 | 0.4\% | 2,550 | 1,700 | 49.9\% | 6.4\% | 98.6 |
| T-063 | RESIDIA Yoga | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jun, 2008 | 66 | 1,523 | 0.3\% | 2,140 | 1,478 | 44.7\% | 10.3\% | 98.7\% | T-089 | RESIDIA Minami-Shinaga | $\begin{aligned} & \text { Shinagawa-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2015 | 83 | 2,120 | 0.4\% | 3,070 | 2,191 | 40.1\% | 9.4\% | 100.0 |
| T-064 | RESIDIA TOWER Nakameguro | $\begin{aligned} & \text { Meguro-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2007 | 70 | 3,300 | 0.7\% | 5,710 | 3,397 | 68.0\% | 2.4\% | 95.1\% | T-090 | RESIDIA Kagurazaka II | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Aug, 2016 | 23 | 1,110 | 0.2\% | 1,680 | 1,145 | 46.6\% | 4.3\% | 95.7 |
| T-065 | RESIDIA Sasazuka II | Shibuya-ku, Tokyo | Jan, 2011 | 167 | 3,760 | 0.8\% | 5,780 | 3,540 | 63.3\% | 4.2\% | 96.9\% | T-091 | RESIDIA Otemachi-Kita | $\begin{aligned} & \text { Chiyoda-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2019 | 39 | 1,520 | 0.3\% | 1,960 | 1,558 | 25.8\% | 3.2\% | 96.1 |
| T-066 | RESIDIA Meguro III | $\begin{aligned} & \text { Meguro-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jan, 2010 | 31 | 950 | 0.2\% | 1,810 | 921 | 96.4\% | 2.6\% | 91.1\% | T-092 | RESIDIA Mitsukoshimae | Chuo-ku, Tokyo | Feb, 2005 | 105 | 1,920 | 0.4\% | 3,470 | 1,537 | 125.7\% | 3.3\% | 99.2 |
| T-067 | RESIDIA Jiyugaoka II | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2007 | 17 | 778 | 0.2\% | 1,090 | 758 | 43.7\% | 5.4\% | 94.7\% | T-093 | RESIDIA Kamata | Ota-ku, Tokyo | Mar, 2005 | 166 | 2,640 | 0.6\% | 4,500 | 1,997 | 125.3\% | 4.7\% | 97.8 |
| T-068 | RESIDIA Kudanshita II | Chiyoda-ku, Tokyo | Jan, 2012 | 48 | 1,240 | 0.3\% | 2,380 | 1,180 | 101.7\% | 2.6\% | 97.8\% | T-094 | RESIDIA Ikebukuro | $\begin{aligned} & \text { Toshima-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2005 | 60 | 1,520 | 0.3\% | 2,340 | 1,386 | 68.8\% | 7.1\% | 97.0 |
| T-069 | RESIDIA Omori II | Shinagawa-ku, Tokyo | Mar, 2012 | 90 | 1,620 | 0.3\% | 2,710 | 1,527 | 77.4\% | 2.2\% | 97.9\% | T-095 | RESIDIA Bunkyo-Hongo | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jul, 2005 | 65 | 1,680 | 0.4\% | 3,020 | 1,602 | 88.5\% | 4.6\% | 98.6 |
| T-070 | RESIDIA ShirokaneTakanawa | Minato-ku, Tokyo | Mar, 2012 | 53 | 1,480 | 0.3\% | 2,250 | 1,413 | 59.2\% | 6.7\% | 96.0\% | T-096 | RESIDIA Asakusabashi | Taito-ku, Tokyo | Aug, 2005 | 47 | 1,060 | 0.2\% | 1,860 | 873 | 113.0\% | 2.9\% | 97.8 |
| T-071 | RESIDIA Nakaochiai | Shinjuku-ku, Tokyo | Mar, 2008 | 187 | 3,656 | 0.8\% | 5,670 | 3,693 | 53.5\% | $\begin{array}{\|l} \text { A 2.9\% } \\ \text { B 2.9\% } \\ \text { C 3.0\% } \end{array}$ | 93.2\% | T-097 | Maison Eclairee Ekoda RESIDIA Ueno-Okachimachi | Nerima-ku, Tokyo <br> i Taito-ku, Tokyo | Mar, 1993 <br> Feb, 2006 | 94 127 | 953 | 0.2\% | 1,170 5,000 | 862 | 35.7\% | 9.2\% | 97.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | RESIDIA Ueno-Okachimachi | Taito-ku, Tokyo |  |  | 3,160 |  | 5,000 | 2,78 | 79.3\% |  | 97.1\% |
| T-072 | RESIDIA Nakameguro II | Meguro-ku, Tokyo | Aug, 2006 | 50 | 1,119 | 0.2\% | 2,010 | 1,141 | 76.0\% | 2.7\% | 96.0\% | T-099 | RESIDIA Bunkyo-Hongo II | Bunkyo-ku, Tokyo | Jan, 2006 | 70 | 1,623 | 0.3\% | 2,590 | 1,530 | 69.2\% | 3.6\% | 94.6 |
| T-073 | ARTIS COURT MinamiAoyama | Minato-ku, Tokyo | Jul, 2008 | 23 | 1,720 | 0.4\% | 2,190 | 1,711 | 28.0\% | 3.9\% | 95.2\% | T-100 | RESIDIA Ryogoku | Sumida-ku, <br> Tokyo | Feb, 2006 | 48 | 913 | 0.2\% | 1,640 | 870 | 88.5\% | 9.1\% | 94.8 |
| T-074 | RESIDIA Yotsuya-Sanchom | Shinjuku-ku, Tokyo | May, 2009 | 90 | 2,090 | 0.4\% | 3,240 | 2,002 | 61.8\% | 3.8\% | 97.0\% | T-101 | RESIDIA NihonbashiNingyocho II | Chuo-ku, Tokyo | Jan, 2007 | 137 | 3,180 | 0.7\% | 5,030 | 2,811 | 78.9\% | $4.6 \%$ | 99.4 |
| T-075 | RESIDIA TakanawaKatsurazaka | Minato-ku, Tokyo | Mar, 2006 | 45 | 900 | 0.2\% | 1,320 | 919 | 43.6\% | 5.4\% | 93.7\% | T-102 | RESIDIA Omori-Higashi | Ota-ku, Tokyo | Aug, 2007 | 81 | 1,980 | 0.4\% | 2,570 | 1,722 | 49.2\% | 3.8 | 91.5\% |
| T-076 | RESIDIA Ebisu III | Shibuya-ku, Tokyo | Mar, 2006 | 26 | 611 | 0.1\% | 939 | 639 | 46.7\% | 3.3\% | 100.0\% | T-103 | RESIDIA Kinshicho | Sumida-ku, Tokyo | Nov, 2007 | 157 | 4,200 | 0.9\% | 5,880 | 3,838 | 53.2\% | 7.2\% | 97.2 |
| T-077 | RESIDIA Shinjukugyoen | $\begin{aligned} & \text { Shinjuku-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2006 | 38 | 687 | 0.1\% | 1,110 | 699 | 58.7\% | 5.2\% | 97.5\% | T-104 | RESIDIA Negishi | Taito-ku, Tokyo | Dec, 2005 | 28 | 856 | 0.2\% | 1,130 | 763 | 48.1\% | 7.7\% | 100.0 |
| T-078 | RESIDIA Minami-Shinagaw | Shinagawa-ku, Tokyo | Oct, 2013 | 50 | 1,177 | 0.2\% | 1,840 | 1,160 | 58.6\% | 8.7\% | 100.0\% | T-105 | RESIDIA Shinkawa | Chuo-ku, Tokyo | Feb, 2003 | 83 | 1,880 | 0.4\% | 3,070 | 1,759 | 74.5\% | 5.3\% | 98. |
| T-079 | Chester Court Ochanomizu | Chiyoda-ku, Tokyo | Mar, 2007 | 118 | 3,117 | 0.7\% | 4,890 | 3,142 | 55.6\% | 2.4\% | 98.0\% | T-107 | RESIDIA Shin-Nakano | Nakano-ku, Tokyo | Jun, 2002 | 24 | 352 | 0.1\% | 659 | 331 | 98.7\% | 3.8\% | 100.0 |
| T-080 | RESIDIA KandaIwamotocho II | Chiyoda-ku, Tokyo | Apr, 2007 | 48 | 1,280 | 0.3\% | 2,130 | 1,269 | 67.8\% | 2.8\% | 100.0\% | T-108 | RESIDIA Bunkyo-Yushima II | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2004 | 63 | 1,010 | 0.2\% | 1,500 | 911 | 64.5\% | 5.3\% | 95.4 |
| T-081 | RESIDIA Shinagawa | Shinagawa-ku, Tokyo | Jun, 2007 | 36 | 980 | 0.2\% | 1,600 | 967 | 65.4\% | 4.0\% | 100.0\% | T-109 | RESIDIA Tsukiji | Chuo-ku, Tokyo | Dec, 2005 | 54 | 1,460 | 0.3\% | 2,540 | 1,297 | 95.8\% | 3.4\% | 98.2 |
| T-082 | RESIDIA Yoyogi II | Shibuya-ku, <br> Tokyo | Jan, 2008 | 31 | 839 | 0.2\% | 1,170 | 884 | 32.3\% | 8.4\% | 96.0\% | T-110 | RESIDIA Sasazuka | Suginami-ku, Tokyo | Mar, 2000 | 96 | 1,800 | 0.4\% | 2,440 | 1,739 | 40.2\% | 6.9\% | 92.5 |

