

14<sup>th</sup> Fiscal Period Earnings Presentation

February 1, 2017 to July 31, 2017

Advance Residence Investment Corporation

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TSE Ticker Code	3269	
Main Sponsor	Itochu Corporation, Itochu Property D	evelopment, Ltd.
Asset Type	Residential	
Fiscal Period End	End of January & July	
Asset Management Company	AD Investment Management Co., Ltd.	

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(European Directive 2011/61/EU)(the"AIFMD") as described below.

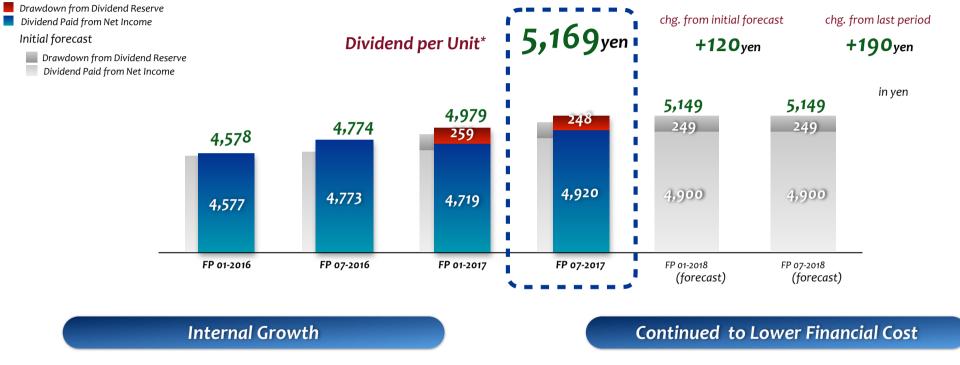
<u>Disclaimer for Dutch Investors</u>: The prospectus containing the information required under Article 23(1) and (2) of the AIFMD as implemented in the Netherlands is available at [http://www.adr-reit.com/en/financial/en/financial/sonota/].

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## **Executive Summary**

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### Record High Dividend, Record High Occupancy



Period Avg. OccupancyRecord High of97.0%Continued Rent Increase+0.30%Acquired 3 properties (5.7billion yen)Asset Under Management 260 properties 442.7 billion yen

Continued to Lower Financial Cost									
Average Interest Rate 0.94%									
Other Key Performance Figures									
Acquisition Capacity over <b>30</b> billion year									
Dividend Reserve**	<b>32.8</b> billion yen								
NAV per Unit	<b>237,214</b> yen								

\* Dividend per unit might be abbreviated as DPU and earnings per share as EPU, hereafter.

**\*\*** Dividend Reserve is booked under the account item called Temporary Difference Adjustment Reserve.

### **Results for Fiscal Period ended July 2017**

from February 1, 2017 to July 31, 2017

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/	(1) 14 <sup>th</sup> FP Forecast	(2) 14 <sup>th</sup> FP Results	(2)-(1)			(3) 13 <sup>th</sup> FP Results	(2)-(3)	in mi	illion yen
	Initial Forecast as of March. 10, 2017	Results for FP July 2017	Changes	Notes		Results for FP January 2017	Changes	Notes	
Revenue	15,755 (260 properties) Period avg. occupancy 96.4%	<b>15,918</b> (260 properties) Period avg. occupancy <b>97.0</b> %	+162	Same Store Increases from higher occupancy Increase in key money revenue, etc.	+134 +27	15,504 (257 properties) Period avg. occupancy 96.5%	+414	Asset Acquisitions Incr. from 2017/1 & 2017/7 acquisition Same Store Increases from higher occupancy Increases in key money	+144 +133 +134
Operating Income	<b>7,819</b> (Depreciation: 2,637) (Property taxes: 849)	<b>7,968</b> (Depreciation: 2,631) (Property taxes: 848)	+149	Leasing Expenses Decrease in advertising expenses Increase in restitutions & repairs G & A Expenses Increases in management fees due to higher profits Decrease in other expenses	+22 -41 -14 +19	<b>7,801</b> (Depreciation: 2,593) (Property taxes: 836)	+167	Leasing Expenses Increase from new acquisition Peak-season increase in fees Increase in repair costs & depreciation, etc. G & A Expenses Incr. in mgt. fees due to incr. in AUM	-44 -140 -47 -16
Ordinary Income	<b>6,480</b> (Funding cost*: 1,333)	<b>6,642</b> (Funding cost*: 1,318)	+162	Increase in non-operating income Decrease in funding costs due to lower interest rate	+4 +8	<b>6,371</b> (Funding cost*: 1,410)	+270	Decrease in non-operating income Decrease in funding costs due to refinancing of loans	- <del>3</del> +107
Net Income	6,480	6,642	+162			6,371	+270		
EPU (yen)	4,800	4,920	+120	Units issued and outstanding 1,350,000 units		4,719	+201	Units issued and outstanding 1,350,000 units	g
Per Unit Drawdown of Reserve** (yen)	249	248	-1	Reserve** after dividend: <b>32.8bn yen</b>		259	-11		
Dividend per unit (yen)	5,049	5,169	+120			4,979	+190		
Total Asset LTV	49.6%	<b>49.6</b> %	-			49.6%	-		

Funding costs include interest payments for loans and bonds as well as other finance fees.
 "Reserve" means "Temporary Difference Adjustment Reserve".

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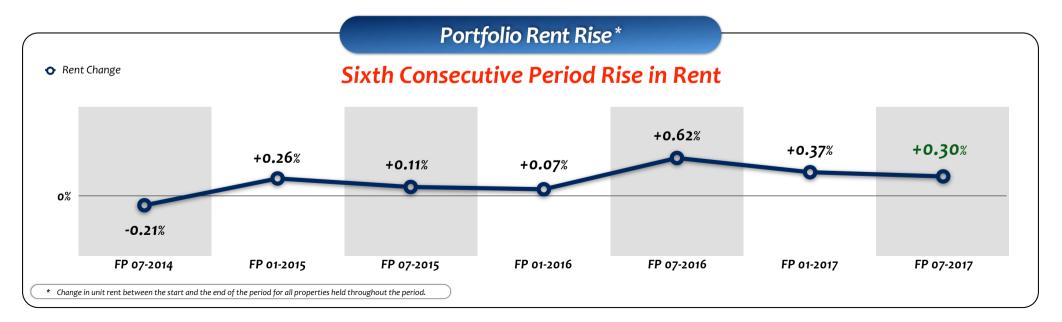


## **Internal Growth**



### Achieving Internal Growth in the Residential Sector

Occupancy Portfolio Tokyo Central 7 Central Tokvo ex 7 — Tokyo Metropolitan **Record High** Period Average Occupancy 97.0% Major Regional Cities period-end 100% 96.9% period average 93% 96.8% 96.1% 96.6% 96.5% 96.5% 97.0% 87% 80% FP 01-2015 FP 07-2015 FP 01-2016 FP 07-2016 FP 01-2017 FP 07-2017



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### **Rents to Continue Rise**

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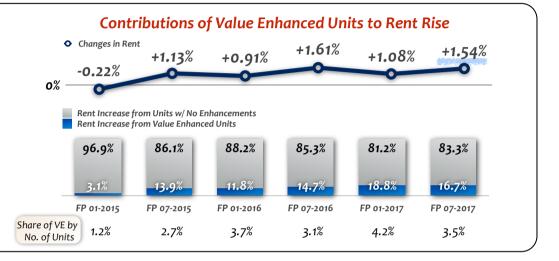
### Replacements +1.54% Renewals +0.50%

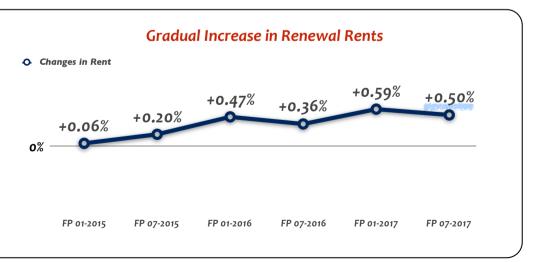
### **Replacements\***

n million yer per month		No. of Un	its	Ratio	Old Rent	New Rent	Difference	% Change
Inc	rease	1,153 ur	nits	51.9%	145	152	+7.1	+4.91%
Unch	nanged	364 ur	nits	16.4%	39	39	-	-
Dec	rease	706 ur	nits	31.8%	79	76	-3.0	-3.83%
Т	otal	2,233 un	its ,	100.0%	264	268	+4.0	+1.54%
Net Rer Lo	nt Chan ocation	ge by		yo Central 7 tropolitan A	Wards <b>+2.3</b> rea <b>+0.4</b>		al Tokyo <sup>.</sup> Regional Cit	+1.81% ies +0.08

#### **Renewals**\*

er n	nonth	No. of Units	Ratio	Old Rent	New Rent	Difference	% Change
	Increase	708 units	21.4%	89	90	+1.9	+2.20%
	Unchanged	2,595 units	78.4%	297	297	-	-
	Decrease	5 units	0.2%	0.8	0.7	-0.02	-3.32%
	Total	3,308 units	100.0%	386	388	+1.9	+0.50%
N	et Rent Chan Location		yo Central 7 ropolitan Aı	Wards <b>+0.5</b> 0 rea <b>+0.4</b> 0		l Tokyo Regional Citi	+ <b>0.61</b> % es + <b>0.27</b> %



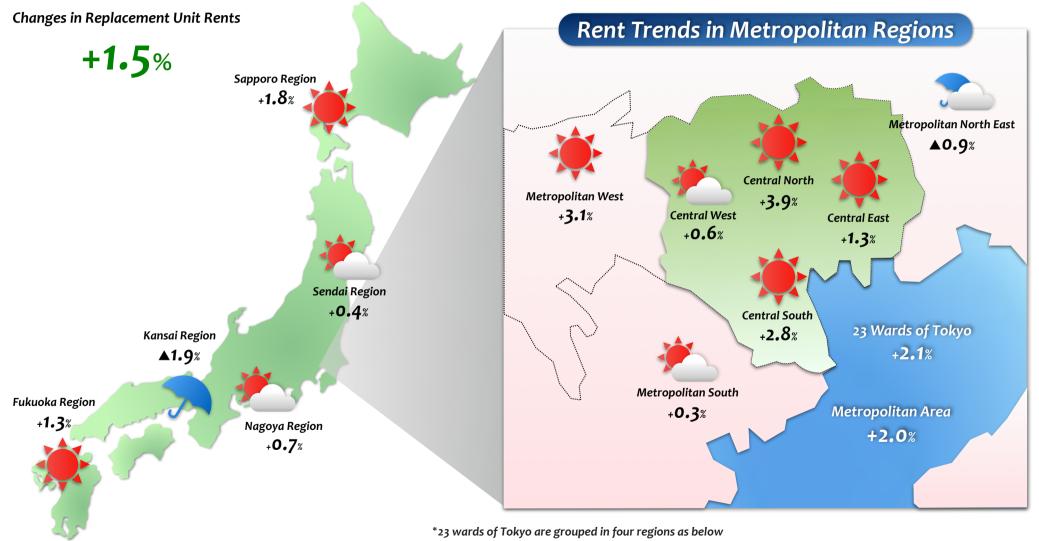


\* Rent change for pass-through units that went through replacement or renewal during the period. \*\* Value enhancements (VU) units are units with changes in floor plan or specification upgrades.

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## Changes in Replacement Unit Rents by Region

### Seeing Strong Rise in Rents Especially in 23 Wards of Tokyo

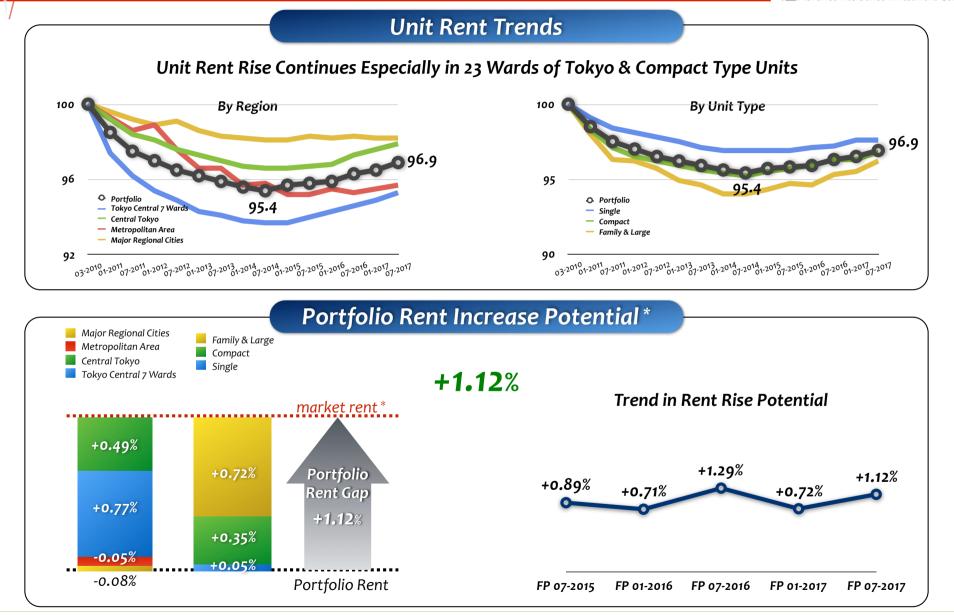


Central East (Chiyoda, Chuo, Taito, Sumida, Koto, Katsushika, Edogawa), Central West (Shinjuku, Shibuya, Suginami, Nakano) Central South (Minato, Shinagawa, Meguro, Ota, Setagaya), Central North (Bunkyo, Toshima, Kita, Itabashi, Nerima, Arakawa, Adachi)

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### **Rent Trend & Rent Gap**

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\* The portfolio rent increase potential is estimated by calculating the gap between the unit rent of new tenants of FP July 2017 (treating the rents as approximation of market rent) and unit rent of existing tenants, aggregated for the whole portfolio for leasing contracts that are pass-throughs. The calculation is made on each property and by each unit type for properties held at the end of FP July 2017.

### Maintaining the Competitiveness of Properties

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1,272 million yen

48 million yen

Value Enhancement (VE) Works No. of Value Enhanced Units: 232 units In value enhancement works floor plans and kitchens are renovated to current style thereby making it possible to aggressively pursue rent increases Track Record No. of Units Leased-out\*: 222 units Since the Merger % Increase in Rents\*: 12.2% \*Increase in rents are calculated for the 212 units leased out as of Aug. 31, 2017, dividing the first contracted monthly rent after VE works by the most recent rent before the VE works. Large-scale Repairs 26 properties No. of Properties: Repair works are carried out at around 15 years intervals on roofings, exteriors

Track Record

Since the Merger

Total Investment:

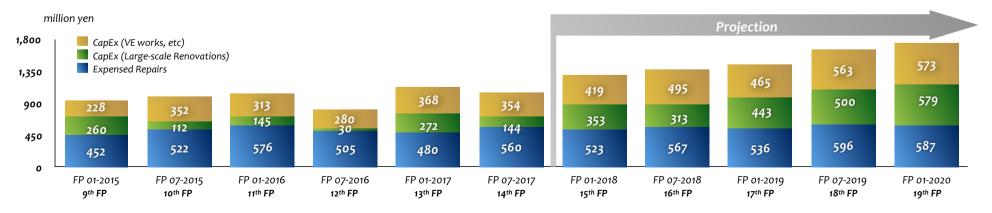
Ave. Cost per Property

Daily Maintenance
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and entrances to maintain the basic functionality of the buildings

Restoration on kitchen & bathroom equipments, walls and etc. are carried out between tenant replacements

#### Works Are Scheduled with Cash Management in Mind



### Large-Scale Repairs

Works Completed in FP July 2017



**Properties Repaired during July 2017 3** properties

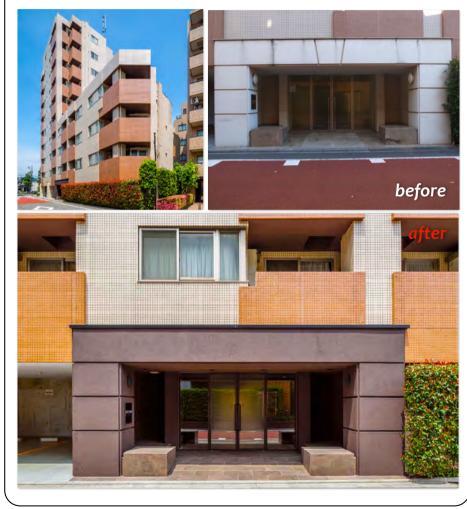
Total Expenditure 135 million yen

C-17 RESIDIA Shinkawa 14 years old

Exterior & entrance hall repainted in vibrant modern colors

Entrance renewed to a grander design

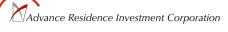
P-45 RESIDIA Jiyugaoka 15 years old





### **Value Enhancement Works**

Examples of Works Completed During FP July 2017



No. of Value Enhancement

**27** units in **9** properties

Avg. Increase in Monthly Rent

+16.7%\*



Building Age	<b>26</b> years old
Floor Plan	3 BR + Kitchen/Living/Dining
Construction Cost	<b>4.2</b> million yen
Increase in Monthly Rent	+21.4%
Projected Recuperation Period**	<b>5</b> years
	Floor Plan Construction Cost Increase in Monthly Rent Projected





\* Increase in monthly rents are calculated for the 30 units leased out as of Aug 31, 2017, dividing the newly contracted monthly rent by the previous rent. \*\* Projected Recuperation Periods are periods projected to recuperate the value enhancement cost, which is calculated as total cost minus renovation costs and equipment replacements due to aging.

