

## For Immediate Release

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Advance Residence Investment Corporation (Securities Code: 3269) 1-105 Kanda-Jinbocho, Chiyoda-ku, Tokyo Kenji Kousaka, Executive Director Asset Management Company: AD Investment Management Co., Ltd. Kenji Kousaka, President Inquiries: Tomoyuki Kimura, Director, General Manager Corporate Management Department TEL. +81-3-3518-0480

# Notice Concerning Acquisition of Investment Asset <<RESIDIA Yoyogi II >>

AD Investment Management Co., Ltd, (ADIM) the asset management company to which Advance Residence Investment Corporation (ADR) entrusts the management of its assets announced its decision today to have ADR acquire asset (hereafter, the "Acquisition") in Japan as detailed below as part of ADR's growth strategy.

### 1. Details of the Acquisition

ADIM decided on the following acquisition pursuant to the target and policy of asset management as stipulated in its Articles of Incorporation of ADR, to increase the asset under management and build a portfolio that earns stable income through diversified investment in all regions and in all apartment unit types.

Property number	Name of the to-be-acquired asset (Note 1)	Type of asset	Proposed acquisition price (Note 2)
P-107	RESIDIA Yoyogi II	Real Estate	839,600,000 yen

(Note 1) ADR is scheduled to change the property name after acquisition of the to-be-acquired asset. For the to-be-acquired asset that is scheduled to have their name changed, the name after the change is shown. The seller wishes not to disclose the current name.

(Note 2) "Proposed acquisition price" indicates the purchase price for the property entered in the real estate transaction agreement, which is exclusive of the various expenses required in the acquisition of the concerned property (taxes and public dues, etc.)



In the recent booming real estate market, we are witnessing increased number and types of players. This has amplified the continued difficulty in acquiring assets. The difficulty is especially acute for properties that have been recently built, located in city center of metropolise, and have a yield that will contribute in improving the existing ADR's portfolio yield. This is also because supply of newly developed rental residential properties has not been enough to alleviate the shortage.

Under such an environment, by using ADIM's own sourcing network ADR has succeeded in acquiring the property located in the Tokyo Central 7 Wards.

The property has a yield after depreciation of 4.4%<sup>(Note 3)</sup>, which is higher than the average of 3.9% for the existing properties in the portfolio which are located in the same Tokyo Central 7 Wards. Combined with the younger average age compared to the existing properties in the portfolio, we believe that the acquisition will benefit unitholders' value. Additionally, we will be acquiring the property at around 7.4%<sup>(Note 3)</sup> discount to the appraisal value.

(Note3) The yield after depreciation of the to-be-acquired asset is calculated by dividing the total annualized appraisal NOI at acquisition minus total depreciation, by the acquisition price. Depreciation of the to-be-acquired asset is calculated using same straight-line method as the portfolio and expect depreciation of 3,447 thousand yen per annum. The yield after depreciation for the existing portfolio at the end of January 2015 is calculated by dividing the total annualized actual NOI minus total depreciation of each portfolio property by the total fiscal-end book value. Both figures are rounded at the second decimal point.

ADR evaluated the asset's attributes listed below in deciding to acquire the asset.

- \* It is a 9-minute walk from the property to JR Yamanote Line Shinjuku Station having good access to commercial and business centers.
- \* There are many convenient facilities around such as corner stores, supermarkets, department stores and banks.
- \* It located in a quiet residential area behind a main street, therefore providing a relatively comfortable living condition.
- \* The housing unit plans for the property are mostly 1K. Demand can be expected from young single professionals commuting to business centers.

Name of property	RESIDIA Yoyogi II	
Asset to be acquired	Real Estate	
Proposed acquisition price	839,600,000 yen	
Real estate appraised value	907,000,000 yen	
Current titleholder	Not disclosed	
Previous titleholder	-	
Scheduled agreement date	August 25, 2015	
Scheduled acquisition date	September 14, 2015	
Acquisition financing	Funds procured by borrowing or cash on hand	
Payment method	Pay entire amount upon delivery	
Collateral	Not Scheduled	

#### 2. Acquisition Summary



## 3. Summary of the To-be-acquired Assets

Property number	P-107	
Name of the to-be-acquired asset	RESIDIA Yoyogi II	
Address	3-15-7 Yoyogi, Shibuya-ku, Tokyo	

5-15-7 TOYOgi, Shibuya-ku, Tokyo
Proprietary ownership
468.76 m <sup>*</sup>
Class II residential zone / Class II exclusive high and medium building residential zone
300% / 60%
* Including set back (1.5 m <sup>2</sup> )
Proprietary ownership
1,026.97 m <sup>2</sup>
RC with flat roof, 4F / B1F
Apartment
January, 2008
K.K. UHEC
K.K. MA Architectural Planning
K.K. Alex Architect's Office
SATOHIDE CORPORATION

Trsutee	-	
Property Manager	ITOCHU Urban Community Ltd.	
Master lessee	ITOCHU Urban Community Ltd.	
Master Lease type	Pass-through	