*1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.

## Portfolio

| No. | Property Name | Location | $\begin{aligned} & \text { Completion } \\ & \text { Date } \end{aligned}$ | Rentable | $\begin{gathered} \text { Acquisition } \\ \text { Price } \\ \text { (mn yen) } \\ \hline \end{gathered}$ | Share of investment $(\%)$ | Appraisal Price*1 (mn yen) | $\begin{aligned} & \text { Book Value } \\ & (m n \text { yen }) \end{aligned}$ | $\left.\begin{array}{\|c\|} \hline \text { Unrealized } \\ \text { Profit and } \\ \text { Loss (\%) } \end{array} \right\rvert\,$ | PML | Period End Occupancy | No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable | $\begin{aligned} & \text { Acquisition } \\ & \text { Price } \\ & \text { (mn yen) } \end{aligned}$ | Share of investment investment $(\%)$ (\%) | Appraisa Price*1 (mn yen) | $\begin{aligned} & \text { Book Value } \\ & \text { (mn yen) } \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { Unrealized } \\ \text { Profit and } \\ \text { Loss (\%) } \end{array}$ | PML | Period End Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T-111 | RESIDIA Tamagawa | Ota-ku, Tokyo | Sep, 2004 | 98 | 1,300 | 0.3\% | 1,910 | 1,095 | 74.3\% | 5.9\% | 95.9\% | T-138 | RESIDIA BunkyoHonkomagome | Bunkyo-ku, Tokyo | Mar, 2008 | 98 | 2,340 | 0.5\% | 3,600 | 2,155 | 67.0\% | 3.5\% | 97.18 |
| T-112 | RESIDIA Korakuen | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Oct, 2004 | 31 | 603 | 0.1\% | 919 | 556 | 65.2\% | 3.5\% | 96.7\% | T-139 | RESIDIA Tsukishima III | Chuo-ku, Tokyo | Feb, 2008 | 119 | 2,570 | 0.5\% | 4,300 | 2,328 | 84.7\% | 4.0\% | 96.0 |
| T-113 | RESIDIA Ginza-Higashi | Chuo-ku, Tokyo | Sep, 2004 | 94 | 2,000 | 0.4\% | 3,150 | 1,819 | 73.2\% | 4.0\% | 94.0\% | T-140 | RESIDIA Minamisenjyu | Arakawa-ku, Tokyo | Mar, 2007 | 175 | 2,580 | 0.5\% | 4,350 | 2,136 | 103.6\% | 5.3\% | 93.6 |
| T-114 | RESIDIA Oji | Kita-ku, Tokyo | Feb, 2005 | 61 | 867 | 0.2\% | 1,180 | 732 | 61.0\% | 3.2\% | 100.0\% | T-141 | RESIDIA Ogikubo | $\begin{aligned} & \text { Suginami-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2003 | 101 | 1,710 | 0.4\% | 3,050 | 1,729 | 76.4\% | 4.5\% | 95.1 |
| T-115 | RESIDIA Mejiro II | $\begin{aligned} & \text { Toshima-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jul, 2005 | 63 | 1,050 | 0.2\% | 1,450 | 1,004 | 44.4\% | 2.3\% | 94.7\% | T-142 | RESIDIA Monzennakacho | Koto-ku, Tokyo | Feb, 2005 | 68 | 970 | 0.2\% | 1,620 | 977 | 65.8\% | 7.6\% | 97 |
| T-116 | RESIDIA Tsukishima | Chuo-ku, Tokyo | Feb, 2006 | 40 | 1,100 | 0.2\% | 1,540 | 967 | 59.1\% | 6.8\% | 94.3\% | T-143 | RESIDIA Ochanomizu | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Sep, 2005 | 80 | 2,090 | 0.4\% | 3,650 | 1,919 | 90.2\% | 4.2\% | 97.2 |
| T-117 | RESIDIA Kamata II | Ota-ku, Tokyo | Sep, 2006 | 78 | 1,360 | 0.3\% | 2,000 | 1,320 | 51.5\% | 4.0\% | 94.1\% | T-144 | RESIDIA Omori | Ota-ku, Tokyo | Mar, 2006 | 75 | 1,150 | 0.2\% | 1,880 | 1,135 | 65.6\% | 1.8\% | 94.7\% |
| T-118 | RESIDIA Tsukishima II | Chuo-ku, Tokyo | Sep, 2006 | 105 | 2,440 | 0.5\% | 3,640 | 2,311 | 57.5\% | 3.8\% | 96.5\% | T-145 | RESIDIA Nakamurabashi | Nerima-ku, Tokyo | Feb, 2008 | 66 | 1,075 | 0.2\% | 1,440 | 972 | 48.0\% | 4.5\% | 100.0 |
| T-119 | RESIDIA Kinshicho II | Sumida-ku, Tokyo | Jan, 2008 | 99 | 2,380 | 0.5\% | 3,560 | 2,147 | 65.8\% | 4.7\% | 98.4\% | T-146 | RESIDIA Kachidoki | Chuo-ku, Tokyo | Feb, 2008 | 55 | 1,805 | 0.4\% | 3,210 | 1,670 | 92.1\% | 4.9\% | 98.14 |
| T-120 | RESIDIA Bunkyo-Otowa | Bunkyo-ku, Tokyo | Aug, 2003 | 104 | 3,380 | 0.7\% | 5,420 | 2,920 | 85.6\% | 4.7\% | 94.6\% | T-147 | RESIDIA Bunkyo-Otowa II | Bunkyo-ku, Tokyo | Feb, 2008 | 89 | 2,268 | 0.5\% | 3,630 | 2,189 | 65.8\% | 4.0\% | 94.0 |
| T-121 | RESIDIA Bunkyo-Sengoku | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2003 | 33 | 707 | 0.1\% | 1,180 | 622 | 89.5\% | 5.0\% | 97.1\% | T-148 | RESIDIA Kinshicho III | Koto-ku, Tokyo | Feb, 2005 | 51 | 651 | 0.1\% | 944 | 606 | 55.6\% | 9.6\% | 100.0\% |
| T-122 | RESIDIA Bunkyo-Yushima | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2003 | 39 | 1,050 | 0.2\% | 1,760 | 950 | 85.2\% | 6.9\% | 98.1\% | T-149 | RESIDIA Kamata III | Ota-ku, Tokyo | Mar, 2007 | 53 | 948 | 0.2\% | 1,440 | 887 | 62.2\% | 3.5\% | 100.0\% |
| T-123 | RESIDIA Ikegami | Ota-ku, Tokyo | Jul, 2003 | 19 | 378 | 0.1\% | 537 | 345 | 55.2\% | 8.5\% | 100.0\% |  |  |  |  |  |  |  |  |  |  | x |  |
| T-124 | RESIDIA NihonbashiNingyocho | Chuo-ku, Tokyo | Mar, 2004 | 25 | 557 | 0.1\% | 1,050 | 501 | 109.6\% | 5.6\% | 96.4\% | T-150 | RESIDIA TOWER Kamiikebukuro | Toshima-ku, Tokyo | Mar, 2009 | 472 | 8,250 | 1.7\% | 14,100 | 7,322 | 92.6\% | $\begin{aligned} & 5.7 \% \\ & \text { Prk } \\ & \text { P. } 5 \% \end{aligned}$ | 97.78 |
| T-125 | RESIDIA Bunkyo-Sengoku II | Bunkyo-ku, Tokyo | Apr, 2005 | 45 | 1,440 | 0.3\% | 2,100 | 1,357 | 54.7\% | 4.1\% | 89.9\% |  |  |  |  |  |  |  |  |  |  | - Twr |  |
| T-126 | RESIDIA Iriya | Taito-ku, Tokyo | Dec, 2004 | 49 | 990 | 0.2\% | 1,330 | 811 | 63.9\% | 5.4\% | 96.6\% | T-151 | RESIDIA Takashimadaira | $\begin{aligned} & \text { Itabashi-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2007 | 45 | 502 | 0.1\% | 714 | 501 | 42.4\% | 4.8\% | 100.0\% |
| T-127 | RESIDIA NihonbashiHamacho | Chuo-ku, Tokyo | Aug, 2006 | 45 | 1,310 | 0.3\% | 1,980 | 1,214 | 63.0\% | 4.5\% | 95.6\% | T-152 | RESIDIA Shimurasakaue | Itabashi-ku, Tokyo | Feb, 2007 | 44 | 580 | 0.1\% | 832 | 588 | 41.4\% | 3.4\% | 100.0 |
| T-128 | RESIDIA Shin-Okachimachi | Taito-ku, Tokyo | Mar, 2007 | 69 | 1,860 | 0.4\% | 2,750 | 1,706 | 61.2\% | 3.0\% | 95.9\% | T-153 | RESIDIA Shimurasakaue II | $\begin{aligned} & \text { Itabashi-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2007 | 94 | 1,093 | 0.2\% | 1,640 | 1,096 | 49.6\% | 5.6 | 100.0 |
| T-129 | RESIDIA Chidoricho | Ota-ku, Tokyo | Sep, 2006 | 60 | 1,290 | 0.3\% | 1,750 | 1,155 | 51.5\% | 5.0\% | 98.4\% | T-154 | RESIDIA Shimurasakaue | $\begin{aligned} & \text { Itabashi-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2007 | 36 | 411 | 0.1\% | 60 | 469 | 28.1\% | 5.4\% | 100.0 |
| T-130 | RESIDIA Shinkawa II | Chuo-ku, Tokyo | Feb, 2003 | 36 | 1,320 | 0.3\% | 2,220 | 1,222 | 81.6\% | 3.9\% | 97.2\% | T-155 | RESIDIA Ikebukuro West | Toshima-ku, Tokyo | Oct, 2007 | 72 | 1,115 | 0.2\% | 1,730 | 1,052 | 64.4\% | 3.0 | 92.4 |
| T-131 | RESIDIA Mejiro | $\begin{aligned} & \text { Toshima-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jan, 1999 | 162 | 6,280 | 1.3\% | 9,890 | 5,801 | 70.5\% | 2.6\% | 94.4\% | T-156 | RESIDIA Ojima | Koto-ku, Tokyo | Nov, 2007 | 87 | 1,282 | 0.3\% | 1,860 | 1,211 | 53.5\% | 6.1\% | 96.6 |
| T-132 | RESIDIA Kasai | $\begin{aligned} & \text { Edogawa-ku, } \\ & \text { Tokyo } \end{aligned}$ | Jan, 2000 | 29 | 683 | 0.1\% | 894 | 607 | 47.2\% | 7.0\% | 96.7\% | T-157 | RESIDIA Machiya | Arakawa-ku, Tokyo | Aug, 2009 | 55 | 1,168 | 0.2\% | 1,640 | 1,140 | 43.8\% | 3.2\% | 96.7 |
| T-133 | RESIDIA NihonbashiBakurocho | Chuo-ku, Tokyo | Feb, 2007 | 132 | 5,500 | 1.2\% | 9,040 | 5,041 | 79.3\% | 2.4\% | 99.0\% | T-158 | RESIDIA Ueno-Ikenohata | Taito-ku, Tokyo | Feb, 2004 | 71 | 1,700 | 0.4\% | 2,450 | 1,793 | 36.6\% | 3.8\% | 100.0 |
| T-134 | RESIDIA SuginamiHonancho | Suginami-ku, Tokyo | Feb, 2009 | 194 | 3,834 | 0.8\% | 7,370 | 3,515 | 109.7\% | 4.3\% | 98.1\% | T-159 | RESIDIA Nerima | Nerima-ku, Tokyo | Mar, 2005 | 34 | 502 | 0.1\% | 751 | 492 | 52.5\% | 3.9\% | 100.0 |
| T-135 | RESIDIA Shin-Itabashi | Itabashi-ku, Tokyo | Aug, 2009 | 67 | 888 | 0.2\% | 1,510 | 798 | 89.0\% | 8.6\% | 100.0\% | T-160 | RESIDIA Higashi-Nihonbas | iChuo-ku, Tokyo | Apr, 2006 | 22 | 378 | 0.1\% | 587 | 384 | 52.6\% | 5.8\% | 100.0 |
| T-136 | RESIDIA Kiba | Koto-ku, Tokyo | Mar, 2008 | 155 | 1,950 | 0.4\% | 3,560 | 1,758 | 102.5\% | 7.2\% | 98.1\% | T-161 | RESIDIA Nakano | $\begin{aligned} & \text { Nakano-ku, } \\ & \text { Tokyo } \end{aligned}$ | Nov, 2006 | 30 | 652 | 0.1\% | 974 | 676 | 44.1\% | 4.1\% | 100.0 |
| T-137 | $\begin{aligned} & \text { RESIDIA Bunkyo-Yushima } \\ & \text { III } \end{aligned}$ | $\begin{aligned} & \text { Bunkyo-ku, } \\ & \text { Tokyo } \end{aligned}$ | Dec, 2008 | 52 | 1,129 | 0.2\% | 1,940 | 1,034 | 87.6\% | 4.4\% | 100.0\% | T-162 | RESIDIA Ogikubo II | Suginami-ku, Tokyo | Mar, 2007 | 36 | 460 | 0.1\% | 637 | 470 | 35.5\% | 5.1\% | 100.0 |

*1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.