## **Appraisal Value**

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	Appraisal	Summary o	of FP Jul	v 2017
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### Unrealized profit of **106.4** billion yen **25.1**% of Portfolio Book-value

	Appraisal (in	million yen)	Аррі	aisal NCF	- (in millie	on yen)	Direct Ca	p Rate (%)	Actual NOI Yield (%)	Unrealized P	Profit and Los	55 (million yen)		opraisal Br	ief —
	End of FP Jul. '17	diff vs last FP	End of FP Jul. '17	diff vs last FP		breakdown ER re-appraisal	End of FP Jul. '17	diff vs last FP	FP Jul. '17	Book Value (a)	Difference from the appraisal (b)	(b)/(a)		No. of Properties	Diff. in Value in mil. yen
Tokyo Central 7 Wards	200,281	+3,206	8,519	+17	+22	-5	4.19%	-0.06pt	5.3%	164,794	35,486	21.5%	increase Unchanged	187 51	+7,684
Central Tokyo ex. 7 Wards	177,534	+3,266	7,768	+11	+29	-18	4.32%	-0.08pt	5.9%	139,057	38,476	27.7%	Decrease	22	-704
Tokyo 23 Wards Total	377,815	+6,472	16,287	+28	+52	-23	4.25%	-0.07pt	5.6%	303,852	73,962	24.3%	Total	260	+6,980
Tokyo Metropolitan	48,304	+277	2,366	-0.7	-0.1	-0.7	4.86%	-0.03pt	6.6%	37,973	10,330	27.2%	acquired engineering report		ed in the re-
Major Regional Cities	105,055	+231	5,249	-41	-9	-32	4.95%	-0.05pt	6.7%	82,886	22,168	26.8%			
Portfolio Total	531,174	+6,980	23,902	-13	+42	-56	4.44%	•0.06pt	5.9%	424,712	106,461	25.1%			,

\* For assets acquired during the FP July 2017, appraisal value at the time of acquisition is used as the previous appraisal value. \*\* The difference in appraisal NCF from last FP is items as difference in rent revenue (appraisal NOI - repairs) and difference in repair cost and capital expenditure re-appraised in the engineering report.

	Note	Adva	nce Residence Investment Corporation
/			

## **External Growth**



before

## **Newly Acquired Properties**

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	Central Tokyo ex 7	Central Tokyo ex 7	Major Regional Cities	Total
Acquisition Price	1,380 million yen	2,988 million yen	1,430 million yen	5,798 million yen
NOI Yield *	5.1%	4.7%	5.2% **	4.9%
Yield after Depreciation *	4.3%	4.0%	4.3% **	4.1%
Leasable Units	<b>58</b> units	<b>129</b> units	<b>90</b> units	277 units
Completion	March 2015	October 2013	February 2017	
Building Age	2.4 years	<b>3.8</b> years	<b>0.4</b> years	2.6 years

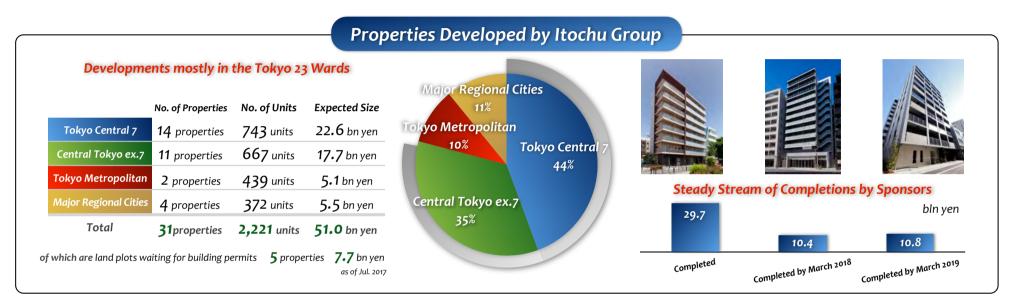
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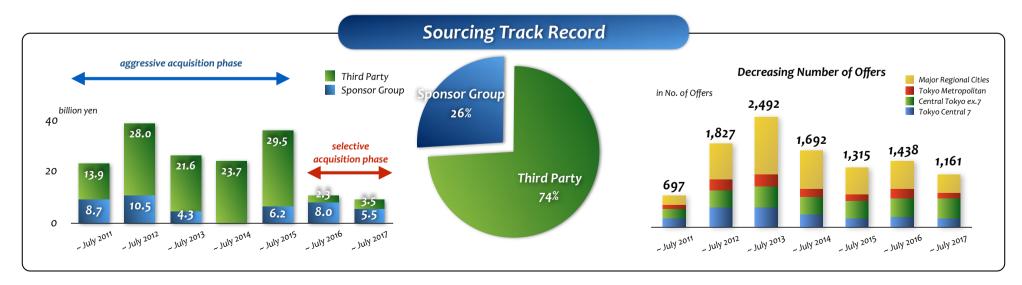
\* NOI yield of acquired properties are calculated by dividing the annualize NOI for FP Jul. 2017 by each book values at the end of the FP. \*\* Calculated using the annualized NOI listed on the appraisal report and actual annualized depreciation for FP July 2017.

### **Preparing for Future External Growth**

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Sponsor Pipeline **31** properties **51.0** billion yen





## Finances





## **Building a Stable Financial Base**

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### **Key Figures on Debts**

JCR	(Stable)	R&I	(Stal	-
	FP Jan. 2017	FP July 201	7	change
Loans	<b>190.2</b> bn yen	<b>188.8</b> bn yen	(84.6%)	<b>-1.4</b> bn yen
Bonds	<b>33.5</b> bn yen	<b>34.5</b> bn yen	(15.4%)	+1.0 bn
Total	223.7 bn yen	223.3 bn yen	(100.0%)	-0.4 bn yen

#### FP July 2017 Debt Financing

#### Lowered Financing Cost While Financing in Longer Debts

	Repayment	(	Procurement
Total	<b>22.9</b> bn yen		<b>22.5</b> bn yen
Avg. Interest Rate	1.30%		0.46%
Avg. Initial Duration	<b>5.4</b> yrs		<b>8.3</b> yrs

#### LTV Management

Maximum leverage will be **50**% for Appraisal LTV, **53**% for Total Assets LTV



### FP July 2017 Financing Topics

1. Bond Issuance

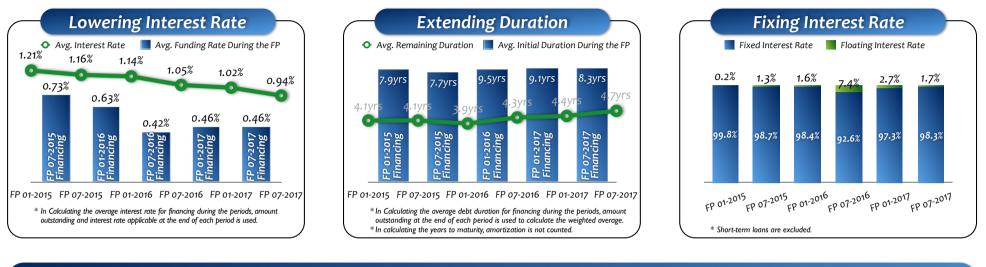


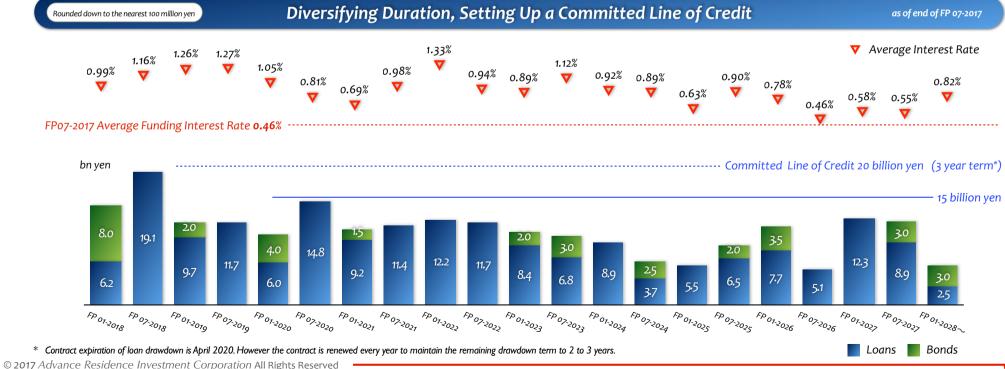
2. Invited Two New Lenders (Scheduled to newly join in Sept. 2017)

JAPAN POST INSURANCE Co., Ltd. Shinkin Central Bank

### Duration Extended, Ratio of Fixed Interest Debts Increased and Maturity Diversified While Financing Cost Lowered

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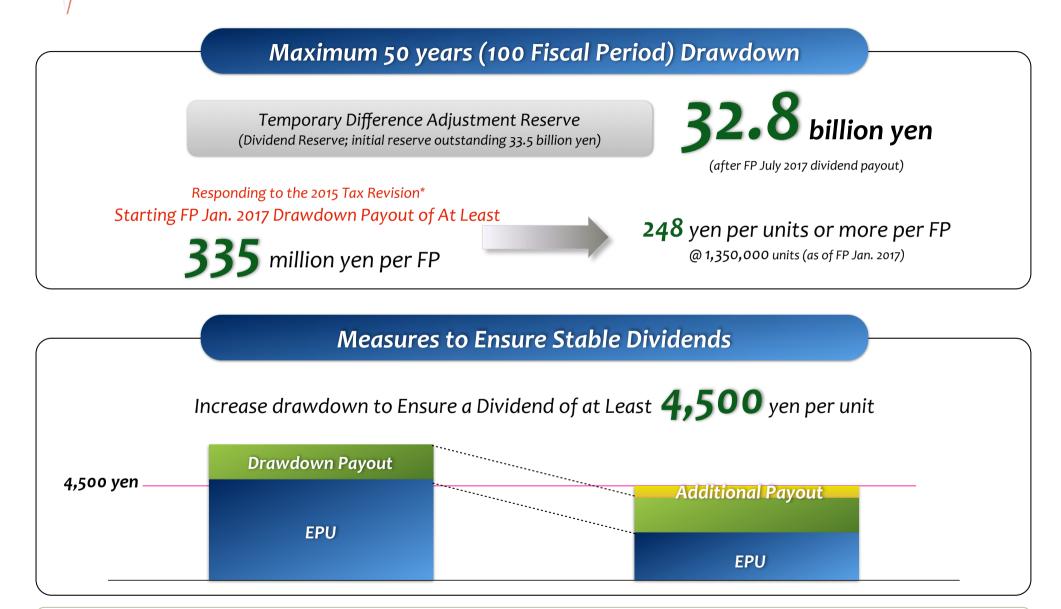


# Management Policies & Earnings Guidance



## Drawdown of Reserve

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Retained earnings of negative goodwill (booked as temporary difference adjustment reserve) that resulted from merger must be drawdown within 50 years in a predetermined method. The actual dividends will be decided by the ADR's board based on a comprehensive consideration of such factors as increase/decrease in portfolio rent and occupancy, level of cash reserves, level of LTV, debt costs.

## Earnings Guidance for FP Jan. 2018 & July 2018

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V	(1) 14 <sup>th</sup> FP Results	(2) 15 <sup>th</sup> FP Forecast	(2)-(1)			(3) 16 <sup>th</sup> FP Forecast	(3)-(2)	in mil	lion yen
	Results for FP July 2017	Forecast for FP January 2018 (announced Sept. 6, 2017)	Changes	Notes		Forecast for FP July 2018 (announced Sept. 6, 2017)	Changes	Notes	
Revenue	<b>15,918</b> (260 properties) Period avg. occupancy <b>97.0</b> %	15,742 (260 properties) Period avg. occupancy 96.5%	-176	Newly Acquired Assets Increases from FP2017/7 acquisitions Same Store Lower off-peak occupancy Off-peak decrease in key money	+79 -108 -148	15,868 (260 properties) Period avg. occupancy 96.6%	+126	<b>Same Store</b> Peak season increase in key money	+126
Operating Income	<b>7,968</b> (Depreciation: 2,631) (Property taxes: 848)	<b>7,839</b> (Depreciation: 2,648) (Property taxes: 859)	-129	Leasing Expenses Increases from FP2017/7 acquisitions Off-peak decrease Depreciation & property tax incrs. G & A Expenses Incr. from expense of bi-annual GUM & other expenses	-12 +106 -22 -25	<b>7,811</b> (Depreciation: 2,661) (Property taxes: 865)	-28	Leasing Expenses Peak season increase in fees Depreciation & property tax incrs. GA Expenses Cons. tax settlement increase, etc	-110 -19 -25
Ordinary Income	<b>6,642</b> (Funding cost*: 1,318)	<b>6,615</b> (Funding cost*: 1,216)	-27	Decrease in compensation income Decrease in interest pay't from refinancing & debt reduction	-8 +110	<b>6,615</b> (Funding cost*: 1,190)	-	Decrease in interest pay't from refinancing & debt reduction	+28
Net Income	6,642	6,615	-27			6,615	-		
EPU (yen)	4,920	4,900	-20	Units issued and outstandin 1,350,000 units	g	4,900	-	Units issued and outstanding 1,350,000 units	ğ
Per Unit Drawdown of Reserve** (yen)	248	249	+1	Reserve after dividend: <b>32.5bn</b>	yen	249	-	Reserve after dividend: <b>32.1bn</b>	yen
Dividend per unit (yen)	5,169	5,149	-20			5,149	-		
Total Asset LTV	49.6%	<b>49.4</b> % bonds as well as other financ				<b>49.4</b> %	-		

Funding costs include interest payments for loans and bonds as well as other finance fees. "Reserve" means "Temporary Difference Adjustment Reserve".

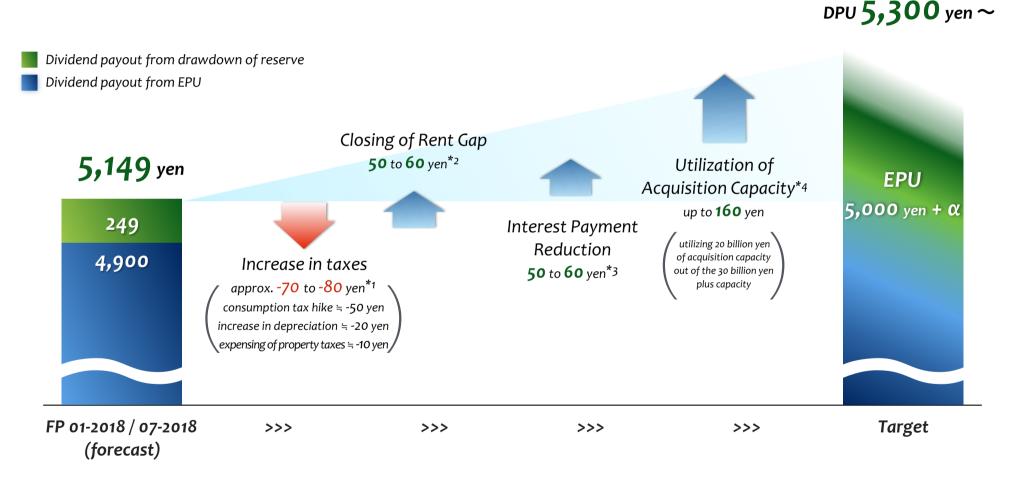
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## 1 to 2 Year DPU Target

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### Total DPU growth of +200 yen



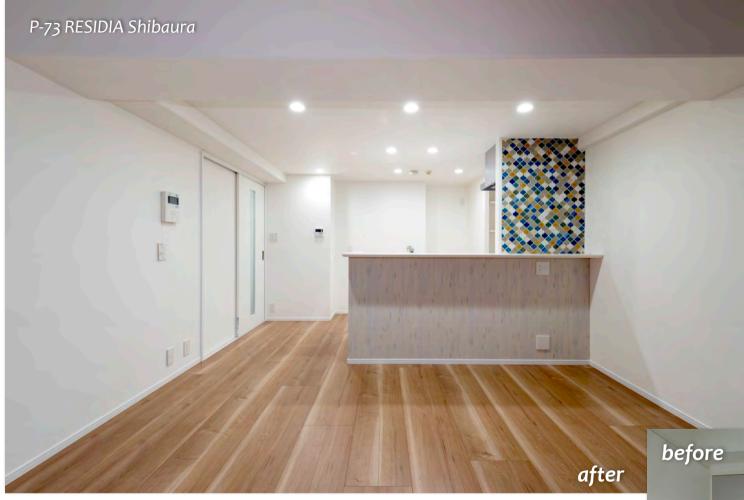
Assumptions are that the issued and outstanding amount of 1,350,000 ADR units will be unchanged, and that the amount of effects of various events on EPU and DPU are estimated using assumptions such as the ones below.

\*1 Used the assumptions in the earnings guideline disclosed in the FP07-2017 Tanshin (Japanese Preliminary Fiscal Report). Consumption tax rate is assumed to be raised from 8% to 10%. Restoration works expected to be executed by 07-2019 are included in the calculation of depreciation projection.