Summary of Building Conditions Investigation Report	
Investigator	Tokio Marine & Nichido Risk Consulting Co., Ltd.
Investigation date	July 14, 2015
Emergency repair costs	-
Short-term repair costs (within 1 year)	-
Long-term repair costs (next 12 years)	¥ 16,211 thousand
Building replacement price	¥ 231,000 thousand

Earthquake PML	8.4%
Lease Conditions	
Point in time	as of July 9, 2015
Total Tenants	1
Leasable units	31
Leased units	31
Leasable floor area	875.22 m <sup>2</sup>
Leased floor area	875.22 m <sup>2</sup>
Occupancy rate (based on floor area)	100%
Monthly rent (including common service charges)	¥ 3,965 thousand

Deposits, guarantees, etc.

Breakdown of residential unit type	
Single	21
Compact	10
Family	-
Large	-
Dormitory	-
Other	-
Special Notation	
	None

\*Please refer to "Notes and definitions on items on the tables in the press releases for asset acquisition" on ADR`s website as detail of lists above. (<u>http://www.adr-reit.com/en/financial/</u>)

¥ 4,346 thousand



			Real estate appraised value	907,000,000 yen
Appraisal item		Appraised value	Basis	
ncome Capitalization Approach value		907,000	Income capitalization approach value was appraised using bo DCF method and direct capitalization method.	
Direct capitalization price		921,000		
T.	Total potential profit			
	Rent income	48,760	Estimation of mid to long-term stabi and parking spaces and others.	
_	Other income	2,409	Income from key money, renewal fee	e and other fees.
- -	Total effective profit	49,076		
	Losses from vacancies, etc.	2,093	Estimated using standard vacancy r characteristics of the property.	
	Bad debts losses	0	No losses was assumed due to tenant	s' profile.
	Expenses from rental business	8,601		
	Maintenance and management fees Utilities costs	1,375 550	Estimated by referring to the cost of Estimated using historical figures an comparable property	
	Management commission fees	1,169	comparable property. Estimated by referring to the current contract terms, term comparable property and adjusted for specific characteristics of property.	
	Taxes and public dues	2,706	Estimated using 2015 tax base.	
	Non-life insurance premiums	57	Estimated by referring to premium comparable properties.	estimate and premiums t
	Leasing Expences	2,069	Estimated by referring to the appl current management contract and le property in the same neighborhood fo fees on contract renewal, assuming monthly rent, used the historical figu estimated the renewal administratio revenue, and used the average ann occupancy rate.	easing terms for comparate or new tenants recruitment a g the leasing fee as half re for advertisement expen- n fee as half of renewal fu ual tenant turnover rate a
]	Repair costs (including restoration fees) Other expenses	617 58	Estimated from engineering repor property, historical cost and historica Internet service fees, CATV and othe	l turnover rate.
1	Net Operating Income	40,475	Internet service rees, CATV and our	ci costs.
_	Operating profit from deposits	88	Assuming 2% per annum yield on de	posits.
	Capital expenditures	946	Estimated by referring to the leve comparable properties, building a restoration expense listed on the engi	l of capital expenditures ge and annual average
	Net Cash Flow	39,617		
	Cap rate	4.3%	Estimated by taking account of mark feature of the property.	et trend, locality and speci
DCF P	rice	893,000		
	Discount rate	4.1%	Estimated by taking account of mark feature of the property.	et trend, locality and speci
Terminal cap rate		4.5%	Risk adjusted direct cap rate.	
ost approa		878,000		
Land r		82.2%		
Buildir	ng ratio	17.8%		
		Other matters of	of consideration	

### 4. Summary of the appraisal report (Monetary unit: ¥ thousand)



### 5. Seller Profile

The seller of the property is a domestic company whose name and detail are not disclosed according to their wishes. The seller does not constitute parties having particular vested interest in ADR or ADIM.

### 6. Property Titleholders

Because the transaction is not with interested parties, there is no applicable matter to be disclosed.

### 7. Disclosures on Asset Management Company's Vested Interest in the To-be-Acquired Asset

Of the to-be-acquired asset, ADR is scheduled to sign a master lease agreement and delegate property management service to ITOCHU Urban Community Ltd., which constitutes a Related Party of the Asset Management Company. Accordingly, the procedures required in accordance with the bylaws are scheduled to be completed in concluding the building lease and management agreement with ITOCHU Urban Community.

### 8. Matters Concerning Earthquake Resistance

Of the to-be-acquired asset the validity of structural calculation documents on the asset has been examined by a third-party agency. ADR has obtained the following inspection results stating that no intentional manipulation, falsification or other corruption in the structural calculation documents were found and that the structural calculation is deemed to have been performed in accordance with the law.