## Portfolio

| No. | Property Name | Location | Completion Date | Rentable Units | Acquisition Price (mn yen) | Share of <br> investment <br> $(\%)$ | Appraisal <br> Price*1 <br> (mn yen) | Book Value (mn yen) | Unrealize d Profit and Loss and (\%) | PML | Period End Occupancy | No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable Units | $\begin{aligned} & \text { Acquisition } \\ & \text { Price } \\ & \text { (mn yen) } \end{aligned}$ | $\qquad$ | $\begin{gathered} \text { Appraisal } \\ \text { Price*1 } \\ \text { (mn yen) } \end{gathered}$ | $\begin{gathered} \text { Book Value } \\ (\mathrm{mn} \text { yen) } \end{gathered}$ | $\qquad$ | PML | Period End Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T-163 | RESIDIA Minamiyukigaya | Ota-ku, Tokyo | Mar, 2008 | 58 | 1,299 | 0.3\% | 1,740 | 1,313 | 32.5\% | 4.4\% | 97.0\% | S-017 | RESIDIA Funabashi I and II | Funabashi City, Chiba | Mar, 2007 | 172 | 2,730 | 0.6\% | 3,770 | 2,410 | 56.4\% | ${ }_{\text {II }}^{\text {I } 3.4 \%}$ | 93.2 |
| T-164 | RESIDIA Akihabara | Taito-ku, Tokyo | Apr, 2007 | 40 | 977 | 0.2\% | 1,460 | 960 | 52.0\% | 5.1\% | 97.8\% | S-019 | RESIDIA Kichijoji | $\begin{aligned} & \text { Musashino City, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 1995 | 48 | 1,380 | 0.3\% | 2,030 | 1,397 | 45.3\% | 9.1\% | 93.5 |
| T-165 | RESIDIA AsakusaAzumabashi | Sumida-ku, Tokyo | Sep, 2007 | 60 | 876 | 0.2\% | 1,440 | 851 | 69.2\% | 3.5\% | 95.0\% | s-020 | Pacific Royal Court Minato Mirai Ocean Tower | Yokohama City, Kanagawa | Nov, 2007 | 416 | 14,000 | 3.0\% | 17,600 | 10,213 | 72.3\% | 4.5\% | 100.0 |
| T-166 | RESIDIA Omori III | Ota-ku, Tokyo | Dec, 2012 | 65 | 1,395 | 0.3\% | 2,090 | 1,376 | 51.8\% | 3.1\% | 94.6\% | S-022 | BRANCHEILE Kohoku 2 | Yokohama City, Kanagawa | Oct, 2003 | 78 | 1,670 | 0.4\% | 2,310 | 1,588 | 45.4\% | 6.4\% | 100.0 |
| T-167 | RESIDIA NihonbashiBakurocho II | Chuo-ku, Tokyo | Apr, 2014 | 77 | 1,975 | 0.4\% | 3,190 | 1,960 | 62.7\% | 3.8\% | 96.9\% | S-023 | College Court Tanashi | Nishi-Tokyo City, Tokyo | Feb, 2010 | 91 | 810 | 0.2\% | 1,340 | 71 | 88.4\% | 7.7\% | 100.0 |
| T-168 | RESIDIA NihonbashiBakurocho III | Chuo-ku, Tokyo | Mar, 2008 | 55 | 1,833 | 0.4\% | 2,780 | 1,808 | 53.7\% | 3.7\% | 100.0\% | S-024 | RESIDIA Urayasu | Urayasu City, Chiba | Sep, 2009 | 146 | 2,115 | 0.4\% | 3,310 | 1,939 | 70.7\% | 6.7\% | 99. |
| T-169 | RESIDIA Bunkyo-Hongo III | Bunkyo-ku, Tokyo | Jul, 2014 | 48 | 1,655 | 0.4\% | 2,560 | 1,644 | 55.7\% | 4.7\% | 100.0\% | s-025 | RESIDIA Minami-Gyotoku | Ichikawa City, Chiba | Feb, 2005 | 85 | 823 | 0.2\% | 1,240 | 822 | 50.7\% | 6.6\% | 96.5 |
| T-170 | RESIDIA Shin-Okachimachi II | Taito-ku, Tokyo | Mar, 2015 | 100 | 4,650 | 1.0\% | 7,030 | 4,608 | 52.5\% | 1.9\% | 96.3\% | S-026 | RESIDIA Urayasu II | Urayasu City, Chiba | Feb, 2005 | 74 | 802 | 0.2\% | 1,260 | 800 | 57.4\% | 7.5\% | 100.0 |
| T-171 | RESIDIA Kameido | Koto-ku, Tokyo | Oct, 2013 | 129 | 2,988 | 0.6\% | 4,170 | 2,988 | 39.5\% | 5.9\% | 97.8\% | s-027 | RESIDIA Gyotoku | $\begin{aligned} & \text { Ichikawa City, } \\ & \text { Chiba } \end{aligned}$ | Feb, 2005 | 75 | 761 | 0.2\% | 1,160 | 747 | 55.1\% | 6.1\% | 98 |
| T-172 | RESIDIA Koenji | Suginami-ku, Tokyo | Mar, 2015 | 58 | 1,380 | 0.3\% | 2,030 | 1,379 | 47.2\% | 3.9\% | 97.0\% | S-028 | RESIDIA Kawasaki | Kawasaki City, Kanagawa | Mar, 2007 | 104 | 1,670 | 0.4\% | 2,490 | 1,508 | 65.0\% | 4.7\% | 97.5 |
| T-173 | RESIDIA Kamata V | Ota-ku, Tokyo | Jan, 2013 | 110 | 2,283 | 0.5\% | 2,980 | 2,313 | 28.8\% | 6.4\% | 95.1\% | s-029 | Cocofump Hiyoshi | Yokohama City, Kanagawa | Jan, 2010 | 85 | 1,050 | 0.2\% | 1,200 | 903 | 32.9\% | 7.5\% | 100.0 |
| T-174 | RESIDIA Kamata IV | Ota-ku, Tokyo | Feb, 2014 | 149 | 3,268 | 0.7\% | 4,490 | 3,314 | 35.4\% | 4.7\% | 97.7\% | s-030 | RESIDIA Sagamihara | Sagamihara City, Kanagawa | May, 2004 | 111 | 1,050 | 0.2\% | 1,470 | 1,062 | 38.3\% | 6.8\% | 100. |
| T-175 | RESIDIA Ikegami II | Ota-ku, Tokyo | Sep, 2016 | 42 | 1,074 | 0.2\% | 1,540 | 1,095 | 40.6\% | 5.4\% | 100.0\% | S-031 | RESIDIA YokohamaBashamichi | Yokohama City, Kanagawa | Sep, 2005 | 28 | 735 | 0.2\% | 1,180 | 732 | 61.2\% | 11.5\% | 95. |