\*2 Assumption of EPU/DPU growth from the effect of the closing the rent gap is made referring to rent gap, turnover figure, lease contract term leasing costs of FP07-2017 within the time horizon of FP 07-2020.

\*3 Interest payment reduction is based on the assumption that debts maturing by FP07-2019 will be refinanced with an average interest rate of 0.8%.

\*4 The estimate is made using forecast figures of total assets and outstanding interest bearing debts for FP07-2018. Also the estimate is based on around two year worth of acquisition and assumed funding cost.



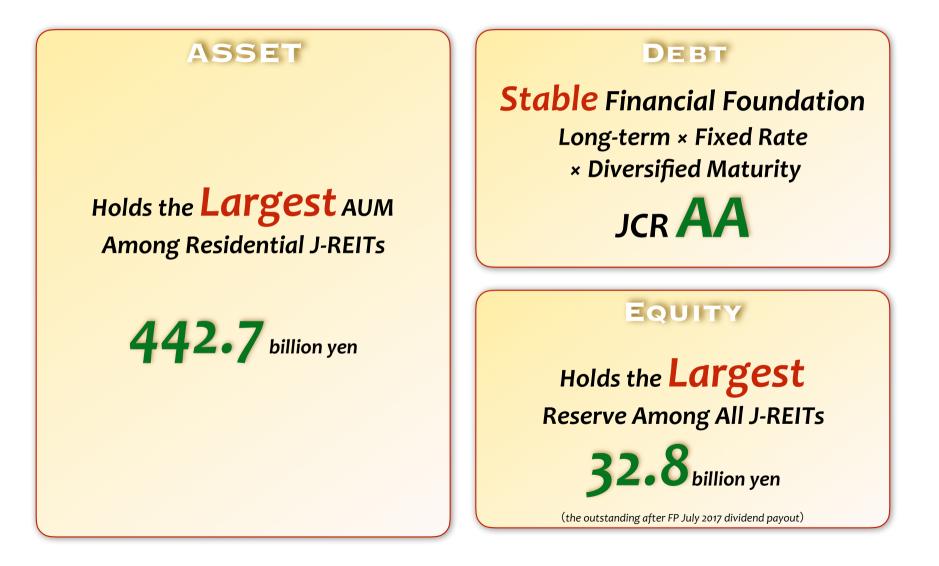
# Appendix



### **Advance Residence's Strength**

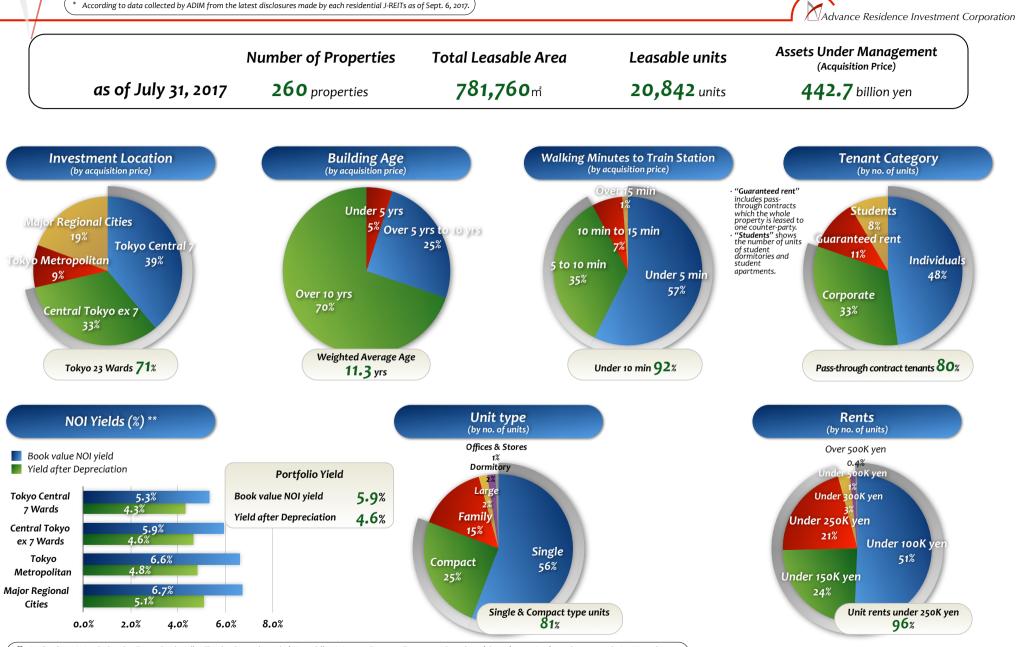
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### **Defensive with Stable Dividend**



### **The Largest\* Portfolio Among Residential J-REITs**

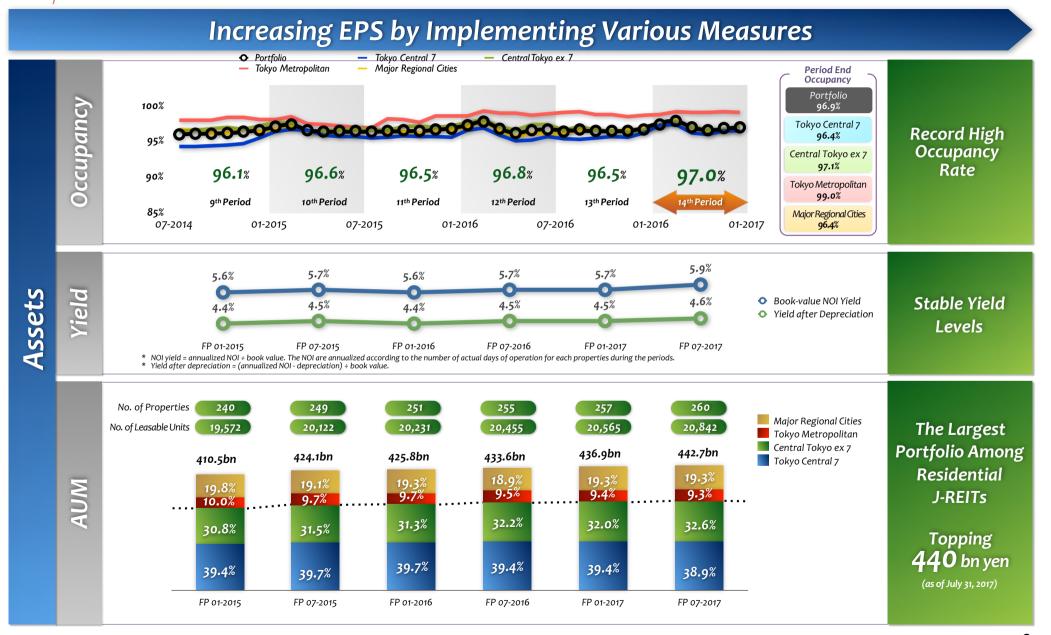
\* According to data collected by ADIM from the latest disclosures made by each residential J-REITs as of Sept. 6, 2017.

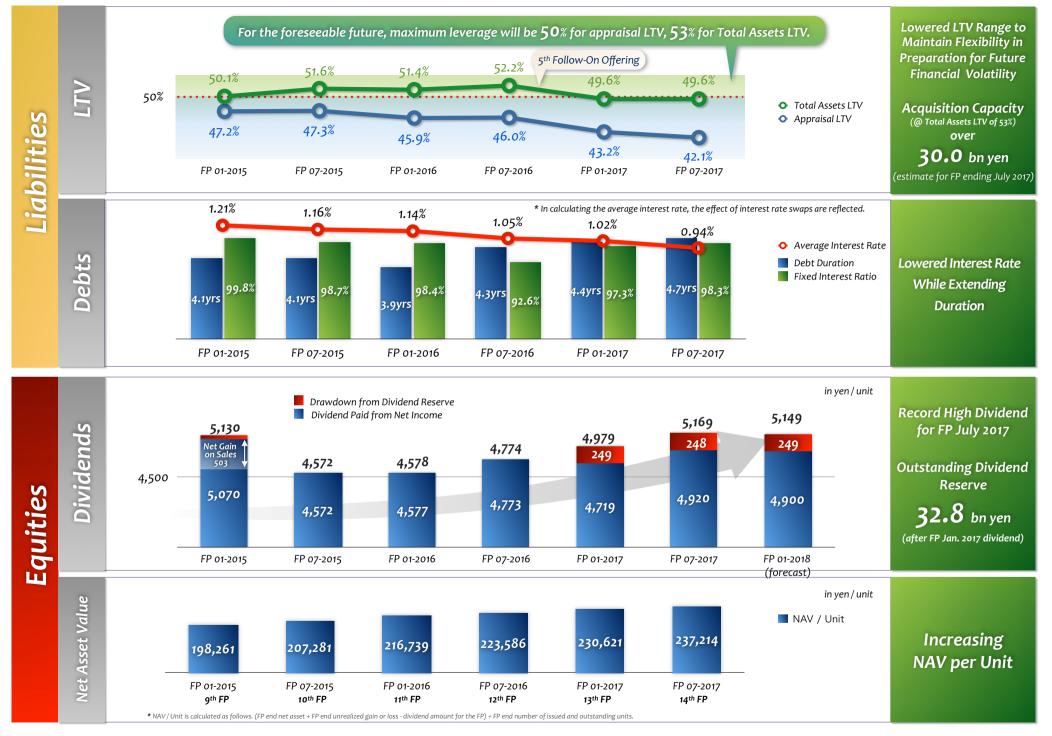


Book value NOI is calculated as "annualized NOI" + "book value at the end of FP2017/7". NOI is annualize according to actual number of days of operation for each property during FP2017/7. Yield after Depreciation is calculated as (annualized NOI - depreciation) + book value as of end of FP2017/7.



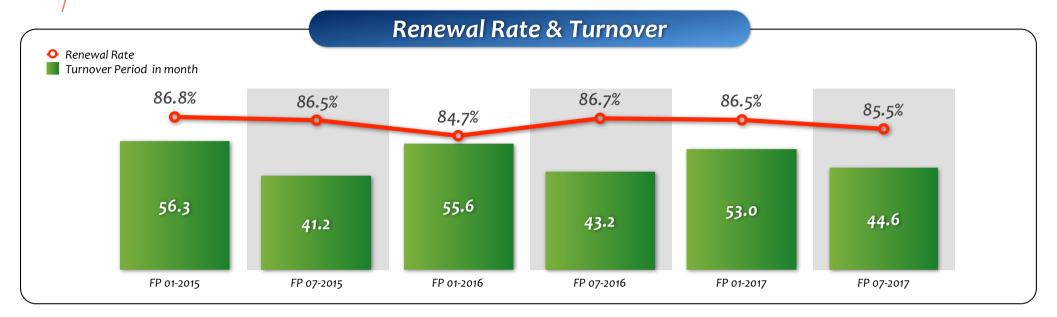


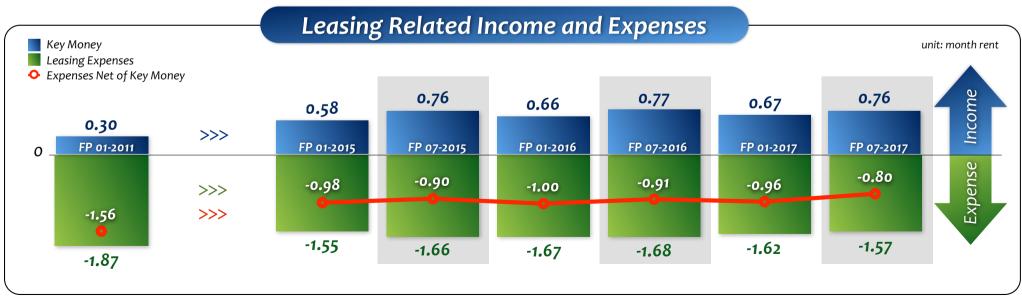




# **Leasing Figures**

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### Achieving Internal Growth in the Residential Sector

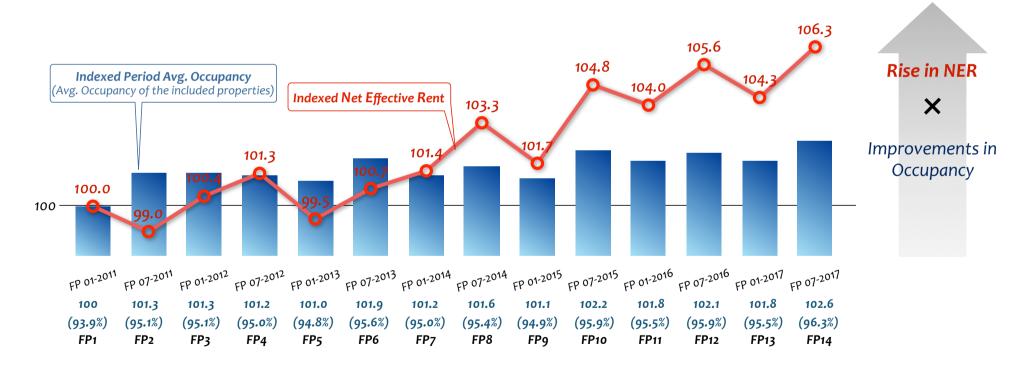
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Achieving Internal Growth

### Changes in Net Effective Rent (NER)

NER rose 0.7pt to the comparable peak season period an year ago

**NER =** Monthly Rent + (Key Money - Leasing Expense) ÷ 24 months



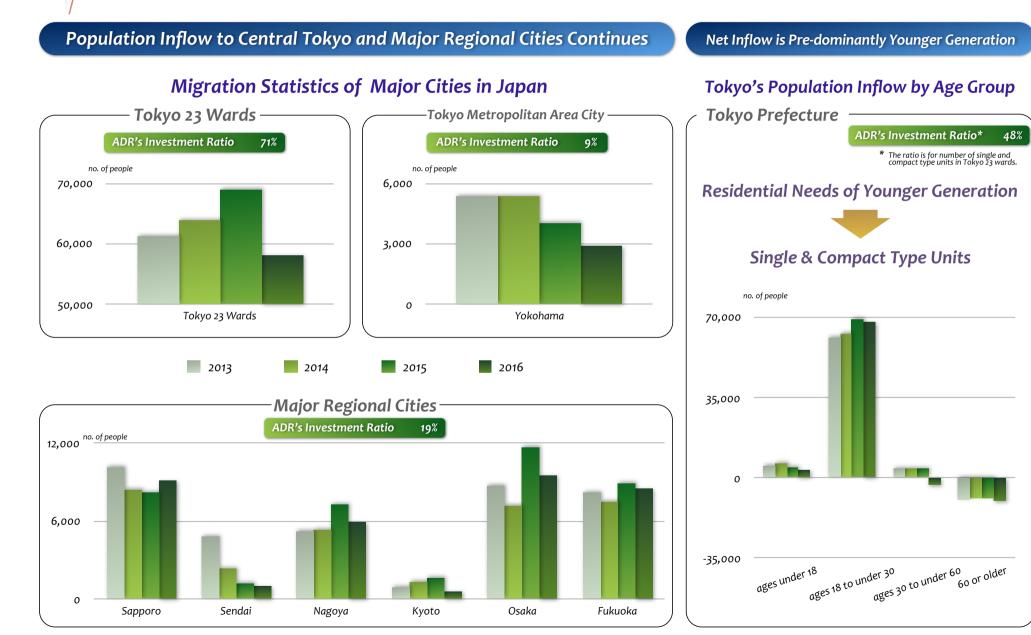
Net Effective Rent Index is calculated as monthly rental of new contracts and common fees plus key Money Income divided by 24 month, minus leasing related expenses divided by 24 month and weighted averaged by each 115 properties rentable space for each fiscal period and indexed by using the FP01-2011 figure as 100.

The 115 properties that are included in above charts are properties held since the start of the FP01-2011. Following properties are excluded from the calculation. 1) Properties with guaranteed rent or properties where the whole building is let to one tenant. This is because fluctuation in "key money" and 'leasing related expenses do not effect ADR's rental income from those properties. 2) Properties targeted for Expats, where there are no key money practices.

Number of new contracts for each fiscal period is as follows, FP01-2011) 1,748, FP07-2011) 1,074, FP01-2012) 870, FP07-2012) 1,026, FP01-2013) 981, FP07-2013) 1,024, FP01-2014) 794, FP07-2014) 924, FP01-2015) 835, FP07-2015) 918, FP01-2016) 788, FP07-2016) 918, FP01-2017) 784, FP07-2017) 784, FP07-2017) 973.