Trade name	Tokio Marine & Nichido Risk Consulting Co., Ltd.		
Head office location	1-2-1 Marunouchi, Chiyoda-ku, Tokyo		
Representative	Nariki Yasuda, President and Representative Director		
Capital	100 million yen		
Large shareholders	Tokio Marine Holdings, Inc.		
Principal business	<ol> <li>Investigation, research and consulting on safety, disaster prevention, hygiene, product liability and information security</li> <li>Acting safety, disaster prevention, hygiene, product liability and information security for companies</li> <li>Plan, execution and supervision of construction or removing polluted soil</li> <li>Gathering and analysis on market information, measure of risks, due diligence of company value</li> </ol>		
Relationship with ADR or ADIM	None		

## 9. Broker Profile

A domestic corporation brokered the property. Details of the corporation are not disclosed according to their wishes. The broker does not constitute parties having particular vested interest in ADR or ADIM.

### 10. Future Outlook

The effect on the management performance forecast ending July 2015 and that ending January 2016 announced on March 12, 2015 will be negligible. Therefore the forecast remains unchanged.



## <Attachments>

[Supplementary Materials]

- 1. Supplementary Materials after acquisition
- 2. Replacement of Properties Since the Merger (as of today)
- ("Since the Merger" means since March 1, 2010, hereafter)

### [Reference Materials]

- 1. Photo of the to-be-acquired asset
- \* The original Japanese version of this material is released today to the Kabuto Club (the press club of the Tokyo Stock Exchange), the Ministry of Land, Infrastructure, Transport and Tourism Press Club, and the Ministry of Land, Infrastructure, Transport and Tourism Press Club for Construction Publications.
- \* URL: <u>http://www.adr-reit.com/en/</u>

### [Provisional Translation Only]

English translation of the original Japanese document is provided solely for information purposes. Should there be any discrepancies between this translation and the Japanese original, the latter shall prevail.



### [Supplementary Materials]

### (1) Supplementary Materials after acquisition

### To-be-Acquired Asset

Property	Building age (Note1)	NOI Yield (Note2)	Yield after depreciation (Note3)
RESIDIA Yoyogi II	7.7 year	4.8%	4.4%

(Note1) Building age is calculated as of the scheduled acquisition date and rounded at the second decimal point.

(Note2) The "NOI Yield" are calculated using the figures in the acquisition appraisal of to-be-acquired assets. The calculation are as follows; "Total annualized NOI ÷ Total acquisition price × 100". The calculated yields are rounded at the second decimal point.

(Note3) The "Yield after depreciation" is calculated using the figures in the acquisition appraisal of to-be-acquired asset. The calculation is as follows;
 "(Annualized NOI listed on the appraisal at the time of acquisition – depreciation) ÷ acquisition price × 100".
 The calculated yield is rounded at the second decimal point. Depreciation of the to-be-acquired asset is calculated using same straight-line method as the portfolio and expect depreciation of 3,447 thousand yen per annum.

### (2) Replacement of Properties Since the Merger (as of today)

	Acquired assets (including the to-be- acquired assets)	Disposed assets
Number of properties	104	42
Total acquisition price	¥147,764 million	¥68,725 million
Total deal value (a)	¥147,764 million	¥63,356 million
Appraisal (b)	¥159,218 million	¥61,122 million <sup>(note 1)</sup>
Ratio (a) $\div$ (b) $\times$ 100%	92.8%	103.7%
Weighted average NOI yield	5.9%(note 2)	4.6%(note 3)
Weighted average building age (Note 4)	5.0 year	13.1 year

(Note 1) "Appraisal" is the sum of the last appraisal value of each properties at the time of sale.

 $(Note 2) Weighted average NOI yield of acquisitions = Total annual NOI as entered on the appraisal of acquisitions \div Total of the acquisition prices \times 100$ 

 $(Note \ 3) \quad Weighted \ average \ NOI \ yield \ of \ dispositions = Total \ actual \ annual \ NOI \ \div \ Total \ of \ the \ historical \ acquisition \ prices \times 100$ 

(Note 4) Weighted average building age is acquisition price weighted average as of the time of acquisition and disposition.

#### ■ Increase / Decrease in No. of Units as the Result of Replacement of Trades

	Singles	Compacts	Families	Large	Dormitories	Others	Total
Tokyo Central 7 Wards	754	-4	-40	-170	0	-3	537
Tokyo 23 Wards Exclusive of Central 7 Wards	1,635	660	418	13	0	10	2,736
Tokyo Metropolitan Area	398	10	-72	0	-748	0	-412
Major Regional Cities	1,734	1,004	263	55	0	0	3,056
Total	4,521	1,670	569	-102	-748	7	5,917

#### Status of the Portfolio After the Replacements (including the to-be- acquired asset)

Asset size (based on acquisition price)	424.9	billion yen
No. of properties	250	properties
No. of leasable units	20,153	units
Total leasable floor area	758,732.06	m <sup>2</sup>



Acquisition Price	Share of Investment	
424.9 billion yen	100.0 %	
169.1 billion yen	39.8 %	
133.4 billion yen	31.4 %	
41.2 billion yen	9.7 %	
81.1 billion yen	19.1 %	
	424.9 billion yen 169.1 billion yen 133.4 billion yen 41.2 billion yen	



# [Reference Material]

Photo of the to-be-acquired asset