| T-176 | RESIDIA Sasazuka III | $\begin{aligned} & \text { Suginami-ku, } \\ & \text { Tokyo } \end{aligned}$ | Feb, 2019 | 44 | 1,361 | 0.3\% | 1,910 | 1,409 | 35.5\% | 4.3\% | 98.2\% | S-032 | RESIDIA Hon-Atsugi | Atsugi City, Kanagawa | Jan, 2008 | 49 | 606 | 0.1\% | 780 | 601 | 29.8\% | 11.0\% | 92.5 |
| T-177 | RESIDIA Nakano-Fujimidai | $\begin{aligned} & \text { Nakano-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2010 | 97 | 1,684 | 0.4\% | 2,170 | 1,799 | 20.6\% | 6.7\% | 95.9\% | s-033 | RESIDIA Funabashi III | Funabashi City, Chiba | Oct, 2006 | 43 | 620 | 0.1\% | 804 | 647 | 24.3\% | 5.0\% | 100. |
| T-178 | RESIDIA BunkyoKoishikawa | Bunkyo-ku, Tokyo | Feb, 2018 | 19 | 694 | 0.1\% | 890 | 750 | 18.5\% | 7.3\% | 100.0\% | S-034 | RESIDIA Funabashi IV | Funabashi City, Chiba | Oct, 2008 | 43 | 567 | 0.1\% | 683 | 590 | 15.6\% | 5.2\% | 97.7 |
| T-179 | RESIDIA Kanda-Awajicho | Chiyoda-ku, Tokyo | Dec, 2015 | 28 | 1,490 | 0.3\% | 1,840 | 1,537 | 19.7\% | 5.3\% | 97.8\% | s-035 | RESIDIA Kunitachi II | $\begin{aligned} & \text { Kunitachi City, } \\ & \text { Tokyo } \end{aligned}$ | Sep, 2015 | 29 | 795 | 0.2\% | 918 | 860 | 6.7\% | 3.3\% | 94. |
| T-180 | RESIDIA Ogikubo III | $\begin{array}{l}\text { Suginami-ku, } \\ \text { Tokyo }\end{array}$ | Jan, 2016 | 58 | 2,388 | 0.5\% | 2,850 | 2,469 | 15.4\% | 4.6\% | 95.7\% | R-002 | RESIDIA Imadegawa | Kyoto City, Kyoto | Feb, 1999 | 154 | 1,671 | 0.4\% | 1,870 | 1,404 | 33.2\% | 10.9\% | 100. |
| T-181 | RESIDIA SetagayaWakabayashi | $\begin{aligned} & \text { Setagaya-ku, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 1998 | 42 | 1,100 | 0.2\% | 1,340 | 1,184 | 13.2\% | 9.7\% | 84.0\% | R-004 | RESIDIA Higashi-Sakura | Nagoya City, Aichi | Feb, 2006 | 91 | 1,290 | 0.3\% | 1,470 | 930 | 58.0\% | 3.4 | 90.3 |
| S-002 | Chester House Kawaguchi | Kawaguchi City, Saitama | Mar, 1991 | 39 | 770 | 0.2\% | 830 | 661 | 25.4\% | 5.5\% | 94.9\% | R-008 | RESIDIA Kobe Port Island | Kobe City, | Sep, 2007 | 404 | 3,740 | 0.8\% | 5,200 | 3,188 | 63.1\% | South, Center 6.8\% | 100.0 |
| S-004 | RESIDIA Higashi-Matsudo | $\begin{aligned} & \text { Matsudo City, } \\ & \text { Chiba } \end{aligned}$ | Apr, 2007 | 44 | 1,100 | 0.2\% | 1,420 | 945 | 50.2\% | 4.6\% | 90.7\% |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { North } \\ \text { Nor } \end{gathered}$ |  |
| S-005 | RESIDIA Shin-Yokohama | Yokohama City, Kanagawa | Jan, 2007 | 131 | 1,920 | 0.4\% | 2,520 | 1,662 | 51.6\% | 5.6\% | 98.5\% | R-010 | RESIDIA Hakata | Fukuoka City, Fukuoka | Mar, 2002 | 155 | 1,220 | 0.3\% | 1,710 | 1,174 | 45.5 | 3.4\% | 97.5 |
| S-007 | RESIDIA Chofu | $\begin{aligned} & \text { Chofu City, } \\ & \text { Tokyo } \end{aligned}$ | Mar, 2007 | 41 | 1,143 | 0.2\% | 1,380 | 1,008 | 36.8\% | 5.0\% | 93.1\% | R-011 | RESIDIA Tenjinbashi | Osaka City, Osaka | Feb, 2000 | 78 | 871 | 0.2\% | 1,200 | 767 | 56.4\% | 8.3\% | 98.8 |
| S-012 | RESIDIA Kokubunji | Kokubunji City, Tokyo | Feb, 2003 | 33 | 518 | 0.1\% | 771 | 462 | 66.8\% | 2.9\% | 97.0\% | R-012 | RESIDIA SannomiyaHigashi | Kobe City, Hyogo | Nov, 2005 | 161 | 2,220 | 0.5\% | 3,350 | 1,883 | 77.9\% | 3.2\% | 97.5 |
| S-014 | RESIDIA Yokohama-Kannai | Yokohama City, Kanagawa | Aug, 2004 | 102 | 1,700 | 0.4\% | 2,050 | 1,465 | 39.9\% | 8.4\% | 98.2\% | R-013 | KC21 Building | Sendai City, Miyagi | Mar, 1997 | 79 | 900 | 0.2\% | 1,020 | 818 | 24.5\% | 2.4\% | 93 |
| S-015 | RESIDIA Okurayama | Yokohama City, Kanagawa | Mar, 1998 | 64 | 755 | 0.2\% | 1,020 | 670 | 52.0\% | 5.3\% | 100.0\% | R-014 | RESIDIA Utsubokoen | $\begin{aligned} & \text { Osaka City, } \\ & \text { Osaka } \end{aligned}$ | Jan, 2006 | 94 | 1,170 | 0.2\% | 1,690 | 979 | 72.5\% | 6.6\% | 93.1 |
| S-016 | RESIDIA Musashikosugi | Kawasaki City, Kanagawa | Feb, 2007 | 68 | 1,580 | 0.3\% | 2,290 | 1,425 | 60.6\% | 7.2\% | 97.7\% | R-015 | ESIDIA Kyoto-ekimae | Kyoto City, Kyoto | Feb, 2006 | 116 | 1,970 | 0.4\% | 3,040 | 1,774 | 71.3\% | 9.9\% | 92.9 |