### **Internal Migration Statistics**

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Source: "2016 Report on Internal Migration in Japan" Statistics Bureau, Ministry of Internal Affairs and Communications; "2016 Report on Internal Migration" Statistics Division

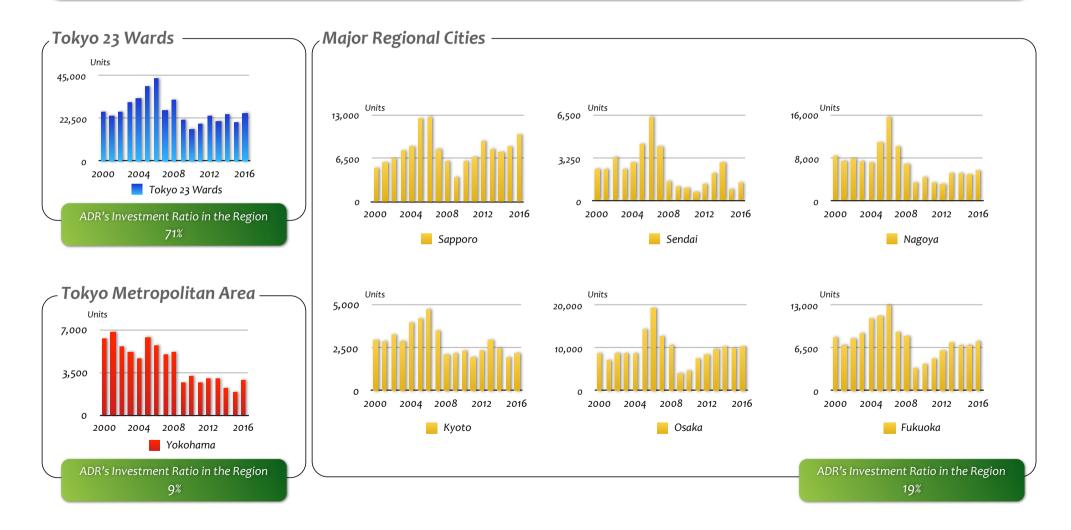
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### **Housing Starts**



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### Limited Rise in Housing Starts



Source: Ministry of Land, Infrastructure, Transportation and Tourism, Policy Bureau, Information Policy Division, Construction Statistics Office "Housing Starts" (RC and SRC Construction Rented Collective Housing) (2016)

## **Portfolio Diversification Policy**

Advance Residence Investment Corporation

Investment Regions*1	Investment ratio*2	Unit types	Investment ratio*3	* Note 1. Of the Tokyo 23 Wards, Chiyoda, Shibuya,
Tokyo 23 Wards		Single	$\sim$ 50%	Shinjuku, Meguro, Setagaya and Shinagawa wards are classified as Tokyo Central 7
Tokyo Central 7 Wards	70 $\sim$ 100%	Compact	20~40%	Wards and the remaining wards are classified as Central Tokyo. Other Regions
	70 100%	Family	20~40%	are Tokyo Metropolitan Area (Tokyo
Central Tokyo ex 7 Wards		Large	$\sim$ 10%	Metropolis excluding the Tokyo 23 Wards, prefectures of Kanagawa, Saitama and
Other Regions			ove, we invest in the following unit	Chiba) and Major Regional Cities.
Tokyo Metropolitan (ex. Tokyo 23 Wards)	0~ 30%	type.		2. Investment ratios are calculated based on acquisition price.
	0 30%	Unit types	Investment ratio*3	3. Investment ratios are calculated based on
Major Regional Cities		Dormitory	up to 20%	leasable area.

### **Unit-type Definition**

Number of Bedrooms	~30m <sup>2</sup>	~40m <sup>²</sup>	~50m	~60m <sup>°</sup>	~70m <sup>²</sup>	~80m	~90m <sup>*</sup>	over 90m
Studio	S	S	С	С	L	L	L	L
1 Bedroom	S	С	С	С	L	L	L	L
2 Bedroom	-	С	С	F	F	F	F	L
3 Bedroom	-	-	F	F	F	F	F	L
4 Bedroom ~	-	-	-	-	F	F	F	L

	Floor plan	Unit types			
Studio	1R, 1K, STUDIO	S = Single Type Units	mostly for singles		
1Bedroom	1DK, 1LDK	C = Compact Type Units	mostly for singles, couples or small families		
2Bedroom	2DK, 2LDK, 1LDK+S	F = Family Type Units	mostly for families		
3Bedroom	3DK, 3LDK, 2LDK+S	L = Large Type Units	mostly for foreign executives		
₄Bedroom ~	4DK, 4LDK, 3LDK+S, or units with more rooms	0 71	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		

**Dormitory Type Units** 

The units share common bathrooms and laundry spaces within in the property

Life & Senior House Kohoku 2, College Court Tanashi and Cocofump Hiyoshi are categorized as Dormitory type due to their characteristics

## **Building a High Quality Portfolio**

Advance Residence Investment Corporation

as of July 31, 2017

#### Acquisitions and Dispositions Since the Merger

	Acquisitions	Dispositions
No. of Properties	115	43
Total Value (Acquisition Price)	166.3 bn yen	<b>69.6</b> <sub>bn yen</sub>
Weighted Average NOI Yield	<b>5.8</b> %*1	<b>4.6</b> %*2
Weighted Average Building Age*3	<b>4.8</b> yrs	<b>13.3</b> yrs

#### Improving Yield and Reducing Average Age



#### **Balanced and Diversified Acquisition Sources**

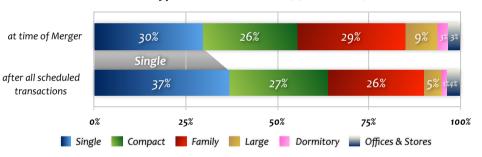
Transactions since the Merger	The Sponsor Group*6*7	Bridge Funds* <sup>8</sup>	Third party and Others	Total
No. of Properties	25	42	48	115
Total Acquisition Value (bn yen)	43.4	52.4	70.5	166.3
Share of Sources	26.1%	31.5%	42.4%	100%

#### **Acquisition Focused on Single-type Units**

#### in number of residential units

	Single	Compact	Family	Large	Dormitory	Others	Total
Tokyo Central 7 Wards	+858	+8	-43	-166	0	-1	+651
Central Tokyo ex 7	+1,920	+692	+434	+12	0	+13	+3,071
Tokyo 23 Wards	+2,773	+700	+391	-154	0	+12	+3,722
Tokyo Metropolitan	+440	+10	-105	0	-748	-4	-407
Major Regional Cities	+1,806	+1,099	+323	+63	0	о	+3,291
Other Regions	+2,246	+1,109	+218	+63	-748	-4	+2,884
Total	+5,019	+1,809	+609	-94	-748	+8	+6,606

#### Unit type Investment Ratio (by leasable area)



The figures in this slide are all based on data as of July 31, 2017.

\*1 Weighted average NOI yield of acquisitions

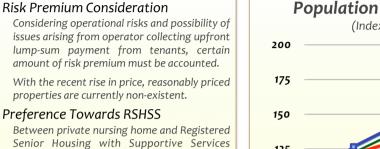
- = Total annual NOI as entered on the appraisal of acquisitions + Total of the acquisition prices × 100%
- \*2 Weighted average NOI yield of dispositions = Total actual annual NOI ÷ Total of the historical acquisition prices × 100
- \*3 Weighted average building age is acquisition price weighted average as of the time of acquisition or disposition.
- \*4 The following figures are used to calculated the Book Value NOI Yield. Annualized NOI ÷ FP2017/7 end book value, where the NOI is annualized using the actual days in operation during the FP2017/7.
- \*5 Weighted Average age of buildings held at the time of merger as of July 31, 2017.
- \*6 The **Sponsor Group** applies to Itochu Corporation, who is the parent company of ADR's asset management company, and its subsidiaries.
- \*7 The assets acquired from the Sponsor Group includes 19 properties developed by the Sponsor Group and 6 properties which were not developed but warehoused according to Advance Residence's request. The 19 properties' acquisition price total is 34.2 billion yen. The 6 properties' acquisition price total is 9.1 billion yen.
- \*8 Bridge Funds are property funds which are often TK and where ADR has a right of first refusal on the assets under management.

## **Senior Housing Market**

Advance Residence Investment Corporation

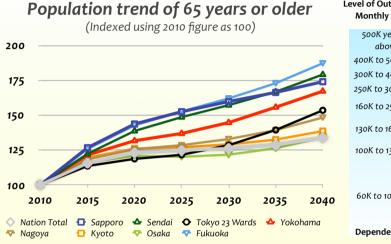
#### **Investment Policy**

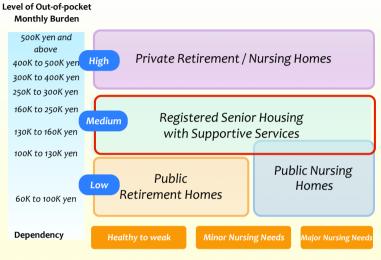
### Growing Senior Housing Market



Between private nursing home and Registered Senior Housing with Supportive Services (RSHSS), RSHSS are the preferred type of asset.

They are easier to convert to regular rental multifamily residence and are more stable to operate having an affordable move-in fee (2 month deposit) and a relatively low rent burden.

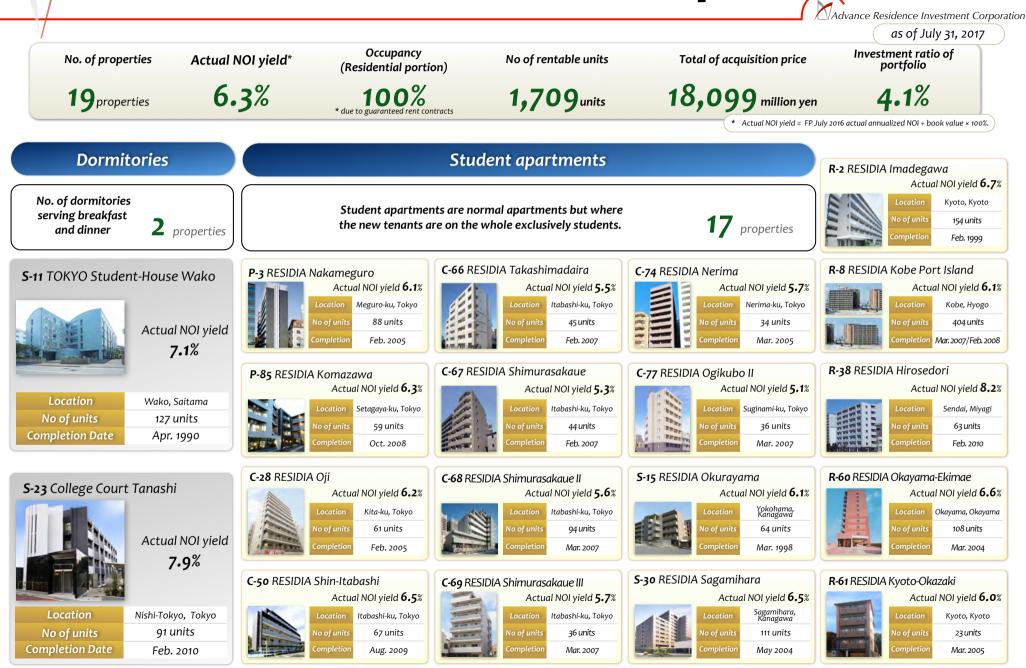




### **Senior Housing Holdings**

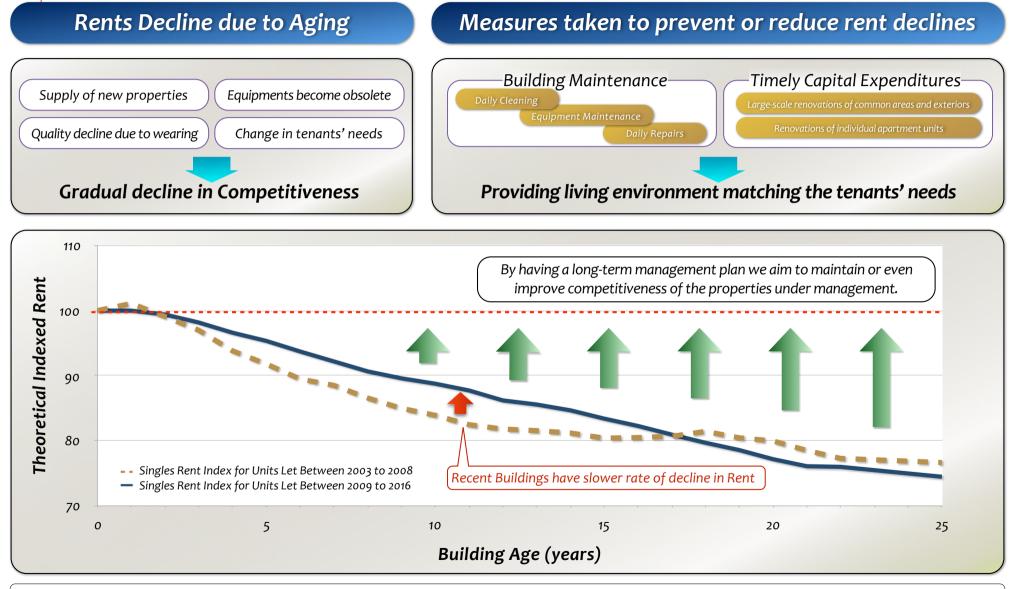
S-29 Cocofump Hiyoshi FP 07-2016	Advantages	Specifics	S-22 Life & Senior House Ko		al NOI Yield <b>7.6</b> %	
	Location	Residential area	8 min walk from Yokohama Subway Green line, Hiyoshi-Honcho Station		Area	Tokyo Metropolitan
	Feature	Facilities to provide medical	Day service, home nursing, pharmacy, nursing office, medical		Location	Yokohama, Kanagawa
The The	Rent Contract	Low upfront payment, reasonable	Pay only 2 mth. deposit upfront		Acquisition price	1,670 million yen
	Size	Larger than minimum 500 million yen	Acquisition price: 1,050 million yen		No. of rentable units	78 units
	Operator	Part of TSE 1st Sect. listed Group	Gakken Cocofump Corporation*		Operator	Seikatsu Kagaku Un-Ei Co.,Ltd.
* Gakken Cocofump Corporation is a leadir	ng operator of Registered	Senior Housing with S	Supportive Services (RSHSS), operating 9	o RSHSS as of Sept. 6, 2017.		

# **Dormitories and Student Apartments**



## Measures to Reduce Rent Declines Caused by Aging

Advance Residence Investment Corporation



\* Figures are indexed theoretical rent categorized by year and building age using actual rents provided by At Home Co., Ltd., of which Sumitomo Mitsui Trust Research Institute Co., Ltd. statistically processed using hedonic method.
 \* Analysis was conducted on rent data from single-type units (18m<sup>2</sup> to 30m<sup>2</sup>) of apartments in 23 wards of Tokyo.

# **Renovation Examples in ADR's Properties**

Advance Residence Investment Corporation

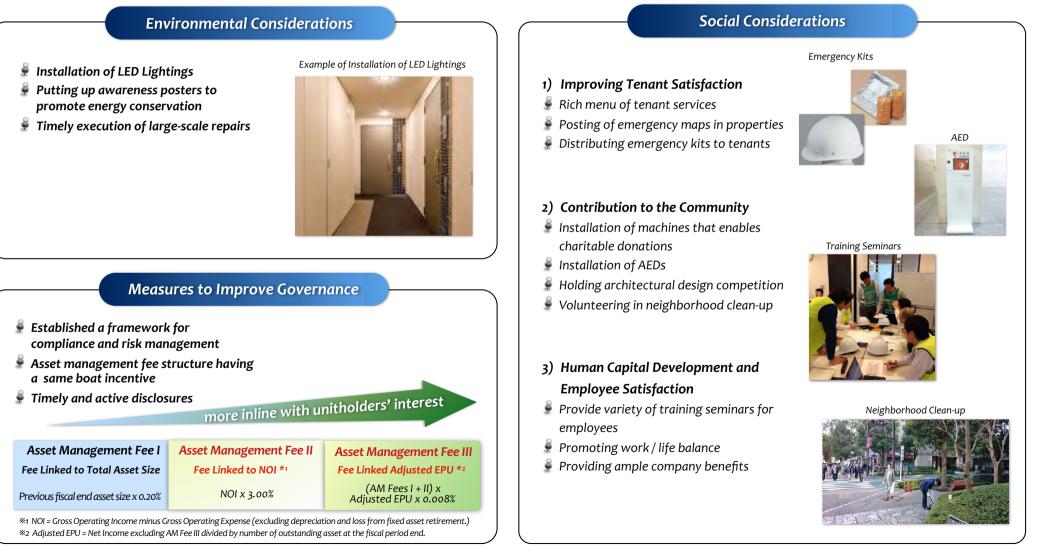
### By taking proper measures competitiveness can be maintained



🔺 Units w/ standard restoration work 🔺 Units went under VE works 🔺 Units having t/o more than twice after VE works

### **Measures to Ensure Sustainability**

#### Multiple Measures to Ensure Sustainability and Retain & Increase Asset Value

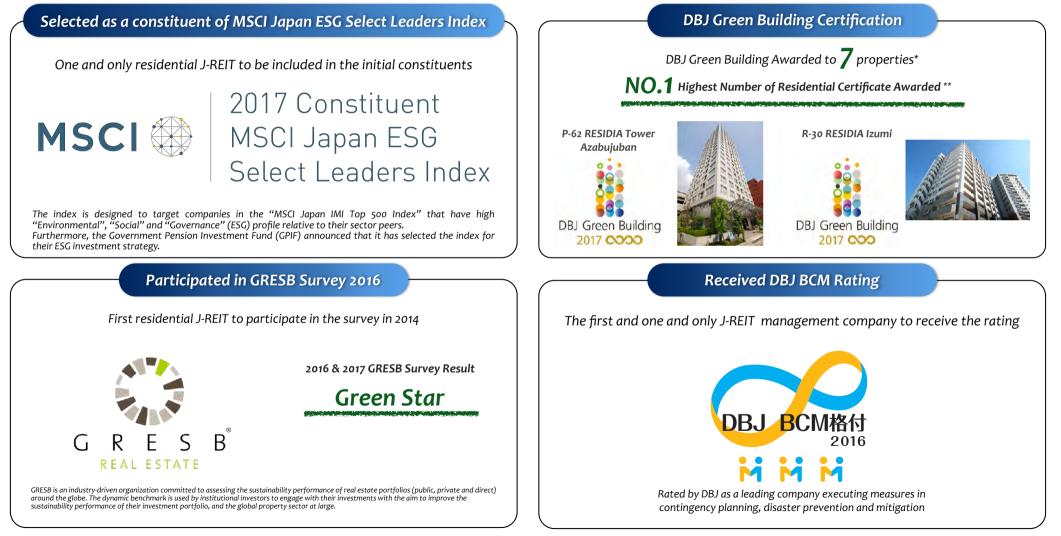


Advance Residence Investment Corporation

## **Recognitions for Sustainability Measures**

Advance Residence Investment Corporation

#### ADR & ADIM were recognized by multiple parties for its sustainability measures



The seven properties are P-50 RESIDIA Nishi-Azabu, P-55 RESIDIA Tower Meguro-Fudomae, P-62 RESIDIA Tower Azabujuban, P-76 Park Tower Shibaura Bayward Urban Wing, C-65 RESIDIA Tower Kami-Ikebukuro and S-20 Pacific Royal Court Minato Mirai Ocean Tower, R-30 RESIDIA Izumi.
 \*\* Based on materials published by Development Bank of Japans as of June 30, 2017 and consolidated by AD Investment Management Co., Ltd.

