

## **NEWS RELEASE**

May 20, 2011

R&I Affirms A, Stable: Advance Residence Investment Corp.

Rating and Investment Information, Inc. (R&I) has announced the following:

**ISSUER:** Advance Residence Investment Corp.

Issuer Rating: A, Affirmed Rating Outlook: Stable

## **RATIONALE:**

Advance Residence Investment Corp. (ADR) is a real estate investment trust (REIT) specializing in residential investment. It was established in March 2010 through the merger of the former ADR and Nippon Residential Investment Corp. (NRI). The REIT's main sponsors are Itochu Corp. and Itochu Property Development, Ltd.

ADR's portfolio consists of relatively new competitive rental housing located primarily in the central Tokyo area. With assets exceeding 340 billion yen, ADR is the largest residential REIT in Japan. The properties in Tokyo's 23 wards, where population continues to grow, account for 77% of the total. The properties it holds are generally young, with an average age of about seven years. As such, the asset quality is sound. ADR's properties and tenants are widely diversified, with 183 properties and over 14,000 leasable units. These factors, combined with low rent volatility, which is a characteristic of residential investment, will likely allow ADR to achieve stable cash flow over the medium to long term. Although some concern remains regarding the performance of properties with high rents, for which demand from tenants is limited, these properties represent only a small portion of ADR's portfolio. The occupancy rates of the property portfolio as of end-April 2011 reached as high as 96.3%.

After the merger, ADR is actively reshuffling its property portfolio. The REIT is working to improve the quality and profitability of the portfolio by selling relatively old or low-performing properties and acquiring new properties at yields higher than the yield on the current portfolio. It plans to continue the portfolio reshuffle through the utilization of earnings retained from negative goodwill associated with the merger.

Although some of ADR's properties were slightly damaged by the Great East Japan Earthquake, any damage or loss that may seriously affect the operations has not been reported. ADR has only three properties in the quake-ravaged Tohoku region, which represent less than 1% of the total on an acquisition value basis. The probable maximum loss (PML) of the portfolio is low at 5.15%, showing future earthquake risk has been reduced.

While ADR's debt ratio was very high at a little more than 60% right after the merger, the REIT reduced debt with the funds raised through a public offering in June 2010. As a result, the ratio has dropped to the lower 50% range. Going forward, ADR plans to contains debt, with a target debt ratio set at 50-55%. Even this target level is somewhat high, but the solid financial profile will likely be maintained. That said, ADR is actively using the earnings retained from negative goodwill to make additional payments of dividends. This could be a factor leading to a decrease in equity capital. Instead of excessively using the retained earnings, balanced management is important.

Supported by its stable cash flow and the creditworthiness of Itochu, ADR has created a relatively solid base of funding from three mega banks, trust banks and some other major domestic financial institutions. With progress in bond redemption, one of the challenges facing ADR, outstanding bonds have decreased to 46.5 billion yen from 81.5 billion yen at the time of the merger. While ADR has used most of its properties as collateral for loans, it seems to have made arrangements to release the collateral. Nevertheless, ADR has issued huge amounts of bonds that will become due in the next year or two. At present, the average maturity of ADR's debt is less than two years, which is relatively short, and ADR has borne high borrowing cost for the debt it has taken over from NRI, leaving significant scope for improvement.

The Rating Outlook is Stable. The stable cash flow, well-diversified portfolio and strong support of



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sponsors with proven track records are among ADR's advantages. While the debt ratio is slightly high, it is expected to be kept in the lower 50% range. Meanwhile, there are some issues from the funding aspect. ADR's continued efforts to address these issues will be the biggest focus of attention.

The primary rating methodologies applied to this rating are provided at "Rating Methodology for J-REIT" and "Basic Methodologies for R&I's Credit Rating". The methodologies are available at the web site listed below, together with other rating methodologies that are taken into consideration when assigning the rating.

http://www.r-i.co.jp/eng/sf/about/methodology/index.html http://www.r-i.co.jp/eng/cfp/about/methodology/index.html

**R&I RATINGS:** 

ISSUER: Advance Residence Investment Corp. (Sec. Code: 3269)

**Issuer Rating** 

RATING: A, Affirmed

RATING OUTLOOK: Stable

Unsec. Str. Bonds No.7 Issue Date Maturity Date Issue Amount (mn)

Feb 09, 2007 Feb 09, 2012 JPY 12,000

RATING: A, Affirmed

Unsec. Str. Bonds No.9 Issue Date Maturity Date Issue Amount (mn)

Sep 13, 2007 Sep 13, 2011 JPY 10,000

RATING: A, Affirmed

Unsec. Str. Bonds No.10 Issue Date Maturity Date Issue Amount (mn)

Sep 13, 2007 Sep 13, 2012 JPY 4,800

RATING: A, Affirmed

Unsec. Str. Bonds No.1 Issue Date Maturity Date Issue Amount (mn)

Nov 21, 2007 Nov 21, 2011 JPY 5,000

RATING: A, Affirmed

Unsec. Str. Bonds No.2 Issue Date Maturity Date Issue Amount (mn)

Nov 21, 2007 Nov 21, 2012 JPY 5,000

RATING: A, Affirmed