*1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.

## Portfolio

| No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable Units Units | Acquisition Price (mn yen) | $\begin{gathered} \begin{array}{c} \text { Share of } \\ \text { investment } \\ (\%) \end{array} \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Appraisal } \\ & \text { Price* } 1 \\ & \text { (mn yen) } \end{aligned}$ | Book Value (mn yen) | Unrealized Profit and Loss (\%) | PML | Period End Occupancy | No. | Property Name | Location | $\begin{gathered} \text { Completion } \\ \text { Date } \end{gathered}$ | Rentable Units | $\begin{aligned} & \text { Acquisition } \\ & \text { Price } \\ & \text { (mn yen) } \end{aligned}$ | $\begin{gathered} \begin{array}{c} \text { Share of } \\ \text { investment } \\ (\%) \end{array} \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Appraisal } \\ & \text { Price*1 } \\ & \text { (mn yen) } \end{aligned}$ | $\begin{aligned} & \text { Book Value } \\ & (m n \text { yen) } \end{aligned}$ | $\begin{array}{\|l\|l\|} \hline \text { Unrealized } \\ \text { Profit and } \\ \text { Loss (\%) } \end{array}$ | PML | Period End Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| R-016 | RESIDIA Takaoka | Nagoya City, Aichi | Aug, 2007 | 198 | 2,330 | 0.5\% | 3,540 | 2,019 | 75.3\% | 3.5\% | 92.1\% | R-048 | RESIDIA Sapporo-Ekimae | Sapporo City, Hokkaido | Feb, 2007 | 168 | 1,483 | 0.3\% | 2,380 | 1,477 | 61.1\% | 0.7\% | 93.4\% |
| R-017 | RESIDIA Hibino | Nagoya City, Aichi | Apr, 1992 | 124 | 1,340 | 0.3\% | 1,650 | 1,025 | 60.8\% | 3.9\% | 97.6\% | R-049 | RESIDIA Gosho-Higashi | Kyoto City, Kyoto | Sep, 2007 | 57 | 1,227 | 0.3\% | 1,950 | 1,134 | 71.9\% | 8.9\% | 93.6 |
| R-019 | RESIDIA Tenjin-Minami | Fukuoka City, Fukuoka | Jan, 2004 | 56 | 936 | 0.2\% | 1,300 | 849 | 53.1\% | 4.9\% | 98.2\% | R-050 | RESIDIA Rakuhoku | Kyoto City, Kyoto | Mar, 2008 | 75 | 874 | 0.2\% | 1,300 | 809 | 60.7\% | 12.4\% | 97.3 |
| R-020 | RESIDIA Hakataeki-Minami | Fukuoka City, Fukuoka | Jan, 2003 | 39 | 324 | 0.1\% | 422 | 285 | 47.9\% | 2.7\% | 97.4\% | R-051 | RESIDIA Miyakojima I•II | Osaka City, Osaka | Sep, 2006 | 178 | 3,232 | 0.7\% | 5,990 | 3,335 | 79.6\% | 7.1\% | 99.5 |
| R-021 | RESIDIA Hisaya-Odori II | $\begin{aligned} & \text { Nagoya City, } \\ & \text { Aichi } \end{aligned}$ | Feb, 2005 | 38 | 685 | 0.1\% | 888 | 558 | 59.0\% | 5.0\% | 100.0\% | R-052 | RESIDIA TOWER Sendai | $\begin{aligned} & \text { Sendai City, } \\ & \text { Miyagi } \end{aligned}$ | Jan, 2008 | 67 | 1,705 | 0.4\% | 2,390 | 1,652 | 44.6\% | 2.3\% | 95 |
| R-024 | RESIDIA Minami-Ichijo | Sapporo City, Hokkaido | Dec, 2006 | 179 | 1,640 | 0.3\% | 2,390 | 1,626 | 46.9\% | 0.9\% | 96.2\% | R-053 | RESIDIA Higashizakura II | Nagoya City, Aichi | Feb, 2006 | 127 | 2,862 | 0.6\% | 4,030 | 2,780 | 44.9\% | 3.1\% | 90.5 |
| R-025 | RESIDIA Odori-Nishi | Sapporo City, Hokkaido | Dec, 2006 | 103 | 1,320 | 0.3\% | 1,720 | 1,390 | 23.7\% | 1.1\% | 97.2\% |  |  |  |  |  |  |  |  |  |  | EAST |  |
| R-026 | RESIDIA Kita-Sanjo | Sapporo City, Hokkaido | Jan, 2007 | 100 | 1,130 | 0.2\% | 1,590 | 1,044 | 52.2\% | 1.4\% | 94.2\% | R-054 | RESIDIA Tsutsujigaoka | Miyagi | Nov, 2006 | 168 | 1,796 | 0.4\% | 3,010 | 1,763 | 70.7\% | WEST 2.7\% | 94.4 |
| R-027 | RESIDIA Shirakabe-Higashi | $\begin{aligned} & \text { Nagoya City, } \\ & \text { Aichi } \end{aligned}$ | May, 2005 | 33 | 831 | 0.2\% | 998 | 702 | 42.1\% | 4.1\% | 96.7\% | R-055 | RESIDIA Kobe-Motomachi | Kobe City, Hyogo | Jan, 2007 | 85 | 1,052 | 0.2\% | 1,660 | 981 | 69.0\% | 5.8\% | 99.0\% |
| R-029 | RESIDIA Uzumasa | $\begin{aligned} & \text { Kyoto City, } \\ & \text { Kyoto } \end{aligned}$ | Jan, 2000 | 48 | 701 | 0.1\% | 873 | 677 | 28.8\% | 13.5\% | 98.1\% | R-056 | RESIDIA Sendai-Honcho | Sendai City, Miyagi | Jun, 2007 | 105 | 1,117 | 0.2\% | 1,910 | 1,017 | 87.8\% | 2.3\% | 94.6 |
| R-030 | RESIDIA Izumi | Nagoya City, Aichi | Nov, 2005 | 122 | 3,700 | 0.8\% | 4,620 | 3,102 | 48.9\% | 3.1\% | 100.0\% | R-057 | RESIDIA SendaiHaranomachi | Sendai City, Miyagi | Sep, 2007 | 72 | 593 | 0.1\% | 1,000 | 520 | 92.0\% | 2.1\% | 97.2 |
| R-031 | RESIDIA Maruyama KitaGojo | Sapporo City, Hokkaido | Feb, 2007 | 56 | 1,050 | 0.2\% | 1,340 | 894 | 49.8\% | 1.2\% | 94.8\% | R-058 | RESIDIA Minami-Ichijo East | Sapporo City, Hokkaido | Jan, 2008 | 85 | 1,062 | 0.2\% | 1,590 | 958 | 65.9\% | 1.1\% | 97.2 |