# RESIDIA

Advance Residence Investment Corporation

### **246 RESIDIA** branded properties



24 -7 call center for RESIDIA tenants

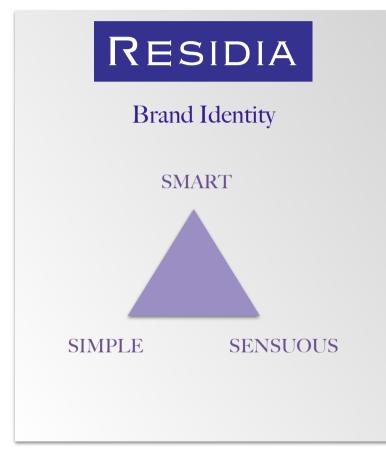
#### Moving Style

No-load moving between RESIDIA brand apartments No key money, No brokerage fee

#### RESIDIA SUPPORT a

Nationwide preferential pricing at resorts, shopping centers and other facilities





#### RESIDIA website http://www.residia.jp

### **Debt Structure**

Advance Residence Investment Corporation

#### as of July 31, 2017

### The Lineup of 26 Lenders Including 3 Mega Banks, 3 Major Trust Banks

Maturity	3 yrs	5 yrs	7 yrs	10 yrs	12 yrs	15 yrs
2017/7				#27 3.0 bn yen 0.50%		
2017/2		#26 2.0 bn yen 0.18%				
2016/6						#25 3.0bn yen 0.90%
2015/10		#23 1.5 bn yen 0.326%		#24 1.5bn yen 0.846%		
2015/4				#22 2 bn yen 0.726%		
2014/4				#21 2.5 bn yen 1.04%		
2013/11					#20 2 bn yen 1.41%	
2013/4				#19 3 bn yen 1.32%		
2012/9		#17 8 bn yen 0.87%	#18 4 bn yen 1.23%			
2012/4	#15 * 4 bn yen 0.86%	#16 4 bn yen 1.08%		toic	First residential J-REIT	mde
2011/9		#13 8 bn yen 1.27%	#14 2 bn yen 1.68%		sue 10, 12 and 15 year bo	nus

\* #13 has been redeemed on Sept. 2016, #15 has been redeemed on April 2015.

#### **Committed Lines of Credit**

Lenders	Term	Outstanding Amount (bn yen)
Sumitomo Mitsui Trust Bank, The Bank of Tokyo-Mitsubishi UFJ Mizuho Bank	3 yr	20.0

#### Invited Two New Lenders as ADR's Lender

Lender Name	Timing
JAPAN POST INSURANCE Co., Ltd.	September
Shinkin Central Bank	financing

	15% Insurance Co.s Central Co-op Banks Regional Banks 7%	Mega Banks 29%
ler	Other Major Banks 16%	Trust Banks 26%

ent Cornoration Bond

#### **Investment Corporation Bonds**

Loans

Lenders	Loan Outstanding (bn yen)	% share
Sumitomo Mitsui Trust Bank	30.3	16.1
The Bank of Tokyo-Mitsubishi UFJ	30.3	16.0
Mizuho Bank	18.1	9.6
Sumitomo Mitsui Banking Corporation	16.5	8.8
Mitsubishi UFJ Trust & Banking	15.2	8.1
Development Bank of Japan	15.5	8.2
MIzuho Trust & Banking	11.1	5.9
Aozora Bank	10.6	5.6
Resona Bank	8.1	4.3
The Norinchukin Bank	7.0	3.7
The Bank of Fukuoka	5.0	2.6
Shinsei Bank	4.2	2.2
Taiyo Life Insurance	3.0	1.6
The Nishi-Nippon City Bank	2.6	1.4
The Yamaguchi Bank	2.5	1.3
Tokio Marine & Nichido Fire Insurance	1.0	0.5
Mitsui Sumitomo Insurance	1.0	0.5
Nippon Life Insurance	1.0	0.5
The Gunma Bank	1.0	0.5
The Iyo Bank	1.0	0.5
The 77 Bank	1.0	0.5
The Kagawa Bank	0.5	0.3
The Tokyo Tomin Bank	0.5	0.3
The Hiroshima Bank	0.5	0.3
The Chugoku Bank	0.5	0.3
The Bank of Kyoto	0.5	0.3
Total	188.8	100

# **Unit Price Chart**

Advance Residence Investment Corporation

Key Figures	FP 01-2011	FP 07-2011	FP 01-2012	FP 07-2012	FP 01-2013	FP 07-2013	FP 01-2014	FP 07-2014	FP 01-2015	FP 07-2015	FP 01-2016	FP 07-2016	FP 01-2017	FP 07-2017
Market capitalization	168.8 bn yen @172,300	158.9 bn yen @162,200	134.7 bn yen @137,500	168.1 bn yen @152,900	20 <b>9.1</b> bn yen @190 <b>,1</b> 00	245.6 bn yen @198,100	2 <b>69.3</b> bn yen @21 <b>7,</b> 200	<b>319.1</b> bn yen @245,500	391.9 bn yen @301,500	351.6 bn yen @270,500	338.6 bn yen @260,500	369.9 <sup>bn yen</sup> @284,600	4,021bn yen @297,900	363.6 bn yen @269,400
Daily Average Trading volume	0.44 bn yen 3,247 units	0.31 bn yen 1,917 units	0.27 bn yen 1,907 units	0.46 bn yen 3,160 units	0.54 bn yen 3,208 units	1.29 bn yen 6,055 units	0.68 bn yen 3,174 units	0.62 bn yen 2,684 units	0.81 bn yen 2,922 units	0.92 bn yen 3,181 units	0.85 bn yen 3,344 units	<b>1.26</b> bn yen 4,512 units	1.25 bn yen 4,389 units	0.93 bn yen 3,225 units
LTV (Total assets base)	52.4%	53.5%	54.6%	53.7%	53.8%	51.2%	52.1%	51.0%	50.1%	51.6%	51.4%	52.2%	49.6%	49.6%
NAV per Unit (yen)	152,749	154,360	156,459	155,966	158,313	164,311	171,850	182,367	198,261	207,281	216,739	223,586	230,621	237,214
BPS (yen)	159,564	156,548	156,140	152,689	152,440	153,020	152,821	155,220	155,160	155,161	155,161	155,161	158,601	158,353
Implied CAP rate	5.3%	5.5%	5.6%	5.4%	4.8%	4.7%	4.5%	4.3%	3.8%	4.1%	4.2%	4.1%	4.0%	4.4%



44

# **Major Unitholders**

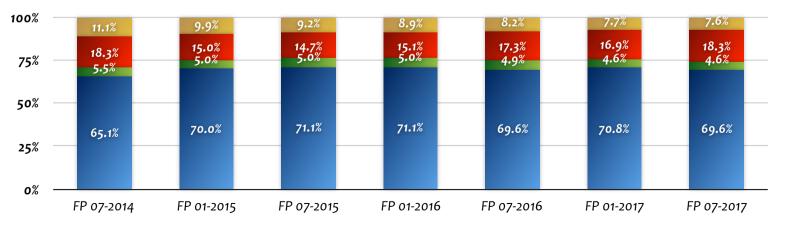
Advance Residence Investment Corporation

as of July 31, 2017

#### Increase in Overseas Investor Ownership

	Number of U	Number of Unitholders		Number of Units				% share of issued
	Unit-holders	diff	Units	diff	(%)	Top 10 Unitholders	Holdings (units)	and outstanding
Japanese Financial Institutions	202	-5	939,481	-16,114	69.6%	Japan Trustee Services Bank, Ltd. (Tr. Acc.)	353,309	26.2%
Trust Banks	16	+1	693,776	-751	51.4%	The Master Trust Bank of Japan ,Ltd. (Tr. Acc.)	153,855	
Regional Banks	54	-5	130,948	-10,783	9.7%	Trust & Custody Services Bank, Ltd. (Securities Inv. Tr. Acc.)		
Life Insurance	9	+1	44,153	+2,583	3.3%		83,527	
Securities Companies	20	-1	15,944	-10,991	1.2%	The Nomura Trust and Banking Co., Ltd. (Inv. Tr. Acc.)	52,528	3.9%
Casualty Insurance	7	-	17,510	-	1.3%	ITOCHU Corporation	34,800	2.6%
Credit Unions & Co-ops	48	-	19,867	+3,862	1.5%	State Street Bank - West Pension Fund Clients - Exempt 505233	19,012	1.4%
Shinkin Banks	48	-1	17,283	-34	1.3%	Trust & Custody Services Bank, Ltd. (Cash in Tr. Taxable Acc.)	18,330	1.4%
City Banks	0	-	0	-	0.0%			-
Other Japanese Corporations	256	-3	61,877	-776	4.6%	DFA International Real Estate Securities Portfolio	16,526	1.2%
Foreign Investors	260	-15	246,608	+18,829	18.3%	State Street Bank and Trust Company 505012	15,941	1.2%
Domestic Individuals and Others	15,943	-474	102,034	-1,939	7.6%	State Street Bank and Trust Company 505223	14,869	1.1%
Total	16,661	-497	1,350,000	-	100.0%	Total	762,697	56.6%

📕 Japanese Financial Institutions 📕 Other Japanese Institutions 📕 Foreign Investors 📒 Domestic Individuals and Others



### **Balance Sheet**



Fiscal Period Ending July 31	, 2017 in thousands yen
Assets	
Current assets	0
Cash and deposits	12,989,663
Cash and deposits in trust	9,611,975
Operating accounts receivables	195,001
Prepaid expenses	473,090
Other	4,678
Allowance for doubtful accounts	△ 7,059
Current assets	23,267,349
Fixed assets	
Property, plant and equipment Buildings	67 076 197
Structures	63,076,183
Machinery and equipment	16,784 49,506
Tools, furniture and fixtures	49,508 106,827
Land	70,314,787
Buildings in trust	131,079,911
Structures in trust	
Machinery and equipment in trust	93,921 80,653
Tools, furniture and fixtures in trust	288,862
Land in trust	156,457,632
Construction in progress	-
Property, plant and equipment	421,596,451
Intangible assets	יעדוייקנוי שד
Leasehold right	1,071,902
Leasehold right in trust	2,043,828
Other	73
Intangible assets	3,115,804
Investments and other assets	
Securities investments	-
Long-term prepaid expenses	818,919
Guarantee deposits	529,605
Guarantee deposits in trust	1,026,585
Other	1,710
Investments and other assets	2,376,819
Fixed assets	427,089,075
Deferred assets	
Investment unit issuance expenses	5,785
Investment corporation bond issuance costs	117,268
Deferred assets	123,053
Total Assets	450,479,478
Vance Pacidonce Investment Corporation All Dights Deserved	

Fiscal Period Ending July 31, 20	17 in thousands yen
Liabilities	
Current liabilities	
Operating accounts payable	298,506
Current portion of investment corporation bond	8,000,000
Current portion of long-term loans payable	25,446,329
Accounts payable-other	1,352,658
Accrued expenses	110,602
Accrued consumption taxes	29,026
Advances received	58,572
Other	18,723
Current liabilities	35,314,419
Long-term liabilities	
Investment corporation bond	26,500,000
Long-term loans payable	163,428,000
Tenant leasehold and security deposits	1,223,124
Tenant leasehold and security deposits in trust	3,259,350
Long-term liabilities	194,410,475
Liabilities	229,724,894

Net assets	
Unitholders' equity	
Unitholders' capital, gross 127	7,690,098
Surplus	
Capital surplus 5	3,220,279
Reserve for dividend 33	3,202,036
Unappropriated retained earnings (undisposed loss)	6,642,169
Surplus 93	3,064,485
Unitholders' equity 220	0,754,583
Net assets 220	0,754,583
Liabilities and net assets 450	0,479,478

# **Profit and Loss Statement**

Α.

Advance Residence Investment Corporation

Fiscal Period Ending July 31 (from February 1, 2017 to July 31, 201	
Operating revenue	
Rent revenue-real estate	15,918,444
Dividend income	-
Gain on sales of real estate properties	-
Operating revenue	15,918,444
Operating expenses	
Expenses related to rent business	6,275,634
Loss on sales	-
Asset management fee	1,152,793
Asset custody fee	9,751
Administrative service fees	59,318
Directors' compensations	3,600
Taxes and dues	265,817
Provision of allowance for doubtful accounts	-
Bad debts expenses	408
Other operating expenses	182,187
Operating expenses	7,949,510
Operating income	7,968,934
Non-operating income	
Interest income	6,700
Interest on securities	8,296
Reversal of distributions payable	1,154
Claim compensation income	809
Other Non-anarting income	20
Non-operating income	16,981
Non-operating expenses	256 256
Interest expenses	930,276 163,328
Interest expenses on investment corporation bonds Amortization of investment unit issuance expenses	1,388
Amortization of corporation bonds issuance expenses	13,839
Investment unit issuance expenses	
Borrowing related expenses	225,093
Other	9,214
Non-operating expenses	1,343,141
Ordinary income	6,642,774
Income before income taxes	6,642,774
Income taxes-current	605
Income taxes	605
Net income	6,642,169
Retained earnings brought forward	,-,,,
Unappropriated retained earnings (undisposed loss)	6,642,169
······································	, ,-,-,

Fiscal Period Ending July 31, 2016 (from February 1, 2017 to July 31, 2017)	in thousands yen
Revenue from Property Leasing	
Rental	
Rent income	14,071,111
Facility charge	747,834
Parking fee	437,625
Subtotal	15,256,571
Other revenues related to property leasing	
Income from leasing rights, etc.	78,459
Miscellaneous income	583,413
Subtotal	661,872
Total revenues from property leasing	15,918,444

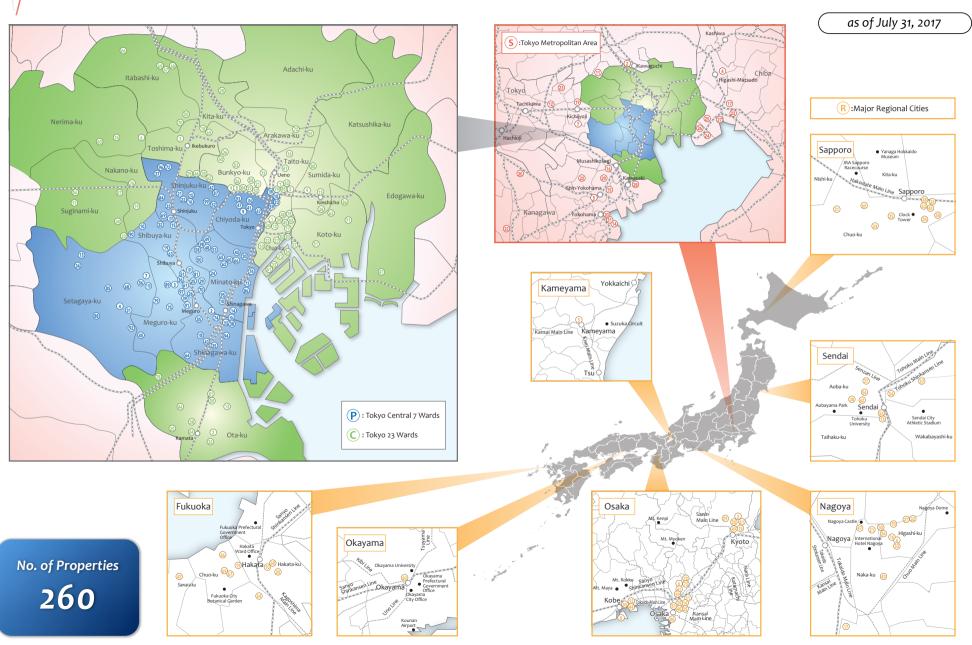
Taxes and Duties	848,599
Property management fees	1,145,863
Utilities	241,068
Repairs and maintenance	560,021
Insurance	25,024
Trust fee	71,278
Other rental expenses	751,862
Depreciation and amortization	2,631,916
Total rental expenses	6,275,634

C. Operating Income from Property Leasing Activities (A-B)

9,642,810

# Portfolio Map





# Portfolio

#### (as of July 31, 2016)

		Completion	Rentable	Acquisition	Share of	Appraisal	Book Value	Unrealiz <u>ed</u>		Period End	No	Dronortu Name	Location	Completi <u>on</u>	Rentabl <u>e</u>	Acquisition	Share of	Appraisal	Book	Unrealized	DAL	31, Pe
Property Name	Location	Date	Units	Price (mil yen)	Investment	Price (mil yen)	Value (mil yen)	Profit and Loss (%)	PML	Occupancy	No.	Property Name	Location	Date	Units	Price (mil yen)	Investment (%)	(mil yen)	(mil yen)	Profit and Loss (%)	PML	0
RESIDIA Shimazuyama	Shinagawa-ku, Tokyo	12 - 2004	115	2,860	0.6%	3,190	2,381	34.0%	4.3%	96.7%	P-63	RESIDIA Shibuya	Shibuya-ku, Tokyo	6 - 2006	40	1,250	0.3%	1,540	1,207	27.5%	3.5%	
RESIDIA Nakameguro	Meguro-ku, Tokyo	2 - 2005	88	1,730	0.4%	2,090	1,425	46.6%	2.6%	100.0%	P-64	RESIDIA Nakanobu	Shinagawa-ku, Tokyo	11 - 2005	65	1,880	0.4%	2,260	1,768	27.8%	3.4%	
RESIDIA Setagaya-Tsurumaki	Setagaya-ku, Tokyo	3 - 2002	28	1,229	0.3%	1,260	1,178	6.9%	7.3%	96.8%	P-65	RESIDIA Azabudai	Minato-ku, Tokyo	2 - 2006	47	1,610	0.4%	1,760	1,549	13.6%	4.6%	
RESIDIA Ikejiriohashi	Setagaya-ku, Tokyo	8 - 2005	42	1,230	0.3%	1,410	1,162	21.3%	3.1%	92.9%	P-66	RESIDIA Shibadaimon II	Minato-ku, Tokyo	8 - 2006 6 - 2006	48	1,740	0.4%	1,850	1,681	10.0%	3.3%	
RESIDIA Kudanshita	Chiyoda-ku, Tokyo	3 - 2004	86	2,270	0.5%	2,610	2,039	27.9%	2.9%	98.9%	P-67 P-68	RESIDIA Kanda RESIDIA Sangenjaya II	Chiyoda-ku, Tokyo Setagaya-ku, Tokyo	3 - 2006	43	1,140 1,280	0.3% 0.3%	1,440	1,091 1,223	32.0% 22.6%	4.9%	
RESIDIA Hatagaya	Shibuya-ku, Tokyo	2 - 2006	35	1,130	0.3%	1,230	1,069	15.0%	-	100.0%	P-68 P-69	RESIDIA Sangenjaya II RESIDIA Nishi-Shinjuku II	Shinjuku-ku, Tokyo	5 - 2007	34 74	1,200	0.3%	1,500 2,170	1,720	22.0%	4.4% 10.9%	
RESIDIA Sakurajosui	Setagaya-ku, Tokyo	7 - 2006	39	1,120	0.3%	1,280	1,065	20.1%		96.3%	P-70	RESIDIA Hiroo-Minami	Shibuya-ku, Tokyo	8 - 2007	26	923	0.2%	1.010	876	15.3%	2.8%	
RESIDIA Kita-Shinagawa	Shinagawa-ku, Tokyo	2 - 2007	120	2,720	0.6%	2,990	2,549	17.3%	4.3%	100.0%	P-72	RESIDIA Mejiro-Otomeyama	Shinjuku-ku, Tokyo	12 - 2002	19	923	0.2%	1,080	919	17.4%	4.9%	÷
RESIDIA Yoyoginomori	Shibuya-ku, Tokyo		22				708	3.7%		92.0%	P-73	RESIDIA Shibaura	Minato-ku, Tokyo	9 - 1991	153	4,670	1.1%	5,570	4,420	26.0%	2.8%	
RESIDIA Shinjuku-East III		3 - 2007		732	0.2%	735				-	P-74	RESIDIA Gotenyama	Shinagawa-ku, Tokyo	1 - 2007	16	930	0.2%	963	884	8.8%	7.9%	
	Shinjuku-ku, Tokyo	2 - 2009	39	750	0.2%	912	724	26.0%	4.3%	100.0%	P-75	RESIDIA Yutenji	Meguro-ku, Tokyo	8 - 2006	118	5,260		5,980	5,063	18.1%	7.8%	
Leopalace Udagawacho Mansion	Shibuya-ku, Tokyo	8 - 2001	30	588	0.1%	726	564	28.6%	8.2%	100.0%		Park Tower Shibaura Bayward		5 - 2005			2.2%	11.400	8,967	27.1%	, 3.6%	
RESIDIA Shinjuku-East II	Shinjuku-ku, Tokyo	2 - 2004	54	1,380	0.3%	1,700	1,309	29.9%	4.8%	88.6%	P-76	Urban Wing	Minato-ku, Tokyo		191	9,570		<i>,</i> ,				
RESIDIA Shinjuku-East	Shinjuku-ku, Tokyo	8 - 2000	48	941	0.2%	1,150	932	23.3%	5.3%	94.0%	P-79	RESIDIA Kamimeguro	Meguro-ku, Tokyo	1 - 1993	16	878	0.2%	1,010	852	18.5%	7.7%	
RESIDIA Kanda-Iwamotocho	Chiyoda-ku, Tokyo	2 - 2004	65	1,520	0.3%	2,070	1,407	47.1%	4.1%	100.0%	P-81	Windsor House Hiroo	Shibuya-ku, Tokyo	6 - 2003	12	1,750	0.4%	1,490	1,641	-9.3%	4.8%	
RESIDIA Azabujuban II	Minato-ku, Tokyo	2 - 2001	37	874	0.2%	1,050	888	18.2%	3.1%	85.5%	P-84 P-85	RESIDIA Kita-Shinjuku	Shinjuku-ku, Tokyo	2 - 1997	26	1,460	0.3%	1,630	1,378	18.2%	8.8%	
RESIDIA Ebisu	Shibuya-ku, Tokyo	1 - 2001	26	554	0.1%	680	569	19.4%	3.0%	100.0%		RESIDIA Komazawa	Setagaya-ku, Tokyo	10 - 2008	59	870	0.2%	1,230	834	47.5%	10.0%	
RESIDIA Meguro	Shinagawa-ku, Tokyo	10 - 1999	20	722	0.2%	723	742	-2.6%	6.2%	92.1%	P-86 P-87	RESIDIA Shibaura KAIGAN	Minato-ku, Tokyo	1 - 2010	72	2,400	0.5%	2,980	2,342	27.2% 26.2%	4.4%	-
RESIDIA Hiroo II	Shibuya-ku, Tokyo	11 - 2005	76	1,660	0.4%	2,090	1,533	36.3%	2.9%	95.4%	P-87 P-88	RESIDIA Ichigaya-Yakuoji RESIDIA Yoga	Shinjuku-ku, Tokyo Setagaya-ku, Tokyo	8 - 2008 6 - 2008	98 66	2,070 1,523	0.5% 0.3%	2,530 1,840	2,005 1,556	18.2%	3.0% 10.3%	
Pianetta Shiodome	Minato-ku, Tokyo	2 - 2005	67	1,950	0.4%	2,250	1,808	24.4%	5.3%	94.7%	P-89	RESIDIA TOWER Nakameguro	Meguro-ku, Tokyo	3 - 2007	70	3,300	0.3%	4,260	3,348	27.2%	2.4%	
RESIDIA Komazawadaigaku	Setagaya-ku, Tokyo	10 - 2004	18	333	0.1%	389	310	25.1%	8.5%	93.6%	P-90	RESIDIA Sasazuka II	Shibuya-ku, Tokyo	1 - 2011	167	3,760		4,200	3,725	27.2%	4.2%	
RESIDIA Yoyogi	Shibuya-ku, Tokyo	2 - 2005	16	326	0.1%	398	309	28.5%	11.0%	80.7%	P-91	RESIDIA Susuzuku II RESIDIA Meguro III	Meguro-ku, Tokyo	1 - 2010	31	950	0.2%	1,300	961	35.2%	2.6%	
RESIDIA Nishi-Shinjuku	Shinjuku-ku, Tokyo	2 - 2005	19	363	0.1%	439	345	27.0%	9.9%	90.0%	P-92	RESIDIA Jiyugaoka II	Setagaya-ku, Tokyo	10 - 2007	17	778	0.2%	960	784	22.4%	5.4%	
RESIDIA Kyodo	Setagaya-ku, Tokyo	2 - 2005	15	286	0.1%	340	267	27.3%	10.6%	83.1%	P-93	RESIDIA Kudanshita II	Chiyoda-ku, Tokyo	1 - 2012	48	1,240	0.3%	1,670	1,239	, 34.8%	2.6%	
RESIDIA Oimachi	Shinagawa-ku, Tokyo	-	-							-	P-94	RESIDIA Omori II	Shinagawa-ku, Tokyo	3 - 2012	90	1,620	0.4%	2,120	1,615	31.3%	2.2%	
RESIDIA Ebisu II	Shibuya-ku, Tokyo	12 - 2005	48	947	0.2%	1,120	873	28.2%	4.3%	98.0%	P-95	RESIDIA Shirokane-Takanawa	Minato-ku, Tokyo	3 - 2012	53	1,480	0.3%	1,950	1,480	31.7%	6.7%	
		1 - 2006	61	2,280	0.5%	2,810	2,222	26.5%	3.4%	95.0%	Dec					- (-(	a 0%			16 0.04	A 2.9%	Γ
RESIDIA Kamiochiai	Shinjuku-ku, Tokyo	9 - 2006	70	1,180	0.3%	1,470	1,100	33-5%	4.8%	97.6%	P-96	RESIDIA Nakaochiai	Shinjuku-ku, Tokyo	3 - 2008	187	3,656	0.8%	4,430	3,790	16.9%	B 2.9% C 3.0%	
RESIDIA Higashi-Shinagawa	Shinagawa-ku, Tokyo	8 - 2006	122	2,040	0.5%	2,370	1,924	23.1%	4.0%	99.1%	P-97	RESIDIA Nakameguro II	Meguro-ku, Tokyo	8 - 2006	50	1,119	0.3%	1,420	1,125	26.2%	2.7%	
RESIDIA Meguro II	Meguro-ku, Tokyo	1 - 2006	34	1,190	0.3%	1,340	1,145	17.0%	6.5%	85.8%	P-98	ARTIS COURT Minamiaoyama	Minato-ku, Tokyo	7 - 2008	23	1,720	0.4%	1,930	1,736	11.1%	3.9%	
RESIDIA Toranomon	Minato-ku, Tokyo	9 - 2006	63	1,320	0.3%	1,550	1,246	24.3%	3.3%	100.0%	P-99	RESIDIA Yotsuya-Sanchome	Shinjuku-ku, Tokyo	5 - 2009	90	2,090	0.5%	2,770	2,099	31.9%	3.8%	_
RESIDIA Shin-Ochanomizu	Chiyoda-ku, Tokyo	3 - 2006	52	1,160	0.3%	1,500	1,103	35.9%	2.8%	100.0%	P-100	RESIDIA Takanawa-Katsurazaka	Minato-ku, Tokyo	3 - 2006	45	900		1,050	948	10.7%	5.4%	
RESIDIA Kagurazaka	Shinjuku-ku, Tokyo	8 - 2006	52	918	0.2%	1,070	871	22.8%	2.1%	94.5%	P-101	RESIDIA Ebisu III	Shibuya-ku, Tokyo	3 - 2006	26	611	0.1%	744	651	14.2%	3.3%	
RESIDIA Oimachi II	Shinagawa-ku, Tokyo	7 - 2007	40	1,050	0.2%	1,300	994	30.7%	4.8%	90.4%	P-102	RESIDIA Shinjukugyoen	Shinjuku-ku, Tokyo	10 - 2006	38	687	0.2%	839	723	15.9%	5.2%	
RESIDIA Jiyugaoka	Meguro-ku, Tokyo	3 - 2002	28	1,050	0.2%	1,240	1,031	20.2%	7.3%	85.6%	P-103	RESIDIA Minami-Shinagawa	Shinagawa-ku, Tokyo	-	50	1,177	0.3%	1,390	1,208	15.0%	8.7%	
RESIDIA Suidobashi	Chiyoda-ku, Tokyo	12 - 2004	65	2,310	0.5%	2,710	2,159	25.5%	2.3%	100.0%	P-104	Chester Court Ochanomizu	Chiyoda-ku, Tokyo	3 - 2007	118	3,117	0.7%	3,790	3,180	19.1%	2.4%	
RESIDIA TOWER Nogizaka	Minato-ku, Tokyo	8 - 2004	68	3,660	0.8%	3,820	3,442	11.0%	3.5%	94.1%	P-105	RESIDIA Kanda-Iwamotocho II	Chiyoda-ku, Tokyo	4 - 2007	48	1,280	0.3%	1,580	1,308	20.7%	2.8%	
RESIDIA Akasaka	Minato-ku, Tokyo	5 - 2004	37	1,180	0.3%	1,410	1,107	27.3%	8.3%	100.0%	P-106	RESIDIA Shinagawa	Shinagawa-ku, Tokyo	6 - 2007	36	980	0.2%	1,190	1,003	18.6%	4.0%	
RESIDIA Nishi-Azabu	Minato-ku, Tokyo	7 - 2004	125	6,780	1.5%	7,640	6,410	19.2%	-	97.6%	P-107 P-108	RESIDIA Yoyogi II RESIDIA Nakanobu II	Shibuya-ku, Tokyo Shinagawa-ku, Tokyo	1 - 2008 4 - 2014	31	839	0.2% 0.2%	955 1.010	900 946	6.1%	8.4%	
RESIDIA Daikanyama	Shibuya-ku, Tokyo	7 - 2004		2,150	0.5%	2,150		7.8%	4.0%	92.6%	P-109	RESIDIA Nakanobu II RESIDIA Ochanomizu II			44 28	917 821	0.2%	,	21	6.7% 9.8%	3.9%	
RESIDIA Ichigaya	Shinjuku-ku, Tokyo	8 - 2004	42 85	2,130	0.6%	2,150	1,994 2,341	26.4%		88.3%	P-110	RESIDIA Ochanomizu II RESIDIA Mishuku	Chiyoda-ku, Tokyo Setagaya-ku, Tokyo	3 - 2015 4 - 2015	42	1,159	0.2%	932 1,300	848 1,197	9.8% 8.6%	4.1% 4.1%	
			-						-	-	C-1	RESIDIA Misnuku RESIDIA Mitsukoshimae	Chuo-ku, Tokyo	2 - 2005	105	1,920	0.3%	2,530	1,197	60.0%	3.3%	
RESIDIA Roppongi-Hinokichokoen	Minato-ku, Tokyo	9 - 1999	89	3,570	0.8%	4,370	3,596	21.5%	6.8%	93.0%	C-7	RESIDIA Kamata	Ota-ku, Tokyo	3 - 2005	166	2,640	0.6%	3,550	2,133	66.4%	3·5% 4.7%	
RESIDIA TOWER Meguro-Fudomae		1 - 2007	358	16,500	3.7%	18,600	15,091	23.2%	1.8%	100.0%	C-2	RESIDIA Ikebukuro	Toshima-ku, Tokyo	3 - 2005	60	1,520	0.3%	1,790	1,400	27.8%	7.1%	
RESIDIA Sangenjaya	Setagaya-ku, Tokyo	1 - 2005	78	2,760	0.6%	3,460	2,542	36.1%	2.7%	97.2%	C-4	RESIDIA Bunkyo-Hongo	Bunkyo-ku, Tokyo	7 - 2005	65	1,680	0.4%	2,200	1,562	40.8%	4.6%	
RESIDIA Minami-Aoyama	Minato-ku, Tokyo	3 - 2005	13	728	0.2%	486	701	-30.7%	2.0%	100.0%	C-5	RESIDIA Asakusabashi	Taito-ku, Tokyo	8 - 2005	47	1,060	0.2%	1,410	939	50.1%	2.9%	
RESIDIA Kanda-Higashi	Chiyoda-ku, Tokyo	10 - 2003	64	1,620	0.4%	2,070	1,500	38.0%	3.4%	91.3%	C-6	Maison Eclairee Ekoda	Nerima-ku, Tokyo	3 - 1993	94	953	0.2%	1,100	914	20.3%	9.2%	
RESIDIA Higashi-Azabu	Minato-ku, Tokyo	4 - 2006	31	1,430	0.3%	1,440	1,348	6.8%	3.2%	100.0%	C-7	RESIDIA Ueno-Okachimachi	Taito-ku, Tokyo	2 - 2006	127	3,160		3,730	2,870	30.0%	2.1%	
RESIDIA Ebisu-Minami	Shibuya-ku, Tokyo	3 - 2007	39	2,020	0.5%	2,200	1,945	13.1%	7.1%	97-5%	C-8	RESIDIA Bunkyo-Hongo II	Bunkyo-ku, Tokyo	1 - 2006	70	1,623	0.4%	1,920	1,544	24.3%	3.6%	
RESIDIA TOWER Azabujuban	Minato-ku, Tokyo	1 - 2003	113	6,190	1.4%	6,070	5,994	1.3%	0.7%	94.6%	C-9	RESIDIA Ryogoku	Sumida-ku, Tokyo	2 - 2006	48	913	0.2%	1,200	852	40.8%	9.1%	