| R-032 | RESIDIA Tokugawa | Nagoya City, Aichi | Dec, 2006 | 27 | 751 | 0.2\% | 974 | 681 | 43.0\% | 3.9\% | 88.5\% | R-059 | RESIDIA Shin-Osaka | Osaka City, Osaka | Feb, 2014 | 208 | 2,644 | 0.6\% | 4,200 | 2,626 | 59.9\% | 6.2\% | 97.1\% |
| R-034 | RESIDIA Odori-Koen | Sapporo City, Hokkaido | Aug, 2007 | 109 | 2,010 | 0.4\% | 3,220 | 1,735 | 85.6\% | 0.9\% | 98.1\% | R-060 | RESIDIA Okayama-Ekimae | Okayama City, Okayama | Mar, 2004 | 108 | 772 | 0.2\% | 1,130 | 762 | 48.2\% | 1.7\% | 100.0 |
| R-035 | RESIDIA Tanimachi | $\begin{aligned} & \text { Osaka City, } \\ & \text { Osaka } \end{aligned}$ | Aug, 2008 | 108 | 1,100 | 0.2\% | 1,780 | 1,014 | 75.5\% | 7.5\% | 99.2\% | R-061 | RESIDIA Kyoto-Okazaki | Kyoto City, Kyoto | Mar, 2005 | 23 | 227 | 0.0\% | 349 | 228 | 52.7\% | 14.1\% | 100.00 |
| R-036 | RESIDIA Hisaya-Oodori | $\begin{aligned} & \text { Nagoya City, } \\ & \text { Aichi } \end{aligned}$ | Feb, 2007 | 57 | 652 | 0.1\% | 975 | 604 | 61.4\% | 4.8\% | 98.6\% | R-062 | RESIDIA Sendai-Ichibancho | Sendai City, Miyagi | Mar, 2006 | 103 | 1,083 | 0.2\% | 1,500 | 1,142 | 31.3\% | 2.4\% | 100.0\% |
| R-037 | RESIDIA Sendai-Miyamachi | Sendai City, Miyagi | Jan, 2008 | 67 | 529 | 0.1\% | 824 | 464 | 77.2\% | 2.5\% | 100.0\% | R-063 | RESIDIA Kita-Nijyo-East II | Sapporo City, Hokkaido | Feb, 2007 | 51 | 538 | 0.1\% | 793 | 502 | 57.9\% | 1.2\% | 97.8 |
| R-038 | RESIDIA Hirosedori | Sendai City, Miyagi | Feb, 2010 | 63 | 494 | 0.1\% | 765 | 437 | 74.7\% | 2.8\% | 100.0\% | R-064 | RESIDIA Takamiya | Fukuoka City, Fukuoka | Feb, 2007 | 51 | 488 | 0.1\% | 665 | 471 | 41.2\% | 6.1\% | 97.7 |
| R-039 | RESIDIA Edobori | $\begin{aligned} & \text { Osaka City, } \\ & \text { Osaka } \end{aligned}$ | Feb, 2007 | 127 | 1,400 | 0.3\% | 2,250 | 1,301 | 72.9\% | 8.7\% | 95.4\% | R-065 | RESIDIA Soen | Sapporo City, Hokkaido | Feb, 2007 | 60 | 384 | 0.1\% | 612 | 445 | 37.5\% | 1.4\% | 95.1 |
| R-040 | RESIDIA Kyomachibori | $\begin{aligned} & \text { Osaka City, } \\ & \text { Osaka } \end{aligned}$ | Mar, 2007 | 84 | 1,000 | 0.2\% | 1,680 | 934 | 79.8\% | 7.8\% | 97.4\% | R-066 | RESIDIA Tenjin | Fukuoka City, Fukuoka | May, 2007 | 88 | 1,122 | 0.2\% | 1,660 | 1,078 | 53.9\% | 3.4 | 97.7 |
| R-041 | RESIDIA Esaka | $\begin{aligned} & \text { Osaka City, } \\ & \text { Osaka } \end{aligned}$ | Jul, 2007 | 68 | 989 | 0.2\% | 1,500 | 955 | 57.0\% | 4.8\% | 96.5\% | R-067 | RESIDIA Yakuin-Oodori | Fukuoka City, Fukuoka | Jun, 2007 | 91 | 1,123 | 0.2\% | 1,660 | 1,088 | 52.4\% | 4.5\% | 96.7 |
| R-042 | RESIDIA Nishijin | Fukuoka City, Fukuoka | Jan, 2008 | 173 | 2,380 | 0.5\% | 3,390 | 2,066 | 64.0\% | 2.6\% | 97.2\% | R-068 | RESIDIA Hakata II | Fukuoka City, Fukuoka | Sep, 2007 | 124 | 1,358 | 0.3\% | 2,080 | 1,306 | 59.2\% | 1.8\% | 97.7 |
| R-043 | RESIDIA Tsurumai | $\begin{aligned} & \text { Nagoya City, } \\ & \text { Aichi } \end{aligned}$ | Feb, 2008 | 122 | 1,206 | 0.3\% | 1,720 | 1,065 | 61.4\% | 3.6\% | 90.7\% | R-069 | RESIDIA Kego | Fukuoka City, Fukuoka | Jan, 2008 | 86 | 834 | 0.2\% | 1,300 | 782 | 66.1\% | 2.3\% | 97.5 |
| R-044 | RESIDIA Kobe-Isogami | Kobe City, Hyogo | Mar, 2008 | 196 | 2,740 | 0.6\% | 3,970 | 2,394 | 65.8\% | 3.6\% | 92.2\% | R-070 | RESIDIA Shirakabe | Nagoya City, Aichi | Mar, 2008 | 70 | 907 | 0.2\% | 1,200 | 889 | 34.9\% | 4.4\% | 94.3 |
| R-045 | RESIDIA Kita-Nijyo-East | Sapporo City, Hokkaido | Mar, 2006 | 56 | 894 | 0.2\% | 1,260 | 937 | 34.3\% | 1.1\% | 98.6\% | R-071 | RESIDIA Sakae | Nagoya City, Aichi | Dec, 2007 | 77 | 868 | 0.2\% | 951 | 896 | 6.1\% | 4.2\% | 92.2 |
| R-046 | RESIDIA Shinsaibashi West | $\begin{aligned} & \text { Osaka City, } \\ & \text { Osaka } \end{aligned}$ | Feb, 2007 | 97 | 1,921 | 0.4\% | 2,790 | 1,773 | 57.3\% | 9.1\% | 94.8\% | R-072 | RESIDIA Senri-Fujishirodai | Suita City, Osaka | Mar, 2017 | 90 | 1,430 | 0.3\% | 1,870 | 1,483 | 26.0\% | 5.2\% | 100.0 |
| R-047 | RESIDIA Marunouchi | $\begin{aligned} & \text { Nagoya City, } \\ & \text { Aichi } \end{aligned}$ | Jan, 2007 | 86 | 972 | 0.2\% | 1,240 | 882 | 40.5\% | 2.8\% | 88.7\% | R-073 | RESIDIA SenriBanpakukoen | Suita City, Osaka | Oct, 2005 | 68 | 2,124 | 0.4\% | 2,480 | 2,160 | 14.8\% | 5.2\% | 100.0\% |