# Portfolio

Advance Residence Investment Corporation

(as of July 31, 2016)

No.	Property Name	Location	Completion Date	Rentable Units	Acquisitio n Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
C-10	RESIDIA Higashi-Ginza	Chuo-ku, Tokyo	9 - 2006	169	5,251	1.2%	5,590	5,046	10.8%	4.3%	96.4%
C-12	RESIDIA Nihonbashi-Ningyocho II	Chuo-ku, Tokyo	1 - 2007	137	3,180	0.7%	3,770	2,973	26.8%	4.6%	99.4%
C-13	RESIDIA Omori-Higashi	Ota-ku, Tokyo	8 - 2007	81	1,980	0.4%	2,030	1,845	10.0%	3.8%	95.7%
C-15	RESIDIA Kinshicho	Sumida-ku, Tokyo	11 - 2007	157	4,200	0.9%	4,580	4,022	13.9%	7.2%	99.1%
C-16	RESIDIA Negishi	Taito-ku, Tokyo	12 - 2005	28	856	0.2%	919	818	12.3%	7.7%	96.4%
C-17	RESIDIA Shinkawa	Chuo-ku, Tokyo	2 - 2003	83	1,880	0.4%	2,330	1,816	28.3%	5.3%	96.2%
C-18	RESIDIA Kamiikebukuro	Toshima-ku, Tokyo	12 - 2001	44	558	0.1%	714	545	31.0%	6.4%	97-9%
C-19	RESIDIA Shin-nakano	Nakano-ku, Tokyo	6 - 2002	24	352	0.1%	509	355	43.3%	3.8%	83.4%
C-21	RESIDIA Bunkyo-Yushima II	Bunkyo-ku, Tokyo	3 - 2004	63	1,010	0.2%	1,220	928	31.4%	5.3%	94.5%
C-22	RESIDIA Tsukiji	Chuo-ku, Tokyo	12 - 2005	54	1,460	0.3%	1,850	1,332	38.9%	3.4%	100.0%
2-23	RESIDIA Sasazuka	Suginami-ku, Tokyo	3 - 2000	96	1,800	0.4%	2,140	1,800	18.9%	6.9%	98.2%
2-24	RESIDIA Kyobashi	Chuo-ku, Tokyo	1 - 2005	52	1,220	0.3%	1,480	1,126	31.3%	3.4%	100.0%
-25	RESIDIA Tamagawa	Ota-ku, Tokyo	9 - 2004	98	1,300	0.3%	1,620	1,182	37.0%	5.9%	98.0%
-26	RESIDIA Korakuen	Bunkyo-ku, Tokyo	10 - 2004	31	603	0.1%	760	551	37.9%	3.5%	96.7%
-27	RESIDIA Ginza-Higashi	Chuo-ku, Tokyo	9 - 2004	94	2,000	0.5%	2,460	1,844	33.3%	4.0%	97-3%
C-28	RESIDIA Oji	Kita-ku, Tokyo	2 - 2005	61	867	0.2%	1,040	797	30.5%	3.2%	100.0%
2-29	RESIDIA Mejiro II	Toshima-ku, Tokyo	7 - 2005	63	1,050	0.2%	1,230	980	25.5%	2.3%	97.1%
2-31	RESIDIA Tsukishima	Chuo-ku, Tokyo	2 - 2006	40	1,100	0.2%	1,270	1,022	24.2%	6.8%	94-9%
C-32	RESIDIA Kamata II	Ota-ku, Tokyo	9 - 2006	78	1,360	0.3%	1,610	1,278	25.9%	4.0%	97.7%
C-33	RESIDIA Tsukishima II	Chuo-ku, Tokyo	9 - 2006	105	2,440	0.6%	2,940	2,303	27.6%	3.8%	97.4%
2-34	RESIDIA Kinshicho II	Sumida-ku, Tokyo	1 - 2008	99	2,380	0.5%	2,640	2,245	17.6%	4.7%	95.5%
-35	RESIDIA Bunkyo-Otowa	Bunkyo-ku, Tokyo	8 - 2003	104	3,380	0.8%	4,030	3,165	27.3%	4.7%	90.0%
2-36	RESIDIA Bunkyo-Sengoku	Bunkyo-ku, Tokyo	2 - 2003	33	707	0.2%	872	637	36.9%	5.0%	94-3%
-37	RESIDIA Bunkyo-Yushima	Bunkyo-ku, Tokyo	2 - 2003	39	1,050	0.2%	1,310	956	37.0%	6.9%	98.1%
C-38	RESIDIA Ikegami	Ota-ku, Tokyo	7 - 2003	19	378	0.1%	413	347	19.0%	8.5%	100.0%
-39	RESIDIA Nihonbashi-Ningyocho	Chuo-ku, Tokyo	3 - 2004	25	557	0.1%	762	504	50.9%	5.6%	91.6%
-40	RESIDIA Bunkyo-Sengoku II	Bunkyo-ku, Tokyo	4 - 2005	45	1,440	0.3%	1,640	1,353	21.2%	4.1%	94.8%
C-41	RESIDIA Iriya	Taito-ku, Tokyo	12 - 2004	49	990	0.2%	1,140	885	28.8%	5.4%	98.3%
C-42	RESIDIA Nihonbashi-Hamacho	Chuo-ku, Tokyo	8 - 2006	45	1,310	0.3%	1,580	1,252	26.1%	4.5%	97.7%
-43	RESIDIA Shin-Okachimachi	Taito-ku, Tokyo	3 - 2007	69	1,860	0.4%	2,110	1,762	19.7%	3.0%	100.0%
-44	RESIDIA Chidoricho	Ota-ku, Tokyo	9 - 2006	60	1,290	0.3%	1,450	1,210	19.8%	5.0%	91.7%
2-45	RESIDIA Shinkawa II	Chuo-ku, Tokyo	2 - 2003	36	1,320	0.3%	1,540	1,202	28.0%	3.9%	96.4%
-46	RESIDIA Mejiro	Toshima-ku, Tokyo	1 - 1999	162	6,280	1.4%	7,730	6,136	26.0%	2.6%	96.9%
C-47	RESIDIA Kasai	Edogawa-ku, Tokyo	1 - 2000	29	683	0.2%	818	666	22.7%	7.0%	93.1%
-48	RESIDIA Nihonbashi-Bakurocho	Chuo-ku, Tokyo	2 - 2007	132	5,500	1.2%	7,060	5,121	, 37.9%	2.4%	97.0%
-49	RESIDIA Suginami-Honancho	Suginami-ku, Tokyo	2 - 2009	194	3,834	0.9%	5,430	3,644	49.0%	4.3%	95.7%
-50	RESIDIA Shin Itabashi	Itabashi-ku, Tokyo	8 - 2009	67	888	0.2%	1,220	854	42.8%	8.6%	100.0%
C-51	RESIDIA Kiba	Koto-ku, Tokyo	3 - 2008	155	1,950	0.4%	2,930	1,905	53.8%	7.2%	98.7%
	RESIDIA Bunkyo-Yushima	Bunkyo-ku, Tokyo	12 - 2008	52	1,129	0.3%	1,510	1,097	37.6%	4.4%	100.0%
-53	RESIDIA Bunkyo-Honkomagome	Bunkyo-ku, Tokyo	3 - 2008	98	2,340	0.5%	2,950	2,296	28.5%	3.5%	96.8%
-54	RESIDIA Tsukishima III	Chuo-ku, Tokyo	2 - 2008	119	2,570	0.6%	3,590	2,487	44.3%	4.0%	97.9%
-55	RESIDIA Minamisenju	Arakawa-ku, Tokyo	3 - 2007	175	2,580	0.6%	3,530	2,458	43.6%	5.3%	98.9%
- 55 -56	RESIDIA Ogikubo	Suginami-ku, Tokyo	3 - 2003	101	1,710	0.4%	2,220	1,767	25.6%	4.5%	98.1%
-57	RESIDIA Monzennakacho	Koto-ku, Tokyo	2 - 2005	68	970	0.4%	1,280	974	31.4%	7.6%	94.1%
- <i>57</i> 58	RESIDIA Ochanomizu	Bunkyo-ku, Tokyo	9 - 2005	80	2,090	0.2%	2,850	2,052	38.8%	4.2%	94.1%
<u>50</u> 59	RESIDIA Omori	Ota-ku, Tokyo	3 - 2005	75	1,150	0.3%	1,480	1,130	30.9%	4.2%	98.7%
-59 -60	RESIDIA Nakamurabashi	Nerima-ku, Tokyo	2 - 2008	66	1,150	0.3%	1,340	1,130	28.0%	4.5%	98.7%
-00-			2-2008	00	1,0/5	0.2%	1,340	1,040	20.0%	4.5%	90.7%

									(as of	July 31,	, 2016)
No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
C-62	RESIDIA Bunkyo-Otowa II	Bunkyo-ku, Tokyo	2 - 2008	89	2,268	0.5%	2,960	2,293	29.1%	4.0%	98.3%
C-63	RESIDIA Kinshicho III	Koto-ku, Tokyo	2 - 2005	51	651	0.1%	818	655	24.7%	9.6%	100.0%
C-64	RESIDIA Kamata III	Ota-ku, Tokyo	3 - 2007	53	948	0.2%	1,210	937	29.0%	3.5%	100.0%
	RESIDIA Tower Kami-Ikebukuro	Toshima-ku, Tokyo	3 - 2009	472	8,250	1.9%	11,400	8,049	41.6%	Twr 2.9% Prk 5.4% Anx 5.7%	98.0%
C-66	RESIDIA Takashimadaira	Itabashi-ku, Tokyo	2 - 2007	45	502	0.1%	618	526	17.5%	4.8%	100.0%
C-67	RESIDIA Shimurasakaue	Itabashi-ku, Tokyo	2 - 2007	44	580	0.1%	700	609	14.8%	3.4%	100.0%
C-68	RESIDIA Shimurasakaue II	Itabashi-ku, Tokyo	3 - 2007	94	1,093	0.2%	1,360	1,134	19.9%	5.6%	100.0%
C-69	RESIDIA Shimurasakaue III	Itabashi-ku, Tokyo	3 - 2007	36	411	0.1%	502	433	15.8%	5.4%	100.0%
C-70	RESIDIA Ikebukuro West	Itabshi-ku, Tokyo	10 - 2007	72	1,115	0.3%	1,350	1,120	20.5%	3.0%	94-3%
C-71	RESIDIA Ojima	Koto-ku, Tokyo	11 - 2007	87	1,282	0.3%	1,570	1,286	22.0%	6.1%	100.0%
C-72	RESIDIA Machiya	Arakawa-ku, Tokyo	8 - 2009	55	1,168	0.3%	1,300	1,192	9.0%	3.2%	100.0%
C-73	RESIDIA Ueno-Ikenohata	Taito-ku, Tokyo	2 - 2004	71	1,700	0.4%	1,940	1,784	8.7%	3.8%	98.8%
C-74	RESIDIA Nerima	Nerima-ku, Tokyo	3 - 2005	34	502	0.1%	632	517	22.2%	3.9%	100.0%
C-75	RESIDIA Higashi-Nihonbashi	Chuo-ku, Tokyo	4 - 2006	22	378	0.1%	468	400	16.7%	5.8%	100.0%
C-76	RESIDIA Nakano	Nakano-ku, Tokyo	11 - 2006	30	652	0.1%	779	694	12.2%	4.1%	100.0%
C-77	RESIDIA Ogikubo II	Suginami-ku, Tokyo	3 - 2007	36	460	0.1%	540	491	9.9%	5.1%	100.0%
C-78	RESIDIA Minamiyukigaya	Ota-ku, Tokyo	3 - 2008	58	1,299	0.3%	1,520	1,364	11.4%	4.4%	92.5%
C-79	RESIDIA Akihabara	Taito-ku, Tokyo	4 - 2007	40	977	0.2%	1,160	1,002	15.8%	5.1%	95.2%
C-80	RESIDIA Asakusa-Azumabashi	Sumida-ku, Tokyo	9 - 2007	60	876	0.2%	1,120	899	24.5%	3.5%	98.3%
C-81	RESIDIA Oomori III	Ota-ku, Tokyo	12 - 2012	65	1,395	0.3%	1,640	1,427	14.9%	3.1%	96.2%
C-82	RESIDIA Nihonbashi-Bakurocho II	Chuo-ku, Tokyo	4 - 2014	77	1,975	0.4%	2,410	2,024	19.0%	3.8%	94.2%
C-83	RESIDIA Nihonbashi-Bakurocho III	Chuo-ku, Tokyo	3 - 2008	55	1,833	0.4%	2,240	1,880	19.1%	3.7%	95.8%
C-84	RESIDIA Bunkyo-Hongo III	Bunkyo-ku, Tokyo	7 - 2014	48	1,655	0.4%	1,870	1,703	9.8%	4.7%	98.4%
C-85	RESIDIA Shin-Okachimachi II	Taito-ku, Tokyo	3 - 2015	100	4,650	1.1%	5,290	4,799	10.2%	1.9%	99.2%
C-86	RESIDIA Kameido	Koto-ku, Tokyo	10 - 2013	129	2,988	0.7%	3,280	3,095	6.0%	5.9%	96.3%
C-87	RESIDIA Koenji	Suginamiku, Tokyo	3 - 2015	58	1,380	0.3%	1,520	1,433	6.0%	3.9%	90.2%
S-2	Chester House Kawaguchi	Kawaguchi, Saitama	3 - 1991	39	770	0.2%	745	706	5.5%	5.5%	97.4%
S-4	RESIDIA Higashi-Matsudo	Matsudo, Chiba	4 - 2007	44	1,100	0.2%	1,190	1,029	15.6%	4.6%	95.4%
S-5	RESIDIA Shin-Yokohama	Yokohama, Kanagawa	1 - 2007	131	1,920	0.4%	1,990	1,778	11.9%	5.6%	100.0%
S-7	RESIDIA Chofu	Chofu, Tokyo	3 - 2007	41	1,143	0.3%	1,180	1,076	9.6%	5.0%	97.8%
S-11	TOKYO Student-House Wako	Wako, Saitama	4 - 1990	127	675	0.2%	755	677	11.5%	10.2%	100.0%
S-12	RESIDIA Kokubunji	Kokubunji, Tokyo	2 - 2003	33	518	0.1%	608	505	20.2%	2.9%	96.8%
S-14	RESIDIA Yokohama-Kannai	Yokohama, Kanagawa	8 - 2004	102	1,700	0.4%	1,880	1,530	22.8%	8.4%	94.1%
S-15	RESIDIA Okurayama	Yokohama, Kanagawa	3 - 1998	64	755	0.2%	914	715	27.8%	5.3%	100.0%
S-16	RESIDIA Musashikosugi	Kawasaki, Kanagawa	2 - 2007	68	1,580	0.4%	1,950	1,493	30.6%	7.2%	97.0%
S-17	RESIDIA Funabashi I and II	Funabashi, Chiba	3 - 2007	172	2,730	0.6%	3,090	2,547	21.3%	3.6%    3.4%	100.0%
S-19	RESIDIA Kichijoji	Musashino, Tokyo	3 - 1995	48	1,380	0.3%	1,640	1,430	14.6%	9.1%	95.9%
S-20	Pacific Royal Court Minato Mirai Ocean Tower	Yokohama, Kanagawa	11 - 2007	416	14,000	3.2%	16,100	11,850	35.9%	4.5%	100.0%
S-22	Life & Senior House Kohoku II	Yokohama, Kanagawa	10 - 2003	78	1,670	0.4%	2,190	1,568	39.6%	6.4%	100.0%
S-23	College Court Tanashi	Nishi-Tokyo, Tokyo	2 - 2010	91	810	0.2%	1,130	770	46.7%	7.7%	100.0%
S-24	RESIDIA Urayasu	Urayasu, Chiba	9 - 2009	146	2,115	0.5%	2,870	2,085	37.6%	6.7%	97.7%
S-25	RESIDIA Minami-Gyotoku	Ichikawa, Chiba	2 - 2005	85	823	0.2%	1,030	823	25.1%	6.6%	95-3%
S-26	RESIDIA Urayasu II	Urayasu, Chiba	2 - 2005	74	802	0.2%	997	804	24.0%	7.5%	97-3%
S-27	RESIDIA Gyotoku	Ichikawa, Chiba	2 - 2005	75	761	0.2%	938	760	23.4%	6.1%	97.3%
S-28	RESIDIA Kawasaki	Kawasaki, Kanagawa	3 - 2007	104	1,670	0.4%	2,120	1,630	30.0%	4.7%	99.1%
S-29	Cocofump Hiyoshi	Yokohama, Kanagawa	1 - 2010	85	1,050	0.2%	1,210	1,012	19.5%	7.5%	100.0%
S-30	RESIDIA Sagamihara	Sagamihara, Kanagawa	5 - 2004	111	1,050	0.2%	1,250	1,073	16.5%	6.8%	100.0%
S-31	RESIDIA Yokohama-Bashamichi	Yokohama, Kanagawa	9 - 2005	28	735	0.2%	1,140	786	44.9%	11.5%	100.0%
S-32	RESIDIA Hon-Atugi	Atugi, Kanagawa	1-2008	49	606	0.1%	696	647	7.5%	11.0%	100.0%
S-33	RESIDIA Funabashi III	Funabashi, Chiba	2006/10	43	620	0.1%	691	670	3.1%	5.0%	100.0%

# Portfolio

Advance Residence Investment Corporation (as of July 31, 2016)

No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
R-2	RESIDIA Imadegawa	Kyoto, Kyoto	2 - 1999	154	1,671	0.4%	1,660	1,491	11.3%	10.9%	100.0%
	RESIDIA Higashi-Sakura	Nagoya, Aichi	2 - 2006	91	1,290	0.3%	1,430	1,043	37.0%	3.4%	90.3%
	RESIDIA Kameyama	Kameyama, Mie	2 - 2007	182	1,610	0.4%	1,150	1,534	-25.0%	4.2%	100.0%
R-6	RESIDIA Ryokuchi Koen	Toyonaka, Osaka	5 - 2007	44	979	0.2%	925	893	3.6%	5.7%	92.3%
	RESIDIA Kobe Port Island	Kobe, Hyogo	9 - 2007	404	3,740	0.8%	4,150	3,449	20.3%	South • Center 6.8% North 6.7%	100.0%
	RESIDIA Hakata	Fukuoka, Fukuoka	3 - 2002	155	1,220	0.3%	1,440	1,235	16.6%	3.4%	99.4%
	RESIDIA Tenjinbashi	Osaka, Osaka	2 - 2000	78	871	0.2%	1,140	851	33.8%	8.3%	88.9%
	RESIDIA Sannomiya-Higashi	Kobe, Hyogo	11 - 2005	161	2,220	0.5%	2,770	1,966	40.8%	3.2%	98.5%
	KC21 Building	Sendai, Miyagi	3 - 1997	79	900	0.2%	916	877	4.4%	2.4%	99.0%
	RESIDIA Utubokoen	Osaka, Osaka	1 - 2006	94	1,170	0.3%	1,460	1,053	38.5%	6.6%	96.9%
	RESIDIA Kyoto-ekimae	Kyoto, Kyoto	2 - 2006	116	1,970	0.4%	2,450	1,789	36.9%	9.9%	95-5%
	RESIDIA Takaoka	Nagoya, Aichi	8 - 2007	198	2,330	0.5%	3,040	2,155	41.0%	3.5%	96.1%
	RESIDIA Hibino	Nagoya, Aichi	4 - 1992	124	1,340	0.3%	1,420	1,151	23.4%	3.9%	98.5%
	RESIDIA Tenjin-Minami	Fukuoka, Fukuoka	1 - 2004	56	936	0.2%	1,180	838	40.7%	4.9%	96.4%
	RESIDIA Hakataeki-Minami	Fukuoka, Fukuoka	1-2003	39	324	0.1%	394	322	22.1%	2.7%	93.9%
	RESIDIA Hisaya-Odori II	Nagoya, Aichi	2 - 2005	38	685	0.2%	796	610	30.5%	5.0%	100.0%
R-24	RESIDIA Minami-Ichijo	Sapporo, Hokkaido	12 - 2006	179	1,640	0.4%	1,920	1,473	30.3%	0.9%	98.9%
	RESIDIA Odori-Nishi	Sapporo, Hokkaido	12 - 2006	103	1,320	0.3%	1,370	1,208	13.3%	1.1%	92.2%
	RESIDIA Kita-Sanjo	Sapporo, Hokkaido	1 - 2007	100	1,130	0.3%	1,380	1,007	36.9%	1.4%	96.9%
	RESIDIA Shirakabe-Higashi	Nagoya, Aichi	5 - 2005	33	831	0.2%	906	760	19.2%	4.1%	97.0%
	RESIDIA Uzumasa	Kyoto, Kyoto	1 - 2000	48	701	0.2%	757	, 650	16.4%	13.5%	96.1%
R-30	RESIDIA Izumi	Nagoya, Aichi	11 - 2005	122	3,700	0.8%	4,240	3,347	26.7%	3.1%	90.7%
R-31	RESIDIA Maruyama Kita-Gojo	Sapporo, Hokkaido	2 - 2007	56	1,050	0.2%	1,200	956	25.4%	1.2%	92.4%
R-32	RESIDIA Tokugawa	Nagoya, Aichi	12 - 2006	27	751	0.2%	850	721	17.7%	3.9%	100.0%
R-34	RESIDIA Odori-Koen	Sapporo, Hokkaido	8 - 2007	109	2,010	0.5%	2,460	1,844	33.4%	0.9%	96.7%
R-35	RESIDIA Tanimachi	Osaka, Osaka	8 - 2008	108	1,100	0.2%	1,610	1,102	46.0%	7.5%	98.1%
R-36	RESIDIA Hisaya-Odori	Nagoya, Aichi	2 - 2007	57	652	0.1%	933	637	46.4%	4.8%	95.2%
R-37	RESIDIA Sendai-Miyamachi	Sendai, Miyagi	1 - 2008	67	529	0.1%	737	509	44.5%	2.5%	100.0%
R-38	RESIDIA Hirosedori	Sendai, Miyagi	2 - 2010	63	494	0.1%	668	478	39.7%	2.8%	100.0%
R-39	RESIDIA Edobori	Osaka, Osaka	2 - 2007	127	1,400	0.3%	1,850	1,404	31.7%	8.7%	94.6%
R-40	RESIDIA Kyomachibori	Osaka, Osaka	3 - 2007	84	1,000	0.2%	1,350	1,008	33.9%	7.8%	98.7%
R-41	RESIDIA Esaka	Suita, Osaka	7 - 2007	68	989	0.2%	1,250	971	28.7%	4.8%	92.7%
R-42	RESIDIA Nishijin	Fukuoka, Fukuoka	1 - 2008	173	2,380	0.5%	3,080	2,288	34.6%	2.6%	92.7%
	RESIDIA Tsurumai	Nagoya, Aichi	2 - 2008	122	1,206	0.3%	1,650	1,165	41.5%	3.6%	96.1%
R-43	RESIDIA Kobe-Isogami	Kobe, Hyogo	3 - 2008		2,740	0.5%				3.6%	90.1%
R-44 R-45	RESIDIA Kita-Nijyo-East	Sapporo, Hokkaido	3 - 2006	196 56	2,740	0.0%	3,730 1,070	2,636 874	41.5% 22.4%	3.0%	92.2%
	RESIDIA Kitu-Nijyo-Eust RESIDIA Shinsaibashi West	Osaka, Osaka	2 - 2007	97	1,921	0.2%	2,410	1,897	27.0%	9.1%	92.7%
R-46	RESIDIA Marunouchi	Nagoya, Aichi		86		0.4%				2.8%	
R-47 R-48			1-2007		972		1,200	959	25.1%		94.2%
	RESIDIA Sapporo-Ekimae RESIDIA Gosyo-Higashi	Sapporo, Hokkaido	2 - 2007	168	1,483	0.3%	2,110	1,451	45.4%	0.7%	96.2%
R-49		Kyoto, Kyoto	9 - 2007	57	1,227	0.3%	1,550	1,212	27.8%	8.9%	90.1%
R-50	RESIDIA Rakuhoku	Kyoto, Kyoto	3 - 2008	75	874	0.2%	1,010	865	16.7%	12.4%	95.0%
R-51	RESIDIA Miyakojima I & II	Osaka, Osaka	9 - 2006	178	3,232	0.7%	4,750	3,270	45.3%	7.1%	96.2%
R-52	RESIDIA TOWER Sendai	Sendai, Miyagi	1-2008	67	1,705	0.4%	2,040	1,753	16.4%	2.3%	95.7%
R-53	RESIDIA Higashizakura II	Nagoya, Aichi	2 - 2006	127	2,862	0.6%	3,700	2,859	29.4%	3.1%	91.2%
	RESIDIA Tsutsujigaoka	Sendai, Miyagi	11 - 2006	404	3,740	0.8%	4,150	3,449	20.3%	EAST 2.6% WEST 2.7%	97.8%
R-55	RESIDIA Kobe-Motomachi	Kobe, Hyogo	6 - 2007	85	1,052	0.2%	1,350	1,050	28.5%	5.8%	92.9%

No.	Property Name	Location	Completion Date	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)	PML	Period End Occupancy
R-56	RESIDIA Sendai-Honcho	Sendai, Miyagi	6 - 2007	105	1,117	0.3%	1,620	1,112	45.6%	2.3%	98.3%
R-57	RESIDIA Sendai-Haranomachi	Sendai, Miyagi	9 - 2007	72	593	0.1%	874	587	48.7%	2.1%	98.8%
R-58	RESIDIA Minami-Ichijo East	Sapporo, Hokkaido	1 - 2008	85	1,062	0.2%	1,360	1,063	27.9%	1.1%	100.0%
R-59	RESIDIA Shin-Osaka	Osaka, Osaka	2 - 2014	208	2,644	0.6%	3,500	2,785	25.7%	6.2%	100.0%
R-60	RESIDIA Okayama-ekimae	Okayama, Okayama	3 - 2004	108	772	0.2%	992	855	16.0%	1.7%	100.0%
R-61	RESIDIA Kyoto-Okazaki	Kyoto, Kyoto	3 - 2005	23	227	0.1%	306	237	29.0%	14.1%	100.0%
R-62	RESIDIA Sendai-Ichibancho	Sendai, Miyagi	3 - 2006	103	1,083	0.2%	1,400	1,107	26.4%	2.4%	100.0%
R-63	RESIDIA Kita-Nijyo East II	Sapporo, Hokkaido	2 - 2007	51	538	0.1%	739	555	33.1%	1.2%	94.0%
R-64	RESIDIA Takamiya	Fukuoka, Fukuoka	2 - 2007	51	488	0.1%	581	502	15.7%	6.1%	89.1%
R-65	RESIDIA Soen	Sapporo, Hokkaido	2 - 2007	60	384	0.1%	541	398	35.7%	1.4%	98.3%
R-66	RESIDIA Tenjin	Fukuoka, Fukuoka	5 - 2007	88	1,122	0.3%	1,310	1,146	14.2%	3.4%	93.2%
R-67	RESIDIA Yakuin-Odori	Fukuoka, Fukuoka	6 - 2007	91	1,123	0.3%	1,320	1,145	15.2%	4.5%	96.7%
R-68	RESIDIA Hakata II	Fukuoka, Fukuoka	9 - 2007	124	1,358	0.3%	1,570	1,385	13.3%	1.8%	99.3%
R-69	RESIDIA Kego	Fukuoka, Fukuoka	1 - 2008	86	834	0.2%	1,110	858	29.2%	2.3%	98.7%
R-70	RESIDIA Shirakabe	Nagoya, Aichi	3 - 2008	70	907	0.2%	1,100	958	14.7%	4.4%	93.6%
R-71	RESIDIA Sakae	Nagoya, Aichi	12 - 2007	77	868	0.2%	960	947	1.3%	4.2%	89.6%
R-72	RESIDIA Senri-Fujishirodai	Shuita, Osaka	2 - 2017	90	1,430	0.3%	1,590	1,552	2.4%	5.2%	100.0%
C-73	RESIDIA Senri-Banpakukoen	Shuita, Osaka	10 - 2005	68	2,124	0.5%	2,320	2,273	2.0%	5.2%	100.0%
Тс	otal 260 properties			20,842	442,716	100.0%	531,174	424,712	25.1%	2.4%	96.9%

Area	No. of Properties	Rentable Units	Acquisition Price (mil yen)	Share of Investment (%)	Appraisal Price (mil yen)	Book Value (mil yen)	Unrealized Profit and Loss (%)
P Tokyo Central 7 Wards	89	5,437	172,011	38.9%	200,281	164,795	21.5%
C Central Tokyo ex 7 wards	83	6,572	144,142	32.6%	177,534	139,057	27.7%
S Tokyo Metropolitan	24	2,254	40,985	9.3%	48,304	37,974	27.2%
R Major Regional Cities	64	6,579	85,578	19.3%	105,055	82,886	26.7%
Total	260	20,842	442,716	100.0%	531,174	424,712	25.1%



### Asset Management Company Profile Advance Residence Investment Corporation

### Company Profile as of July 31, 2017

AD Investment Management Co. 1td

Name:	AD Investment	Management Co., Ltd.	$\checkmark$	Registered as first-class architect office
Address: Company Representative: Amount of Capital: Type of Business:		ldg., 1-105 Kanda-Jimbocho, Chiyoda-ku, Tokyo entative Director and President	√ √ √	Constantly hired new graduates (10 new hires in four years) Received a BCM (BCP) rating from DBJ Began providing engineering service to third-parties
History:	March 1, 2010 May 17, 2005 Mana February 2, 2005	Merges with Pacific Residential Corporation Company name is changed to AD Investment gement Co., Ltd. Established as Japan Residential Management Co., Ltd.	√	Held architectural design competition for students
Registrations and Licenses:	Real estate agent's lice Approval for a discret and Tourism Approval Registered for a finan No.309)	ense (The Governor of Tokyo (3) No.84325) ionary transaction agent (Minister of Land, Infrastructure, Transport		

Registered as First-Class-Architect Office (The Governor of Tokyo No. 58856)

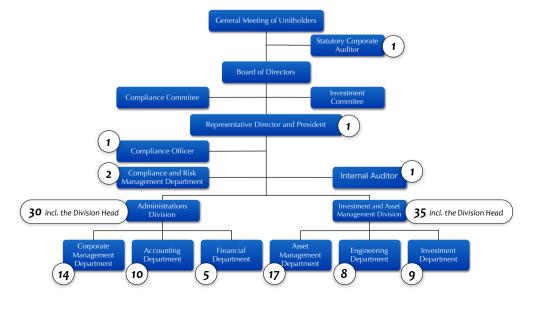
#### Organizational Chart as of July 31, 2017

Major Initiatives by the Asset Management Co.

AD Investment Management Co., Ltd. Advance Residence Investment Corporation http://www.adr-reit.com/en/

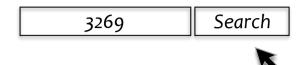
http://www.adim.co.jp/





# **ADR's Website**







### www.adr-reit.com

#### **Uploaded Materials**

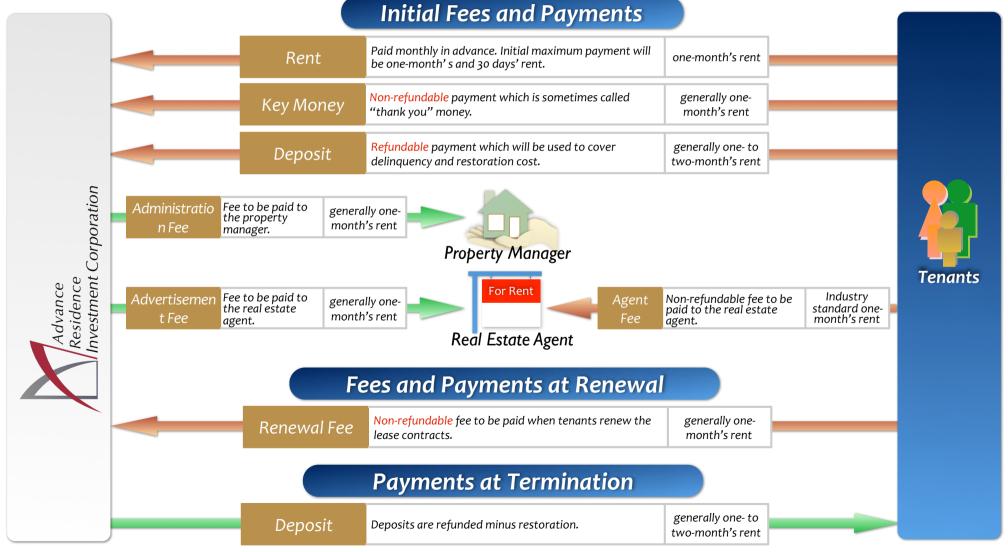
- ✓ Press releases
- ✓ Disclosure materials (ex. Semi-annual Reports, Earnings Presentations)
- ✓ Portfolio guidelines
- ✓ Details on property holdings
- ✓ Occupancies (updated monthly)
- $\checkmark$  Earning performance for each holdings
- ✓ Financing details, etc.

Some of the information are available as Excel spreadsheets.

## Japanese Real Estate Leasing Contract Practices

Advance Residence Investment Corporation

- Standard lease terms in Japan are mostly two years.
- Tenants are able to leave the leased space before contract expiration without paying for the remaining contract period.
- Japan's Lease Land and House Law makes raising rents of existing contracts almost impossible.



		Note	Advance Resi	dence Investment Corporation
/				



### Inquiries

Investor Relations AD Investment Management Co., Ltd.

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This material contains forward-looking statements on future operating results, plans, business objectives and strategies of the company.

Forward-looking statements provide current expectations of future events based on number of assumptions and include statements that do not directly relate to any historical or current facts. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements.

This material is based on Japanese GAAP unless otherwise stated.

This material was not created for the purpose of soliciting investment in the company. Investments should be based on your own judgment and responsibility.