*1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.

| No. | Property Name | Location | $\begin{array}{\|c\|} \hline \text { Completion } \\ \text { Date } \end{array}$ | $\begin{aligned} & \text { Rentable } \\ & \text { Units } \end{aligned}$ | $\begin{gathered} \text { Acquisition } \\ \text { Price } \\ \text { (mn yen) } \end{gathered}$ | $\begin{gathered} \text { Share of } \\ \text { Investment } \\ (\%) \end{gathered}$ | Appraisal Price* 1 (mn yen) | Book Value (mn yen) | Unrealized Profit and Loss (\%) | PML | Period End Occupancy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| R-074 | RESIDIA Sapporo-eki North | Sapporo City, Hokkaido | Feb, 2003 | 46 | 679 | 0.1\% | 706 | 783 | -9.9\% | 1.5\% | 100.0\% |
| R-075 | RESIDIA Hijiyama-Koen | Hiroshima-city, Hiroshima | Feb, 1997 | 81 | 663 | 0.1\% | 883 | 675 | 30.7\% | 5.9\% | 98.8\% |
| R-076 | RESIDIA Kita-Nijyo-East III | Sapporo City, Hokkaido | Oct, 2007 | 40 | 420 | 0.1\% | 446 | 425 | 4.8\% | 1.2\% | 95.0\% |
| R-077 | RESIDIA Shin-Osaka II | Osaka City, Osaka | Feb, 2008 | 35 | 647 | 0.1\% | 734 | 685 | 7.0\% | 8.9\% | 100.0\% |
| R-078 | RESIDIA Tsutsujigaoka- <br> Koen | Sendai City, Miyagi | Feb, 2006 | 63 | 740 | 0.2\% | 805 | 753 | 6.9\% | 2.7\% | 98.6\% |
| R-079 | RESIDIA Sendai-Kamisugi | Sendai City, Miyagi | Mar, 2019 | 92 | 1,409 | 0.3\% | 1,850 | 1,477 | 25.2\% | 2.4\% | 94.9\% |
| R-080 | RESIDIA Shirokitakoen-dori | Osaka City, Osaka | Mar, 2009 | 62 | 1,220 | 0.3\% | 1,390 | 1,302 | 6.8\% | 8.7\% | 96.0\% |
| R-081 | RESIDIA Kyoto-Mibu | $\begin{aligned} & \text { Kyoto City, } \\ & \text { Kyoto } \end{aligned}$ | Feb, 2005 | 45 | 614 | 0.1\% | 680 | 665 | 2.2\% | 12.1\% | 95.6\% |
| R-082 | RESIDIA Nishi-tenma | Osaka City, Osaka | Apr, 1999 | 80 | 2,950 | 0.6\% | 3,210 | 3,207 | 0.1\% | 5.9\% | 79.0\% |
| R-083 | RESIDIA Hakata-Higashi | Fukuoka City, Fukuoka | Mar, 2007 | 63 | 845 | 0.2\% | 930 | 914 | 1.6\% | 3.4\% | 100.0\% |
| R-084 | RESIDIA Kotoen | Nishinomiya City, Hyogo | Jul, 2015 | 31 | 500 | 0.1\% | 534 | 543 | -1.8\% | 4.8\% | 100.0\% |
| R-086 | RESIDIA KumamotoKarashima | Kumamoto City, Kumamoto | Feb, 2007 | 308 | 4,000 | 0.8\% | 4,170 | 4,347 | -4.1\% | 9.5\% | 95.9\% |
| 277 properties |  |  |  | 22,021 | 472,052 | 100\% | 697,659 | 440,317 | 58.4\% | 2.3\% | 96.7\% |


| Region | Location | $\begin{aligned} & \text { Rentable } \\ & \text { Units } \end{aligned}$ | $\begin{aligned} & \text { Acquisition } \\ & \text { Price } \\ & \text { (mn yen) } \end{aligned}$ | $\begin{aligned} & \text { Sinere of } \\ & \text { Inves } \\ & \left(\xi_{4}\right) \end{aligned}$ | $\begin{aligned} & \text { Apporicas } \\ & \text { (mine } \end{aligned}$ | (iock value | Unexired popit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T Tokyo 23 Wards | 178 | 12,523 | 332,702 | 70\% | 505,616 | 312,051 | 62.0\% |
| S Tokyo Metropolitan | 25 | 2,199 | 41,672 | 9\% | 55,826 | 35,838 | 55.8\% |
| R Major Regional Cities | 74 | 7,299 | 97,677 | 21\% | 136,217 | 92,427 | 47.4\% |
| Total | 277 | 22,021 | 472,052 | 100\% | 697,659 | 440,317 | 58.4\% |

[^25]
## Organizational Structure

## フォппй ITOCHU REIT /TOCHU <br> Management Co.,Ltd.

Location: 17F Jimbocho Mitsui Bldg., 1-105 Kanda-Jimbocho, Chiyoda-ku, Tokyo
Company Representative:

Amount of
Capital:
Type of Business:
Number of
Employees:

Registrations and Licenses:

Junichi Shoji, Representative Director and President
300 million yen
Asset Management, Type II Financial Instruments Business, Investment Advisory and Agency Business

100
Real Estate Brokerage License (The Governor of Tokyo (4) No.84325) Discretionary Real Estate Transaction Agent (Minister of Land, Infrastructure, Transport and Tourism Approval, No.37)
Registered Financial Instruments Business Operator (Kanto Local Finance Bureau registration No.309) Registered First-Class-Architect Office (The Governor of Tokyo No. 58856)
The Investment Trusts Association, Japan Type II Financial Instruments Firms Associatio Japan Investment Advisers Association

Associations:

ITOCHU REIT Management Co., Ltd. official website https://www.itc-rm.co.jp/en/

## Major Initiatives By the Asset Management Co.

Registered as first-class architect office
$\checkmark$ Constantly hiring new graduates every year (16 new hires in the past 9 years)
$\checkmark$ Acquisition of Resilience Certification
$\checkmark \quad$ Certified as Excellent Health Management Corporation 2023 (Small and Medium Enterprise Division)
$\checkmark \quad$ SDG's event for internal use



## Note

## Note

## Disclaimer

This material contains forward-looking statements on future operating results, plans, business objectives and strategies of the company.

Forward-looking statements provide current expectations of future events based on number of assumptions and include statements that do not directly relate to any historical or current facts. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements.

Although the financial figures in the material are based on Japanese GAAP, the material does not necessarily follow any official rules or regulations on financial disclosures.

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The purpose of this material is to present you with an update on the financial performance of Advance Residence Investment Corporation (the "Corporation"). We do not intend to conduct any advertising or solicitation with respect to any units of the Corporation in connection with this material. Nothing in this material should be regarded as an offer to sell or a solicitation of an offer to buy, a recommendation to sell or buy, or a direct or indirect offer or placement of, any units of the Corporation, except for the purpose of meeting certain requirements under the European Alternative Investment Fund Managers Directive
(European Directive 2011/61/EU)(the"AIFMD") as described below.
Disclaimer for Dutch Investors: The prospectus containing the information required under Article 23(1) and (2) of the AIFMD as implemented in the Netherlands is available at [https://www.adr-reit.com/en/ir/disclosure/\#bge-AIFMD].

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## Advance Residence Investment Corporation

## Inquiries

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ITOCHU REIT Management Co., Ltd.

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> E-mail: adrir@itc-rm.co.jp


[^0]:    *1 Calculated by dividing the annual NOI in the appraisal report by the acquisition price.
    *2 Rent change for pass-through units that went through replacement or renewal during the period.

[^1]:    *1 "Reserve" denotes "Reserve for temporary difference adjustments."

[^2]:    *1 Based on annual NOI listed on the appraisal report and acquisition price.
    *2 Building age is as of the acquisition or disposition date.
    *3 Calculated on a leasable floor area basis and listed only for residential units. In addition, RESIDIA Kumamoto-Karashima has a $6.1 \%$ share of the non-residential units.
    *4 Gain on sales are net of transaction fees and other costs.
    *5 Calculated based on the actual average NOI between FP 07-2019 and FP 01-2022.

[^3]:    *1 The "Estimated Value" is based on estimates made by a asset management company and may differ from the actual acquisition price. There are no property on the list that ADR has decided on to acquire as of March 16, 2023.
    *2 Calculated based on an estimated value.
    *3 Calculated based on total leasable area of completed properties.

[^4]:    *1 Average yield of acquired properties: Based on NOI listed on the appraisal report at the time of acquisition of each property $\div$ acquisition price
    *2 The appraisal yields for the entire portfolio as of July 31 of each year until 2022 and as of January 31 of 2023

[^5]:    *1 Rent change for pass-through units that went through replacement during the period.
    *2 Calculations are based on dwelling units only.

[^6]:    Renewal Rent Increase : + $\mathbf{2 . 8 8}$ million yen per month

[^7]:     companies and managers, and is used by major institutional investors in Europe, the United States, and Asia when selecting investment targets.
    
    
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[^8]:    *1The ratio of properties with LED lightings and car sharing in the entire portfolio is calculated based on the number of properties,
    while the ratio of properties with a water saving toilet is calculated based on the number of leasable units.
    *2 NOI is an amount obtained by subtracting the total sum of property leasing expenses (excluding depreciation cost and loss on retirement of non-current assets) from the total sum of property leasing revenues.
     date of the accounting term.

[^9]:    1 Building age as of January 31, 2023. Average building age is weighted average of building ages of properties owned using acquisition prices.
    2. Figures are indexed theoretical rent categorized by year and building age using actual rents provided by At Home Co., Ltd. for the period from 2009 to 2016,
    of which Sumitomo Mitsui Trust Research Institute Co., Ltd. statistically processed using hedonic method.
    *3 Denotes units that are $18 \mathrm{~m}^{2}$ to $30 \mathrm{~m}^{2}$.
    4 Denotes units that are $30 \mathrm{~m}^{2}$ to 60 m
    *5 According to data compiled by the asset management company from the latest disclosures made by other J-REITs as of March 16, 2023.

[^10]:    *1 Includes painting of iron parts, waterproofing, and other facility repairs.

[^11]:    *1 This covers properties held at the end of FP 01-2023.
    *2 In the balance sheet, they are included in buildings.
    *3 Excluding individual apartment unit renovation works.

[^12]:    

[^13]:     longest, in accordance with the prescribed reversal method.
    
     difference adjustments.
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[^14]:     retained earnings brought forward), financial conditions, cash reserves, and future outlook.
    *2 The amount of variable RTA is assumed to be equivalent to temporary income such as the impact of individual apartment unit renovation works and the revision of the depreciation method.

[^15]:    *1 The number of properties is as of the end of each fiscal period.
    *2 "Reserve" means "Reserve for temporary difference adjustments" and shows the reserve after a drawdown of the distribution for the fiscal period under review.

[^16]:    *1 "Reserve" denotes "Reserve for temporary difference adjustments."
    *2 Assumes reversal from the reserve for temporary difference adjustments.

[^17]:    *1 According to data compiled by an asset management company from the latest disclosures made by other J-REITs as of March 16, 2023.

[^18]:    ${ }^{*}$ According to data compied by an asset management company from the latest disclosures(Number of properties, leasable area, leasable units, and asset size) made by other J-REITs as of March 16 , 2023.

    * 2 NOI Yield is calculated as follows: annualized NOI for the properties owned in the FP under review $\div$ their acquisition price.

    Yield after Depreciation is calculated as follows: annualized Operating Income from Property Leasing Activities for the properties owned in the FP $\div$ acquisition price.

[^19]:    *1 Calculated as FP 01-2023 Annualized NOI $\div$ Acquisition Price
    *2 Source: National Social Security and Population Research Center (March 2018)

[^20]:    *1 Calculated as FP 01-2023 Annualized NOI $\div$ Acquisition Price

[^21]:    *1 The ratio is calculated by dividing number of renewed units during the latest one year period by number of units whose contract came due during the same period.
    *2 Calculated by dividing the average number of units that are occupied for the latest one year period by the number of move-outs during the same period.

[^22]:    *1 Construction cost includes all cost spent on the leased out units.

[^23]:    ＊1 Outstanding amount of cash and deposits（including trusts）minus payables，lease deposits（including trusts），working capital reserve and dividend for FP 01－2023，as of Jan．31，2022．
     replacement cost and estimates the potential damage during a 475 －year earthquake

[^24]:    *1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.
    *2 For assets acquired during the FP 01-2023, appraisal value at the time of acquisition is used as the previous appraisal value.
    *3 In the "Itemized Diff", difference from the previous FP in appraisal NOI minus repair costs are listed in "rent rev" and differences in repair costs and capital expenditures due to engineering report re-appraisal are listed in "ER re-appraisal".

[^25]:    *1 The appraisal value at the end of the period is the value based on the appraisal report or the value based on the price survey report.

